



EXECUTIVE COMMITTEE MEETING
Thursday May 30, 2024
2:00PM
CES 10601 Research Rd SE
Albuquerque, NM 87123
2:00-5:00PM

- A. Call to Order
- B. Roll Call
- C. Approval of Agenda*
- D. Approval of Minutes – March 19, 2024*
- E. Agency Communications
 - a. Partnerships – Elisa Begueria
 - i. NMCCS – Erik Bose
 - ii. NMCEL – Stan Rounds
 - iii. NMPED – Dr. Candice Castillo
 - iv. NMSBA – Joe Guillen
 - v. Higher Education (4yr) – Dr. Sandra Rodriguez
 - vi. Higher Education (2yr) – Dr. Charley Carroll
 - b. Finance – Elisa Begueria
 - c. Scholarship – Tana Daugherty
 - d. Policy – Brian Snider
- F. Program Overview/Reports
 - a. Six Year Study Update
- G. Administrative Reports
 - a. Directors
 - i. Finance- Robin Strauser*
 - ii. Ancillary- Lianne Pierce*
 - iii. Procurement- Gustavo Rossell*
 - iv. Northern Services/REAP- Paul Benoit*
 - v. Technology- Brad Schroeder*
 - vi. Southern Services- Jim Barentine*
 - vii. Human Resources-Yvonne Tabet

- b. Executive Director – David Chavez*
 - i. Review and Approve CES 2024-2025 Budget
 - ii. Executive Director Evaluation
- H. Personnel Report
 - a. Staff Contracts and Resignations
- I. Consent Agenda
 - a. Approval of Checks*
 - b. Profit/Loss and Balance Sheets*
 - c. RFB & RFP Awards
- J. Setting Next Meeting Dates
 - a. Tuesday July 16th, 3:30PM at CES in conjunction with the NMCEL Summer Conference
 - b. Monday October 14th, 5:00PM in conjunction with the Facility Managers Workshop
 - c. February 2025 exact date TBD in conjunction with the NMSBA Board Member Institute
- K. Adjournment

All items on agenda are subject to action by CES Executive Committee

*Included in Advance Packet Mailing

Cooperative Educational Services
EXECUTIVE COMMITTEE MEETING
May 30, 2024

Robin Strauser, Chief Financial Officer
Administrative and Finance Report

CES is celebrating 45 years of success this May. Woo Hoo!

Finance:

As of April 30, 2024, CES had a total revenue of \$268,299,184 and SSC had total revenue of \$287,258. Total combined revenue was \$268,586,442, compared to total revenue of \$252,080,171 for April 2023. This is a 6.5% increase, or \$16,506,271 more revenue this year compared to last year.

Also as of April 30, 2024, CES had profit of \$1,872,389 and SSC had a profit of \$50,632 for a total combined profit of \$1,923,021. Compared to total profit as of April 2023 of \$2,245,678, profit decreased by \$322,657 or 14.4%. The change in profitability can be attributed to financial support for the 6-Year Study and the addition of staff.

As of April 30, 2024, CES had a Net Fund Balance is \$14,998,901.

Through April 2024, the dollar amount of all purchase orders approved by CES staff was \$461.4 million, an increase of \$92.0 million over the same period last year. This equates to a 24.9% increase in the dollar amount of total purchase orders approved. Direct purchase orders approved were \$183.9 million, an increase of \$28.2 million over the previous period. Traditional purchase orders, including Gordian and RS Means, were \$277.5 million, an increase of \$45.0 million over the previous period.

The Business Department, along with other CES staff, have been reviewing demonstrations of a new ERP software system. The current system, Microsoft Dynamics Great Plains, will no longer be supported by 2028. The ERP system that seems like the best fit for CES is a new Microsoft product, Dynamics 365 Business Central (BC). CES will be using its current reseller, RSM, for implementation and support. CES has had a great 15-year relationship with RSM. The goal is to have the new software implemented by the start of Fiscal Year 2025. This new ERP system will have a plethora of new features that will bring efficiencies not currently available. The new ERP system does not have a payroll module, so CES is investigating payroll software that will integrate into the new system. The upcoming fiscal year will be a very busy and exciting time for the Business Department.

