



Simplify procurement.  
Maximize results.



Dear CES Member Educational Entities,  
City and County Partners, and Valued  
Vendors:

As we enter another year, all of us at Cooperative Educational Services (CES) extend our warmest wishes for a prosperous New Year. Your commitment to serving communities and children across New Mexico inspires us every day, and we are grateful for the opportunity to stand alongside you in that work.

First and foremost, we offer our heartfelt appreciation to the dedicated CES staff. Your exceptional service, steadfast support to our communities, and tireless efforts on behalf of the children of New Mexico embody the very best of public service. Your professionalism, compassion, and problem-solving spirit make a tangible difference statewide, and we are deeply proud of all you do.

To our members—our educational entities and our city and county partners—thank you for continuing to support your New Mexico-based purchasing cooperative.

Your trust in CES enables efficient, compliant procurement, freeing you to focus on what matters most: delivering high-quality educational programs and services for the students you serve. We are honored to help you stretch resources,

# CES MEMBER NEWSLETTER

## January 2026

- Feature Article (Letter)
- Calendar of Events
- Purchasing News
- Education Articles
- CES Job Opportunities
- CES Purchasing Specialists
- Bulletin Board
- CES Contacts

accelerate timelines, and sustain excellence in teaching and learning.

To our best-in-class vendors—our procurement partners—thank you for providing goods, services, and products of the highest quality to our valued members. Your reliability, innovation, and responsiveness have supported New Mexico's schools and agencies year after year. We appreciate your many years of service and your continued partnership in advancing outcomes for our communities.

As the New Year dawns, we wish each of you new beginnings, renewed energy, and success in carrying out your New Year's resolutions. May 2026 bring you peace, good health, and meaningful progress toward your goals. We look forward to continuing our shared work—supporting students, strengthening communities, and building a brighter future across New Mexico.

With gratitude and best wishes,

David Chavez  
CES Executive Director

## CALENDAR OF EVENTS

1/1 New Year's Day – CES Offices Closed  
 1/6 TAP: Social Emotional Learning Strategies for Gifted Students  
 1/7 TAP: Inclusion Part 4: Effective Instructional Strategies for Inclusive Settings  
 1/8 TAP: Executive Functioning Skills: The brain's "Air Traffic Controller" – Tools for your students and YOU!  
 1/13-14 Superintendents' Budget Workshop  
 1/13-14 NMML Newly Elected Officials Training  
 1/13 TAP: Supporting Students' Mental Health Part 3 – Listening So They Talk and Talking So They Listen  
 1/14 TAP: Delving Deeper Into MLSS Layer 2 and Layer 3 Interventions  
 1/15 TAP: Structured Literacy Bridge to Practice Middle and High School  
 1/19 Martin Luther King Jr. Day – CES Offices Closed  
 1/19-22 NM Counties Legislative Conference  
 1/21 TAP: Mental & Behavioral Health Eligibilities  
 1/21 NM Legislative Session Begins at Noon

1/22 TAP: Interpretation and Application of School-Based Occupational Therapy Evaluations for Robust IEPs  
 1/22-23 NM School Personnel Association Annual Conference  
 1/27 TAP: Designing Successful Functional Behavior Assessments & Behavior Intervention Plans  
 1/28 Supporting Emotional Growth Teaching Self Awareness and Self Management  
 1/29 TAP: How to use Diagnostic Evaluation Testing to Write Goals and Align Services in IEPs

January						
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11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

## PURCHASING NEWS

### 1) Contract Extensions:

Build With Robots – 2022-04-C101-ALL – 1Yr Ext.  
 S.N.A.P. Solutions Inc – 2022-04-C102-ALL – 1Yr Ext.

## 2) Current & Upcoming Solicitations:

RFP #	RFP Description	Release	Pre-Proposal Meeting	Due	Award
2026-09 (ID & UT only)	<i>Vehicles - Car, SUV, Van, Trucks, Police Car and Related</i>	1/16/26	1/21/26	2/20/26	3/5/26
2026-10 (ID & UT only)	<i>Medium &amp; Heavy-Duty Trucks</i>	1/16/26	1/21/26	2/20/26	3/5/26
2026-11 (ID & UT only)	<i>Truck Bodies</i>	1/16/26	1/21/26	2/20/26	3/5/26
2026-12 (ID & UT only)	<i>Trailers</i>	1/16/26	1/21/26	2/20/26	3/5/26

\*RFP dates are subject to change

## 3) New Contract Awards:

CES has issued final contract award notifications to the successful proposers for the Job Order Contracting (construction and trades) RFPs, which replace contracts that expired on December 12, 2025. What follows is a summary list of the award information provided in those notifications.

As awarded vendors complete the contract signing and execution process and return the required documents to CES, their contracts will be activated and the companies will be added to the CES Bluebook, making them available for member use.

(Note: This information may contain typographical errors.)

RFP 2026-01  
Job Order Contracting (JOC) Fencing  
Category 1 Lot 1 - Gordian

Vendor	Regions 1 - 8
Highland Enterprises, Inc.	1 - 8
TriWest Fence, LLC	1 - 8
Veliz Company, LLC	6, 7, 8
Mesa Verde Enterprises, Inc.	1 - 8
American Pro Builders, LLC	1 - 8
Renegade Construction, LLC	1 - 8
Serco fencing, Inc	1, 2
Global Maven Enterprises, LLC	1 - 8
Jaypen Construction, LLC	1 - 8

Deming Excavating, Inc.	1 - 8
Perimeter Ironworks, Fence & Block, LLC	1 - 8
A Mountain Professional Construction	1 - 8
Young Guns Construction, LLC	1 - 8
Guadalupe Mountain Fencing	1 - 8
Rio Grande Landscapes	1 - 8
Aisling Company	1 - 8
Mevacon, LLC	1 - 8
Four Rivers, Inc.	1 - 8

Scott's Fencing Company, Inc.	1 - 8
Landscape & Design Center, Inc.	1 - 8
Nieto Custom Builders	1 - 8
Mascot Holdings, LLC	1 - 8

BCL Enterprises, Inc.	1 - 8
GM Builders, Inc.	1 - 8
Fence Tech, LLC	1 - 8

**RFP 2026-01**  
**Job Order Contracting (JOC) Fencing**  
**Category 1 Lot 2 - RS Means JOC Core**

<b>Vendor</b>	<b>Regions 1 - 8</b>
Highland Enterprises, Inc.	1 - 8
Robert Cohen Co, LLC	1 - 8
Nine Degrees Construction, LLC	6, 7, 8
G. Sandoval Construction, Inc.	1 - 8
TriWest Fence, LLC	1 - 8
Mesa Verde Enterprises, Inc.	1 - 8
Jaypen Construction, LLC	1 - 8
Renegade Construction, LLC	1 - 8
Serco fencing, Inc	1, 2
Global Maven Enterprises, LLC	1 - 8
American Pro Builders, LLC	1 - 8
Veliz Company, LLC	6, 7, 8
Perimeter Ironworks, Fence & Block, LLC	1 - 8

Deming Excavating, Inc.	1 - 8
Young Guns Construction, LLC	1 - 8
Spellbring Construction, Inc	1
A Mountain Professional Construction	1 - 8
Rio Grande Landscapes	1 - 8
Mevacon, LLC	1 - 8
Landscape & Design Center, Inc.	1 - 8
Aisling Company	1 - 8
Four Rivers, Inc.	1 - 8
Mascot Holdings, LLC	1 - 8
Nieto Custom Builders	1 - 8
BCL Enterprises, Inc.	1 - 8
GM Builders, Inc.	1 - 8
Fence Tech, LLC	1 - 8

**RFP 2026-01**  
**Job Order Contracting (JOC) Landscaping**  
**Category 2 Lot 1 - Gordian**

<b>Vendor</b>	<b>Regions 1 - 8</b>
Highland Enterprises, Inc.	1 - 8
Veliz Company, LLC	6, 7, 8
Renegade Construction, LLC	1 - 8
Mesa Verde Enterprises, Inc.	1 - 8
Global Maven Enterprises, LLC	1 - 8
Jaypen Construction, LLC	1 - 8
Deming Excavating, Inc.	1 - 8
American Pro Builders, LLC	1 - 8

A Mountain Professional Construction	1 - 8
Young Guns Construction, LLC	1 - 8
Guadalupe Mountain Fencing	1 - 8
Rio Grande Landscapes	1 - 8
Mevacon, LLC	1 - 8
Aisling Company	1 - 8
Mountain West GolfScapes, Inc.	1 - 8
Four Rivers, Inc.	1 - 8
Landscape & Design Center, Inc.	1 - 8

Nieto Custom Builders	1 - 8
Mascot Holdings, LLC	1 - 8

GM Builders, Inc.	1 - 8
BCL Enterprises, Inc.	1 - 8

**RFP 2026-01**  
**Job Order Contracting (JOC) Landscaping**  
**Category 2 Lot 2 – RS Means JOC Core**

Vendor	Regions 1 - 8
Highland Enterprises, Inc.	1 - 8
Nine Degrees Construction, LLC	6, 7, 8
G. Sandoval Construction, Inc.	1 - 8
Jaypen Construction, LLC	1 - 8
Renegade Construction, LLC	1 - 8
Mesa Verde Enterprises, Inc.	1 - 8
Global Maven Enterprises, LLC	2, 3
Veliz Company, LLC	6, 7, 8
Deming Excavating, Inc.	1 - 8
Young Guns Construction, LLC	6, 7, 8
Spellbring Construction, Inc	1
American Pro Builders, LLC	1 - 8

A Mountain Professional Construction	1 - 8
Rio Grande Landscapes	1 - 8
Mevacon, LLC	1 - 8
The Garden Mart, Inc.	5, 6, 7
Landscape & Design Center, Inc.	1 - 8
Aisling Company	1 - 8
Accent Landscape Contractors, Inc.	6
Four Rivers, Inc.	1 - 8
Mascot Holdings, LLC	1 - 8
BCL Enterprises, Inc.	8
GM Builders, Inc.	1

