



**EXECUTIVE COMMITTEE MEETING**  
**Thursday June 5, 2025**  
**Embassy Suites - Sierra III**  
**1:00-4:00PM**

- A. Call to Order
- B. Roll Call
- C. Approval of Agenda\*
- D. Oath of Office - Travis Dempsey, Cindy Sims, Tandee Delk, Gerry Washbern
- E. Approval of Minutes – April 8, 2025
- F. Agency Communications
  - a. Partnerships – Elisa Begueria
    - i. NMCCS – Erik Bose
    - ii. NMCEL – Stan Rounds
    - iii. NMPED – Dr. Candice Castillo
    - iv. NMSBA – Joe Guillen
    - v. Higher Education (4yr) – Dr. Sandra Rodriguez
    - vi. Higher Education (2yr) – Dr. Charley Carroll
  - b. Finance – Elisa Begueria
  - c. Scholarship – Johnna Bruhn
  - d. Policy – Elisa Begueria
- G. Program Overview/Reports
  - a. CTE
  - b. Expansion Plan
- H. Administrative Reports
  - a. Directors
    - i. Finance - Robin Strauser\*
    - ii. Ancillary - Lianne Pierce\*
    - iii. Procurement - Gustavo Rossell\*
    - iv. Northern Services/REAP - Paul Benoit\*
    - v. Technology - Doug Marshall\*
    - vi. Southern Services - Jim Barentine\*
    - vii. Human Resources -Yvonne Tabet\*
  - b. Executive Director – David Chavez\*
    - i. Review and Approve CES 2024-2025 Budget
    - ii. Review Strategic Plan
    - iii. Request we not have a July meeting

- I. Personnel – Report
  - a. Staff Contracts and Resignations\*
  
- J. Consent Agenda
  - a. Approval of Checks\*
  - b. Profit/Loss and Balance Sheets\*
  - c. RFB & RFP Awards
  
- K. Setting Next Meeting Dates
  - a. October 13, 2025 in conjunction with Facility Mangers Workshop – Embassy Suites
  
- L. Adjournment

All items on agenda are subject to action by CES Executive Committee

\*Included in Advance Packet Mailing

CES Executive Committee

Meeting Minutes

April 8, 2025

Call to Order:

The meeting was called to order at approximately 2:00 p.m. by President, Brian Snider. The meeting notice, agenda, and accompanying documents were disseminated to attendees 10 days prior to the meeting via email and posted on the CES' website.

Roll Call:

Members Present:

Brian Snider	President
Elisa Begueria – Lake Arthur	President Elect
Lauren Laws – Aztec	Region I
Felix Garcia – Jemez Mountains	Region II
Johnna Bruhn – Mosquero	Region III
Dr. Cindy Sims – Estancia	Region IV
Stan Rounds	NMCEL
Dr. Charley Carroll	Higher Ed 2 Year
Erik Bose – ABQ Charter Academy	NMCCS

Members Absent:

Tandee Delk – Elida	Region V
Dr. Gerry Washburn – Carlsbad	Region VI
Cody Patterson – Carrizozo	Region VII
Travis Dempsey – Gadsen	Region VIII
Joe Guillen	NMSBA
Dr. Candice Castillo	NMPED

Non-Members Present:

David Chavez	CES Executive Director
Teresa Salazar	CES Chief Operating Officer
Norma Henderson	CES Finance Manager
Lianne Pierce	CES Director of Ancillary Services
Paul Benoit	CES Northern Services Manager
Doug Marshall	CES IT Director
Yvonne Tabet	CES Director of Human Resources
Dr. Kimberly Mizell	CES Site Director
LeAnne Gandy	CES Director of Leadership Development
Loretta Garcia	CES Tap Director
Alexis Esslinger	CES LEAP Director

Quorum:

CES Board Policy states that attendance by one third of the Executive Committee constitutes a quorum. This was, therefore, a duly convened meeting of the CES Executive Committee.

Approval of Minutes:

A motion was made by Felix Garcia seconded by Dr. Charley Carroll to approve the meeting minutes from February 12, 2025.  
Motion passed unanimously

Approval of Agenda

A motion was made by Dr. Charley Carroll and Seconded by Felix Garcia to approve the agenda for the April 8, 2025 Executive

Committee meeting.

### Agency Communications

The following reports were presented

#### NMCCS – Erik Bose

Mr. Bose stated that they are having a Charter School law debrief. The 180-day rule for schools continues to be a major topic of conversation, with overwhelming opposition-approximately 99% are against it.

#### NMCEL – Stan Rounds

Mr. Rounds provided highlights from the legislative session.

All students from grade 6 through grade 12 are moved into secondary students and increased the cost differential from 1.25 to 1.30

There is a 4% raise across districts. The minimum salaries for teachers, school counselors, and school administrators have been raised by \$5000 per contract. The minimum salary for a level one teacher is \$55,000, level two teacher is \$65,000 and level three teacher is \$75,000. The salary increase was amended by the Senate Finance Committee to require “science of reading” to be taught in teacher preparation programs.

The Special Education Act was opposed due to demanding requirements and lack of increased funding.

Representative Armstrong introduced an amendment that prohibits NMPED from enforcing the 180-day school year.

#### NMPED – Dr. Castillo

Not present. No report given.

#### NMSBA – Joe Guillen

Not present. No report given.

#### Higher Education (4yr) – Dr. Sandra Rodriguez

Dr. Rodriguez expressed concern over the amendment to HB 156 by the Senate Finance Committee. The requirement of “science of reading” has overreaching implications to the alternative licensure training, ASL, and native populations.

#### Higher Education (2yr) – Dr. Charley Carroll

Dr. Charley Carroll announced that Dr. Steve McCleery passed away April 2, 2025. Dr. McCleery was the President and a longtime supporter of New Mexico Junior Colleges.

OMNIA Purchasing Cooperative has been making efforts to demonstrate the value they can provide to NMJC trying to position themselves as a better option than CES. Dr. Carroll has invited Mr. Chavez to present an overview of CES’ services to the NMJC Board of Directors on May 15, 2025.

#### Scholarship – Johnna Bruhn

The scholarship committee will work with Brian, to identify scholarship recipients.

#### Policy – Elisa Begueria

Mr. Chavez has assigned specific chapters to be reviewed by teams consisting of one CES staff member and one CES Policy Subcommittee. Once all chapter reviews are complete, the policy review group will meet to finalize the recommendations, and policy will be sent to superintendents for review.

#### Program Overview and Reports

- a. CTE update

At the February meeting the Executive Committee approved \$50,000 to support the CTE alliance. Mr. Garcia has been elected as the president of the alliance. There are 20 school districts participating and membership continues to grow. The alliance has created a strategic plan, identified goals, and a vision mission statement along with core values. The thought is that the districts would look at CTE collectively as 20 school districts. Individual school districts would receive support from the larger group, while augmenting their individual goals.

The alliance plans to have a one day Think Tank Conference and will invite higher education institutions, legislators, school personnel, students, and business representative it will be a significant meeting with 200 attendees.

Curtis Clough has a group working on CTE and the goal is to bring both groups together as a statewide alliance and if we approach legislators we can do it collectively.

b. Strategic Plan

CES will be meeting with a facilitator on April 22, to review goals and develop next steps. Mr. Chavez plans to meet with the officers of the CES Executive Committee in June to review the plan and gather their recommendations. The plan will then be presented to the full group at the June regular meeting, as a draft and incorporate the executive committee's recommendation into the strategic plan.

c. HB 456

Rep Brian Baca was instrumental in getting House Bill 456 bill approved. What the bill will do is raise the current procurement limits on a single PO from 4 million to 7 million and from 12.5 million in the aggregate to 30 million over a 10 year period. We are hoping that the bill will be signed by the Governor and if so, take effect in July.

### Administrative Reports

Finance – Norma Henderson highlighted a few items, a full report is included in the packet.

As of February 28, 2025, CES had a total revenue of \$228,148,990. Compared to February 2024, this year's revenue is \$15,673,310 more. SSC had total revenue of \$313,228. Total combined revenue was \$228,462,218 compared to total revenue of \$212,695,418 for February 2024. This is a 7.4% increase, or \$15,766,800 more revenue this year compared to last year.

Also as of February 28, 2025, CES had a profit of \$1,633,803 and SSC had a profit of \$186,702. Combined profit for both entities was \$1,820,505.

As of February 28, 2025, CES' combined Net Fund Balance is \$21,926,454.

Mr. Chavez added that SSC is the property owned by CES on the east side of building complex. The complex is fully leased and a good revenue generator. We did not anticipate being at 7.4 percent of profit at this time of year.

Ancillary – Lianne Pierce highlighted a few items, a full report is included in the packet. Interviewed 24 candidates and hired 21. Ancillary continues to expand its services and doing more work with same amount of people. Started tracking staff hires in 2022 and at that time there were 212 ancillary staff and currently we have 239 ancillary staff and currently only 2 retirement/resignations.

Ancillary is also in the process of transitioning paper evaluations from the easel book to online digital versions. The Woodcock-Johnson Tests are going digital as of January 30, 2026. All evaluator staff will be supplied with two iPads, Ancillary is in the process of ordering the iPads.

The good news is that these changes will be saving \$75,000-\$100,000 in paper protocols.

Procurement – Gustavo Rossell was not present. A full report is included in the packet.

Northern Services/REAP – Paul Benoit, highlighted a few items, a full report included in the packet. Renewals are getting ready to go out closer to the end of the month. A 3% increase will be instituted. He and Jim attended the El Paso Expo which generated several vendors to sign up with CES.

Technology – Doug Marshall new IT Director. A full report is included in the packet.

Southern Services – Jim Barentine was not present. A full report is included in the packet.

Human Resources –Yvonne Tabet highlighted a few items, a full report included in the packet.

One of the highlights is Doug Marshall, the new IT Director. Also, this quarter we are doing a lot of training in preparation for the Integrity system.

### Executive Director Report

- (a) The CES Executive Director recommended that the Executive Committee approve a five percent salary increase for CES Core Staff for the 2025-2026 fiscal year.
- (b) The CES Executive Director recommended that the Executive Committee approve a four percent salary increase for Ancillary Staff for the 2025-2026 fiscal year. This will allow us to remain competitive with the increases projected for school district personnel.
- (c) The CES Executive Director recommended that the Executive Committee approve a four percent incentive pay for CES Core Staff for the present fiscal year. We requested permission to allow for the incentive pay in our budget preparation last spring and to date we are exceeding budget projections by 5% over the previous year. We anticipate that this percentage will hold and grow between now and the end of the year. The projected cost of the incentive pay is approximately \$180,000.00.
- (d) The CES Executive Director recommends that the Executive Committee allow for the following budget considerations for the 2025-2026 fiscal year:
  1. Continue to budget the Six-Year Study at \$740,000.00 for fiscal year 2025-2026. The study appears to be accomplishing what was originally intended with the districts in the study. The 13 districts have begun to implement action plans to address the goals in their plans. Many of the districts are making significant progress at establishing systems that should lead to continuous improvement over the next four years of the study.
  2. Approve a 5% increase to support the Leadership, Site and Leap programs. This will cover the increase in compensation for staff in those programs.
  3. Approve a budget of \$50,000.00 for the CTE initiative. Presently we have 20 school districts participating as part of the CTE Alliance CES is partnering with the LANL Foundation, LANL Labs and several higher education institutions in building a CTE model to support the participating districts. The model will be one that can be replicated in other districts desiring to expand their CTE offerings.
- (e) Approve the AAIS contract for mathematics support for the 13 school districts in next year's budget.

A motion was made by Johnna Bruhn, seconded by Stan Rounds to approve all of Mr. Chavez's recommendations. Motion passes unanimously.

- (f) Executive Session to discuss the CES Executive Director's Evaluation and compensation. A motion was made by Felix Garcia, seconded by Johnna Bruhn, to move into Executive Session at 3:08pm roll call was taken and unanimously approved. The meeting reconvened at 3:21pm roll call was taken to reconvene into regular session. A motion was made by Johnna Bruhn, seconded by Eric Bose, that David Chavez continue as the Executive Director receive a five percent raise and four percent incentive pay mirroring the CES' staff raises, and a three-year contract with the caveat of a 30 day notice and a transition plan put into place prior to resignation. Motion passes unanimously.

Personnel – Report – David stood for questions. No questions were asked.

### Consent Agenda

A motion was made by Stan Rounds, seconded by Johnna Bruhn to accept the consent agenda as presented. Motion passes unanimously.

Setting Next Meeting Dates

- a. Thursday June 5, 2005 – 3:00PM Embassy Suites in conjunction with NMSBA School Law Conference.
- b. Tuesday July 15, 2005 – 3:00PM Embassy Suites in conjunction with NMCEL

A motion was made by Stan Rounds to adjourn, seconded by Johnna Bruhn. Motion passes unanimously.

Meeting adjourned.

Cooperative Educational Services  
EXECUTIVE COMMITTEE MEETING

June 5, 2025

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Robin Strauser, Chief Financial Officer  
Finance & Administration Report

This report reflects financial activity through April 2025.

**Finance:**

As of April 30, 2025, CES had a total revenue of \$283,996,838. Compared to April 2024, this year's revenue is \$14,527,882 more. SSC had total revenue of \$392,427. Total combined revenue was \$284,389,266 compared to total revenue of \$269,756,274 for April 2024. This is a 5.4% increase, or \$14,632,991 more revenue this year compared to last year.

Also as of April 30, 2025, CES had a profit of \$2,030,163 and SSC had a profit of \$256,490. Combined profit for both entities was \$2,286,653 which is \$463,632 higher than April 2024, a 24% increase.. April 2024's profit was \$1,923,021.

As of April 30, 2025, CES had a Net Fund Balance of \$17,863,198.

Through April, the dollar amount of all purchase orders approved by CES staff was \$464.5 million, an increase of \$24.6 million over the same period last year. This equates to a 6% increase in the dollar amount of total purchase orders approved. Direct purchase orders approved were \$141.1 million compared to \$161.1 for the same time last year. Traditional purchase orders, including Gordian and RS Means, were \$323.5 million, an increase of \$44.6 million over the previous period.

**Activities:**

The Business Department staff have been busy testing for the implementation of the new systems for accounting, payroll and HR. Multiple weekly training meetings have occurred since March. Testing and updating of the systems will be happening through June in the Mock Go-Live environment. Full go-live of the systems is being determined..

**Audit:**

The Jaramillo Accounting Group has been engaged to provide the audit services for fiscal year 2025. The contract has been submitted to the Office of the State Auditor for review and approval. Audit reporting should start in the last half of July and continue through the third week of September.

**Budget:**

We have been busy meeting with the various departments within CES to formulate the FY25-26 operating budget. The proposed budget is being presented at this meeting for approval. The staff at CES appreciate the support of the Executive Committee throughout this process.

**SSC:**

All suites at SSC are currently leased. However, the founder of one of the companies recently died and CES is unsure if the company will continue.