Budget:

We have been busy meeting with the various departments within CES to formulate the FY24-25 operating budget. The proposed budget along with travel expense reimbursement, is being presented at this meeting for approval.

EANS (Emergency Assistance to Non-Public Schools):

This program ended on June 30, 2023. CES staff continue to provide support to the PED for the required reporting of expenditure data.

ARP EANS (American Rescue Plan EANS):

This program will end on June 30, 2024. CES continues to administer this program for the PED. The contacts for this program are Kirsi Lane, Director, and Daniela Romero, Deputy Director, from the Student, School, and Family Support Bureau.

Audit:

The Jaramillo Accounting Group has been engaged to provide the audit services for fiscal year 2024. The contract has been submitted to the Office of the State Auditor for review and approval. Audit reporting should start in the last half of July and continue through the third week of September.

SSC:

CES entered into a lease agreement for Suite 300. This lease has been approved by the State Board of Finance. Currently, Suite 200 is the only remaining vacant suite. It is under consideration by an organization but nothing has been signed.

Staff:

We had one Purchasing Specialist resign effective April 5, 2024. The new Purchasing Specialist started on May 7, 2024. Ms. Kim Alvarado is currently in training.

Bridget Rivera-Sanchez in Collections had been on maternity leave since December. She was due to return to work in April but instead opted to resign her position. Ilene Gallegos, who was temporarily filling in for Bridget during her FMLA absence, has been hired on a permanent basis. Ilene has been a helpful addition to the Business Department team.

Vicky Webb, Purchasing Specialist, celebrated her one-year anniversary with CES on Thursday, April 25th.

Bryan Hardy, Purchasing Specialist, celebrated his two-year anniversary on Thursday, May 16th.

Strategic Plan:

The Strategic Plan for 24-25 has been updated. The Business Department has a busy year ahead and is excited about the process improvement opportunities that will come with implementation of new systems.

**Ancillary Executive Committee Report
2023-24**

Strategic Goal (1)

Action Plan 1.

Increase percentage of Ancillary requests filled through enhanced recruitment and retention strategies.

<u>Role Group</u>	Jul 23	Aug23	Sept 23	Oct 23	Nov23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24
Anc Tcher	3	3	3	3	4	4	4	6	6	6	6	
APE /RT	1	1	1	1	1	1	1	1	1	5	5	
ASL-I	0	0	0	0	0	0	0	0	0	0	0	
AUD	1	1	1	1	1	1	1	1	1	1	1	
BMS	2	3	2	2	1	1	1	1	1	1	1	
COMS	0	1	1	1	1	1	1	1	1	1	1	
COMS/TVI	1	1	1	1	1	1	1	1	1	1	1	
TVI	1	1	2	2	1	1	1	1	1	1	1	
COTA	8	8	8	8	8	8	8	8	8	8	8	
DIAG	48	53	53	5	53	54	55	56	56	55	55	
LPN	0	0	1	1	1	1	1	1	1	1	1	
NP	0	0	0	0	0	0	0	0	0	0	0	
OT	24	24	24	2	24	24	24	24	24	24	24	
PhD Psych	6	5	5	4	4	4	4	4	4	4	4	
Sch Psych	18	18	18	1	18	18	18	18	18	18	18	
PT	5	5	5	5	5	5	5	5	5	5	5	
PTD	2	2	2	2	2	2	2	2	2	2	2	
RHC	6	6	7	7	7	7	7	7	7	7	7	
RN	8	9	9	9	9	9	9	9	9	9	9	
RT	7	7	7	7	7	7	7	7	7	7	7	
SLP	33	35	34	34	34	34	34	33	33	35	35	
SLPA	0	0	0	0	0	0	0	0	0	0	0	
SW	34	36	36	3	37	38	40	41	41	42	42	
SW Reg Ed	4	4	4	4	5	5	5	5	5	5	5	
Staff Count	212	223	232	232	232	228	230	232	232	235	235	
Resigned - Retired	0	1	0	1	1	4	0	1	0	0	0	
Interviewed	3	15	0	4	1	7	2	3	0	3	0	
Recommending: New Hires or Returning	2	9	0	1	1	6	2	3	0	3 for next yr		