**RFP 2026-02**  
**Job Order Contracting (JOC) Mechanical**  
**Category 1 Lot 1 - Gordian**

Vendor	Regions 1 - 8
ORCOM, a Division of Ortega Companies Inc.	1 - 8
Control and Equipment Company	1 - 8
Sun State Mechanical Inc.	1 - 8
Automated Control Systems, Inc.	1 - 8
WWRC, Inc.	1 - 8
Heights Plumbing & Heating, Inc.	1 - 8
Dallago Corporation	1
W.T. Denton Mechanical, Inc.	3, 5, 6, 7
AnchorBuilt Inc.	1 - 8
APIC Solutions Inc.	1 - 8

Horizon Enterprises Plumbing & Heating, Inc.	1 - 8
Donner Plumbing & Heating, Inc.	1 - 8
Global Sales and Services LLC	1 - 8
Aisling Company	1 - 8
Polson & Grady, Ltd	6, 7, 8
Futures Mechanical LLC	1 - 8
Mechanical Systems, Inc.	1, 2, 3, 4, 8
A Mountain Professional Construction	1 - 8
American Pro Builders LLC	1 - 8
Conti Energy Control LLC	1 - 8
Hays Plumbing and Heating, Inc.	1 - 8
TLC Services LLC	1 - 8

Wizer Electric LLC	1 – 8
B&D Industries, Inc.	1 – 8
Privett Electric, LLC	3, 5, 6, 7
Robbins Heating & Air Conditioning, Inc.	1
Travers Mechanical and Controls	1 – 8
M.E.P. Service LLC	1 – 8
Rhoads Co.	1 – 8
Farmington Heating & Metal Co.	1 – 8
TLC Company, Inc.	1 – 8

Integrity Heating and Cooling LLC	1 – 8
Laroc Refrigeration-Metal Division, Inc	1 – 8
Daniels Heating and Air Conditioning, LLC	1 – 8
Zia Plumbing	5, 6, 7
Allens' Next Level Heating, Cooling, Refrigeration & Plumbing, Inc.	3, 4, 5, 6, 7, 8
BCL Enterprises Inc.	1 – 8

**RFP 2026-02**  
**Job Order Contracting (JOC) Mechanical**  
**Category 1 Lot 2 – RS Means JOC Core**

Vendor	Regions 1 – 8
ORCOM, a Division of Ortega Companies Inc.	1 – 8
G. Sandoval Construction, Inc.	1 – 8
PC Automated Controls, Inc.	1 – 8
Enoch Mechanical Inc.	1 – 8
Sun State Mechanical Inc.	1 – 8
WWRC, Inc.	1 – 8
Automated Control Systems, Inc.	1 – 8
Heights Plumbing & Heating, Inc.	1 – 8
Donner Plumbing & Heating, Inc.	1 – 8
AnchorBuilt Inc.	1 – 8
Murrill Electric LLC	6
Pecos Valley Construction LLC	6
Futures Mechanical LLC	1 – 8
C D Mechanical, Inc.	7, 8
Horizon Enterprises Plumbing & Heating Inc.	1 – 8
Spellbring Construction Inc	1
Global Sales and Services LLC	1 – 8
Mechanical Systems, Inc.	1, 2, 3, 4, 8
Aisling Company	1 – 8
Polson & Grady, Ltd.	6, 7, 8

Four Winds Mechanical	1 – 8
Yearout Energy Services Company, LLC	1 – 8
Hays Plumbing and Heating, Inc.	1 – 8
A Mountain Professional Construction	1 – 8
American Pro Builders LLC	1 – 8
TLC Services, LLC	1 – 8
Conti Energy Control LLC	1 – 8
APIC Solutions Inc	1 – 8
B&D Industries, Inc.	1 – 8
Wizer Electric LLC.	1 – 8
M.E.P. Service LLC	1 – 8
Travers Mechanical and Controls	1 – 8
Farmington Heating & Metal Co.	1 – 8
TLC Company, Inc.	1 – 8
Rhoads Co	1 – 8
JC Electrical Services, LLC	1 – 8
Laroc Refrigeration-Metal Division, Inc	1 – 8
Zia Plumbing LLC	5, 6, 7
Allen's Next Level Heating, Cooling, Refrigeration & Plumbing, Inc	3, 4, 5, 6, 7, 8
BCL Enterprises Inc.	1 – 8

**RFP 2026-02**  
**Job Order Contracting (JOC) Electrical**  
**Category 2 Lot 1 - Gordian**

Vendor	Regions 1 - 8
Sanbros Corporation	1 - 8
Echo Electric Company, Inc.	1 - 8
The Electric Horseman, Inc.	2, 3
Facility Solutions Group	1 - 8
Control and Equipment Company	1 - 8
Automated Control Systems, Inc.	1 - 8
US Electrical Corp	1 - 8
RCI Power & Lighting Inc	1 - 8
Carver Electric Company, Inc.	1 - 8
Coyote Cabling, LLC	1 - 8
Red Seven Electric	1 - 8
United Power Industries	1 - 8
Zuni Electric, Inc.	1 - 8
M Squared Electric	8
Amadeo Solutions	1 - 8
APIC Solutions Inc	1 - 8
Mevacon LLC	1 - 8
Mechanical Systems, Inc.	1, 2, 3, 4, 8
American Pro Builders LLC	1 - 8
Aisling Company	1 - 8
Conti Energy Control LLC	1 - 8
Four Winds Mechanical	1 - 8
A Mountain Professional Construction	1 - 8
Wizer Electric LLC.	1 - 8

RT Electric, Inc.	1 - 8
Hulsey Electric LLC	6
TLC Services, LLC	1 - 8
Evergreen Contractors, LLC	1 - 8
Privett Electric, LLC	3, 5, 6, 7
Snider Electric Inc.	5, 6
DeMent Electric, Inc.	1 - 8
HEI, Inc.	1 - 8
B&D Industries, Inc.	1 - 8
Prime Electric, Inc	1 - 8
M.E.P. Service LLC	1 - 8
MC Electric, Inc.	1 - 8
Kirkmeyer Electric Inc.	5, 6, 7
Bixby Electric Inc.	1 - 8
Ross/Wes Electrical Services Inc.	1, 2, 4
Farmington Heating & Metal Co.	1 - 8
TLC Company, Inc.	1 - 8
C&C Security Inc.	1 - 8
Tom Hagan Enterprises, Inc.	2, 4
Trinity Electric	1 - 8
JC Electrical Services, LLC	1 - 8
Sychar, LLC	1, 2, 4
Laroc Refrigeration-Metal Division, Inc	1 - 8
1Uppro LLC	1 - 8
BCL Enterprises Inc.	1 - 8

**RFP 2026-02**  
**Job Order Contracting (JOC) Electrical**  
**Category 2 Lot 2 - RS Means JOC Core**

Vendor	Regions 1 - 8
ORCOM, a Division of Ortega Companies, Inc.	1 - 8

G. Sandoval Construction, Inc.	1 - 8
Sanbros Corporation	1 - 8
PC Automated Controls, Inc.	1 - 8
LE Electric Inc.	1 - 8



Echo Electric Company, Inc.	1 – 8
The Electric Horseman, Inc.	2, 3
J & G Electric Co. Inc.	1 – 8
Carver Electric Company, Inc.	1 – 8
Lynco Electric Co. Inc.	6, 7, 8
RCI Power & Lighting Inc	1 – 8
Automated Control Systems, Inc.	1 – 8
Zuni Electric, Inc.	1 – 8
US Electrical Corp	1 – 8
Red Seven Electric	1 – 8
Facility Solutions Group	1 – 8
Coyote Cabling, LLC	1 – 8
United Power Industries	1 – 8
Murrill Electric LLC	6
Amadeo Solutions	1 – 8
Mechanical Systems, Inc.	1, 2, 3, 4, 8
M Squared Electric	8
Spellbring Construction Inc	1
Mevacon LLC	1 – 8
Pecos Valley Construction LLC	6
Evergreen Contractors, LLC	1 – 8
American Pro Builders LLC	1 – 8
Aisling Company	1 – 8
Yearout Energy Services Company, LLC	1 – 8

A Mountain Professional Construction	1 – 8
TLC Services, LLC	1 – 8
APIC Solutions Inc	1 – 8
Conti Energy Control LLC	1 – 8
Hulsey Electric LLC	6
Wizer Electric LLC.	1 – 8
HEI, Inc.	1 – 8
DeMent Electric, Inc.	1 – 8
RT Electric, Inc.	1 – 8
MC Electric, Inc.	1 – 8
B&D Industries, Inc.	1 – 8
Prime Electric, Inc	1 – 8
M.E.P. Service LLC	1 – 8
Farmington Heating & Metal Co.	1 – 8
TLC Company, Inc.	1 – 8
Bixby Electric Inc.	1 – 8
C&C Security Inc.	1 – 8
Southwest Solar & Electric, LLC	1 – 8
JC Electrical Services, LLC	1 – 8
1Uppro LLC	1 – 8
Sychar, LLC	1, 2, 4
Trinity Electric	1 – 8
Laroc Refrigeration-Metal Division, Inc	1 – 8
BCL Enterprises Inc.	1 – 8

**RFP 2026-02**  
**Job Order Contracting (JOC) Plumbing**  
**Category 3 Lot 1 - Gordian**

Vendor	Regions 1 – 8
Sun State Mechanical Incorporated	1 – 8
WWRC, Inc.	1 – 8
Heights Plumbing & Heating, Inc.	1 – 8
Dallago Corporation	1
AnchorBuilt Inc.	1 – 8
APIC Solutions Inc	1 – 8

Mevacon LLC	1 – 8
Master Plumbers LLC	6
W.T. Denton Mechanical, Inc.	3, 5, 6, 7
Donner Plumbing & Heating, Inc	1 – 8
Horizon Enterprises Plumbing & Heating Inc.	1 – 8
Global Sales and Services LLC	1 – 8
Aisling Company	1 – 8
Futures Mechanical LLC.	1 – 8



Polson & Grady, Ltd.	6, 7, 8
A Mountain Professional Construction	1 – 8
Four Winds Mechanical	1 – 8
American Pro Builders LLC	1 – 8
Hays Plumbing and Heating, Inc.	1 – 8
Rhoads Co	1 – 8
TLC Services, LLC	1 – 8
B&D Industries, Inc.	1 – 8
Travers Mechanical and Controls	1 – 8
M.E.P. Service LLC	1 – 8
Wizer Electric LLC.	1 – 8
Farmington Heating & Metal Co.	1 – 8