**Staffing:**

The turnover of purchasing specialists continues to be a challenge. A purchasing specialist was hired to provide support for expansion into Utah and Idaho. Unfortunately, this individual did not work out. An offer has been made to another individual, but she has not accepted the position yet.

**Strategic Plan:**

The Strategic Plan for 24-25 has been updated and we are excited about what we have accomplished over the past year. In the coming year, we hope to keep the momentum moving forward as we strive to gain new efficiencies from the new accounting and payroll systems.

**Expansion:**

The business department has been involved with the expansion into Utah and Idaho. New processes and reporting templates are being developed to accommodate the new business model being implemented for Utah and Idaho.

**Ancillary Executive Committee Report Early 4<sup>th</sup> Quarter Report**

**Strategic Goal #1: Operational Efficiencies and Customer Service Excellence**

**Action Plan 1: Increase percentages of Ancillary requests through enhanced recruitment and retention strategies.**

24-25 School Year												
<u>Role Group</u>	Jul-24	Aug-24	Sept-24	Oct-24	Nov-24	DEC-24	Jan-25	Feb-25	Mar 25	April 25	May 25	
Anc Tcher	3	4	4	5	5	5	5	5	5	5	5	
APE /RT	0	1	1	1	1	1	1	1	1	1	1	
ASL-I	0	0	0	1	1	1	1	1	1	1	1	
AUD	1	1	1	1	1	1	1	1	1	1	1	
BMS	2	2	2	2	2	2	2	2	2	2	2	
COMS	1	1	1	1	1	1	1	1	1	1	1	
COMS/TVI	0	0	0	0	0	0	0	0	0	0	0	
TVI	1	1	1	1	1	1	1	1	1	1	1	
COTA	8	8	8	8	8	8	8	8	8	8	8	
DIAG	52	53	55	56	56	55	55	56	56	56	56	
LPN	1	1	1	1	1	1	1	1	1	1	1	
NP	0	0	0	0	0	0	0	0	0	0	0	
OT	19	20	20	20	20	20	20	20	20	20	20	
PhD Psych	5	5	5	5	5	5	5	5	5	5	5	
Sch Psych	18	21	23	23	23	23	23	23	23	23	23	
PT	4	4	4	4	4	4	4	4	4	4	4	
PTA	0	1	1	1	1	1	1	1	1	1	1	
PTD	2	2	2	2	2	2	2	2	2	2	2	
RHC	8	7	7	7	7	7	7	7	7	7	7	
RN	8	9	9	9	9	9	9	9	9	9	9	
RT	5	5	5	5	5	5	5	5	5	5	5	
SLP	33	34	36	36	36	36	36	36	36	36	36	
SLPA	0	0	0	0	0	0	0	0	0	0	0	
SW	32	32	32	33	33	33	35	35	35	35	35	
SW Reg Ed	4	6	6	6	6	6	6	6	6	6	6	
<b>Staff Count</b>	<b>207</b>	<b>218</b>	<b>224</b>	<b>227</b>	<b>227</b>	<b>226</b>	<b>228</b>	<b>229</b>	<b>229</b>	<b>229</b>	<b>229</b>	
<b>Resigned Retired</b>	16 in June and July	0 in August	0 in September	0 in October	0 in November	1 in December	0 in January	0 in February	0 in March	0 in April	5 at the end of the SY	
<b>Interviewed</b>	11	5	2	1	0	1	2	0	0	3	6	
<b>New Hires or Returning</b>	Recommend 8	Recommend 5	Recommend 2	Recommend 1	0	Recommend 1	Recommend 2	Recommend 0	Recommend 0	Recommend 3	Recommend 5	
<b>Source</b>	Word of mouth	Word of mouth	1 – previous CES	Word of mouth	Website and word of Mouth							

**Goal #1:1** – 0 interviews this month, 4 reported resignation/retirements for the end of the year so far.

**#1:2** – 466 Assignments at end of February, up from 449

**Goal #2:1** – Continued CPI Training. We covered the new Pearson Digital assessments at the end of our End of the Year meeting May 17<sup>th</sup>, and we will do this again in July.

**Goal #2:2** – Continue: Working to create a more modern application process that will reflect vacancies by cities, FTE, and discipline. This will not be done with RTS. This will be accomplished in the 25-26 SY with development by Torq.

**Action Plan 2: Support the new system for CES, specifically for Ancillary Staff Data, Timesheets, Invoicing and Payroll.**

1. Staying in communication with the Business office and IT especially with the deployment of 200 iPADS, regarding Ancillary responsibilities.

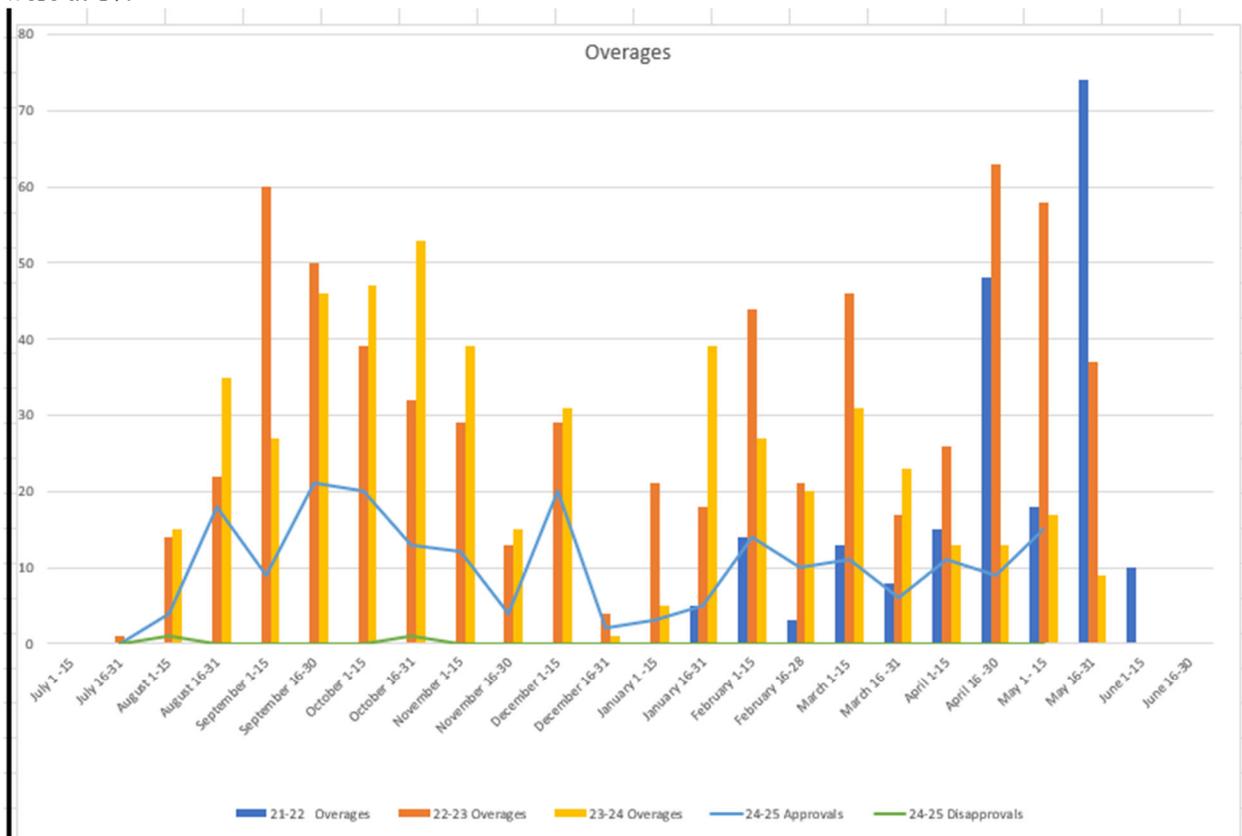
**Strategic Goal 2: Professional Development, Quality Instructional and educational Leadership**

**Action Plan 1: Expand PD opportunities for all staff.**

1. CPI: 1 CPI Refresher Course, 5/31/2025, 20 Participants.

**Action Plan 2: Minimize Overages (Overage = staff exceeding allocations within a pay period.)**

1. As of this writing, the month is not over, but the overages total for May is 15. Last year’s overages for May were at 17.



The Blue Line is Approvals for the 24-25 SY.  
 The Green is the disapprovals for this current year.  
 The bars are the past school years.  
 We want the Blue Line lower than all the bars.

2.

**Events for 4<sup>th</sup> Quarter**

- End of Year Meeting at Embassy Suites May 17, 2025
- Sent new 25-26 SY contract to Institutions, 7 signed and returned
- Sent Staff Placement Surveys: 218 of 230 returned.

- Sent Staff Evaluations: 194 of 230 returned.
- 17 ESY Sites have been added so far.
- 44 Ancillary Staff request forms received from Institutions for 2025-2026 SY.
- Attended LRP Conference in Phoenix – focus was more on 504 this time.
- Trained on Integrity for Payroll.
- Two Strategic Planning meetings for 25-26.
- Apple Deployment Success meeting for deployment of 200 iPad's for transition to digital evaluation.

**CES**  
**EXECUTIVE COMMITTEE MEETING**  
**June 5, 2025**

**Procurement Department Administrative Report – Gustavo Rossell**

The CES Procurement Department continues with its mission to issue the solicitations and resulting contract vehicles for our members' use saving them time and hundreds of thousands of dollars annually.

**Procurement Dept. 2024 – 2025 Strategic Goals' Accomplishments**

- Sustainability and Growth Initiatives
- Expanded staff to meet demand and capacity
- Expanded RFP categories & subcategories
- 10 RFPs in new categories
- 1,700 contracts in 120+ categories & subcategories
- Construction Analysts:
  - Growth in use of their services by Members, CES staff, & vendors; increased education of JOC w. Members & Vendors; growth in the construction program.
  - Continuous optimization of JOC presentations and the program.
- Launched website. Continue to optimize
- New procurement offerings, products & services, to members
- Growth through Strategic Partnerships:
  - Amazon Business (A.B.) – contract has more categories than any other coop. contract in the US. A.B. rebates to members will still be in effect. RFP was solicited in NM and is 100% compliant with NM Procurement Code.
- New technology partner
- Associations

**Procurement Dept. 2025 – 2026 Strategic Goals**

- “Kaizen” – process of continuous improvement
- Procurement Dept. technology systems update
- New procurement offerings, products & services, to members in NM + new markets
- NIGP QPPD Accreditation

**Noteworthy**

- Recent increase in tariff surcharges in quotes to members, on average, around 5%. For compliance, acceptance of surcharges is qualified with justification letter from the manufacturer.

**I Update on Recent Publicly Solicited and Competed Solicitations and Contract Awards**

RFPs that have been advertised, are closing soon, or that have been scheduled for evaluations or to be awarded:

**Cooperative Educational Services  
EXECUTIVE COMMITTEE MEETING  
April 8, 2025  
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Administrative Reports – Paul M. Benoit, Northern Services Manager

**Northern Services Travel Notes**

February and March were busy months. During this time I spent time in Regions 1, 2, 4, 5. I have not been into region 3, other than Santa Rosa/Guadalupe County, the southern edge of region 3. Conferences in this time have included the NMSBA conference, School Safety Summit, and the NMASBO Winter Conference. Jim and I also covered the El Paso Expo in the first week of April.

**Direct Purchase/Digital Bluebook and DP Account Status**

We have undergone a change in our set-up process for Digital Bluebook Accounts. After several runs through it, Jim and I suggested several updates, which were functionalities we lost in the re-make of the member management modules. These were addressed and it seems we are back to full ability to help members with access, password re-sets, and de-activation and re-activation of bluebook accounts.

**NMREAP NOTES**

The web-site has been updated with the 2025-26 subscriptions rates, indicating a 3% increase, which is the amount by which the master subscription for CES is increasing. I have prepared the data-set for the renewal notices and these will go out in the next week, if they have not gone out by the time of the Ex. Bd. Mtg.

**MEMBERSHIP DIRECTORY**

I have been updating the directory with changes as we hear of them. We are still utilizing sharepoint for the warehousing of this information. At some point, there was talk of incorporating this into the member management module of eProcurement. In the meantime, we will continue to update/maintain throughout the year.

**Other**

I have updated the strategic plans, as necessary. The goals/actions continue to focus on member services and support, training, and maintenance of a viable membership directory for general contacts of every member/entity.

I continue with weekly and monthly roll-up reports to track various activities and accomplishments.

Over the next few months, we have several conferences. Of course the Spring Budget Conference, which will be a busy time for us at the booth. The School Law Conference will be in early June. The summer will gear up for County and Muncipal meetings and the NMCEL conference in July.

I will be traveling to all the regions over the next months and by August, will have covered every region twice, if all goes to plan.

## **STRATEGIC PLAN OUTLINE FOR NORTHERN SERVICES (Modified for 2024-25)**

Below is the basic outline of Northern Services Goals and Strategies in the Strategic Plan – Action Plan. My report (above) stands and is reflective of efforts to address these action goals and strategies at this time. The strategic plan has been updated to day, including 90-day reporting. The new strategic plan has also been reviewed and 2024-25 goals in development for all departments.

1. Provide, enhance, customize personal approach to Member Services Regions 1, 2, 3, 4N, and 5.
  - a. Make regular site visits to each region, at least quarterly, and call on each member/PE 1-2 times per year.
  - b. Regular mass notifications related to DP Accounts, Bluebook Access. Contact lists (Annual updates)
  - c. Continue providing in-person and on-line Digital Bluebook training, working with Jim when appropriate, especially when process changes occur.
  - d. Regularly review DP and Traditional Purchasing for use in the field, working with active members/PE's and to increase promotion of CES with all Members/PE's.
  
2. Provide support to departments and promote service programs (ALD, LEAP, TAP, Site)
  - a. Follow up on all requests from Business Office for Member Services related to purchasing contracts.
  - b. Follow up on all requests from the Procurement Office related to Vendor services.
  - c. Assist in mass mail-outs to key contacts for TAP, SITE, LEAP, Contracts, Ancillary, etc....
  - d. Maintain Directory and an updated Superintendent list for emergency contacts.
  
3. Promote subscriptions. Training viability and enhancements.
  - a. Provide continued support to all subscribers for access to and use of NMREAP for job posting and applicant searches.
  - b. Maintain database of subscriptions, including renewal status, PO status, Invoicing status, and payment status. Work with Purchasing Specialist assigned to processing POs for invoicing.
  - c. Continue marketing NMREAP subscription services with all districts and charters.
  - d. Ensure the NMPED continues to distribute NMREAP information with all licensure applications.
  
4. Related to the New Expansion Goal (#3), Jim and Paul provided background information on several states. The plan to proceed in two states is underway by leadership.
  - a. Research Procurement Rules/Regs/Processes
  - b. Procurement needs and current in-state options

**POSITIONS TRACKED/UDPATED IN THE MEMBER DIRECTORY**

<b>Districts/Charters &amp; Other Schools</b>	<b>Higher Ed (Pub/Priv)</b>	<b>REC's</b>	<b>Counties and Municipalities</b>	<b>Entities/Non-Profits</b>
Accounts Payable	Accounts Payable	Accounts Payable	Accounts Payable	Accounts Payable
Athletic Director	Athletic Director	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer
Chief Financial Officer	Chief Financial Officer	Curriculum & Instruction	Executive Admin Assistant	Executive Admin Assistant
Curriculum & Instruction	Executive Administrative Assistant	Executive Administrative Assistant	Fire Department/Marshal	Facilities/Maintenance
Executive Administrative Assistant	Facilities/Maintenance	Facilities/Maintenance	Food Services	Food Services
Facilities/Maintenance	Food Services	Human Resources	General Manager/Director	General Manager/Director
Food Services	Human Resources	Information Technology	Human Resources	Human Resources
Human Resources	Information Technology	Purchasing	Information Technology	Information Technology
Information Technology	Purchasing	Special Education	Municipal Clerk	Purchasing
Purchasing	Superintendent/Director/President	Superintendent/Director/President	Parks & Recreation	
Special Education	Transportation		Police/Marshal/Sheriff	
Superintendent/Director/President			Public Works/Maintenance	
Transportation			Purchasing	
			Roads/Streets	
			Transportation	

Districts and Charters: Includes all of the 89 School Districts and any charters that have a JPA with CES

Other Schools: Includes State Schools, BIE, Private Schools that have agreements with CES

Higher Ed: Includes the JPA Public Community Colleges, Colleges/Universities, and any private higher ed entities with PE agreements with CES

Counties and Municipalities: Includes all Counties and Municipalities with PE agreements with CES

Entities: This includes any state agency or Non-Profit that has a PE agreement with CES, but does not fall within School or Local Government.

The membership directory maintains ONE contact point in each member/entity for each position type listed above. It is not meant to be a comprehensive listing of administrators throughout the district. These are contact points for relevant information from CES.

## **Cooperative Educational Services**

### **Executive Committee Meeting**

**June 2025**

#### **Technology Department Administrative Report – Doug Marshall**

Work is continuing with Sagecore to replace CES's current Bluebook and eProcurement systems both to modernize these systems and to support our multi-state expansion. Migration to TORQ will allow us to centralize our current various data silos into one unified system. This will allow for easier administration, reporting and user access. It should also eliminate much of the manual duplication work and eliminate those errors.

The implementation of Business Central and Integrity continues and is expected to be completed mid-year to early August. Business Central is replacing our current Great Plains accounting system and will bring new functionality and integration to TORQ. Integrity will integrate with Business Central and replace our current HR, PTO and Payroll providers / processes. This will streamline the new hire onboarding process, PTO process and give unified access to payroll. Users will be able to self-serve, reducing administrative overhead and errors. This will also eliminate the security issues present in the current process.

CES's redesigned website went live on March 28<sup>th</sup> with CES employees now having the ability to update content. Final usability changes will be made over the coming weeks.

I continue to access and inventory CES's current IT environment. IT cleanup and inventory are in progress. Several systems have been identified for replacement and new systems are on order. Enhanced email security has been implemented using DKIM & DMARC. During this process it was discovered that fraudulent email claiming to be from CES was being sent by a hostile actor in China. We are monitoring this and the new DMARC setup should help to halt this email spoofing. CES purchased and set up a new domain & website for the 503c. Content for this new website will be developed over the coming months. We now have full control over the HVAC systems again.

Several issues have been noted with misconfigurations and are being addressed. Missing power protection and other hardware issues are being addressed as well. CES is in immediate need of an updated management system to patch and maintain end-user systems. We are evaluating solutions and hope to have implemented something shortly. I would also like to implement a secure remote support tool (i.e. ConnectWise Screen Connect or similar) to aid and expedite end-user support. This will allow for remote support of users travelling or working from other locations. We will also look at support ticketing systems at the same time which will allow us to track support requests, resolution steps and trends.

CES is engaging with Teledata to have our current AV presentation systems evaluated as they may be nearing end-of-life and may need replacement. Issues with these systems have been increasing and becoming more severe.

Work on TORQ Phase 2 has begun with several status meetings with IT, Procurement, Ancillary, and others. The Integrity HR, Payroll and PTO system should go live in June. We are in final usability testing. BC implementation and go live has been pushed back to August due to integration issues with Image Silo.

#### **Administrative Report – Southern Services**

**June 2025**

##### **Social Media Management and Content Creation**

Southern Services continued its extensive social media engagement and content creation efforts throughout April and May of 2025. Tara Summers played a central role in managing social media activities, ensuring that key updates, promotional content, and event highlights were consistently posted. Notable projects included the revision of the "Becoming a CES Procurement Partner (Vendor)" and work toward revision of "Vendor Updates to eProcurement" and continuing development of "Invoicing Expectations with CES – Construction". Social media testimonials and program

announcements were scheduled, and efforts were made to refine video production workflows for TAP and LEDR initiatives. The team continued creating flyers to highlight newly awarded contracts and to advertise events, to bolster communication with members.

### **Member Outreach and Communication**

Member outreach efforts remained a priority, with Jim conducting site visits and then follow-ups via phone and email, addressing vendor availability, purchase orders, wage rates, invoices, CES services, orientations to CES, member service credits, etc. In-person visits were made to members in Regions 6 and 7, ensuring continued engagement and support. Efforts to refine email lists, update membership maps, and enhance member support tools were ongoing. Targeted outreach continues to strengthen connections with CES members.

### **Mass Email Campaigns**

A structured and targeted email strategy was implemented to ensure timely updates, and valuable resources were shared with members and vendors. Multiple email campaigns were executed, tailored to different groups such as public works directors, IT specialists, purchasing directors, educational leaders, and food service managers. These emails provided information on CES programs, training opportunities, vendor promotions, and industry trends. In total, over 40 mass emails included key topics such as leadership workshops, purchasing offers and product promotions from vendors like EPS Learning, Southwest Copy Systems, Daktronics, and AC Disposal Equipment. The team also completed the transition from MailChimp to Constant Contact for vendor newsletter dissemination.

### **Conferences, Training, and Industry Events**

Southern Services participated in multiple conferences and training sessions, furthering its mission to support members with procurement and cooperative purchasing insights. Key events attended included the NM Public Procurement Association, the El Paso APEX Procurement and Contracting Symposium, and the Southeastern Rural Transportation Organization meeting. Jim met with the Outreach Coordinator from the El Paso Chamber of Commerce, providing an orientation to CES and materials to share with potential CES vendors in the El Paso area.

### **Marketing and Promotional Material Development**

Marketing materials were created to support outreach efforts, including the development of new flyers and a member newsletter. The CES Membership Directory and online maps were updated to ensure accurate representation of service areas. New and revised video content was produced to support procurement education. Additionally, the team worked closely with Amazon representatives regarding CES branding and vendor promotions. Further refinements were made to social media content, ensuring posts aligned with CES's strategic communication plan.

### **Ancillary Support and Internal Collaboration**

Southern Services maintained close coordination with ancillary office personnel to explore service opportunities and facilitate connections between districts and resources. The team supported TAP, LEDR, and other initiatives by providing website management assistance, video content creation, structured training, and mass mailing notifications. Internal collaboration efforts were also enhanced through regular team meetings, workflow adjustments, and process documentation to improve efficiency. Jim was highly involved in CES Strategic Planning activities. The transition to Constant Contact for newsletters and other communications marks a significant step in streamlining member outreach.

Human Resources - Yvonne Tabet

The Human Resources Department spent this quarter running Onboarding tests in the Integrity HRP system, preparing for the June 1, 2025, Go Live date. It was determined that the HR Department would start using Integrity for onboarding new employees to avoid the tedious process of onboarding employees in both systems, saving the newly hired employees from completing the process twice. To get the department ready, there is some work on the 'back side' of the system that needs to be developed and completed. Task Lists for CES positions and system notifications for various organizational departments need to be developed to ready them for the next stage of the onboarding process. Those have been tested and will continue to change as more new hires complete the process, and we learn more to make improvements. I've used hiring Managers to craft Welcoming Messages and tried to tailor the experience as we move forward.

Below are the most recent employees to join CES in the various categories from March 26, 2025-May 28, 2025

Office Staff

Name	Position
Megan Meunier	LEAP Administrative Assistant

Ancillary Staff

Name	Position

Professional Services

Name	Position

March 26, 2025-May 28, 2025

Quarter 1, (July 1- Oct 1), Quarter 2 (Oct 2-Jan 27), Quarter 3 (Jan 28-Mar 26) New Hire numbers compared to Quarter 4 (Mar 26-May 28) New Hire numbers by Employee Classifications

Report Period	Ancillary	Professional Services	Office Staff	EANS	Occasional	Total
Quarter 1	23	17	6	0	0	46
Quarter 2	6	10	3	0	0	19
Quarter 3	2	3	4	0	0	9
Quarter 4	0	0	1	0	0	1

Cooperative Educational Services  
EXECUTIVE COMMITTEE MEETING  
Thursday, June 5, 2025  
Embassy Suites  
\*\*\*\*\*  
Administrative Reports – David Chavez  
Action Items

Item (a) Request Review and Approval of the CES 2025-2026 budget. Budget considerations:

- I. Increase the Ancillary budget by 4%. The increase would be used to provide a 4% compensation increase for staff.
- II. We've increased compensation by 5% for all core CES Staff. We've included enough budget to allow for a 4% incentive if CES meets its financial goal for next fiscal year.
- III. Hiring of two state service representatives for our expansion into Idaho and Utah. These individuals would be the direct contacts for our PE members in each of those states.
- IV. Hiring an individual to help school districts in the area of Human Resources and Special Education Administration this would be a fee-based program.
- V. We will be subsidizing SITE by \$633,817.00; we will be subsidizing LEAP by \$937,931.00. Site was subsidized at approximately \$425,000.00. Dr. Mizell has done a great job of marketing the program and this year was able to contract with districts for approximately \$200,000.00. We are projecting revenue at \$100,000.00 in next year's budget. Leap was subsidized at approximately \$600,000.00 this year we received and Indian Education IGA for approximately \$471,000.00 and that IGA appears won't be available for LEAP next year.
- VI. CTE, I propose that we budget \$150,000.00 to support the CTE Alliance model. I have begun reaching out to districts in the Southeast, Southwest, Northeast, Northwest and Central regions to determine their interest in participating in working to enrich their CTE programs. We plan to hold a one day "Think Tank" conference at Northern New Mexico College on Thursday, June 12, 2025. The outcome of the conference will assist in informing the organizational strategic plan as well as individual district planning.
- VII. Six-Year Study – We have budgeted approximately \$860,000.00 for the six year study that includes the AAIS contract for mathematics professional development

Item (b) Review and approval of our revised CES Strategic Plan for 2025-2026.

We will provide an overview of our plan during the meeting for your review and consideration. We've requested the officers to meet with our leadership team to assist with the development of guard rails as a part of our plan. We will share what is recommended for the entire Executive Committee to consider.

**Cooperative Educational Services**

**Executive Committee Meeting**

**May 28, 2025**

**Item IX.B.1 Personnel Report-Yvonne Tabet**

**May 28, 2025**

**Staff Resignations/Terminations/Non-Renewal**

- Ronda Romero Purchasing Specialist
- Megan Meunier LEAP Administrative Assistant

**New Staff Contracts Received for 2024-2025**

- Megan Meunier LEAP Administrative Assistant

**COOPERATIVE EDUCATIONAL SERVICES  
CHECK REGISTER**

**March 26, 2025 through May 28,2025**

Check Number	Date	Payee	Amount
80490	4/15/2025	Lujan, Delores R.	821.34
80491	4/30/2025	Archuleta, Catherine	1,394.62
242505	3/28/2025	AT&T Mobility	132.13
242506	3/28/2025	Coyote Cabling	17,943.12
242507	3/28/2025	Desert Peak Architects, PC	26,171.14
242508	3/28/2025	Daiohs	315.85
242509	3/28/2025	GM Builders, Inc.	28,700.53
242510	3/28/2025	Laroc Refrigeration - Metal Division, Inc.	52,759.63
242511	3/28/2025	New Mexico Gas Company	410.17
242512	3/28/2025	New Image Construction	26,480.49
242513	3/28/2025	Orcom a Division of Ortega Companies Inc.	14,448.29
242514	3/28/2025	Polson & Grady Ltd.	26,520.72
242515	3/28/2025	RBM Engineering, Inc.	1,288.41
242516	3/28/2025	RSM	26,885.40
242517	3/28/2025	Sagecore Technologies	9,191.18
242518	3/28/2025	The Santa Fe New Mexican	249.37
242519	3/28/2025	The Tint & Trim Factory	119.20
242520	3/28/2025	Travers Mechanical and Controls, LLC	1,373.88
242521	3/28/2025	United States Postal Service	123.03
242522	3/28/2025	Wenger Corporation	100,896.65
242523	3/28/2025	WPS	4,009.80
242524	3/28/2025	New Mexico Out-of-School Time Network	8,076.38
242525	4/4/2025	42 Construction LLC	124,088.15
242526	4/4/2025	AFLAC	4,662.54
242527	4/4/2025	Albuquerque Asphalt, Inc.	258,130.61
242528	4/4/2025	Allstate Benefits	115.18
242529	4/4/2025	American Fidelity Assurance Co	782.76
242530	4/4/2025	City of Bloomfield	1,068.76
242531	4/4/2025	Counter Trade Products, Inc.	2,271.60
242532	4/4/2025	ESA Construction Inc	25,900.01
242533	4/4/2025	First Financial Administrators, Inc.	6,191.05
242534	4/4/2025	Hansen & Prezzano/Builders LLC	43,618.89
242535	4/4/2025	Havona Environmental, Inc.	5,974.02
242536	4/4/2025	Instructure, Inc.	9,158.75
242537	4/4/2025	Instructure, Inc.	157.99
242538	4/4/2025	JC Electrical Service, LLC	55,321.92
242539	4/4/2025	Lorie A Gerkey	2,500.00
242540	4/4/2025	Moutain Vector Energy	10,611.10
242541	4/4/2025	Next Level Home Audio & Video, Inc	78,390.77
242542	4/4/2025	Dry Fly Enterprises, Inc.DBA Nube Group	7,956.72
242543	4/4/2025	Orcom a Division of Ortega Companies Inc.	20,245.28
242544	4/4/2025	NCS Pearson Inc.	1,140.00
242545	4/4/2025	PRO-ED, Inc.	1,175.30
242546	4/4/2025	Psychological Assessment RS	612.00
242547	4/4/2025	Roswell Daily Record	92.49
242548	4/4/2025	Sand Digging It Landscapes, Inc.	17,305.01
242549	4/4/2025	Shaw Integrated and Turf Solutions, Inc.	42,156.87
242550	4/4/2025	Taylor & Francis Group LLC	1,052.58
242551	4/4/2025	Turquoise Trail Elementary Charter School	330.41
242552	4/4/2025	United Way of North Central New Mexico, Inc.	300.00
242553	4/4/2025	Wenger Corporation	4,221.56
242554	4/11/2025	Amazon Capital Services	218.73
242555	4/11/2025	AT&T Mobility	2,754.97
242556	4/11/2025	Ballentine Communications	324.56
242557	4/11/2025	Coyote Cabling	54,318.73
242558	4/11/2025	Cuba Independent Schools	16,556.39

Check Number	Date	Payee	Amount
242559	4/11/2025	Daktronics Inc	80,916.67
242560	4/11/2025	ESA Construction Inc	173,808.47
242561	4/11/2025	GM Builders, Inc.	59,175.49
242562	4/11/2025	Greer Stafford/SJCF Architecture Inc	20,447.94
242563	4/11/2025	VOIDED	570.92
242564	4/11/2025	PC Automated Controls, Inc.	6,443.43
242565	4/11/2025	PNM	2,018.50
242566	4/11/2025	Roswell Daily Record	89.55
242567	4/11/2025	RSM	266.37
242568	4/11/2025	Sand Digging It Landscapes, Inc.	6,420.06
242569	4/11/2025	The Santa Fe New Mexican	177.81
242570	4/11/2025	TurfScapes of New Mexico, LLC	19,966.08
242571	4/11/2025	The Tint & Trim Factory	19,505.18
242572	4/11/2025	Victoria's Sunset LLC	3,164.17
242573	4/11/2025	Wizer Electric LLC	247,932.88
242574	4/11/2025	CenturyLink	570.92
242575	4/17/2025	42 Construction LLC	229,846.05
242576	4/17/2025	AAA Restoration & Construction Services, Inc.	83,748.74
242577	4/17/2025	Albuquerque Cabling	13,574.54
242578	4/17/2025	B & D Industries Inc	272.83
242579	4/17/2025	The Bruman Group, PLLC	3,040.00
242580	4/17/2025	Charley Carroll	1,034.80
242581	4/17/2025	Coyote Cabling	297,188.95
242582	4/17/2025	Desert Peak Architects, PC	27,768.24
242583	4/17/2025	Dry Fly Enterprises, Inc.DBA Nube Group	63,651.45
242584	4/17/2025	EPS Learning	7,273.18
242585	4/17/2025	Floor Tech Contracting LLC	3,185.75
242586	4/17/2025	Hansen & Prezzano/Builders LLC	2,857.25
242587	4/17/2025	JC Electrical Service, LLC	6,146.87
242588	4/17/2025	Johnson Controls	75,943.68
242589	4/17/2025	Laroc Refrigeration - Metal Division, Inc.	29,255.84
242590	4/17/2025	Lobo Internet Services	495.00
242591	4/17/2025	Nine Degrees Construction, LLC	129,210.74
242592	4/17/2025	Orcom a Division of Ortega Companies Inc.	334.92
242593	4/17/2025	PowerLine Technologies	2,450.51
242594	4/17/2025	RSM	48,793.26
242595	4/17/2025	Sychar, LLC	74,163.88
242596	4/17/2025	Terracon Consultants	1,859.09
242597	4/17/2025	United States Postal Service	80.66
242598	4/17/2025	Wenger Corporation	9,859.43
242599	4/25/2025	42 Construction LLC	73,664.01
242600	4/25/2025	Adelante Developement Center	257.33
242601	4/25/2025	Association of Educational Purchasing Agencies	13,928.70
242602	4/25/2025	Aidant Fire Protection Company	257.29
242603	4/25/2025	Alb Bernalillo Co Water Utility Author	960.34
242604	4/25/2025	Albuquerque Public Schools	43,349.20
242605	4/25/2025	Albuquerque Publishing Company	197.83
242606	4/25/2025	Altitude Recreation, Inc.	177.78
242607	4/25/2025	Bixby Electric, Inc.	337.24
242608	4/25/2025	Cien Aguas International School	780.58
242609	4/25/2025	Brightly Software, Inc.	166,677.34
242610	4/25/2025	Conti Energy Control LLC	1,972.31
242611	4/25/2025	Coyote Cabling	568.70
242612	4/25/2025	Crosstown Construction & Trucking, LLC	38,948.82
242613	4/25/2025	Cvent, Inc	1,793.75
242614	4/25/2025	EPS Learning	1,864.41
242615	4/25/2025	ESA Construction Inc	109,137.66
242616	4/25/2025	Facility Solutions Group	182,573.20
242617	4/25/2025	Gannett Texas/New Mexico LocalIQ	125.44
242618	4/25/2025	GoTo Communications	801.95

Check Number	Date	Payee	Amount
242619	4/25/2025	Hansen & Prezzano/Builders LLC	8,835.38
242620	4/25/2025	Havona Environmental, Inc.	622.15
242621	4/25/2025	Los Alamos National Laboratory Foundation	246.76
242622	4/25/2025	Moutain Vector Energy	14,837.61
242623	4/25/2025	New America Schools	2,321.95
242624	4/25/2025	NM State University	20,737.30
242625	4/25/2025	Orcom a Division of Ortega Companies Inc.	26,350.62
242626	4/25/2025	NCS Pearson Inc.	3,210.16
242627	4/25/2025	RSM	68,285.26
242628	4/25/2025	Socorro Consolidated Schools	2,989.71
242629	4/25/2025	Sychar, LLC	90,962.14
242630	4/25/2025	Terracon Consultants	10,060.14
242631	4/25/2025	Time Trak Systems	985.32
242632	4/25/2025	The Tint & Trim Factory	8,379.34
242633	4/25/2025	Truly Nolen	90.41
242634	4/25/2025	Van Amberg, Rogers, Yepa & Abeita LLP	4,379.08
242635	4/25/2025	Vigil & Associates Architectural Group PC	51,395.13
242636	4/25/2025	Wenger Corporation	19,815.74
242637	4/25/2025	Verizon Wireless	495.90
242638	5/2/2025	AT&T Mobility	132.13
242639	5/2/2025	Coyote Cabling	34,801.58
242640	5/2/2025	Crosstown Construction & Trucking, LLC	153,290.21
242641	5/2/2025	Conti Energy Control LLC	36,881.63
242642	5/2/2025	Four Rivers, Inc.	103,110.10
242643	5/2/2025	Hansen & Prezzano/Builders LLC	35,142.74
242644	5/2/2025	JC Electrical Service, LLC	51,016.33
242645	5/2/2025	Jer & Co Elevators LLC	14,583.86
242646	5/2/2025	Mesa Verde Enterprises, Inc.	98,763.65
242647	5/2/2025	Moutain Vector Energy	21,576.13
242648	5/2/2025	New Mexico Out-of-School Time Network	23,722.89
242649	5/2/2025	Sagecore Technologies	5,334.16
242650	5/2/2025	Next Level Home Audio & Video, Inc	387,254.55
242651	5/9/2025	42 Construction LLC	211,993.71
242652	5/9/2025	AFLAC	4,662.54
242653	5/9/2025	Albuquerque Housing Authority	164.69
242654	5/9/2025	Albuquerque Publishing Company	99.90
242655	5/9/2025	Allstate Benefits	115.18
242656	5/9/2025	American Fidelity Assurance Co	782.76
242657	5/9/2025	AT&T Mobility	1,527.03
242658	5/9/2025	Ballentine Communications	324.56
242659	5/9/2025	Carrizozo Municipal Schools	466.53
242660	5/9/2025	VOIDED	7,388.00
242661	5/9/2025	Central Consolidated Schools	28,296.67
242662	5/9/2025	City of Carlsbad	2,881.79
242663	5/9/2025	City of Gallup	5,215.66
242664	5/9/2025	Clovis Municipal Schools	28,296.67
242665	5/9/2025	Coyote Cabling	2,072.13
242666	5/9/2025	Crisis Prevention Institute	200.00
242667	5/9/2025	Cuba Independent Schools	6,726.07
242668	5/9/2025	David Chavez	183.20
242669	5/9/2025	Dora Consolidated Schools	50.43
242670	5/9/2025	Conti Energy Control LLC	18,143.87
242671	5/9/2025	EPS Learning	8,988.53
242672	5/9/2025	ESA Construction Inc	127,376.00
242673	5/9/2025	Daiohs	545.04
242674	5/9/2025	First Financial Administrators, Inc.	6,191.05
242675	5/9/2025	GoTo Communications	802.19
242676	5/9/2025	Greer Stafford/SJCF Architecture Inc	33,276.81
242677	5/9/2025	Hansen & Prezzano/Builders LLC	68,626.62
242678	5/9/2025	Havona Environmental, Inc.	4,307.17

Check Number	Date	Payee	Amount
242679	5/9/2025	Larry H Miller	200.00
242680	5/9/2025	Las Cruces Public Schools	5,288.87
242681	5/9/2025	Level 3 Communications	637.65
242682	5/9/2025	Lobo Internet Services	495.00
242683	5/9/2025	Marzano Resources LLC	1,775.81
242684	5/9/2025	Moriarty-Edgewood School District	28,296.67
242685	5/9/2025	New Mexico Counties 33 Strong	3,000.00
242686	5/9/2025	New Mexico Gas Company	204.13
242687	5/9/2025	New Mexico Out-of-School Time Network	45,457.85
242688	5/9/2025	North Carolina State University	160,320.00
242689	5/9/2025	NCS Pearson Inc.	4,527.12
242690	5/9/2025	PNM	2,009.30
242691	5/9/2025	Portales Municipal Schools	28,296.67
242692	5/9/2025	PRO-ED, Inc.	731.40
242693	5/9/2025	Quadient Leasing USA, Inc.	338.75
242694	5/9/2025	Rio Gallinas School for Ecology and the Arts	31.31
242695	5/9/2025	Rio Rancho Public Schools	56,593.34
242696	5/9/2025	Rocky Mountain Turf Solutions, Inc.	1,130,467.40
242697	5/9/2025	Roswell Daily Record	95.42
242698	5/9/2025	RT Electric, Inc.	414,855.41
242699	5/9/2025	Santa Fe County	7,682.06
242700	5/9/2025	The Santa Fe New Mexican	180.76
242701	5/9/2025	Trinity Electric LLC	35,339.04
242702	5/9/2025	United Way of North Central New Mexico, Inc.	300.00
242703	5/9/2025	Victoria's Sunset LLC	3,131.88
242704	5/9/2025	Wenger Corporation	25,675.67
242705	5/9/2025	WPS	109.00
242706	5/9/2025	City of Albuquerque	307.81
242707	5/9/2025	Village of Cuba	2,479.81
242713	5/9/2025	CDW Government Inc	7,388.00
242714	5/9/2025	Next Level Home Audio & Video, Inc	121,332.94
242715	5/16/2025	Albuquerque Asphalt, Inc.	41,670.75
242716	5/16/2025	ESA Construction Inc	171,120.75
242717	5/16/2025	Hansen & Prezzano/Builders LLC	6,379.91
242718	5/16/2025	K. Barnett & Sons, Inc.	133,333.33
242719	5/16/2025	Polson & Grady Ltd.	1,301.78
242720	5/16/2025	PowerLine Technologies	6,018.19
242721	5/16/2025	Sagecore Technologies	16,659.00
242722	5/16/2025	Suzanne Zamora	73.84
242723	5/23/2025	42 Construction LLC	223,280.42
242724	5/23/2025	Alb Bernalillo Co Water Utility Author	771.50
242725	5/23/2025	Apex Technologies LLC	16,338.66
242726	5/23/2025	Apple, Inc.	27,790.00
242727	5/23/2025	AT&T Mobility	1,512.24
242728	5/23/2025	Conti Energy Control LLC	106,421.29
242729	5/23/2025	Control and Equipment Company	6,564.52
242730	5/23/2025	Coyote Cabling	248,512.21
242731	5/23/2025	ENMU - Portales	1,200.00
242732	5/23/2025	ESA Construction Inc	254,245.67
242733	5/23/2025	Facility Solutions Group	3,495.54
242734	5/23/2025	Daiohs	1,009.36
242735	5/23/2025	Four Rivers, Inc.	68,080.98
242736	5/23/2025	Havona Environmental, Inc.	6,932.72
242737	5/23/2025	Mountain Professional Construction LLC	150,102.04
242738	5/23/2025	Moutain Vector Energy	5,305.56
242739	5/23/2025	New Mexico Gas Company	83.45
242740	5/23/2025	Nine Degrees Architecture and Designs Inc.	31,843.91
242741	5/23/2025	RSM	42,625.67
242742	5/23/2025	Safeguard Business Systems	1,505.72
242743	5/23/2025	Truly Nolen	90.41

Check Number	Date	Payee	Amount
242744	5/23/2025	Van Amberg, Rogers, Yepa & Abeita LLP	4,522.06
242745	5/23/2025	WPS	3,742.20

238

9,080,298.62

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2025

Attest: \_\_\_\_\_  
 President, Executive Committee

Cooperative Educational Services  
STATEMENT OF NET ASSETS  
For the Ten Months Ending Wednesday, April 30, 2025

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CASH	
Operating BOA	\$21,543,519.61
OSI Account	538.65
Petty Cash	200.00
TOTAL CASH	<u>21,544,258.26</u>
ACCOUNTS RECEIVABLE	29,027,130.93
Lease Receivable Current Portion	63,065.00
PREPAID EXPENSES	50,574.40
ACCRUED REVENUE	0.00
OTHER RECEIVABLES	0.00
TOTAL CURRENT ASSETS	<u>50,685,028.59</u>
EQUIPMENT	
Ancillary	0.00
Accum Dep Anc	0.00
Furnishings	941,317.42
Accum Dep Furn	(670,949.65)
Vehicles	372,503.50
Accum Dep Veh	(194,040.71)
Software	599,601.39
Accum Dep Software	(84,728.40)
NET EQUIPMENT	<u>963,703.55</u>
PROPERTY	
Land	410,888.64
Building 4216	296,135.47
Building 10601	5,553,145.37
Accum Dep Bldg 4216	(238,729.63)
Accum Dep Bldg 10601	(564,134.26)
Improvements 4216	671,194.70
Accum Dep Imp 4216	(536,287.08)
Improvements 10601	229,407.35
Accum Dep Imp 10601	(16,422.89)
NET PROPERTY	<u>5,805,197.67</u>
TOTAL EQUIPMENT & PROPERTY	<u>6,768,901.22</u>
OTHER ASSETS	
Investment in SSC	0.00
Lease Receivable Noncurrent Portion	1,043,907.00
TOTAL OTHER ASSETS	<u>1,043,907.00</u>
TOTAL ASSETS	<u>\$58,497,836.81</u>

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ACCOUNTS PAYABLE	34,452,674.93
ACCRUED EXPENSES	
Ancillary Payroll	0.00
Expenses	0.00
Compensated Absences	188,432.79
TOTAL ACCRUED EXPENSES	<u>188,432.79</u>
SUMMER INSURANCE PREMIUMS	93,841.85
PAYROLL TAXES PAYABLE	15,864.54
EMPLOYEE BENEFITS PAYABLE	9,357.38
AEPA	0.00
MEMBER CREDIT LIABILITY	324,571.71
DEFERRED REVENUE	3,849.64
Mortgage Payable	4,100,247.43
Mortgage Payable - Current Portion	325,420.00
PPP Loan	0.00
Fiscal Agency Liability - NMPFMA	31,825.29
TOTAL LIABILITIES	<u>39,546,085.56</u>
Deferred Inflows Leases	1,088,553.00
NET ASSETS	15,833,035.16
CURRENT CHNG in NET ASSETS-PROFIT/(LOSS)	2,030,163.09
TOTAL NET ASSETS	<u>17,863,198.25</u>
TOTAL LIABILITIES & NET ASSETS	<u>\$58,497,836.81</u>

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Sandia Synergy Center  
Financial Summary  
4/30/2025

	March	April	Change
Cash - WF Operating - SSC	\$0.00	\$0.00	\$0.00
Cash - Security Deposits WF - SSC	0.00	0.00	0.00
Cash - BOA Operating - SSC	1,567,430.65	1,604,535.55	37,104.90
Cash - Security Deposits BOA - SSC	27,647.74	27,656.83	9.09
Accounts Receivable - SSC	85,604.74	47,375.01	(38,229.73)
Lease Receivable Current Portion	117,114.00	117,114.00	0.00
Lease Receivable Noncurrent Portion	457,917.00	457,917.00	0.00
Prepaid Expenses - SSC	0.00	0.00	0.00
Fixed Assets	2,863,296.98	2,863,296.98	0.00
Total Assets	5,119,011.11	5,117,895.37	(1,115.74)
Accounts Payable - SSC	1,909.03	1,909.03	0.00
Deferred Rent - SSC	0.00	0.00	0.00
Deferred Inflows Leases	559,292.30	559,292.30	0.00
Tenant Deposits - SSC	27,291.03	27,291.03	0.00
Total Liabilities	588,492.36	588,492.36	0.00
Investment form CES	3,250,804.85	3,250,804.85	0.00
Fund Balance - SSC	1,022,108.49	1,022,108.49	0.00
Profit & Loss - SSC	0.00	0.00	0.00
Profit/(Loss)	257,605.41	256,489.67	(1,115.74)
Total Fund Balance	4,530,518.75	4,529,403.01	(1,115.74)
<b>Total Liabilities &amp; Fund Balance</b>	<b>5,119,011.11</b>	<b>5,117,895.37</b>	<b>(1,115.74)</b>
Total Revenue	(388,453.69)	(392,427.22)	(3,973.53)
Total Expense	130,848.28	135,937.55	5,089.27
(Profit)/Loss	(257,605.41)	(256,489.67)	1,115.74
Revenue - Rent - SSC	(268,871.44)	(268,871.44)	0.00
Revenue - Passthru Maintenance - SSC	0.00	0.00	0.00
Revenue - Passthru Electricity - SSC	(4,438.52)	(4,977.37)	(538.85)
Revenue - CAM - SSC	(83,707.44)	(83,707.44)	0.00
Revenue - Interest Tenant Deposits - SSC	(81.72)	(90.81)	(9.09)
Revenue - Misc - SSC	0.00	0.00	0.00
Revenue - Interest - SSC	0.00	0.00	0.00
Revenue - Investment - SSC	(31,354.57)	(34,780.16)	(3,425.59)
Legal Fees - SSC	0.00	0.00	0.00
Accounting/Audit Fees - SSC	1,300.00	1,300.00	0.00
Commission Expense - SSC	16,474.37	16,474.37	0.00
Indirect Cost - SSC	0.00	0.00	0.00
General Expenses - SSC	79.10	79.10	0.00
Bank Fees - SSC	0.00	0.00	0.00
Depreciation Expense - SSC	0.00	0.00	0.00
Property Insurance - SSC	6,820.00	6,820.00	0.00
Property Tax - SSC	0.00	0.00	0.00
Janitorial - CAM - SSC	4,745.64	5,283.89	538.25
Janitorial Supplies - CAM - SSC	667.86	791.50	123.64
Contract Maintenance - CAM - SSC	5,369.27	5,834.21	464.94
Maintenance Supplies - CAM - SSC	0.00	0.00	0.00
Electrical Repairs - CAM - SSC	0.00	0.00	0.00
Plumbing Repairs - CAM - SSC	0.00	0.00	0.00
Door & Lock Repair & Maint - CAM - SSC	0.00	0.00	0.00
Pest Control - CAM - SSC	1,875.87	2,064.21	188.34
Safety Equip & Maint - CAM - SSC	111.93	230.32	118.39
Roof Repairs - CAM - SSC	0.00	0.00	0.00
Electricity - CAM - SSC	4,636.50	5,021.86	385.36
Gas - CAM - SSC	2,130.03	2,130.03	0.00
Water & Sewer - CAM - SSC	9,664.36	10,740.20	1,075.84
Solid Waste Removal - CAM - SSC	0.00	0.00	0.00
Telephone - CAM - SSC	563.74	643.32	79.58
Security & Alarm Monitoring - CAM - SSC	223.86	223.86	0.00
HVAC Maintenance - CAM - SSC	13,660.77	13,660.77	0.00
HVAC Repairs - CAM - SSC	0.00	0.00	0.00
Grounds Maintenance - CAM - SSC	24,680.60	24,680.60	0.00
Snow Removal - CAM - SSC	0.00	0.00	0.00
Window Washing - CAM - SSC	247.54	495.08	247.54
Association Fees - CAM - SSC	7,561.10	7,561.10	0.00
Management Fees Contract - CAM - SSC	9,686.25	10,762.50	1,076.25
Management Fees Intercompany - CAM - SSC	8,034.00	8,034.00	0.00
Internet CAM - SSC	765.00	765.00	0.00
Equipment & Storage Rental Fees	0.00	0.00	0.00
Electricity - SSC	3,688.33	3,940.62	252.29
Repairs - SSC	1,972.33	1,972.33	0.00
Maintenance - SSC	0.00	0.00	0.00
Repairs & Maintenance General - SSC	1,801.70	1,801.70	0.00
Electricity Passthru - SSC	4,088.13	4,626.98	538.85
Maintenance Passthru - SSC	0.00	0.00	0.00
Janitorial Services SNL - SSC	0.00	0.00	0.00
Renovation Expense Rental Suites - SSC	0.00	0.00	0.00
Fix Me I should be Zero	0.00	0.00	0.00

**Cooperative Educational Services**  
**STATEMENT of REVENUES, EXPENSES and CHANGES in FUND NET**

**For the Ten Months Ending Wednesday, April 30, 2025**

	April	YTD
EXTRAORDINARY REVENUE	\$0.00	\$0.00
A/R-A/P CLEARING ACCOUNT	37,329.42	23,508.97
	37,329.42	23,508.97
INSURANCE		
Insurance-Revenue	0.00	0.00
Insurance Expense	0.00	0.00
	0.00	0.00
Professional Services		
Professional Services-Revenue	402,795.88	1,947,939.99
Professional Services-Expense	216,641.61	1,775,685.96
	186,154.27	172,254.03
PLACEMENT SERVICES		
Placement Services-Revenue	2,962.00	64,232.00
Placement Services-Expense	467.74	38,060.59
	2,494.26	26,171.41
MEDICAID		
Medicaid-Revenue	118,439.08	856,806.14
Medicaid-Expense	116,413.45	768,829.60
	2,025.63	87,976.54
FOOD		
Food-Revenue	15,881.27	69,697.35
Food-Expense	0.00	0.00
	15,881.27	69,697.35
PROCUREMENT		
Procurement-Revenue	25,465,083.19	251,205,491.13
Procurement-Expense	25,143,266.20	247,971,212.57
	321,816.99	3,234,278.56
EXPANSION		
Expansion-Revenue	0.00	0.00
Expansion-Expense	1,403.23	24,223.21
	(1,403.23)	(24,223.21)
AEPA		
AEPA-Revenue	2,673,920.45	12,581,658.63
AEPA-Expense	2,672,964.55	12,304,754.41
	955.90	276,904.22
ANCILLARY		
Ancillary-Revenue	1,673,272.35	13,627,936.56
Ancillary-Expense	1,539,416.81	12,844,171.43
	133,855.54	783,765.13
INSERVICES		
Inservices-Revenue	0.00	99,152.25
Inservices-Expense	1,869.20	171,954.99
	1,869.20	171,954.99

	April	YTD
	(1,869.20)	(72,802.74)
MEETINGS		
Meetings-Revenue	0.00	0.00
Meetings-Expense	990.62	13,318.63
	(990.62)	(13,318.63)
EANS		
EANS-Revenue	0.00	0.00
EANS-Expense	0.00	0.00
	0.00	0.00
ARP EANS		
ARP EANS-Revenue	0.00	337,126.04
ARP EANS-Expense	0.00	290,411.79
	0.00	46,714.25
SITE		
SITE Revenue	103,400.00	125,095.09
SITE Expense	45,585.01	465,550.52
	57,814.99	(340,455.43)
TAP		
TAP- Revenue	38,363.91	279,542.90
TAP - Expense	31,397.23	251,971.69
	6,966.68	27,571.21
ALD		
ALD Revenue	(1,250.00)	647,329.69
ALD Expense	46,487.90	802,823.16
	(47,737.90)	(155,493.47)
LEAP		
LEAP Revenue	59,288.30	920,571.33
LEAP Expense	120,884.82	1,192,956.82
	(61,596.52)	(272,385.49)
TQP		
TQP Revenue	0.00	486,478.48
TQP Expenses	19,650.68	145,995.77
	(19,650.68)	340,482.71
BUSINESS OFFICE		
Business Office-Revenue	0.00	0.00
Business Office-Expense	4,276.75	49,349.89
	(4,276.75)	(49,349.89)
EXECUTIVE DIRECTOR		
Executive Director-Revenue	0.00	0.00
Executive Director-Expense	6,819.33	79,757.89
	(6,819.33)	(79,757.89)
HUMAN RESOURCES		
Human Resources-Revenue	0.00	0.00
Human Resources-Expense	13,759.92	137,387.23
	(13,759.92)	(137,387.23)
TECHNOLOGY		
Technology-Revenue	0.00	0.00

	<u>April</u>	<u>YTD</u>
Technology-Expense	54,275.85	388,634.77
	(54,275.85)	(388,634.77)
ENTITY		
Entity-Revenue	53,776.14	747,780.82
Entity-Expense	188,788.55	2,273,133.36
	(135,012.41)	(1,525,352.54)
PROFIT/(LOSS)	417,902.54	2,030,163.09

**COOPERATIVE EDUCATIONAL SERVICES  
2025-2026**

Approved

By approval of this budget, all CES office staff travel will be reimbursed at actual expense

New Program												Budget	Budget
PROGRAM ONE (Admin Support)	Object	Job Class	Program	9011	9012	9013	9014		9015	9016		2025-2026	2024-2025
Function	Object	Job Class		Insurance	Consulting Services	Prof. Svcs	Placement Svcs			Medicaid			
			Income										
			Sales and Serv	43215	25,000	191,000	1,900,000	77,250		984,000		3,177,250	2,555,000
<b>2300</b>	<b>Support Services-General Administration</b>												
	<b>51000</b>	<b>Personnel Services - Compensation</b>											
.2300	.51100	.1111	Salary - Executive Director		0		0	0		0		0	0
	<b>52000</b>	<b>Personnel Services - Benefits</b>										0	0
.2300	.52111	.0000	Retirement Contributions		0		0	0		0		0	0
.2300	.52210	.0000	FICA Payments		0		0	0		0		0	0
.2300	.52220	.0000	Medicare Payments		0		0	0		0		0	0
.2300	.52311	.0000	Health/Medical Payments		0		0	0		0		0	0
.2300	.52312	.0000	Life		0		0	0		0		0	0
.2300	.52500	.0000	Unemployment Compensation		0		0	0		0		0	0
.2300	.52700	.0000	Workers Compensation		0		0	0		0		0	0
	<b>53000</b>	<b>Purchased Professional &amp; Technical Services</b>										0	0
.2300	.53414	.0000	Contracted Staff		0		0	0		0		0	0
.2300	.53713	.0000	Indirect Costs		25,000	18,025	138,440	34,085		134,808		350,358	278,671
	<b>54000</b>	<b>Purchased Property Services</b>										0	0
.2300	.54417	.0000	Cell Phone		0	708		0		0		708	0
	<b>55000</b>	<b>Other Purchased Services</b>										0	0
.2300	.55400	.0000	Advertising		0			0		0		0	0
.2300	.55813	.0000	Employee Travel			7,000	11,000	1,500		0		19,500	14,500
.2300	.55814	.0000	Employee Training		0			0		0		0	0
.2300	.55915	.0000	Meeting Expense					0		0		0	0
	<b>56000</b>	<b>Supplies</b>										0	0
.2300	.56113	.0000	Software		0			0		0		0	0
.2300	.56114	.0000	Library/Audio Visual		0			0		0		0	0
.2300	.56118	.0000	General Supplies & Materials		0	3,000		1,000		0		4,000	1,000
.2300	.56119	.0000	Postage		0			80		0		80	80
.2300	.56120	.0000	Printing		0			0		0		0	0
.2300	.56121	.0000	Copying		0			100		0		100	100
.2300	.56122	.0000	Items - resale		0			34,387		849,192		883,579	785,816
	<b>57000</b>	<b>Property</b>										0	0
.2300	.57331	.0000	Fixed Assets (>\$5000)		0			0		0		0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)		0			0		0		0	0
	<b>51000</b>	<b>Personnel Services - Compensation</b>										0	0
.2400	.51100	.1113	Salary - Management		0	107,198	1,600,000	5,000		0		1,712,198	1,348,000
.2400	.51100	.1114	Salary - Support Staff		0			0		0		0	0
	<b>52000</b>	<b>Personnel Services - Benefits</b>										0	0
.2400	.52111	.0000	Retirement Contributions		0	14,208		628		0		14,836	628
.2400	.52210	.0000	FICA Payments		0	6,700	99,200	310		0		106,210	83,576
.2400	.52220	.0000	Medicare Payments		0	1,554	23,200	73		0		24,827	19,546
.2400	.52311	.0000	Health/Medical Payments		0	30,605		0		0		30,605	0
.2400	.52312	.0000	Life		0	72		0		0		72	0

**COOPERATIVE EDUCATIONAL SERVICES  
2025-2026**

**Approved**

**By approval of this budget, all CES office staff travel will be reimbursed at actual expense**

. 2400	. 52500	. 0000	Unemployment Compensation	0	386	5,760	18			0	6,164	4,044
. 2400	. 52700	. 0000	Workers Compensation		1,495	22,400	70			0	23,964	17,362
											3,177,250	2,553,323
			<b>TOTAL PROGRAM BUDGET</b>	25,000	191,000	1,900,000	77,250			984,000	3,177,250	2,555,000
			<i>Change</i>	0						0	0	208,600

**COOPERATIVE EDUCATIONAL SERVICES  
2025-2026**

Approved

**By approval of this budget, all CES office staff travel will be reimbursed at actual expense**

PROGRAM TWO (Procurement)			Program	9021	9024	9023	9026	9027	9028			Budget	Budget
Function	Object	Job Class		Food	Procurement		AEPA	Idaho	Utah			2025-2026	2024-2025
			<b>Income</b>										
			Sales and Service		340,000,000	0	15,000,000					355,000,000	338,000,000
			Rebates/Allowances	72,000	2,200,000		480,000	588,235	588,235			3,928,470	2,550,000
			Total Revenue	72,000	342,200,000		15,480,000	588,235	588,235			358,928,470	340,550,000
<b>2300</b>	<b>Support Services-General Administration</b>												
	<b>51000</b>		<b>Personnel Services - Compensation</b>										
.2300	.51100	.1111	Salary - Executive Director		30,303	0	0					30,303	28,860
	<b>52000</b>		<b>Personnel Services - Benefits</b>									0	0
.2300	.52111	.0000	Retirement Contributions	0	3,806	0	0					3,806	3,625
.2300	.52210	.0000	FICA Payments	0	1,879	0	0					1,879	1,789
.2300	.52220	.0000	Medicare Payments	0	439	0	0					439	418
.2300	.52311	.0000	Health/Medical Payments	0	4,606	0	0					4,606	#REF!
.2300	.52312	.0000	Life	0	0	0		72	72			144	0
.2300	.52500	.0000	Unemployment Compensation	0	109	0	0					109	87
.2300	.52700	.0000	Workers Compensation	0	423	0	0					423	437
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>									0	0
2300	53413	0000	Legal Fees					5,000	5,000			10,000	
.2300	.53414	.0000	Contracted Staff	0	50,000	0	0					50,000	50,000
.2300	.53713	.0000	Indirect Costs	72,000	3,923,820		744,019	165,144	165,144			5,070,127	4,564,842
	<b>54000</b>		<b>Purchased Property Services</b>									0	0
2300	54316	0000	Vehicle Expense		4,000							4,000	
.2300	.54416	.0000	Communications	0	2,000	0	0					2,000	2,000
.2300	.54417	.0000	Cell Phone		2,124			708	708			3,540	3,540
	<b>55000</b>		<b>Other Purchased Services</b>									0	0
.2300	.55400	.0000	Advertising		130,000	0	1,000	50,000	50,000			231,000	108,000
.2300	.55811	.0000	Board Travel	0	0	0	0					0	0
.2300	.55813	.0000	Employee Travel		12,000	0	5,000	25,000	25,000			67,000	22,000
.2300	.55814	.0000	Employee Training	0	7,000	0	0					7,000	5,000
.2300	.55915	.0000	Meeting Expense	0	10,000	0	0					10,000	10,000
2300	55916	0000	Evaluation Expense		35,000							35,000	10,000
	<b>56000</b>		<b>Supplies</b>									0	0
.2300	.56113	.0000	Software	0	0	0	0					0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0					0	0
.2300	.56118	.0000	General Supplies & Materials	0	25,000	0	18,000	3,000	3,000			49,000	38,000
.2300	.56119	.0000	Postage	0	1,500	0	0					1,500	2,000
.2300	.56120	.0000	Printing	0	1,000	0	0					1,000	6,000
.2300	.56121	.0000	Copying	0	1,000		0					1,000	2,000
.2300	.56122	.0000	Items - resale	0	335,802,469	0	14,705,882					350,508,351	333,710,966
2300	56125	0000	Partnership Fee					147,059	147,059			294,118	
	<b>57000</b>		<b>Property</b>									0	0
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0					0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0.00	0	0	0					0	0
	<b>51000</b>		<b>Personnel Services - Compensation</b>									0	0
.2400	.51100	.1113	Salary - Management	0	733,163	0	5,000	107,198	107,198			952,559	694,059
.2400	.51100	.1114	Salary - Support Staff	0	760,167	0	0	27,119	27,119			814,405	680,000

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	<b>52000</b>		<b>Personnel Services - Benefits</b>									0	0
.2400	.52111	.0000	Retirement Contributions	0	187,562	0	628	16,870	16,870			221,931	172,582
.2400	.52210	.0000	FICA Payments	0	92,586	0	310	6,646	6,646			106,189	85,192
.2400	.52220	.0000	Medicare Payments	0	21,653	0	73	1,554	1,554			24,835	19,924
.2400	.52311	.0000	Health/Medical Payments	0	326,159	0	0	30,605	30,605			387,370	#REF!
.2400	.52312	.0000	Life	0	0	0	0					0	0
.2400	.52500	.0000	Unemployment Compensation	0	9,408	0	18	386	386			10,198	4,122
.2400	.52700	.0000	Workers Compensation	0	20,823	0	70	1,873	1,873			24,638	21,511
												358,928,470	#REF!
			<b>TOTAL PROGRAM BUDGET</b>	72,000	342,200,000	0	15,480,000	588,235	588,235			358,928,470	340,550,000
			<i>Change</i>	32,000	25,300,000		2,055,000					27,387,000	27,387,000

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PROGRAM THREE (Ancillary)			Program	9031	9032	9033	9034	9035	9036	Budget	Budget
Function	Object	Job Class							Ancillary	2025-2026	2024-2025
			Income								
			Sales and Service	0	0	0	0	0	16,300,000	16,300,000	15,000,000
<b>2100</b>	<b>Support Services-Students</b>										
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2100	.51100	.1311	Payroll - Diagnosticians	0	0	0	0		2,797,570	2,797,570	2,689,971
.2100	.51100	.1312	Payroll- Speech Therapists	0	0	0	0		2,274,988	2,274,988	2,187,488
.2100	.51100	.1313	Payroll - Occupational Therapists	0	0	0	0		1,186,516	1,186,516	1,140,881
.2100	.51100	.1314	Payroll - Physical Therapists	0	0	0	0		459,939	459,939	442,249
.2100	.51100	.1315	Payroll - Psychologists	0	0	0	0		1,793,688	1,793,688	1,590,085
.2100	.51100	.1316	Payroll - Recreational Therapist	0	0	0	0		618,770	618,770	594,971
.2100	.51100	.1317	Payroll - Rehab Counselor	0	0	0	0		190,658	190,658	183,325
.2100	.51100	.1318	Payroll - Social Worker	0	0	0	0		1,947,691	1,947,691	1,872,780
.2100	.51100	.1319	Payroll - Certified Orientation & Mobi	0	0	0	0		17,342	17,342	16,675
.2100	.51100	.1320	Payroll - Nurse	0	0	0	0		361,536	361,536	347,631
.2100	.51100	.1321	Payroll - Nurse Practionerr	0	0	0	0		0	0	0
.2100	.51100	1322	Payroll - Behavioral Health Dir	0	0	0	0		51,383	51,383	49,407
.2100	.51100	1323	Payroll- COTA	0	0	0	0		368,512	368,512	354,339
.2100	.51100	1324	Payroll - Audiologist	0	0	0	0		23,777	23,777	22,863
.2100	.51100	1325	Payroll - Teacher	0	0	0	0		50,058	50,058	48,132
2100	.51100	1326	Payroll - Classroom Teacher						0	0	0
2100	.51100	1327	Payroll - Physical Therapy Assistant						0	0	0
2100	.51100	1328	Payroll-Apprentice SLP						0	0	0
2100	.51100	1329	Payroll-Supervision						132,751	132,751	127,646
	<b>52000</b>		<b>Personnel Services - Benefits</b>							12,275,180	11,668,442
.2100	.52210	.0000	FICA Payments	0	0	0	0	0	761,061	761,061	723,443
.2100	.52220	.0000	Medicare Payments	0	0	0	0	0	177,990	177,990	169,192
.2100	.52311	.0000	Health/Medical Payments	0	0	0	0	0	500,000	500,000	500,000
.2100	.52312	.0000	Life	0	0	0	0	0	13,000	13,000	12,000
.2100	.52500	.0000	Unemployment Compensation	0	0	0	0	0	44,191	44,191	35,005
.2100	.52700	.0000	Workers Compensation	0	0	0	0	0	171,163	171,163	1,935
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>								
.2100	.53211	.0000	Diagnosticians - Contracted	0	0	0	0	0	0	0	0
.2100	.53212	.0000	Speech - Contracted	0	0	0	0	0	0	0	0
.2100	.53213	.0000	Occupational Therapists - Contracte	0	0	0	0	0	0	0	0
.2100	.53214	.0000	Physical/Recreational Therapists - C	0	0	0	0	0	0	0	0
.2100	.53215	.0000	Psychologists - Contracted	0	0	0	0	0	0	0	0
.2100	.53216	.0000	Recreational Therapists - Contracted	0	0	0	0	0	0	0	0
.2100	.53217	.0000	Rehab Counselor - Contracted	0	0	0	0	0	0	0	0
.2100	.53218	.0000	Social Worker - Contracted	0	0	0	0	0	0	0	0
.2100	.53219	.0000	Mobility & Orientation - Contracted	0	0	0	0	0	0	0	0
	<b>55000</b>		<b>Other Purchased Services</b>								
.2100	.55813	.0000	Employee Travel	0	0	0	0	0	490,000	490,000	480,000
.2100	.55814	.0000	Employee Training	0	0	0	0	0	7,000	7,000	7,000
.2100	.55815	.0000	Relocation Cost	0	0	0	0	0	0	0	0
.2100	.55816	.0000	Training Cost - Ancillary	0	0	0	0	0	2,000	2,000	2,000

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.2100	55817	.0000	Background Checks - Ancillary								5,000		5,000	5,000
	<b>51000</b>		<b>Personnel Services - Compensation</b>											
.2300	.51100	.1111	Salary - Executive Director	0	0	0	0	0	0	0	40,404		40,404	38,480
	<b>52000</b>		<b>Personnel Services - Benefits</b>											
.2300	.52111	.0000	Retirement Contributions	0	0	0	0	0	0	0	5,075		5,075	4,833
.2300	.52210	.0000	FICA Payments	0	0	0	0	0	0	0	2,505		2,505	2,386
.2300	.52220	.0000	Medicare Payments	0	0	0	0	0	0	0	586		586	558
<b>PROGRAM THREE (Ancillary)</b>				<b>Program</b>	<b>9031</b>	<b>9032</b>	<b>9033</b>	<b>9034</b>		<b>9035</b>	<b>9036</b>		<b>Budget</b>	<b>Budget</b>
<b>Function</b>	<b>Object</b>	<b>Job Class</b>									<b>Ancillary</b>		<b>2025-2026</b>	<b>2024-2025</b>
.2300	.52311	.0000	Health/Medical Payments	0	0	0	0	0	0	0	6,142		6,142	5,136
.2300	.52312	.0000	Life	0	0	0	0	0	0	0	0		0	0
.2300	.52500	.0000	Unemployment Compensation	0	0	0	0	0	0	0	145		145	115
.2300	.52700	.0000	Workers Compensation	0	0	0	0	0	0	0	563		563	1,935
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>											
.2300	.53414	.0000	Contracted Staff	0	0	0	0	0	0	0	10,000		10,000	10,000
.2300	.53713	.0000	Indirect Costs	0	0	0	0	0	0	0	1,225,544		1,225,544	613,704
	<b>54000</b>		<b>Purchased Property Services</b>											
.2300	.54416	.0000	Communications	0	0	0	0	0	0	0	0		0	0
.2300	.54417	.0000	Cell Phone								708		708	708
.2300	.54416	.0000	Advertising	0	0	0	0	0	0	0	10,000		10,000	12,000
.2300	.55813	.0000	Employee Travel	0	0	0	0	0	0	0	4,000		4,000	4,000
.2300	.55814	.0000	Employee Training	0	0	0	0	0	0	0	3,000		3,000	3,000
.2300	.55915	.0000	Meeting Expense	0	0	0	0	0	0	0	14,000		14,000	14,000
	<b>56000</b>		<b>Supplies</b>											
.2300	.56113	.0000	Software	0	0	0	0	0	0	0	0		0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0	0	0	0	160,000		160,000	160,000
.2300	.56118	.0000	General Supplies & Materials	0	0	0	0	0	0	0	10,000		10,000	10,000
.2300	.56119	.0000	Postage	0	0	0	0	0	0	0	1,500		1,500	1,500
.2300	.56120	.0000	Printing	0	0	0	0	0	0	0	3,000		3,000	3,000
.2300	.56121	.0000	Copying	0	0	0	0	0	0	0	1,500		1,500	1,500
.2300	.56122	.0000	Items - resale	0	0	0	0	0	0	0	0		0	0
	<b>57000</b>		<b>Property</b>											
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0	0	0	0	0		0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	0	0	0	0	0		0	0
<b>2400</b>	<b>Support Services-Administration</b>													
	<b>51000</b>		<b>Personnel Services - Compensation</b>											
.2400	.51100	.1113	Salary - Management	0	0	0	0	0	0	0	109,689		109,689	104,466
.2400	.51100	.1114	Salary - Support Staff	0	0	0	0	0	0	0	122,608		122,608	116,768
	<b>52000</b>		<b>Personnel Services - Benefits</b>											
.2400	.52111	.0000	Retirement Contributions	0	0	0	0	0	0	0	29,177		29,177	27,787
.2400	.52210	.0000	FICA Payments	0	0	0	0	0	0	0	14,402		14,402	13,717
.2400	.52220	.0000	Medicare Payments	0	0	0	0	0	0	0	3,368		3,368	3,208
.2400	.52311	.0000	Health/Medical Payments	0	0	0	0	0	0	0	71,214		71,214	77,589
.2400	.52312	.0000	Life	0	0	0	0	0	0	0	210		210	210
.2400	.52500	.0000	Unemployment Compensation	0	0	0	0	0	0	0	836		836	664
.2400	.52700	.0000	Workers Compensation	0	0	0	0	0	0	0	3,239		3,239	167,675
													16,300,000	15,002,956
			<b>TOTAL PROGRAM BUDGET</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>16,300,000</b>		<b>16,300,000</b>	<b>15,000,000</b>



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PROGRAM FOUR (Related Services)			Program	9041	9042	9043	9044	9045	9046	9047	Budget	Budget
Function	Object	Job Class		Inservices	Meetings		SITE	ARP EANS Runs thru 9/30/2024	TAP	Leadership	2025-2026	2024-2025
			Sales and Service	135,000	0		100,000		300,000	140,000	675,000	1,276,718
			Rev AP							72,000	72,000	
			Rev Residency							170,000	170,000	
			Rev AS							30,000	30,000	
			Rev New Super							30,000	30,000	
			Grants/Other Revenue				0		30,000	0	30,000	20,000
<b>2300</b>	<b>Support Services-General Administration</b>		Total Revenue	135,000			100,000		330,000	442,000	1,007,000	1,296,718
	<b>51000</b>		<b>Personnel Services - Compensation</b>									
.2300	.51100	.1111	Salary - Executive Director	10,101	10,101		0		0	0	20,202	19,240
	<b>52000</b>		<b>Personnel Services - Benefits</b>									
.2300	.52111	.0000	Retirement Contributions	1,269	1,269		0		0	0	2,537	2,417
.2300	.52210	.0000	FICA Payments	626	626		0		0	0	1,253	1,193
.2300	.52220	.0000	Medicare Payments	146	146		0		0	0	293	279
.2300	.52311	.0000	Health/Medical Payments	1,535	1,535		0		0	0	3,071	2,568
.2300	.52312	.0000	Life	0	0		0		0	0	0	0
.2300	.52500	.0000	Unemployment Compensation	36	36		0		0	0	73	58
.2300	.52700	.0000	Workers Compensation	141	141		0		0	0	282	291
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>									
.2300	.53414	.0000	Contracted Staff	5,000	0		0		0	45,000	50,000	36,000
.2300	.53713	.0000	Indirect Costs	(18,270)	(27,055)		(633,817)		53,697	(93,960)	(719,405)	(737,363)
	<b>54000</b>		<b>Purchased Property Services</b>									
.2300	.54416	.0000	Communications	0	0		0		1,700	0	1,700	1,500
.2300	.54417	.0000	Cell Phone				708			708	1,416	1,416
	<b>55000</b>		<b>Other Purchased Services</b>									
.2300	.55400	.0000	Advertising	300	0		0		0	0	300	300
.2300	.55813	.0000	Employee Travel	0	5,000		50,000		3,000	5,000	63,000	61,000
.2300	.55814	.0000	Employee Training	0	0		0		0	0	0	0
.2300	.55915	.0000	Meeting Expense	100,000	8,000		4,000		1,500	5,000	118,500	120,500
	<b>56000</b>		<b>Supplies</b>									
.2300	.56113	.0000	Software	0	0		0		0	0	0	0
.2300	.56114	.0000	Library/Audio Visual	0	0		0		0	0	0	0
.2300	.56117	.0000	Reimbursements								0	0
.2300	.56118	.0000	General Supplies & Materials	20,000	0		3,000		2,800	24,000	49,800	54,000
.2300	.56119	.0000	Postage	50	0		0		0	0	50	50
.2300	.56120	.0000	Printing	2,500	100		0		1,000	0	3,600	3,100
.2300	.56121	.0000	Copying	300	100		1,000		1,000	0	2,400	2,500
.2300	.56122	.0000	Items - resale	0	0		0		0	0	0	0
	<b>57000</b>		<b>Property</b>									
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0		0		0	0	0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0		0		0	0	0	0
<b>2400</b>	<b>Support Services-Administration</b>											
	<b>51000</b>		<b>Personnel Services - Compensation</b>									
.2400	.51100	.1113	Salary - Management	0	0		196,669		92,370	115,463	404,501	307,900
.2400	.51100	.1114	Salary - Support Staff	7,362	0		27,119		0	28,000	62,481	94,839

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2400	51100	1120	Payroll-Coordinator									0	20,000
2400	51100	1121	Payroll-Support Staff									0	3,000
2400	51100	1123	Payroll-Professional Sppt Staff			310,000		150,000	270,000			730,000	1,107,000
	<b>52000</b>		<b>Personnel Services - Benefits</b>					0					
.2400	52111	.0000	Retirement Contributions	925	0	28,108		0	18,019			47,051	34,623
.2400	.52210	.0000	FICA Payments	456	0	33,095		15,027	8,895			57,473	93,418
.2400	.52220	.0000	Medicare Payments	107	0	7,740		3,514	5,995			17,356	21,848
.2400	.52311	.0000	Health/Medical Payments	2,286	0	61,313		0	0			63,599	17,979
.2400	.52312	.0000	Life	0	0	0		0	96			96	96
.2400	.52500	.0000	Unemployment Compensation	27	0	1,922		873	1,488			4,309	4,658
.2400	.52700	.0000	Workers Compensation	103	0	7,144		3,519	8,296			19,062	28,616
2600	54316	.0000	Vehicle Expense - SITE	0	0	2,000		0				2,000	1,000
												1,007,000	1,304,025
			<u>TOTAL PROGRAM BUDGET</u>	135,000	0	100,000		330,000	442,000			1,007,000	1,296,718
			2 Change	12,000	0	0		(50,000)	101,000			63,000	63,000

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PROGRAM FIVE (Professional Development)			Program	9050	9051	9052	9053					
Function	Object	Job Class		LEAP			TQP					
588568.			Income				Ended 9/30/2024					
			Sales and Service	772,000						772,000	1,084,000	
			Grants/Other Revenue	0						0	122,000	
<b>2300</b>	<b>Support Services-General Administration</b>		Total Revenue	772,000						772,000	1,206,000	
	<b>51000</b>		<b>Personnel Services - Compensation</b>							0	0	
.2300	.51100	.1111	Salary - Executive Director							0	0	
	<b>52000</b>		<b>Personnel Services - Benefits</b>							0	0	
.2300	.52111	.0000	Retirement Contributions							0	0	
.2300	.52210	.0000	FICA Payments							0	0	
.2300	.52220	.0000	Medicare Payments							0	0	
.2300	.52311	.0000	Health/Medical Payments							0	0	
.2300	.52312	.0000	Life							0	0	
.2300	.52500	.0000	Unemployment Compensation							0	0	
.2300	.52700	.0000	Workers Compensation							0	0	
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>									
.2300	.53414	.0000	Contracted Staff	5,000						5,000	38,200	
.2300	.53415	.0000	Benefits							0	8,424	
.2300	.53713	.0000	Indirect Costs	(937,921)						(937,921)	(126,050)	
	<b>54000</b>		<b>Purchased Property Services</b>									
.2300	.54416	.0000	Communications							0	0	
.2300	.54416	.0000	Cell Phone	708						708	708	
	<b>55000</b>		<b>Other Purchased Services</b>									
.2300	.55400	.0000	Advertising							0	0	
.2300	.55813	.0000	Employee Travel	55,000						55,000	48,820	
.2300	.55814	.0000	Employee Training							0	1,500	
.2300	.55915	.0000	Meeting Expense	18,000						18,000	10,000	
	<b>56000</b>		<b>Supplies</b>							0	0	
.2300	.56113	.0000	Software							0	0	
.2300	.56114	.0000	Library/Audio Visual							0	0	
.2300	.56118	.0000	General Supplies & Materials	30,000						30,000	23,208	
.2300	.56119	.0000	Postage	200						200	200	
.2300	.56120	.0000	Printing							0	0	
.2300	.56121	.0000	Copying							0	0	
.2300	.56122	.0000	Items - resale							0	0	
	<b>57000</b>		<b>Property</b>							0	0	
.2300	.57331	.0000	Fixed Assets (>\$5000)							0	0	
.2300	.57332	.0000	Fixed Assets (\$5000 or less)							0	0	
<b>2400</b>	<b>Support Services-Administration</b>											
	<b>51000</b>		<b>Personnel Services - Compensation</b>									
.2400	.51100	.1113	Salary - Management	115,463						115,463	137,455	
.2400	.51100	.1114	Salary - Support Staff	27,119						27,119	25,828	
2400	51100	1123	Payroll-Professional Suppt Staff	913,125						913,125	615,530	
	<b>52000</b>		<b>Personnel Services - Benefits</b>									
.2400	.52111	.0000	Retirement Contributions	132,597						132,597	92,415	
.2400	.52210	.0000	FICA Payments	65,454						65,454	48,286	
.2400	.52220	.0000	Medicare Payments	15,308						15,308	11,347	

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.2400	.52311	.0000	Health/Medical Payments	306,034							306,034	227,574
.2400	.52312	.0000	Life								0	0
.2400	.52500	.0000	Unemployment Compensation	3,801							3,801	2,606
.2400	.52700	.0000	Workers Compensation	12,113							12,113	3,659
2600	54316	.0000	Vehicle Expense - LEAP	10,000							10,000	27,366
											772,000	1,197,076
			<u>TOTAL PROGRAM BUDGET</u>	772,000							772,000	1,206,000
			<i>Change</i>									

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PROGRAM NINE (Administration)		Program	9091	9092	9093	9094	9095	Budget	Budget
Function	Object	Job Class	Bus Office	Exec Dir	Human Resources	Technology	Entity	2025-2026	2024-2025
		Income	Sales and Service	0	0	0	0	90,000	80,000
			Lease & Interest Revenue	0	0	0	0	103,500	103,500
			Interest					692,000	692,000
			6 Year Study					50,000	50,000
			Total Income	0	0	0	0	935,500	689,500
			Net Fund Balance Subsidy					0	0
			<b>Total Income and Subsidy</b>					935,500	689,500
<b>2300</b>	<b>Administration</b>							0	
	<b>51000</b>		<b>Personnel Services - Compensation</b>					0	
.2300	.51100	.1111	Salary - Executive Director	0	40,404	0	0	70,707	105,820
.2300	.51300	.1111	Additional Compensation	0		0	0	15,000	15,000
	<b>52000</b>		<b>Personnel Services - Benefits</b>					0	
.2300	.52111	.0000	Retirement Contributions	0	5,075	0	0	8,881	13,291
.2300	.52112	.0000	Retirement Contributions 1%					64,411	64,411
.2300	.52113	.0000	Retirement Contributions 4%					46,387	44,217
.2300	.52210	.0000	FICA Payments	0	2,505	0	0	5,314	7,491
.2300	.52220	.0000	Medicare Payments	0	586	0	0	1,243	1,752
.2300	.52311	.0000	Health/Medical Payments	0	6,142	0	0	10,748	15,280
.2300	.52312	.0000	Life	0	0	0	0	72	72
.2300	.52500	.0000	Unemployment Compensation	0	145	0	0	309	454
.2300	.52700	.0000	Workers Compensation	0	563	0	0	986	1,544
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>					0	
.2300	.53411	.0000	Auditing	0	0	0	0	30,000	32,000
.2300	.53413	.0000	Legal	0	0	0	0	22,000	22,000
.2300	.53414	.0000	Contracted Staff	12,000	1,000	0	20,000	15,000	48,000
.2300	.53415	.0000	Cloud Services				235,000	235,000	140,000
.2300	.53713	.0000	Indirect Costs	(113,220)	(103,532)	(191,555)	(814,056)	(3,766,340)	(4,988,703)
.2300	.53714	.0000	Member Credit Expense	0	0	0	0	400,000	400,000
	<b>54000</b>		<b>Purchased Property Services</b>					0	
.2300	.54311	.0000	Maintenance & Repair	0	0	0	0	0	0
.2300	.54416	.0000	Communications	0	0	0	0	35,000	40,000
.2300	.54417	.0000	Cell Phone	0	708	708	1,416	4,956	7,788
.2300	.54417	1115	Cell Phone - SR	0	0	0	0	708	715
.2300	.54417	1117	Cell Phone - NR					708	708
.2300	.54417	1118	Cell Phone - NP					708	708
	<b>55000</b>		<b>Other Purchased Services</b>					0	
.2300	.55400	.0000	Advertising	0	0	2,000	0	40,000	32,000
.2300	.55401	.0000	Marketing Expense	0	0	0	0	50,000	50,000
.2300	.55402	.0000	Recruitment			5,000			5,000
.2300	.55811	.0000	Board Travel	0	0	0	0	10,000	22,000
.2300	.55812	.0000	Employee Travel, Marketing	0	0	0	0	3,000	3,000
.2300	.55813	.0000	Employee Travel	0	8,000	2,000	5,000	0	15,000
.2300	.55813	1115	Employee Travel - SR	0	0	0	0	20,000	20,000
.2300	.55813	1117	Employee Travel - NR					20,000	20,000
.2300	.55813	1118	Employee Travel - NP					5,000	5,000
.2300	.55814	.0000	Employee Training	5,000	0	3,000	5,000	7,000	23,000

**COOPERATIVE EDUCATIONAL SERVICES  
2025-2026**

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. 2300	55815	. 0000	Professional Development - Entity						25,000			25,000	25,000
2300	55816	0000	Employee Recognition - Entity			2,500			299			2,799	
2300	55817	0000	Background Checks			1,500						1,500	
. 2300	. 55915	. 0000	Meeting Expense	0	4,000	0	0		0			4,000	4,000

**COOPERATIVE EDUCATIONAL SERVICES  
2025-2026**

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Function	Object	Job Class	Program	9091	9092	9093	9094	9095	0	Budget
				<b>Bus Office</b>	<b>Exec Dir</b>	<b>Human Resources</b>	<b>Technology</b>	<b>Entity</b>	0	<b>2024-2025</b>
	<b>56000</b>		<b>Supplies</b>						0	
.2300	.56113	.0000	Software	18,000	0	0	65,000	0	83,000	133,000
.2300	.56114	.0000	Library/Audio Visual	0	0	0	500	0	500	500
.2300	.56115	.0000	Board Expenses	0	0	0	0	15,000	15,000	12,000
2300	56116	0000	Educational Assistance	0	0	0	0	10,000	10,000	10,000
.2300	56118	.0000	General Supplies & Materials	3,000	500	6,000	62,000	85,000	156,500	150,500
2300	56118	1115	General Supplies & Materials - SR		0	0	0	3,500	3,500	3,500
2300	56118	1117	General Supplies & Materials - NR					2,000	2,000	2,000
2300.	56118	1118	General Supplies & Materials - NP					3,000	3,000	3,000
.2300	.56119	.0000	Postage	0	0	100	0	2,300	2,400	2,400
.2300	.56120	.0000	Printing	0	0	0	0	3,000	3,000	3,000
.2300	.56121	.0000	Copying	1,500	100	0	0	5,000	6,600	6,600
.2300	.56122	.0000	Items - resale	0	0	0	0	0	0	0
.2300	.56123	.0000	Bank Charges	0	0	0	0	20,000	20,000	4,940
2300	56124	0000	Data & Telecom				51,000		51,000	
2300	56125	0000	Services & Subscriptions				30,000		30,000	
2300	56126	0000	CTE Exspences					150,000	150,000	
	<b>57000</b>		<b>Property</b>						0	
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	25,000	0	25,000	6,000
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	45,000	0	45,000	40,000
	<b>58000</b>		<b>Debt Services and Miscellaneous Expenditures</b>						0	
.2300	.58211	.0000	Tax Liability/Penalty	0	0	0	0	0	0	0
.2300	.58211	.0000	Depreciation	0	0	0	0	336,018	336,018	275,000
<b>PROGRAM NINE (Administration)</b>									0	
.2300	.58213	.0000	Emergency Reserve	0	0	0	0		0	99,000
<b>2400</b>	<b>Support Services-Administration</b>								0	
	<b>51000</b>		<b>Personnel Services - Compensation</b>						0	
.2400	.51100	.1113	Salary - Management	38,214	0	115,077	130,855	610,574	894,720	882,873
.2400	.51100	.1114	Salary - Assistants	17,898	22,086	0	68,914	183,422	292,319	253,020
2400	51100	1119	Salary 6 Year Study					240,000	240,000	
.2400	51300	.1113	Additional Compensation	0	0	0	0	327,290	327,290	170,000
.2400	.51100	1115.	Salary - Southern Rep	0	0	0	0	124,579	199,144	580,600
.2400	.51100	1117	Salary - Northern Rep					107,198	174,886	269,544
.2400	.51100	1118	Salary - NP					115,463	166,458	115,463
	<b>52000</b>		<b>Personnel Services - Benefits</b>						0	
.2400	52111	.0000	Retirement Contributions	7,048	2,774	14,454	19,124	99,726	143,125	134,425
2400	52111	1115	Retirement Contributions - SR	0	0	0	0	15,647	15,647	14,902
2400	52111	1117	Retirement Contributions - NR					13,464	13,464	12,823
2400	52111	1118	Retirement Contributions - NP					14,502	14,502	
.2400	.52210	.0000	FICA Payments	3,479	1,369	7,135	12,386	69,520	93,888	80,965
2400	52210	1115	FICA Payments - SR	0	0	0	0	7,724	7,724	7,356
2400	52210	1117	FICA Payments - NR					6,646	6,646	6,330
2400	52210	1118	FICA Payments - NP					7,159	7,159	
2400	52210	1119	FICA Payments 6 Year Study					14,880	14,880	
.2400	.52220	.0000	Medicare Payments	814	320	1,669	2,897	16,259	21,958	18,935
2400	52220	1115	Medicare Payments - SR	0	0	0	0	1,806	1,806	1,720

**COOPERATIVE EDUCATIONAL SERVICES  
2025-2026**

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2400	52220	1117	Medicare Payments - NR						1,554		1,554	1,480
2400	52220	1118	Medicare Payments - NP						1,674		1,674	
2400	52220	1119	Medicare Payments - 6 Year Study						3,480		3,480	
. 2400	. 52311	. 0000	Health/Medical Payments - Entity	5,283	6,857	28,394	31,460		97,980		169,974	169,844
2400	52311	1115	Health/Medical Payments - SR	0	0		0		22,922		22,922	18,063
2400	52311	1117	Health/Medical Payments - NR						22,857		22,857	21,637
2400	52311	1118	Health/Medical Payments - NP						25,678		25,678	
. 2400	. 52312	. 0000	Life	0	0	0	0		3,156		3,156	3,156
2400	52312	1115	Life - SR	0	0	0	0		72		72	72
2400	52312	1117	Life - NR						72		72	72
2400	52312	118	Life - NP						72		72	
. 2400	. 52500	. 0000	Unemployment Compensation	202	80	414	719		5,215		6,630	4,428
2400	52500	1115	Unemployment Compensation - SR		0	0	0		448		448	356
2400	52500	1117	Unemployment Compensation - NR						386		386	306
2400	52500	1118	Unemployment Compensation - NP						416		416	
2400	52500	1119	Unemployment Compensation -6YS						864		864	
. 2400	. 52700	. 0000	Workers Compensation	782	318	1,605	2,786		11,071		16,562	13,232
2400	52700	1115	Workers Compensation - SR	0	0	0	0		1,737		1,737	276,631
2400	52700	1117	Workers Compensation - NR						1,495		1,495	276,631
2400	52700	1118	Workers Compensation - NP						1,495		1,495	
2400	52700	1119	Workers Compensation - 6 YS						3,360		3,360	
. 2400	. 52914	. 0000	Deferred Sick Leave Reserve	0	0	0	0				0	0
2400.	55916	1119	Expenses 6 Year Study						597,416		597,416	
											0	

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2025-2026**

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Function	Object	Job Class	Program	9091	9092	9093	9094	9095	Budget	Budget
				<b>Bus Office</b>	<b>Exec Dir</b>	<b>Human Resources</b>	<b>Technology</b>	<b>Entity</b>	<b>2025-2026</b>	<b>2024-2025</b>
<b>2600</b>	<b>Operation &amp; Maintenance of Plant</b>								0	
	<b>51000</b>		<b>Personnel Services - Compensation</b>						0	
.2600	.51100	1116	Salary Expense - Janitor					0	0	0
	<b>52000</b>		<b>Personnel Services - Benefits</b>						0	
.2600	.52111	.0000	Retirement Contributions						0	
.2600	.52210	.0000	FICA Payments					0	0	0
.2600	.52220	.0000	Medicare Payments					0	0	0
.2600	.52311	.0000	Health/Medical Payments					0	0	0
.2600	.52312	.0000	Life					0	0	0
.2600	.52500	.0000	Unemployment Compensation					0	0	0
.2600	.52700	.0000	Workers Compensation						0	0
	<b>54000</b>		<b>Purchased Property Services</b>						0	
.2600	54310	0000	Janitorial Services					31,000	31,000	31,000
.2600	.54311	.0000	Maintenance & Repair - Furniture/Fixtures/Equipment					14,000	14,000	14,000
.2600	.54312	.0000	Maintenance & Repair - Buildings & Grounds					40,308	40,308	40,000
.2600	.54313	.0000	Electricity					24,000	24,000	24,000
.2600	.54314	.0000	Natural Gas					5,000	5,000	8,000
.2600	.54315	.0000	Water/Sewage					9,000	9,000	10,000
.2600	.54316	.0000	Vehicle Expense - Entity					10,000	10,000	16,595
2600	54320	9095	Mortgage Interest Expense					155,000	155,000	175,000
	<b>55000</b>		<b>Other Purchased Services</b>						0	
.2600	.55200	.0000	Property/Liability Insurance					79,000	79,000	50,000
	<b>56000</b>		<b>Supplies</b>						0	
.2600	.56118	.0000	General Janitorial Supplies & Materials					7,000	7,000	8,000
	<b>57000</b>		<b>Property</b>							
.2600	.57331	.0000	Fixed Assets (>\$5,000)							
.2600	.57332	.0000	Fixed Assets (\$5,000 or less)						6	586,490
<b>4000</b>	<b>Capital Outlay</b>								935,506	1,275,990
			<b>TOTAL PROGRAM BUDGET</b>	0	0	0	0	935,500	0	935,500
			<b>20-21 to 21-22 Change</b>	0	0	0	0			96,500
								<b>Total Office FTE</b>	<b>43.0</b>	
								Total Indirect Cost	<b>0</b>	<b>74,459</b>
<b>FUND SUMMARY, ADMINISTRATION AND TOTAL CES BUDGET</b>										
	<b>Purchased Property Services</b>		Program	Program	Program	Program	Program	Programs	<b>Budget</b>	<b>Budget</b>
			9011-9016	9021-9026	9031-9036	9041-9049	9050-9059	9091-9095	<b>2025-2026</b>	<b>2024-2025</b>
	<b>Income</b>									
	Sales and Service	41500	3,177,250	358,928,470	16,300,000	1,007,000	772,000	935,500	381,120,220	361,919,468
	Investments	43215							0	0
	<b>Total Income</b>		3,177,250	358,928,470	16,300,000	1,007,000	772,000	935,500	381,120,220	361,919,468
	<b>Total Exp</b>		3,177,250	358,928,469	16,300,000	1,007,000	772,000	935,500	381,120,219	#REF!
	Net Fund Balance Subsidy							0	381,120,220	361,919,468
	<b>Total Income and Subsidy</b>								<b>Bdgt Incr/(Dcr)</b>	<b>73,604,262</b>
									<b>% Incr/(Dcr)</b>	<b>23.94%</b>
										<b>17.69%</b>

**COOPERATIVE EDUCATIONAL SERVICES  
Sandia Science Center Budget  
2025-2026**

<b>Approved</b>		<b>SANDIA SYNERGY CENTER</b>					<b>9096</b>
							<b>SSC</b>
<b>Income</b>							
0000	41740	9096	0000	Revenue Rent - In Pkwy			325,000
0000	41741	9096	0000	Revenue Passthur Maintenance - In Pkwy			0
0000	41742	9096	0000	Revenue Passthru Electricity - In Pkwy			6,000
0000	41743	9096	0000	Revenue CAM - In Pkwy			80,000
0000	41744	9096	0000	Revenue - Interest Tenant Deposits - In Pkwy			110
0000	41745	9096	0000	Revenue Misc - In Pkwy			0
0000	41746	9096	0000	Revenue Interest			0
0000	417.47	90.96	0000	Revenue - Investment - SSC			40,000
						<b>Total Revenue</b>	<b>451,110</b>
<b>2300</b>	<b>Support Services-General Administration</b>						
2300	53413	9096	0000	Legal Fees - In Pkwy			0
2300	53414	9096	0000	Accounting/Audit Fees - In Pkwy			3,000
2300	53415	9096	0000	Commission Expense - In Pkwy			20,000
2300	53713	9096	0000	Indirect Cost - In Pkwy			162,560
2300	56123	9096	0000	Bank Fees - In Pkwy			1,500
2300	58211	9096	0000	Depreciation Expense - In Pkwy			82,000
<b>2600</b>	<b>Operation &amp; Maintenance</b>						
2600	55200	9096	0000	Property Insurance - In Pkwy			10,000
2600	55205	9096	0000	Property Tax - In Pkwy			0
2600	59001	9096	0000	Janitorial CAM - In Pkwy			6,500
2600	59002	9096	0000	Janitorial Supplies CAM - In Pkwy			2,500
2600	59003	9096	0000	Contract Maintenance CAM - In Pkwy			8,500
2600	59004	9096	0000	Maintenance Supplies CAM - In Pkwy			500
2600	59005	9096	0000	Electrical Repairs CAM - In Pkwy			1,000
2600	59006	9096	0000	Plumbing Repairs CAM - In Pkwy			1,000
2600	59007	9096	0000	Door & Lock Repair & Maint CAM - In Pkwy			500
2600	59008	9096	0000	Pest Control CAM - In Pkwy			2,600
2600	59009	9096	0000	Safety Equip & Maint CAM - In Pkwy			550
2600	59010	9096	0000	Roof Repairs CAM - In Pkwy			4,000
2600	59011	9096	0000	Electricity CAM - In Pkwy			10,000
2600	59012	9096	0000	Gas CAM - In Pkwy			3,000
2600	59013	9096	0000	Water & Sewer CAM - In Pkwy			13,000
2600	59014	9096	0000	Solid Waste Removal CAM - In Pkwy			3,000
2600	59015	9096	0000	Telephone CAM - In Pkwy			1,000
2600	59016	9096	0000	Security & Alarm Monitoring CAM - In Pkwy			500

**COOPERATIVE EDUCATIONAL SERVICES**  
**Sandia Science Center Budget**  
**2025-2026**

<b>Approved</b>		<b>SANDIA SYNERGY CENTER</b>					<b>9096</b>
							<b>SSC</b>
2600	59017	9096	0000	HVAC Maint CAM - In Pkwy			16,500
2600	59018	9096	0000	HVAC Repairs CAM - In Pkwy			2,000
<b>2600</b>	<b>Operation &amp; Maintenance</b>						
2600	59019	9096	0000	Grounds Maint CAM - In Pkwy			15,000
2600	59020	9096	0000	Snow Removal CAM - IN Pkwy			2,000
2600	59021	9096	0000	Window Washing CAM - In Pkwy			700
2600	59022	9096	0000	Association Fees CAM - In Pkwy			10,000
2600	59023	9096	0000	Management Fees Contract CAM - In Pkwy			13,000
2600	59024	9096	0000	Management Fees intercompany CAM - In Pkwy			12,000
2600	59025	9096	0000	Internet - CAM - SSC			2,000
2600	59101	9096	0000	Equipment & Storage Rental Fees			0
2600	59102	9096	0000	Electricity Landlord - In Pkwy			5,000
2600	59103	9096	0000	Repairs Landlord - In Pkwy			2,500
2600	59104	9096	0000	Maintenance Landlord - In Pkwy			1,000
2600	59105	9096	0000	Repairs & Maint General - In Pkwy			5,000
2600	59106	9096	0000	Electricity Passthru - SSC			7,000
2600	59107	9096	0000	Maintenance - Passthru - SSC			200
2600	59108	9096	0000	Janitorial Services - SNL - SSC			0
2600	59109	9096	0	Renovation Expense - Rental Suites			20,000
			<i>Total Program Budget</i>				451,110

## NEW CONTRACT AWARDS

March 28 – May 23, 2025

RFP	Awardee	Contract Number
<b>RFP# 2025-14</b> <b><i>Health &amp; Training Supplies</i></b>	JJW Inc. Fitness Superstore Advanced Healthstyles- Fitness Equipment Inc. Samson Equipment Inc. School Specialty LLC School Health Corporation School Nurse Supply	2025-14-C111-ALL 2025-14-C112-ALL 2025-14-C113-ALL 2025-14-C114-ALL 2025-14-C115-ALL 2025-14-C116-ALL
<b>RFP# 2025-15</b> <b><i>School Safety Audits, Inspections, Consulting and Training Services</i></b>	Playsafe LLC.	2025-15-C111-ALL
<b>2025-17</b> <b><i>Construction Management Services</i></b>	HB Construction Franken Construction Co. Inc. Weil Construction, Inc. GenCon General Contractors, LLC Pettigrew & Associates PA Capital Asset Engineering LLC Buffalo Design Architects Horrocks LLC Frederkind Construction LLC	2025-17-C111-ALL 2025-17-C112-ALL 2025-17-C113-ALL 2025-17-C114-ALL 2025-17-C115-ALL 2025-17-C116-ALL 2025-17-C117-ALL 2025-17-C118-ALL 2025-17-C119-ALL
<b>2025-18</b> <b><i>In-Vehicle Telematics Systems</i></b>	Pro-Vision Solutions LLC BusPatrol Samsara Motive Technologies	2025-18-C111-ALL 2025-18-C112-ALL 2025-18-C113-ALL 2025-18-C114-ALL
<b>2025-20</b> <b><i>Fleet Management System</i></b>	Motive Technologies Inc Samsara Inc.	2025-20-C111-ALL 2025-20-C112-ALL
<b>2025-22</b> <b><i>Public Sector Payment Systems</i></b>	Paymentus Corporation 3R & J Consulting	2025-22-C111-ALL 2025-22-C112-ALL
<b>2025-24</b> <b><i>SCADA Systems</i></b>	Integration & Control Solutions-Cat 1 Integration & Control Solutions-Cat 2 Integration & Control Solutions-Cat 3	2025-24-C111-ALL 2025-24-C121-ALL 2025-24-C131-ALL