Action Plan 1:

1. Recruitment:

Interviewed – 3, 3 recommended to come on board for 24-25 SY

2 Resignations and 3 Retirements

Staff count: 235, up from 232

Total Allocations requested 4th Quarter: 471, dropped from 510, due to “As needed” not being needed

Total Allocations assigned to staff: 428, down from 451.

Remaining Vacancy requests: as of this date, 43, down from 56.

2. Explore additional IT uses to support Ancillary Dept. responsibilities.

Looking forward to RSM & Sagecorp integration and supporting Ancillary with the OSI project

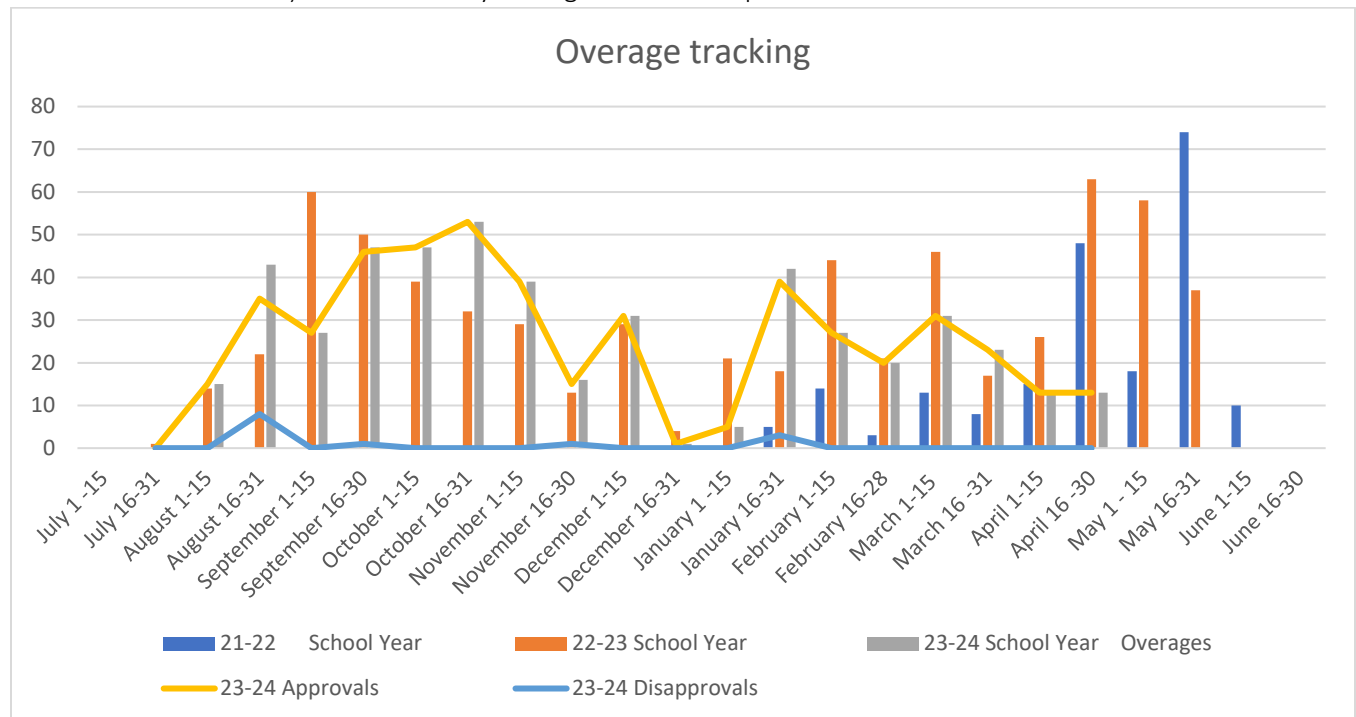
Strategic Goal (2)

1. Expand PD opportunities for staff.
 - a. CPI has taken place in the 4th Quarter with 35 participants.
 - b. CES has provided excellent EXCEL training for staff which is Ancillary’s primary request regarding PD for software.
2. Staff Development: Promote Tuition Reimbursement.

Still having discussions as to what would be beneficial.

An “overage” is when a staff member exceeds the allocation of hours assigned to them according to the agreement between CES and the institution.

Updated for 4th Quarter 2023/24. These figures are based on 235 staff any given pay period. The spikes are moderately correlated with the PED Special Education Count Days (the two weeks prior for reevaluation due dates.) This is data only through the end of April.



The lines and gray bars are for 2023-2024,
The other vertical bars are from previous years.

Other:

- Attended Chris Via, Gifted Education Specialist, MLSS Coordinator for PED, on line Office Hours.
- Learned Microsoft SWAY (a Presentation/Newsletter app) and Whiteboard App to use as virtual

parking lot in larger meetings with the ability to save all communication on the whiteboard and sent to attendees as a follow up file with answers to all the questions posted.

- Worked on issues with a charter school.
- Spent time doing extensive corrections on one School Psychologists errors on timesheets.
- 3 Interviews. Holding all others for next year until after the End of the Year Ancillary Meeting.
- Attended LRP, Special Education Case Law Conference. Will disseminate PowerPoints to specific staff that will find it useful.
- 20 plus Superintendent recommendation Forms along with Letters for Level advancement and Verification of Hours as employees of CES.
- I will be the point person for the RSM & Sage Corp conversion for the OSI Project.

**Cooperative Educational Services
EXECUTIVE COMMITTEE MEETING
May 30, 2024**

Procurement Department Administrative Report – Gustavo Rossell

The CES Procurement Department continues with its mission to issue the solicitations and resulting contract vehicles for our members` use saving them time and hundreds of thousands of dollars annually.

Procurement News

Initiatives

*CES Procurement recognizes agencies` growing need to outsource procurement & the delivery of construction projects. CES Procurement needs to provide services in that space.

- PaaS (Procurement as a Service) - offerings of procurement products and services to Members.
- IaaS (Infrastructure as a Service) - adding an FTE to support dept`s growth in use of RS Means and new IaaS offerings (“complete turnkey”, just solicitations, etc.) of procurement products and services to Members.
- SaaS (Software as a Service) – in collaboration with CES IT to prepare the next generation of our eProcurement system to be licensed to Members.

Job Order Contracting Trainings (RS Means JOC Core)

The 2nd JOC Training of the calendar year was on Wednesday, May 15, 2024, virtually and in person.

The addition of a dedicated, in-house support analyst (John King), has already resulted in a 7% increase in the use of the RS Means JOC Core in members` POs compared to June 15, 2023.

Training # 2	Registered	Attended Virtually	Attended in Person
Members	66	53 (80%)	1 (1.5%)
Contractors	64	49 (76%)	4

Partnership with Amazon Business

Due to the power of aggregated cooperative purchasing, this new partnership will result in greater savings to CES members than any one agency purchasing from Amazon Business individually could realize.

I Update on Recent Publicly Solicited and Competed Solicitations and Contract Awards

RFPs that have been advertised, are closing, or that have been scheduled for evaluations or to be awarded:

Recent Solicitations Awarded:

RFP #	RFP Description
2024-18	<i>Specialty Cleaning and Related Services for Janitorial, HVAC/Duct, Fire/Water/Other Disaster</i>
2024-19	<i>Interactive Classroom Technology</i>
2024-20	<i>Public Sector Administrative Software</i>
2024-21	<i>MRO Building Materials, Supplies, Tools, Equipment and Related</i>
2024-22	<i>Facility Evaluation and Consulting Services – Capital Outlay, