



Simplify procurement.
Maximize results.

Maximize Your CES Advantage: Master the Bluebook Today!

The enhanced **digital Bluebook** is your all-in-one gateway to CES vendor excellence—but only if you log in correctly!

Packed with **live data from all vendors holding active CES contracts**, the Bluebook gives you access to pricing pages, vendor profiles, specifications, contact information, contract documents, and more. But here's the catch—**this valuable content is exclusive to CES Members using secured login credentials.**

Why does this matter? Because knowing **which purchase order (PO) route to use—Traditional or Direct—is determined by what you find in the Bluebook.** Traditional POs are issued to CES, while Direct Purchase POs go to the vendor. Getting this right from the start saves time and avoids complications!

Need help? Watch our quick how-to videos:

- ▶ [Bluebook Walkthrough #1](#)
- ▶ [Bluebook Walkthrough #2](#)

If you've been granted **FULL access**, the Bluebook becomes even more powerful—it's your tool to:

- Upload POs and supporting quotes
- Access vendor portals for Shop Vendor Portal contracts

Navigate nearly **all purchasing through one secure hub.**

CES MEMBER NEWSLETTER June 2025

- Feature Article
- Calendar of Events
- Order Corner
- Purchasing News
- Education Articles
- CES Job Opportunities
- Bulletin Board
- CES Contacts

Avoid the #1 Member Error—Login Issues!
Sometimes browser quirks trip up your access. Prevent this with a clean login every time:

1. Open a **new, unused browser tab.**
2. Go to www.ces.org.
3. Click **'Bluebook'** in the upper right corner.
4. **Log in** from that page.

Following this sequence helps you dodge the dreaded *"User Not Recognized"* error.

Need login help or have questions? **Your CES regional representative is ready to assist.**

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Regions 6-8 + Magdalena, Quemado, &
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CALENDAR OF EVENTS

6/5-7 NMSBA School Law Conference
 6/6 D-Day, WWII
 6/15 Father's Day
 6/16-19 NMC Annual Conference
 6/19 Juneteenth Day
 6/20 June Solstice

June						
S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

ORDER CORNER

Avoid Construction Delays: Wage Decision Account Locks

One very common cause of construction purchasing delays is a locked Wage Decisions account with the NM Department of Workforce Solutions (NMDWS). These locks can occur for various reasons, and only the CES member can resolve them—by working directly with Meggie Gonzales and her team at NMDWS.

To get help quickly, email public.works@dws.nm.gov or call (505) 841-4400. If your request isn't addressed in a timely manner, contact Meggie directly at (505) 280-4428 or meggie.gonzalez@dws.nm.gov.

Need a refresher on how to request a Wage Rate Decision or handle follow-up? Watch this helpful video: <https://youtu.be/w3W1xF3qVlo>.

PURCHASING NEWS

1) Contract Expirations:

None

2) Contract Extensions:

Amergis (formerly Maxim Staffing) 2021-28-C115-ALL (1 year Extension) Exp. 4/13/26
 iStation 2020-12N-AC02-ALL (6 mo. Extension) Exp 8/28/25
 Fidalgo CPA, Accounting & Consulting, LLC 19-036N-C003-ALL (1 year Extension) Exp. 6/22/2026
 The Vigil Group, LLC 19-036N-C001-ALL (1 year Extension) Exp. 6/23/26
 Labatt 2020-30N-C101-ALL (1 year Extension) Exp. 6/29/2026
 Fire Tech 2020-03B-C115-8 (1 year Extension) Exp. 2/29/26
 Game One (formerly Cardinal Sports) 2021-31-C116-ALL (1 year Extension) Exp. 5/1/2026

3) Name Changes/Change of Ownership:

- Team 1st assigned their contract to *CalLord Unified Technologies* – 2024-19-C115-ALL *Interactive Classroom Technology*
- Sand Digging It, Inc.* is now *PlayScapers, Inc.* 2023-16-C117-ALL *Playground, Recreational, Waterparks, Swimming Pools*

4) New Contract Awards:

RFP	Awardee	Contract Number
2025-17 <i>Construction Management Services</i>	HB Construction Franken Construction Co. Inc. Weil Construction, Inc. GenCon General Contractors, LLC Pettigrew & Associates PA Capital Asset Engineering LLC Buffalo Design Architects Horrocks LLC Frederkind Construction LLC	2025-17-C111-ALL 2025-17-C112-ALL 2025-17-C113-ALL 2025-17-C114-ALL 2025-17-C115-ALL 2025-17-C116-ALL 2025-17-C117-ALL 2025-17-C118-ALL 2025-17-C119-ALL
2025-18 <i>In-Vehicle Telematics Systems</i>	Pro-Vision Solutions LLC BusPatrol Samsara Motive Technologies	2025-18-C111-ALL 2025-18-C112-ALL 2025-18-C113-ALL 2025-18-C114-ALL
2025-20 <i>Fleet Management System</i>	Motive Technologies Inc Samsara Inc.	2025-20-C111-ALL 2025-20-C112-ALL

5) Current & Upcoming Solicitations:

RFP #	RFP Description	Release	Due	Award
2025-05 (PaaS for PED)	<i>Community Schools Accreditation (NMPED)</i> (Resolicitation)	5/5/25	5/16/25	5/22/25
2025-16	<i>2025.5 AEPA - eRate Consulting Services</i>	1/21/25	2/14/25	3/3/25
2025-21	<i>Supplemental Employee Benefits -</i> a) Section 125 b) Retirement c) other Benefits	3/24/25	4/25/25	5/13/25
2025-22 new Category	<i>Public Sector Payment Systems</i>	3/24/25	4/25/25	5/13/25
2025-24 new Category	<i>SCADA Systems</i>	3/24/25	4/25/25	5/13/25
2025-19 (2021-01 Exp 8/5/25)	<i>Medicaid Billing & Collection Services</i>	4/21/25	5/23/25	6/10/25
2025-25 New Category	<i>Weight Scales</i>	4/21/25	5/23/25	6/10/25
2025-26 (17-026 Storage) (17-028 Moving)	<i>Moving, Storage Solutions</i>	4/21/25	5/23/25	6/10/25
2025-27 New Category	<i>Storage Tanks for Public Utility, Emergency & Operational Services</i>	5/19/25	6/20/25	7/2/25
2025-28 New Category	<i>Road and Landscape Products</i>	5/19/25	6/20/25	7/2/25
2025-29 New Category	<i>Career Technical Education</i>	5/19/25	6/20/25	7/2/25
2026-01	<i>JOC - Fencing & Landscaping</i>	7/14/25	8/22/25	9/15/25

(2023-03 exp 12/12/25)				
2026-02 (2023-04 exp 12/12/25)	<i>JOC - (MEP) Mech./Elec./Plumbing</i>	7/14/25	8/22/25	9/15/25
2026-03 (2023-05 exp 12/12/25)	<i>JOC - General Construction</i>	7/14/25	8/22/25	9/15/25
2026-04 (2023-06 exp 12/12/25)	<i>JOC - Painting & Stucco</i>	7/14/25	8/22/25	9/15/25
2026-05 (2023-07 exp 12/12/25)	<i>JOC - Roofing</i>	7/14/25	8/22/25	9/15/25
2026-06 (2023-08 exp 12/12/25)	<i>JOC - Paving & Site Work</i>	7/14/25	8/22/25	9/15/25

6) Procurement Issues and News:

Tariff Surcharges - Update

- Recently we have seen surcharges in quotes & proposals. CES will ONLY accept Tariff Surcharges with a valid official letter of justification from the manufacturer or distributor.

New Contract Awards – Descriptions

2025-17 Construction Management Services

The vendor acts as the Member's representative in the management of capital outlay project(s). The vendor will plan, direct, manage and provide oversight of design and construction projects to ensure compliance with organizational objectives and accomplish these objectives within the prescribed schedule and budget parameters. Manage construction projects through all stages of Project Management: Conception and Initiation, Definition and Planning, Launch, Execution, Performance and Control and Project Close Out.

2025-18 In-Vehicle Telematics Systems

It includes AI-driven driver behavior monitoring, automated stop-arm violation detection, predictive maintenance, GPS tracking, geofencing, and cybersecurity measures to enhance fleet management and security. The proposal emphasizes compliance with federal and state regulations, cloud-based data storage, real-time surveillance, license plate recognition, and AI-powered safety features for public, student, and prisoner transport vehicles while ensuring robust technical support and system integration.

2025-20 Fleet Management Systems

It includes features such as real-time GPS tracking, AI-powered predictive maintenance, driver behavior monitoring, fuel management, cybersecurity protections, and compliance with federal and state regulations. The proposal emphasizes operational efficiency, cost reduction, fleet security, and environmental impact tracking while ensuring comprehensive training, software support, and seamless integration with various fleet vehicles and management systems.

EDUCATION ARTICLES

The education articles that regularly appear in the monthly newsletter will resume with the Fall semester.

JOB OPPORTUNITIES AT CES

Ancillary Openings:

- Certified Occupational Therapist Assistant – Regions 2, 4
- Certified Orientation Mobility Specialist – Regions 2, 4
- Diagnostician – Region 4
- Occupational Therapist – Regions 2, 4
- Physical Therapist – Regions 1, 2, 4
- Registered Nurse – Region 1
- School Psychologist – Regions 4, 7
- Social Worker – Regions 1, 2, 4
- Speech/Language Pathologist – Regions 2, 3, 4

Other CES Openings:

- Purchasing Specialist
- Administrative Assistant
- Professional Services Staff



Watch for CES job postings on www.indeed.com.

BULLETIN BOARD



2025 School Law Conference

June 5-7, 2025

Albuquerque, NM

The New Mexico School Boards Association and the Cuddy and McCarthy Law Firm will host the 46th Annual School Law Conference for school board members, superintendents and school personnel. The conference features presentations on the latest legal issues facing public education and includes numerous breakout sessions to assist new and veteran school board members, administrators and educators.

For those interested in exhibitor or sponsorship opportunities, please contact [Carolyn Mole, Finance Director](#). For those interested in presenting information or workshops please contact [Lorraine Vigil, Program Director](#).

New Mexico School Boards Association
300 Galisteo Street, Suite 204
Santa Fe, NM 87501
Phone: (505) 983-5041



Instructional Coaching Conference

Facilitator Coaches:

Michele McWilliams and Evan Edwards

OUTCOMES FOR PARTICIPATING ICS:

- ICS will clearly identify their role as an IC.
- ICS will define their coach mindset.
- ICS will learn and practice coaching powerful skills.
- ICS will discuss the unique challenges of being an IC including:
 - dealing with difficult teachers
 - coaching novice teachers
 - upholding administration's academic goals ensuring student academic growth

*Register
Now*



August 12 & 13 2025

**Both days from
8:30-4:00 PM**



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