TLC Company, Inc.	1 – 8
Junior Builders	3, 4, 5
Laroc Refrigeration-Metal Division, Inc	1 – 8
Daniels Heating and Air Conditioning, LLC	1 – 8
J and S Plumbing and Heating LLC	1 – 8
Zia Plumbing LLC	5, 6, 7
Allen's Next Level Heating, Cooling, Refrigeration & Plumbing, Inc	3, 4, 5, 6, 7, 8
BCL Enterprises Inc.	1 – 8

**RFP 2026-02**  
**Job Order Contracting (JOC) Plumbing**  
**Category 3 Lot 2 – RS Means JOC Core**

Vendor	Regions 1 – 8
ORCOM, a Division of Ortega Companies, Inc.	1 – 8
G. Sandoval Construction, Inc.	1 – 8
PC Automated Controls, Inc.	1 – 8
Enoch Mechanical Inc.	1 – 8
Sun State Mechanical Incorporated	1 – 8
WWRC, Inc.	1 – 8
Heights Plumbing & Heating, Inc.	1 – 8
Donner Plumbing & Heating, Inc	1 – 8
AnchorBuilt Inc.	1 – 8
Murrill Electric LLC	6
Mevacon LLC	1 – 8
Futures Mechanical LLC.	1 – 8
Pecos Valley Construction LLC	6
Spellbring Construction Inc	1
Horizon Enterprises Plumbing & Heating Inc.	1 – 8
Global Sales and Services LLC	1 – 8
Aisling Company	1 – 8

Polson & Grady, Ltd.	6, 7, 8
Yearout Energy Services Company, LLC	1 – 8
Hays Plumbing and Heating, Inc.	1 – 8
A Mountain Professional Construction	1 – 8
TLC Services, LLC	1 – 8
American Pro Builders LLC	1 – 8
APIC Solutions Inc	1 – 8
B&D Industries, Inc.	1 – 8
Rhoads Co	1 – 8
M.E.P. Service LLC	1 – 8
Farmington Heating & Metal Co.	1 – 8
Wizer Electric LLC.	1 – 8
Travers Mechanical and Controls	1 – 8
TLC Company, Inc.	1 – 8
C D Mechanical, Inc.	7, 8
Junior Builders	3, 4, 5
Laroc Refrigeration-Metal Division, Inc	1 – 8
Zia Plumbing LLC	5, 6, 7
J and S Plumbing and Heating LLC	1 – 8

Allen's Next Level Heating, Cooling, Refrigeration & Plumbing, Inc	3, 4, 5, 6, 7, 8
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BCL Enterprises Inc.	1 – 8
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**RFP 2026-03**  
**Job Order Contracting (JOC) General Construction**  
**Category 1 Lot 1 - Gordian**

Vendor	Regions 1 - 8
Constructors, Inc.	1 – 8
Basic IDIQ Inc	1 – 8
Enoch Mechanical Inc.	1 – 8
Mountain States Constructors, Inc.	1 – 8
Mesa Verde Enterprises, Inc.	1 – 8
Holloway Construction Co., Inc.	1 – 8
American Pro Builders LLC	1 – 8
Highland Enterprises, Inc.	1 – 8
National Construction, Inc.	1 – 8
Henthorn Commercial Construction, LLC	1 – 8
AAA Restoration & Construction Services, Inc	1 – 8
Dallago Corporation	1
Rymarc Construction, Inc.	1 – 8
American Road Maintenance, Inc.	1 – 8
ESA Construction, Inc.	1 – 8
Bass Roofing & Restoration LLc	1 – 8
42 Construction LLC	1 – 8
Waide Construction Co, Inc.	5, 6, 7
WWRC, Inc.	1 – 8
Evergreen Contractors, LLC	1 – 8
Carver Electric Company, Inc.	1 – 8
Mick Rich Contractors Inc	1 – 8
AIC General Contractor	2, 4
Sandy Ray Jones	1 – 8
NorthEastern Construction Company	1 – 8
All Rite Construction Inc.	1 – 8
Pluma, LLC	4

Grancor Environmental	1 – 8
EPX New Mexico	1 – 8
Richardson & Richardson, Inc.	1 – 8
Veliz Company, LLC	6, 7, 8
Renegade Construction LLC	1 – 8
Deming Excavating Inc.	1 – 8
Greer Construction Company	6
Star Paving Company	1 – 8
Classic Industries, Inc.	4, 5, 6, 7, 8
White Rock Construction & Services Inc	1 – 8
A Mountain Professional Construction	1 – 8
Landscape & Design Center, Inc.	1 – 8
APIC Solutions Inc	1 – 8
Consolidated Builders of NM LLC	1 – 8
FacilityBUILD, Incorporated	1 – 8
Custom Grading Inc	1 – 8
Farmington Construction, Inc.	1, 2
724 Builders LLC	1 – 8
GM Builders Inc.	1 – 8
Lone Mountain Contracting, Inc.	1 – 8
Weil Construction, Inc.	1 – 8
AnchorBuilt Inc.	1 – 8
Global Maven Enterprises, LLC	1 – 8
King Industries Corporation	1 – 8
Unified Contractor, Inc.	1 – 8
Young Guns Construction, LLC	1 – 8
Lasco Construction, Inc.	6
Lopez-Guerra Construction	1 – 8
Spellbring Construction Inc	1
E-Z-I Construction	4
Franken construction Co. Inc.	1 – 8

BCL Enterprises Inc.	1 – 8
Murphy Builders, Inc.	1, 4
Jaypen Construction LLC	1 – 8
Jim Sena Construction Co Inc	3, 4,5
Hays Plumbing and Heating, Inc.	1 – 8
File Construction, LLC	1 – 8
RCI Power & Lighting Inc	1 – 8
DAVTEK Corporation	1 – 8
White Sands Construction, Inc.	1 – 8
Aisling Company	1 – 8
Nick Griego & Sons Construction, Inc.	1 – 8
Enterprise Builders Corporation	1 – 8
J3 Systems LLC	1 – 8
Jaynes Corporation	1 – 8
Mooring Construction Restoration	1 – 8
Smith & Aguirre Construction Company Inc.	1 – 8
Advanced Building Solutions	7, 8
C.D. General Contractors, Inc.	1 – 8
Milestone Construction LLC	1 – 8
Restoration Enterprises .INC	1 – 8
Master Plumbers LLC	6
AUI, Inc.	1 – 8
Sanchez Demolition Inc	1 – 8
Mevacon LLC	1 – 8
Brycon Corporation	1 – 8
Bradbury Stamm Construction, Inc.	1 – 8
JGF Built	1 – 8
B&D Industries, Inc.	1 – 8
Wizer Electric LLC.	1 – 8
HB Construction	1 – 8

JC Electrical Services, LLC	1 – 8
Villalobos Builders, LLC	1 – 8
SDV Construction, Inc	1 – 8
GenCon General Contractors, LLC	1 – 8
Smithco Construction, Inc.	1 – 8
Crosstown Construction & Trucking, LLC	1 – 8
Rader Awning and Upholstery Inc.	1 – 8
FAMCo Inc.	1 – 8
TLC Company, Inc.	1 – 8
Winters Construction LLC	1 – 8
RES Construction Inc.	8
LC Structural, Inc.	1 – 8
GM Emulsion, LLC	1 – 8
LLR Construction, LLC	1 – 8
William Cervantes Enterprises, Inc.	1 – 8
Madewell Construction	1 – 8
Vigil Contracting Services, Inc.	2, 4
J3 Builders, LLC	1 – 8
Morrow Enterprises, Inc.	1 – 8
BCH Construction Inc	4
Constructable	1 – 8
Four Rivers Inc.	1 – 8
Two Bears Construction LLC	1 – 8
Nieto Custom Builders	1 – 8
Ramirez and Sons, Inc.	5, 6
The Guhrke Company	1 – 8
Sychar, LLC	1, 2, 4
JDR and Associates, LLC	1 – 8
Guadalupe Mountain Fencing	1 – 8 , with Preference

**RFP 2026-03**  
**Job Order Contracting (JOC) General Construction**  
**Lot 2 – RS Means JOC Core**

Vendor	Regions
	1 – 8
Constructors, Inc.	1 – 8

Basic IDIQ Inc	1 – 8
Enoch Mechanical Inc.	1 – 8

Mountain States Constructors, Inc.	1 - 8
Holloway Construction Co., Inc.	1 - 8
G. Sandoval Construction, Inc.	1 - 8
American Pro Builders LLC	1 - 8
Mesa Verde Enterprises, Inc.	1 - 8
Highland Enterprises, Inc.	1 - 8
Robert Cohen Co LLC	1 - 8
Nine Degrees Construction LLC	6, 7, 8
R and M Construction LLC	1 - 8
AAA Restoration & Construction Services, Inc	1 - 8
WWRC, Inc.	1 - 8
Waide Construction Co, Inc.	5, 6, 7
Cross T Construction LTD CO	1 - 8
Carver Electric Company, Inc.	1 - 8
American Road Maintenance, Inc.	1 - 8
Henthorn Commercial Construction, LLC	1 - 8
Rymarc Construction, Inc.	1 - 8
Sandy Ray Jones	1 - 8
Mick Rich Contractors Inc	1 - 8
Evergreen Contractors, LLC	1 - 8
J29 Enterprises, LLC	1 - 8
FacilityBUILD, Incorporated	1 - 8
42 Construction LLC	1 - 8
ESA Construction, Inc.	1 - 8
Greer Construction Company	6
Bass Roofing & Restoration LLC	1 - 8
Weil Construction, Inc.	1 - 8
Custom Grading Inc	1 - 8
Richardson & Richardson, Inc.	1 - 8
Renegade Construction LLC	1 - 8
B & M Cillessen Construction Co., Inc.	1, 2, 4
EPX New Mexico	1 - 8
White Sands Construction, Inc.	1 - 8
Global Maven Enterprises, LLC	1 - 8
Star Paving Company	1 - 8
Classic Industries, Inc.	4, 5, 6, 7, 8
Grancor Environmental	1 - 8

AnchorBuilt Inc.	1 - 8
White Rock Construction & Services Inc	1 - 8
Jaypen Construction LLC	1 - 8
All Rite Construction Inc.	1 - 8
NorthEastern Construction Company	1 - 8
Landscape & Design Center, Inc.	1 - 8
Young Guns Construction, LLC	1 - 8
Lopez-Guerra Construction	1 - 8
ASE Construction LLC	1 - 8
Veliz Company, LLC	6, 7, 8
Deming Excavating Inc.	1 - 8
King Industries Corporation	1 - 8
Winters Construction LLC	1 - 8
Consolidated Builders of NM LLC	1 - 8
Farmington Construction, Inc.	1, 2
A Mountain Professional Construction	1 - 8
GM Builders Inc.	1 - 8
724 Builders LLC	1 - 8
Lone Mountain Contracting, Inc.	1 - 8
Hays Plumbing and Heating, Inc.	1 - 8
J3 Systems LLC	1 - 8
Unified Contractor, Inc.	1 - 8
J & H Services Inc	1 - 8
Milestone Construction LLC	1 - 8
Anissa Construction, inc.	1 - 8
Spellbring Construction Inc	1
BCL Enterprises Inc.	1 - 8
Nick Griego & Sons Construction, Inc.	1 - 8
RCI Power & Lighting Inc	1 - 8
Lasco Construction, Inc.	6
Smith & Aguirre Construction Company Inc.	1 - 8
File Construction, LLC	1 - 8
Pecos Valley Construction LLC	6
Brycon Corporation	1 - 8
Jaynes Corporation	1 - 8
Franken construction Co. Inc.	1 - 8

Jim Sena Construction Co Inc	3, 4, 5
Sanchez Demolition Inc	1 - 8
GenCon General Contractors, LLC	1 - 8
Murrill Electric LLC	6
APIC Solutions Inc	1 - 8
Aisling Company	1 - 8
JGF Built	1 - 8
AIC General Contractor	2, 4
Cordova Contracting & Development, LLC	1 - 8
Mooring Construction Restoration	1 - 8
Bradbury Stamm Construction, Inc.	1 - 8
Mevacon LLC	1 - 8
Yearout Energy Services Company, LLC	1 - 8
B&D Industries, Inc.	1 - 8
JC Electrical Services, LLC	1 - 8
Crosstown Construction & Trucking, LLC	1 - 8
Restoration Enterprises .INC	1 - 8
HB Construction	1 - 8
Build-X LLC	7, 8
Villalobos Builders, LLC	1 - 8

Stoven Construction, Inc.	1 - 8
SDV Construction, Inc	1 - 8
LLR Construction, LLC	1 - 8
Smithco Construction, Inc.	1 - 8
Bosque Construction, LLC	1 - 8
TLC Company, Inc.	1 - 8
Wizer Electric LLC.	1 - 8
C.D. General Contractors, Inc.	1 - 8
LC Structural, Inc.	1 - 8
BCH Construction Inc	4
FAMCo Inc.	1 - 8
GM Emulsion, LLC	1 - 8
Constructable	1 - 8
RES Construction Inc.	8
Morrow Enterprises, Inc.	1 - 8
Madewell Construction	1 - 8
Ramirez and Sons, Inc.	5, 6
Nieto Custom Builders	1 - 8
Four Rivers Inc.	1 - 8
The Guhrke Company	1 - 8
TRC Construction, Inc.	1 - 8
Sychar, LLC	1, 2, 4
JDR and Associates, LLC	1 - 8
United Enterprise Builders, Inc.	1 - 8

**RFP 2026-04**  
**Job Order Contracting (JOC) Painting & Stucco**  
**Category 1 Lot 1 - Gordian**

<b>Vendor</b>	<b>Regions 1 - 8</b>
Veliz Company, LLC	1 - 8
Global Maven Enterprises, LLC	1 - 8
Jaypen Construction LLC	1 - 8
American Pro Builders LLC	1 - 8
Consolidated Builders of NM LLC	1 - 8
Grancor Environmental	1 - 8
AAA Restoration & Construction Services, Inc	1 - 8

724 Builders LLC	1 - 8
GM Builders Inc.	1 - 8
All Rite Construction Inc.	1 - 8
Restoration Enterprises .Inc	1 - 8
Young Guns Construction, LLC	1 - 8
Bob's Painting Inc	1 - 8
Mevacon LLC	1 - 8
Aisling Company	1 - 8
Lente's Painting, Inc.	1 - 8
Vigil Contracting Services, Inc.	1 - 8
Nieto Custom Builders	1 - 8

Guadalupe Mountain Fencing	1 – 8 with Preference
Two Bears Construction LLC	1 – 8

A Mountain Professional Construction	1 – 8
United Enterprise Builders, Inc.	1 – 8
BCL Enterprises Inc.	1 – 8

**RFP 2026-04**  
**Job Order Contracting (JOC) Painting & Stucco**  
**Category 1 Lot 2 – RS Means JOC Core**

Vendor	Regions 1 – 8
724 Builders LLC	1 – 8
A Mountain Professional Construction	1 – 8
AAA Restoration & Construction Services, Inc	1 – 8
Aisling Company	1 – 8
All Rite Construction Inc.	1 – 8
American Pro Builders LLC	1 – 8
BCL Enterprises Inc.	1 – 8
Consolidated Builders of NM LLC	1 – 8
G. Sandoval Construction, Inc.	1 – 8

Global Maven Enterprises, LLC	1 – 8
GM Builders Inc.	1 – 8
Grancor Environmental	1 – 8
Jaypen Construction LLC	1 – 8
Mevacon LLC	1 – 8
Nieto Custom Builders	1 – 8
Nine Degrees Construction LLC	6,7,8
Restoration Enterprises Inc.	1 – 8
Spellbring Construction Inc	1
United Enterprise Builders, Inc.	1 – 8
Veliz Company, LLC	6,7,8
Young Guns Construction, LLC	1 – 8

**RFP 2026-05**  
**Job Order Contracting (JOC) Roofing**  
**Category 1 Lot 1 - Gordian**

Vendor	Regions 1 – 8
42 Construction, LLC	1 – 8
Everguard Roofing, LLC	1 – 8
Eskola, LLC	1 – 8
WWRC, Inc.	1 – 8
Allen Roofing Co., Inc.	5, 6, 7
Progressive Services, Inc.	1 – 8
Bass Roofing & Restoration, LLC	1 – 8
All Rite Construction, Inc.	1 – 8
G and G Roofing, Inc.	6
DKG & Associates, Inc.	1 – 8

Roofs, Inc	1 – 8
J3 Systems, LLC	1 – 8
Jaypen Construction, LLC	1 – 8
Global Maven Enterprises, LLC	1 – 8
The Guhrke Company	1 – 8
A Mountain Professional Construction	1 – 8
Mevacon, LLC	1 – 8
C.D. General Contractors, Inc.	1 – 8
MTZ, LLC	1 – 8
Young Guns Construction, LLC	1 – 8
Aisling Company	1 – 8
American Pro Builders, LLC	1 – 8

Roofcare, LLC	1 - 8
CanTex Roofing & Construction, LLC	1 - 8
AAA Restoration & Construction Services, Inc	1 - 8
Restoration Enterprises, Inc	1 - 8

Magic Roofing & Construction Co. Inc	1 - 8
BCL Enterprises, Inc.	1 - 8
Two Bears Construction, LLC	1 - 8
Nieto Custom Builders	1 - 8 with Preference

**RFP 2026-05**  
**Job Order Contracting (JOC) Roofing**  
**Lot 2 – RS Means JOC Core**

Vendor	Regions 1 - 8
WWRC, Inc.	1 - 8
Allen Roofing Co., Inc.	5, 6, 7
Everguard Roofing LLC	1 - 8
Eskola LLC	1 - 8
Design Roof Services, LLC	5,6,7,8
42 Construction LLC	1 - 8
Bass Roofing & Restoration LLC	1 - 8
Nine Degrees Construction LLC	6,7,8
CentiMark	1 - 8
All Rite Construction Inc.	1 - 8
J3 Systems LLC	1 - 8
Jaypen Construction LLC	1 - 8
G. Sandoval Construction, Inc.	1 - 8
Spellbring Construction Inc	1
Global Maven Enterprises, LLC	1 - 8
DKG & Associates, Inc.	1 - 8
Roofs Inc	1 - 8

The Roof & Metal Co.	1 - 8
The Guhrke Company	1 - 8
A Mountain Professional Construction	1 - 8
Young Guns Construction, LLC	1 - 8
Mevacon LLC	1 - 8
C.D. General Contractors, Inc.	1 - 8
CanTex Roofing & Construction, LLC	1 - 8
MTZ LLC	1 - 8
American Pro Builders LLC	1 - 8
Aisling Company	1 - 8
Roofcare, LLC	1 - 8
AAA Restoration & Construction Services, Inc	1 - 8
Restoration Enterprises .Inc	1 - 8
BCL Enterprises Inc.	1 - 8
Nieto Custom Builders	1 - 8 with Preference

**CES RFP 2026-06**  
**Job Order Contracting (JOC) Paving & Site Work**  
**Lot 1 - Gordian**

Vendor	Regions 1 - 8
Constructors, Inc.	1-8
Mesa Verde Enterprises, Inc.	1-8

Mountain States Constructors, Inc.	1-8
Highland Enterprises, Inc.	1-8
American Pavement Preservation, LLC.	1-8



Rymarc Construction, Inc.	1-8
National Pavement Partners LLC	1-8
Custom Grading Inc	1-8
Deming Excavating Inc.	1-8
Veliz Company, LLC	6,7,8
Global Maven Enterprises, LLC	1-8
Smith & Aguirre Construction Company Inc.	1-8
Sandy Ray Jones	1-8
A Mountain Professional Construction	1-8
Young Guns Construction, LLC	1-8
James Hamilton Construction Co	6,7,8
Star Paving Company	1-8
Mevacon LLC	1-8
TLC Company, Inc.	1-8
Albuquerque Asphalt, Inc.	1-8
American Pro Builders LLC	1-8
AUI, Inc.	1-8
K. Barnett & Sons, Inc.	1-8

Franklin's Earthmoving, Inc.	1,2,4,7,8
Southwest Concrete & Paving, Inc	8
Desert Fox, LLC	1-8
GM Emulsion, LLC	1-8
Aisling Company	1-8
American Road Maintenance, Inc.	1-8
Morrow Enterprises, Inc.	1-8
Crosstown Construction & Trucking, LLC	1-8
FAMCo Inc.	1-8
Nieto Custom Builders	1-8
BCL Enterprises Inc.	1-8
Sychar, LLC	1,2,4
GM Builders Inc.	1-8
Restoration Enterprises .Inc	1-8
Grancor Environmental	1-8
Ramirez and Sons, Inc.	5,6
PG Enterprises, LLC	1-8 with Preference
Guadalupe Mountain Fencing	1-8 with Preference

**CES RFP 2026-06**  
**Job Order Contracting (JOC) Paving & Site Work**  
**Lot 2 RS Means**

Vendor	Regions 1 - 8
Constructors, Inc.	1-8
Mesa Verde Enterprises, Inc.	1-8
Mountain States Constructors, Inc.	1-8
G. Sandoval Construction, Inc.	1-8
Highland Enterprises, Inc.	1-8
Desert West Enterprises, LLC	1-8
National Pavement Partners LLC	1-8
Rymarc Construction, Inc.	1-8

Nine Degrees Construction LLC	6,7,8
Spellbring Construction Inc	1
Global Maven Enterprises, LLC	1-8
J29 Enterprises, LLC	1-8
Custom Grading Inc	1-8
Robert Cohen Co LLC	1-8
Veliz Company, LLC	6,7,8
Deming Excavating Inc.	1-8
Smith & Aguirre Construction Company Inc.	1-8

American Pavement Preservation, LLC.	1-8
Sandy Ray Jones	1-8
Young Guns Construction, LLC	1-8
Albuquerque Asphalt, Inc.	1-8
A Mountain Professional Construction	1-8
J & H Services Inc	1-8
Star Paving Company	1-8
TLC Company, Inc.	1-8
K. Barnett & Sons, Inc.	1-8
Anissa Construction, inc.	1-8
Mevacon LLC	1-8
Sunland Asphalt & Construction LLC	1-8
American Pro Builders LLC	1-8
Franklin's Earthmoving, Inc.	1,2,4,7,8
Desert Fox, LLC	1-8

American Road Maintenance, Inc.	1-8
Aisling Company	1-8
GM Emulsion, LLC	1-8
Crosstown Construction & Trucking, LLC	1-8
IPR, LTD	1-8
Morrow Enterprises, Inc.	1-8
FAMCo Inc.	1-8
Nieto Custom Builders	1-8
BCL Enterprises Inc.	1-8
Sychar, LLC	1,2,4
GM Builders Inc.	1-8
Ramirez and Sons, Inc.	5,6
Restoration Enterprises INC	1-8
Prestigious Paving LLC	1-8
Grancor Environmental	1-8
PG Enterprises, LLC	1-8 with Preference

## EDUCATION ARTICLES

### Compliance Corner January 2026

Taking a break,  
I hope you don't mind.  
Instead of an article,  
How about a word search find?

Give it a try,  
When your time is free.  
If you get stumped,  
Included is the answer key.

*Cindy Soo Hoo,*  
*TAP Consultant*

## Word Search Puzzle

### Word List

accommodation  
autism  
behavior  
classroom  
compliance  
curriculum  
diploma

eligibility  
evaluation  
goals  
individualized  
instruction  
math  
modification  
needs  
parent

percentage  
placement  
progress  
reading  
referral  
regulations  
rules  
strengths  
student

Y J W I S A K X M H W C I J F N L N B T A P V F G B I Q F Y  
X Q G N J P O H J Q C D O T R R I Z G Q C U M M N Z Z O D B  
S N Y D U N Q L E V A L U A T I O N E P E U G R G H B H G C  
M A A I N U K R A B H X N W J S F J D J L V U U K G Q A X L  
Z E O V P E R C E N T A G E S H N H Q U V N M L R G M C P B  
J E P I X X D E D O L R T E A O Q E C L J L G E M B D Q Y D  
S V K D X C Y V G M F N R E P E C I A F Z Z C S K B D E H O  
N G V U M B B E D O W G C E V N R B L O Z G H H Z N K V E C  
V A J A K V M L Z H O B B R A R C D H J H E R Z A Z T Y U R  
I N R L L L U E N R B T J I U L K W A Z C L A S S R O O M L  
Q Y A I M U E J P C M X L C F T K O D X T X R G M U V C G G  
X L N Z O Y L P J U R P R F M A I X A Y S T R E N G T H S U  
V F Y E D G I L F D M E W T D I D C L A U T I S M B I L E I  
N C T D I I G Q Z O R D V R D K J Z Z U Y V J O H A S C D D  
T D Y O F M I L C V F E M A N G H A Z N E Z C F R N I N I F  
Y M J C I A B D Z S M I S B U V R W G J J T S R O Z V G P K  
A V E J C J I G N G P P B N C Z Z E F V B L R I L H N C L O  
S G M S A W L N W R L A B E H A V I O R A C T A G I C O O B  
R J W A T G I V B E U Q R D W B N Z X O P A R T D M K V M F  
U V M N I V T V D C B G E E V Z N U G H L R E A Z W V S A J  
L Q N W O I Y J N F R Q V R N O C A T U E S E T W E Q Y T V  
T D O U N H U Z R P A L J Z I T Y A G F O R L U X J R Y S S  
U Z K G F B L B S D P Z L T Y N M E E V F D V T C H S M E Q  
V W D Y P Q S Y H U Z Q C P K K R R T U N Z Y U I K T V P F  
H D X W B D W Q W Y E U L A C C O M M O D A T I O N B E E Z  
U F V V E M X Z F Y R R H Q U F Y P Q V A P E I E L V Q U O  
H C N E X P M K B T U N N W C K O O A D B W L D L K Y H W R  
W V N R P X Y S S W K V H B F E U O G V P N U U A L U E I L  
R J V C L G Z N B D R E Q A T P Q N M W P T C Z G F L H K W  
N X P D M C I L Q P L A C E M E N T M D S G I C W D L F G C

## Answer Key

Y	J	W	I	S	A	K	X	M	H	W	C	I	J	F	N	L	N	B	T	A	P	V	F	G	B	I	Q	F	Y
X	Q	G	N	J	P	O	H	J	Q	C	D	O	T	R	R	I	Z	G	Q	C	U	M	M	N	Z	Z	O	D	B
S	N	Y	D	U	N	Q	L	E	V	A	L	U	A	T	I	O	N	E	P	E	U	G	R	G	H	B	H	G	C
M	A	A	I	N	U	K	R	A	B	H	X	N	W	J	S	F	J	D	J	L	V	U	U	K	G	Q	A	X	L
Z	E	O	V	P	E	R	C	E	N	T	A	G	E	S	H	N	H	Q	U	V	N	M	L	R	G	M	C	P	B
J	E	P	I	X	X	D	E	D	O	L	R	T	E	A	O	Q	E	C	L	J	L	G	E	M	B	D	Q	Y	D
S	V	K	D	X	C	Y	V	G	M	F	N	R	E	P	E	C	I	A	F	Z	Z	C	S	K	B	D	E	H	O
N	G	V	U	M	B	B	E	D	O	W	G	C	E	V	N	R	B	L	O	Z	G	H	H	Z	N	K	V	E	C
V	A	J	A	K	V	M	L	Z	H	O	B	B	R	A	R	C	D	H	J	H	E	R	Z	A	Z	T	Y	U	R
I	N	R	L	L	L	U	E	N	R	B	T	J	I	U	L	K	W	A	Z	C	L	A	S	S	R	O	O	M	L
Q	Y	A	I	M	U	E	J	P	C	M	X	L	C	F	T	K	O	D	X	T	X	R	G	M	U	V	C	G	G
X	L	N	Z	O	Y	L	P	J	U	R	P	R	F	M	A	I	X	A	Y	S	T	R	E	N	G	T	H	S	U
V	F	Y	E	D	G	I	L	F	D	M	E	W	T	D	I	D	C	L	A	U	T	I	S	M	B	I	L	E	I
N	C	T	D	I	I	G	Q	Z	O	R	D	V	R	D	K	J	Z	Z	U	Y	V	J	O	H	A	S	C	D	D
T	D	Y	O	F	M	I	L	C	V	F	E	M	A	N	G	H	A	Z	N	E	Z	C	F	R	N	I	N	I	F
Y	M	J	C	I	A	B	D	Z	S	M	I	S	B	U	V	R	W	G	J	J	T	S	R	O	Z	V	G	P	K
A	V	E	J	C	J	I	G	N	G	P	P	B	N	C	Z	Z	E	F	V	B	L	R	I	L	H	N	C	L	O
S	G	M	S	A	W	L	N	W	R	L	A	B	E	H	A	V	I	O	R	A	C	T	A	G	I	C	O	O	B
R	J	W	A	T	G	I	V	B	E	U	Q	R	D	W	B	N	Z	X	O	P	A	R	T	D	M	K	V	M	F
U	V	M	N	I	V	T	V	D	C	B	G	E	E	V	Z	N	U	G	H	L	R	E	A	Z	W	V	S	A	J
L	Q	N	W	O	I	Y	J	N	F	R	Q	V	R	N	O	C	A	T	U	E	S	E	T	W	E	Q	Y	T	V
T	D	O	U	N	H	U	Z	R	P	A	L	J	Z	I	T	Y	A	G	F	O	R	L	U	X	J	R	Y	S	S
U	Z	K	G	F	B	L	B	S	D	P	Z	L	T	Y	N	M	E	E	V	F	D	V	T	C	H	S	M	E	Q
V	W	D	Y	P	Q	S	Y	H	U	Z	Q	C	P	K	K	R	R	T	U	N	Z	Y	U	I	K	T	V	P	F
H	D	X	W	B	D	W	Q	W	Y	E	U	L	A	C	C	O	M	M	O	D	A	T	I	O	N	B	E	E	Z
U	F	V	V	E	M	X	Z	F	Y	R	H	Q	U	F	Y	P	Q	V	A	P	E	I	E	L	V	Q	U	O	
H	C	N	E	X	P	M	K	B	T	U	N	N	W	C	K	O	O	A	D	B	W	L	D	L	K	Y	H	W	R
W	V	N	R	P	X	Y	S	S	W	K	V	H	B	F	E	U	O	G	V	P	N	U	U	A	L	U	E	I	L
R	J	V	C	L	G	Z	N	B	D	R	E	Q	A	T	P	Q	N	M	W	P	T	C	Z	G	F	L	H	K	W
N	X	P	D	M	C	I	L	Q	P	L	A	C	E	M	E	N	T	M	D	S	G	I	C	W	D	L	F	G	C



**CES - TAP Guidance Article**  
**January 2026**

## ***CogAT or Naglieri: Which "Window" Are We Looking Through?***

If you've ever sat in an eligibility meeting staring at a pile of test scores and wondered, *"What do these numbers actually say about this child?"*—you are not alone. As we work across our beautiful, diverse state of New Mexico, we often find ourselves choosing between two big names in testing: the CogAT and the Naglieri.

While they both help us find gifted students, they speak different "languages." Think of them like different types of flashlights: one helps us see the

details on a map, while the other helps us see the landscape through a fog. Let's break them down in plain English.

### The CogAT: The "School Success" Lens

The CogAT (Cognitive Abilities Test) is a bit like a multi-tool. It looks at three specific areas: Verbal (words), Quantitative (numbers), and Nonverbal (shapes).

- **The Vibe:** It measures how well a student processes the kind of information they see in a typical classroom.
- **The Strength:** It gives teachers a "profile." It tells you, "Hey, this student is a genius with patterns, but they might struggle with word-heavy logic." It's incredibly helpful for planning *how* to teach a child.
- **The Catch:** Because it uses a lot of words (even in the instructions), it can be tricky for our students who are still learning English or those who haven't had a house full of books. Sometimes, a low CogAT score just means the student hasn't mastered the "language of school" yet—not that they aren't brilliant.

### The Naglieri: The "Brain Power" Lens

Dr. Jack Naglieri created his tests (the NNAT3 and the new General Ability Tests) with a very specific mission: **Equity**. He wanted to find a way to measure intelligence without letting language get in the way.

- **The Vibe:** It's almost entirely visual. Students look at puzzles, matrices, and shapes to find the missing piece or the logical next step.
- **The Strength:** It's a "culture-fair" superstar. Since it doesn't care if

you speak English, Spanish, or Diné, it's often the best tool for finding those "hidden" gifted students in our rural or multilingual communities. It looks past *what you've been taught* and sees *how your brain solves problems*.

- **The Catch:** It provides a great "big picture" of a student's ability, but it doesn't give as much detail on specific academic strengths (like verbal reasoning) as the CogAT does.

### Which one should we use?

In our "Land of Enchantment," we know that one size never fits all.

As noted in the research by Carman, et al. (2020), these two tests don't always pick the same kids. A student might look "average" on the CogAT because they are still learning English but look like a "genius" on the Naglieri.

As Gifted Coordinators and teachers, our job isn't to find the "perfect" test, but to find the test that lets *each specific student* shine. If you suspect a student has that "gifted spark" but their CogAT scores are low, the Naglieri might be the key that unlocks the door to the services they deserve.

### Final Thought

You are the experts on your students. These tests are just tools to help tell their story. Whether you use a multi-tool like the CogAT or a specialized lens like the Naglieri, the goal is the same: making sure no gifted child in New Mexico goes unnoticed.

*Kate Morris, MEd Gifted Education*

Kate Morris is CES's Gifted TAP Consultant. She has been in gifted education for 11 years as a gifted educator, gifted instructional coach, and educator for 16 years. She works for the Central Consolidated School District in northwest New Mexico & Navajo Nation, serving gifted and talented students in CCSD's Gifted, Talented, and Creative Program.



## ***Doin' OK?*** ***Mental Health Help***

### ***Monthly Newsletter***

***By Gina Langley, Ph.D.,  
School Psychologist  
[glangley@ces.org](mailto:glangley@ces.org)***

**JANUARY 2026**  
**Eudaimonia**

Happy New Year!

Time for new yearnings and hopes, outlooks and fresh starts.

### **Helpful Resource**

Carman, C. A., Cassady, J. C., & Wimmer, J. J. (2020). Differences in Using the Cognitive Abilities Test (CogAT) 7 Nonverbal Battery Versus the Naglieri Nonverbal Ability Test (NNAT) 2 to Identify the Gifted/Talented. *Journal for the Education of the Gifted*.

***Eudaimonia*** translates from Greek as “good spirit,” and means flourishing, being in a top-level form of happiness and well-being – like with Maslow’s apex stage of self-actualization. ***Eudaimonia*** describes a holistic, deep sense of well-being. It is living with a purpose, being your best self, through continuous learning, with active engagement in life, by consistently practicing the virtues that you value.

Nice goal, but real life tends to hold us back from such goals as eudaimonia sometimes, doesn’t it? Let’s look back at that old theory of Maslow’s we learned in our College 101 classes. Remember, those lower-level needs are going to grab our entire focus sometimes – we’ve got to tend to our Physiological and Safety needs before we can really work on pursuing higher needs. (Schools recognize and address this by having breakfasts and free lunches for students. How about a new word to focus on, to start this New Year trek: ***Eudaimonia***.

Be sure to take care of your own basic needs, as well!) So: are you able to survive, relatively safely, with what you’ve got? If so, take a minute to Practice Gratitude. If not, what needs to be fixed?

How? Make a plan to start tackling that problem, and you'll already be lifting yourself to a higher level.



<https://trellis.net/article/two-things-maslows-hierarchy-needs-can-teach-us-about-whats-happening-right-now/>

Once you’ve acknowledged those basic needs, with Gratitude, look at where you ***Belong*** (middle level on the pyramid), at this time in your life. Perhaps your love life isn’t what you consider ideal, perhaps your career isn’t at dream proportions....

That’s OK – we’re still developing, and that’s good! Look at the good you’re doing right where you are, in your job, in your family, in your relationships, in life overall.  
Again, Practice Gratitude.

Now, what values or virtues do you really respect? Honesty, Integrity? Kindness? Courage? Justice? Think of instances when you practiced some of those virtues. Don’t put yourself down *at all* as you do this. Accept yourself, and where you’re at, so you can take the next step, up to a higher level. Reflect on the *sense of goodness* that comes from living a virtue, and you’re well along on the ascent.

Think of a recent time when you felt good about you. Did it involve someone or something you love? If it was a someone, love that person for who they are, without asking them to change a thing for you. Wouldn’t you love to be loved that way? Live it yourself, first! And if it was *something* you love that brought a sense of goodness, recognize and appreciate what you love about that thing.

Again, Practice Gratitude. Make time to pursue more of those good experiences.

In a state of eudaimonia, you find that a virtuous life is its own reward – you don’t need compliments that rarely come, support that is often lacking, or cooperation that is often too elusive. Do not get stuck thinking you lack enough “belonging” in your life yet to climb higher. Name the virtues, skills, and activities that you value, which bring you pleasure. Focus your mind on making time to *practice* and enjoy these things.

Practice Gratitude frequently. Be happy.

Ask yourself:	January 2026	February
What physiological or safety needs are lacking in your life?		
If any, do you need to meet these needs now? How? What’s the first step? Set a timeline.		
If your primary needs are met, what fulfillments of those needs are you grateful for? List them!		



Ask yourself:	January 2026	February
<p>Where all are you “belonging?” (Job/Career? Relationships? Church family? Sports team? Hobby club? Neighborhood?)</p> <p>Do you have sufficient outlets for your love and energies? If not, where might you volunteer to share your love &amp; energies? Or, is there something you can do in a relationship, <i>i.e.</i>, to make the other person feel more or better loved?</p> <p>What are you most grateful for in your various roles or relationships?</p>		
<p>What activities, skills, or virtues will you practice this week? How? When? Where? With whom?</p> <p>What are you especially thankful for in this time of your life? Is there anyone you should tell?</p>		

## Teacher Toolbox



### Teacher Toolbox – January 2026

By Margaret Wood, Speech-Language Pathologist and TAP Consultant

[mwood@ces.org](mailto:mwood@ces.org)

### ***Communication Counts!***

Time and time again, communication ranks as the number one “soft skill” most desired by employers across the world. Soft skills are defined as personal attributes that enable someone to interact effectively and harmoniously with other people. Of course, we are expected to possess

specific expertise in our given area of education. However, communication skills are consistently identified as one of the skills deemed by employers as the most important. The ability to communicate effectively increases a person’s likelihood of being hired over other candidates of equal education and experience levels, propelling individuals to succeed both personally and professionally.

According to Liz Papadopoulos, “*...Effective Communication requires more than an exchange of information. When done right, communication fosters understanding, strengthens relationships, improves teamwork, and builds trust*”. This quote succinctly captures what we as educators have set

out to do with our students. A teacher's primary job is communication. "In the classroom, teachers must communicate new concepts and theories to students in a way they can understand." They must also communicate with administrators, staff, and parents. "The same is true of administrators and other staff members." Successful teaching requires equal parts of knowledge and communication skills, which includes four basic modes of communication – listening, speaking, reading, and writing.

### **Communication with Parents and Guardians**

Establishing strong relationships and clear lines of communication at the beginning of the school year sets a strong foundation for parent-teacher interactions. Opening reliable channels of communication by determining a family's contact preferences and language preference may set the stage for effective communication. Consider asking parents or guardians directly via an introductory phone call or email or discussing the topic at back-to-school night.

As a parent of a child with multiple health issues, learning challenges, and personality quirks, I decided to write a letter to my daughter's teacher every year, providing a snapshot of her unique needs and strengths in hopes of paving the way for a positive school year for both my daughter and the staff. Many teachers expressed the significant value of this communication and described how much they would love to receive a letter such as this from every parent, to inform them about their interactions with their students. Asking parents to write a one-page student snapshot entitled, "A Roadmap to my Child" may provide you with this helpful insight

that you may not otherwise learn about your student – regardless of any "special needs" they may or may not have. For example, learning that the child experienced the loss of a family member or their beloved family pet over the summer may provide you with insight that allows you to communicate empathetically. Ongoing two-way communication where parents can listen and receive information, as well as speak and be heard, ensures a healthy exchange of ideas that welcomes parents as partners in their child's education. Technological advances have made this transmission of information easier and more accessible. For example, communication platforms like "Remind" create a communication ecosystem that supports collaboration, coordination, and engagement for students, parents, and staff to have access to two-way communication.

### **Communication with School Staff**

Communication skills are crucial in producing positive outcomes during staff meetings and training sessions. Leading meetings, presenting in front of varied audiences, and giving constructive feedback to other staff are essential functions of communication that lead to professional growth. "It takes a village" is a common phrase used to express the complexity of support needed to teach children effectively. Frequent collaboration with colleagues and administrators is essential for meeting students' needs. Whether you are planning lessons together, updating your colleagues on certain students' progress, or sharing tips about how to handle issues in the classroom, effective communication skills are the glue that increases bonding professionally and personally. Clear written communication prepared

for a substitute teacher can make or break an entire school day for that staff member and the lives of your students. Office, custodial, and cafeteria staff are also integral members of the education environment and make a tremendous impact on students' lives. Communicating specific students' needs may provide them with the information they need to support and reinforce your students throughout the school environment. Overall, respectful and compassionate communicative interactions with all school staff increase morale and cohesion, in addition to modeling positive communication for our students.

### **Communication with Students**

As educators, we are responsible for comprehending and breaking down complex information, conveying this information clearly to our students (both verbally and in written resources), presenting in a manner that sustains their attention, and listening to and resolving their questions or problems. Teachers are required to adapt content for different learning styles, motivate students to learn, build supportive relationships using encouragement and empathy, manage the classroom, and give feedback – making your classroom a safe and supportive learning environment, all of which require effective communication skills. Studies have found that the success of students is directly related to interactive, engaging teaching environments. Research also supports that the way we communicate with our students can positively affect their perceptions of school, their role in the classroom, themselves and their abilities, and their motivation to succeed.

There are general rules of thumb to increase your ability to communicate effectively, regardless of the communication partner. If you want your message to be heard clearly and understood properly, then consider incorporating the following elements in your communication from *Connected Speech Pathology*:

#### **1. Have the Right Attitude**

A positive and open-minded attitude is essential to good communication. Instead of asking yourself what's in it for you, you should ask yourself how you can help this person. What information do they need to achieve their goal? How can we work together successfully? The ability to speak with an open mind will help you remain receptive to new ideas and facilitate the conversation.

#### **2. Get to the Point Efficiently**

The two important elements for effective communicators are clarity and brevity. Speak with clarity and straightforwardness, without ambiguity or vagueness in what you want to state. It is essential to speak clearly using short sentences, directly from the point, and ensure your audience understands every word. Avoid using acronyms, jargon, or slang as they may not be familiar to people you speak with.

#### **3. Be Aware of Your Tone and Pitch**

"Your tone of voice can either make or break a good impression." Tone and intonation can make an effective message come across as sarcastic, rude, or pleasant. Anger, frustration, and impatience are also communicated through our voice. Be aware of how your tone and pitch can also convey enthusiasm, attentiveness, or boredom. The tone of voice also helps you

control feelings like interruption, anxiety, and nervousness, all of which result from imprecise communication. Use good breath support to project your voice to sound more confident. "Speaking in a monotone voice with an indifferent tone can also cause interruptions and misunderstandings."

#### **4. Avoid Vague Language**

"Using the right tone, pitch, and vocabulary can help develop effective communication, as can choosing your words carefully." The words we choose can either strengthen or weaken a message. Words that have double meanings should be avoided as they tend to be misinterpreted easily.

#### **5. Speak Clearly**

Clear speech is the single most important element of effective communication. Ensure that your words come across clearly and aren't muffled due to a lack of enunciation or clarity. Self-awareness will help you achieve clear communication. Work on articulating each word, so you are enunciating and pronouncing words clearly. Taking the time to speak slowly can be helpful in this situation as it gives you more time to choose your words carefully.

#### **6. Be Aware of Body Language**

Using nonverbal language like hand gestures can help you improve your communication skills. In fact, the majority of nonverbal communication is conveyed via body language and facial expressions. Proximity, eye contact, and posture are powerful forms of nonverbal communication that should not be left out when communicating with others. If you

are communicating remotely, be aware that your body language is just as important as if you were standing right next to your listener.

#### **7. Make Eye Contact**

Make sure that you maintain eye contact to keep your listener engaged and active in the conversation. Eye contact shows that you are paying attention and listening to what the other person is saying. It can also help you gauge if your listener is having difficulty understanding the point or comprehending a certain part of your message and if they are engaging in active listening.

#### **8. Improve Your Active Listening Skills**

One of the most basic and yet important communication skills is active listening. Communicate with others effectively by being an active listener. By asking relevant questions, you can prevent a miscommunication from happening. When things are not clear, asking for clarification allows your dialogue partner to state their point or offer additional information on a particular topic. Paying attention to the person you are communicating with is another way of being an active listener. Listening attentively, without interruption, shows that you care and respect what they say.

In closing, consider spending some time reflecting upon your communication style and habits during summer break. "This worthy investment will result in improved communication skills that foster understanding, strengthen relationships, improve teamwork, and build trust among everyone you encounter along your professional and personal journey!"

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### The Reading Room: Tips and Tricks MORPHOLOGY

January 2026

This month in the Reading Room, we will be focusing on Morphology, a very important part of structured literacy. Simply put, morphology is the teaching of word parts for both decoding purposes and meaning. A morpheme is the smallest unit of meaning. "Some words have only one morpheme (e.g., jump, maple, tiger) while many others are made up of two or more morphemes."

For instance, the word cats contains two morphemes:

1. "cat" tells us about the animal
2. the suffix "-s" tells us about how many of that animal

"Therefore, adding prefixes and suffixes—both of which are examples of morphemes—can alter a word's meaning." Together, prefixes and suffixes are known as affixes.

Morphology instruction improves decoding, helps with vocabulary development, and boosts comprehension. Leaving out morphology when teaching Structured Literacy can be detrimental to the progress of the student. Even though children come to school having already acquired production of some common affixed and inflected word forms, students can benefit from understanding how their language works. Those who struggle with linguistic awareness are especially in need of explicit, systematic, and direct

instruction with many practice opportunities.

When teaching morphology, it is important to remember to explain the meaning of the morpheme and share information about its origin. Have the students look at a list of several words that use the target morphemes and pronounce them orally. Have them underline or highlight the target morpheme in a list of printed words. Read sentences that use the target words, make an educated guess about the word's meaning, and then read or hear a formal or student friendly definition. Practice saying and writing the target words using various formats every chance you get.

**The following are activities that could be used with your students.**

### Sample Lesson

**Skill:** Segmenting Base Words and Suffixes

**Format:** Whole Class Instruction

**"Objective:** The students will separate inflections and simple suffixes from base words."

**Target Words:** sail, play, might

**Required Resources:** none

**Activity:** Say *this word after me. "sailing". Now let's separate the suffix from the base word. sailing = sail + ing*

- playful = play + ful
- mighty = might + y
- mightier = might + i(y) + er

### Sample Lesson

**Activity:** Listen for root words and suffixes. Explain if the ending is inflectional or derivational.

- boys: (*I*) ending changes the number of boys

- gladness: (*D*) ending changes an adjective to a noun
- pointless: (*D*) ending changes noun to adjective
- excitement: (*D*) ending changes verb to noun
- babies: (*I*) ending changes number of babies

### Sample Lesson

**Skill:** Demonstrating Morphological Awareness

**Format:** Whole Class Instruction

**"Objective:** The students will generate a base word or an inflected / derived word in a sentence."

**Required Resources:** paper, pencil, activity sheet

**"Activity: Complete** a cloze activity in which the student is asked to generate a suitable inflected or derived word when given a root or base word." Responses can be given orally or in writing.

- Spect: A person who watches a spectacle is a \_\_\_\_\_. (spectator)

**"Activity: Complete** a cloze activity in which the student is given a derived form of a word and is asked to generate the base or root form in a sentence." Responses can be given orally or in writing.

- Manuscript: Our drama coach will read the \_\_\_\_\_ that we wrote. (script)

### Using Morpheme Matrices

**Free PowerPoint with morphological activities:** Sequential or Standalone Lessons for Assembling Common Prefixes, Latin Roots, Greek Forms, and Suffixes

[https://atlasabe.org/wp-content/uploads/2019/04/Morpheme\\_Matrices-rev072120.pdf](https://atlasabe.org/wp-content/uploads/2019/04/Morpheme_Matrices-rev072120.pdf)



**The following are resources that could be used with your students.**

Activities to Develop Morphological Awareness

<https://www.scholarlyelite.com/post/activities-to-develop-morphological-awareness>

Teaching Morphology to Improve Literacy

[https://www.uwo.ca/fhs/lwm/teaching/dl\\_d2\\_2017\\_18/Zeh\\_Morphological-Awareness.pdf](https://www.uwo.ca/fhs/lwm/teaching/dl_d2_2017_18/Zeh_Morphological-Awareness.pdf)

How to Make Morphology Instruction Multisensory

<https://www.thedyslexiaclassroom.com/blog/how-to-make-morphology-instruction-multisensory>

For questions, please contact:

Chris Fox - [cfox@ces.org](mailto:cfox@ces.org), Jessica Powell - [jpowell@ces.org](mailto:jpowell@ces.org)

## JOB OPPORTUNITIES AT CES

### Ancillary Openings:

- Ancillary Teacher – Regions 1, 4
- Behavior Management Specialist – Region 4
- Diagnostician – Regions 2, 3, 4, 7
- Diagnostician (Bilingual) – Region 4
- Occupational Therapist – Regions 1, 2, 3, 4
- Physical Therapist – Regions 2, 3, 4
- Recreational Therapist – Region 4
- Registered Nurse – Regions 1, 2, 4
- Rehabilitation Counselor – Region 4
- School Psychologist – Regions 2, 3, 4
- Social Worker – Regions 1, 2, 4, 8
- Speech/Language Pathologist – Regions 1, 2, 3, 4, 8

### Other CES Openings:

- Regional Manager - Idaho
- Professional Services Staff

Watch for CES job postings on [www.indeed.com](http://www.indeed.com).





# Happy 2026!

The CES Purchasing Specialists in the Business Office work collaboratively and rotate responsibilities as needed to ensure balanced workloads and consistent, high-quality customer service. These rotations also help the team adapt smoothly as staffing changes occur.

Together, the entire team wishes you a prosperous 2026 and would like to remind you that they are available to assist you throughout the purchasing process—from the moment CES receives your purchase order through conclusion of the invoicing and payment procedures.

Team 1 (A-D) [team1@ces.org](mailto:team1@ces.org):



Anita



Victoria

Team 2 (E-K) [team2@ces.org](mailto:team2@ces.org):



Kimberly



Yolanda

Team 3 (L-P) [team3@ces.org](mailto:team3@ces.org):

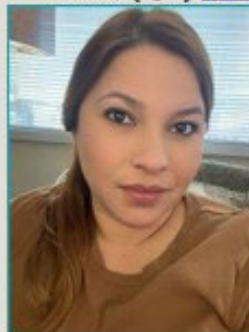


Kim



Jenny

Team 4 (Q-Z) [team4@ces.org](mailto:team4@ces.org):



Bertha



Misty

[TeamUtah@ces.org](mailto:TeamUtah@ces.org) &  
[TeamIdaho@ces.org](mailto:TeamIdaho@ces.org):



Katherine

Lead Purchasing Specialist  
[kara@ces.org](mailto:kara@ces.org):



Kara

Finance Manager  
[norma@ces.org](mailto:norma@ces.org):



Norma

## BULLETIN BOARD

### How can the Technical Assistance Program (TAP) support you and your district?

The Technical Assistance Program (TAP) has been in existence since Spring 2015, funded by NMPSIA in collaboration with CES. Decreasing Special Education litigation is at the focus of the TAP support services. TAP offers valuable complimentary ongoing services, resources and quality professional development for educators, ancillary staff, and administrators.

#### TAP Services

- Monthly virtual live interactive presentations via ZOOM
- "TAP Hot Topic on Demand Webinar Library", direct link, [cestap.org](http://cestap.org)
- Regional workshops
- Phone, email & ZOOM consultations
- Monthly Guidance Articles
- Monthly Special Education Compliance PD for the CES Leadership Program
- Specialized presentations upon request for staff / district PD
- File & program review
- Direct consultation for programing or student related concerns
- Assistance with NMPED Corrective Action Plans, Due Process and OCR Complaints

Contact: Loretta Garcia, Director [lgarcia@ces.org](mailto:lgarcia@ces.org) 505-985-8454



Simplify procurement.  
Maximize results.

# Budget & Finance Workshop

*Join us for the FYSA  
Superintendent Workshop*

## Date/Time

January 13-14, 2026

8:00am-4:00pm

## Location

110601 Research Rd SE  
Albuquerque, NM 87123

## Register Here

Registration Fee: \$75.00  
Lunch will be provided both  
days!



## CES CONTACTS

Mohamed Al-Hussaini  
Procurement & Contract  
Specialist  
Email: [mohamed@ces.org](mailto:mohamed@ces.org)  
Phone: Ext 128

Kim Alvarado  
Purchasing Specialist  
Email: [kalvarado@ces.org](mailto:kalvarado@ces.org)  
Phone: Ext 137

Brian Baca  
HR/Special Ed Specialist  
Email: [bbaca@ces.org](mailto:bbaca@ces.org)  
Phone: 505.910.9997

Jim Barentine  
Southern Services Manager,  
Media Services  
Email: [jim@ces.org](mailto:jim@ces.org)  
Phone: 575.646.5965

Kelly Bassham  
Financial Specialist (AP)  
Email: [kelly@ces.org](mailto:kelly@ces.org)  
Phone: Ext 135

Mathew Bayhan  
IT Specialist  
Email: [mathew@ces.org](mailto:mathew@ces.org)  
Phone: Ext 152

Paul Benoit  
Northern Services Manager,  
REAP Services  
Email: [paul@ces.org](mailto:paul@ces.org)  
Phone: 575.562.2922

Kimberly Buckner  
Purchasing Specialist  
Email: [kbuckner@ces.org](mailto:kbuckner@ces.org)  
Phone: Ext 131

Misty Wade  
Purchasing Specialist  
Email: [mwade@ces.org](mailto:mwade@ces.org)  
Phone: Ext 106

Marisol Carrasco  
Leadership Admin Assistant,  
Social Media Assistant  
Email: [mcarrasco@ces.org](mailto:mcarrasco@ces.org)  
Phone: 575.390.6231

David Chavez  
Executive Director  
Email: [dchavez@ces.org](mailto:dchavez@ces.org)  
Phone: Ext 109

Katherine Densmore  
Purchasing Specialist  
Email: [katherine@ces.org](mailto:katherine@ces.org)  
Phone: Ext. 148

Katie Effert  
Executive Admin Assistant  
Email: [katie@ces.org](mailto:katie@ces.org)  
Phone: Ext 127

Alexis Esslinger  
LEAP Director  
Email: [alexis@ces.org](mailto:alexis@ces.org)  
Phone: Ext 139

Drew Evans  
ID Regional Services Mgr  
Email: [devans@ces.org](mailto:devans@ces.org)  
Phone: 208.899.5537

LeAnne Gandy  
Leadership Development  
Program Director  
Email: [leanne@ces.org](mailto:leanne@ces.org)  
Phone: 575.704.9904

Loretta Garcia  
TAP Director  
Email: [lgarcia@ces.org](mailto:lgarcia@ces.org)  
Phone: 505.985.8454

Mason Goold  
UT North Svcs Manager  
Email: [mgoold@ces.org](mailto:mgoold@ces.org)  
Phone: 801.664.0742

Peggy Green  
UT South Svcs Manager  
Email: [pgreen@ces.org](mailto:pgreen@ces.org)  
Phone: 435.327.1693

Norma Henderson  
Finance Manager  
Email: [norma@ces.org](mailto:norma@ces.org)  
Phone: Ext 104

John King  
Construction Analyst (N)  
Email: [jking@ces.org](mailto:jking@ces.org)  
Phone: Ext 150

Vacant  
LEAP Admin Assistant  
Email:  
Phone: Ext 144

Jenny Malvern  
Purchasing Specialist  
Email: [jmalvern@ces.org](mailto:jmalvern@ces.org)  
Phone: Ext 134

Yolanda Mares  
Purchasing Specialist  
Email: [ymares@ces.org](mailto:ymares@ces.org)  
Phone: Ext 120

Doug Marshall  
IT Director  
Email: [dmarshall@ces.org](mailto:dmarshall@ces.org)  
Phone: Ext 114

Margaret Mikelson  
Finance Specialist  
Email: [margaret@ces.org](mailto:margaret@ces.org)  
Phone: Ext 126

Kim Mizell  
SITE Director  
Email: [kmizell@ces.org](mailto:kmizell@ces.org)  
Phone: Ext 136

Monica Myers  
Business Office Admin  
Assistant  
Email: [monica@ces.org](mailto:monica@ces.org)  
Phone: Ext 145

Bertha Ochoa  
Purchasing Specialist  
Email: [bertha@ces.org](mailto:bertha@ces.org)  
Phone: Ext 123

Thad Phipps  
Construction Analyst (S)  
Email: [thad@ces.org](mailto:thad@ces.org)  
Phone: 575.308.3193

Lianne Pierce  
Director of Ancillary  
Email: [lianne@ces.org](mailto:lianne@ces.org)  
Phone: Ext 103

Jeanne Rayburn  
Office Assistant/Reception  
Email: [jeanne@ces.org](mailto:jeanne@ces.org)  
Phone: Ext 101

Lisa Romo  
Procurement & Contract  
Specialist  
Email: [lromo@ces.org](mailto:lromo@ces.org)  
Phone: Ext 129

Gustavo Rossell  
Procurement Director  
Email: [gustavo@ces.org](mailto:gustavo@ces.org)  
Phone: Ext 117

Teresa Salazar  
Chief Operations Officer  
Email: [teresa@ces.org](mailto:teresa@ces.org)  
Phone: Ext 149

Angelina Sandoval  
Ancillary Admin Assistant  
Email: [angelina@ces.org](mailto:angelina@ces.org)  
Phone: Ext 119

Ilene Sandoval  
Finance Specialist (AR)  
Email: [ilene@ces.org](mailto:ilene@ces.org)  
Phone: Ext 122

Kara Scheib  
Lead Purchasing Specialist  
Email: [kara@ces.org](mailto:kara@ces.org)  
Phone: Ext 125

Kelley Scheib  
Financial Specialist (Payroll)  
Email: [kelley@ces.org](mailto:kelley@ces.org)  
Phone: Ext 107

Robin Strauser  
Chief Financial Officer  
Email: [robin@ces.org](mailto:robin@ces.org)  
Phone: Ext 108

Yvonne Tabet  
Human Resources Director  
Email: [yvonne@ces.org](mailto:yvonne@ces.org)  
Phone: Ext 113

Angela Valadez  
Procurement Admin Asst  
Email: [avaladez@ces.org](mailto:avaladez@ces.org)  
Phone: Ext 116

Anita Valencia  
Purchasing Specialist  
Email: [anita@ces.org](mailto:anita@ces.org)  
Phone: Ext 110

Joe Valencia  
Procurement & Contract  
Specialist  
Email: [joe@ces.org](mailto:joe@ces.org)  
Phone: Ext 124

Victoria Webb  
Purchasing Specialist  
Email: [victoria@ces.org](mailto:victoria@ces.org)  
Phone: Ext 147

Valerie Yoakum  
Ancillary Admin Assistant  
Email: [valerie@ces.org](mailto:valerie@ces.org)  
Phone: Ext 111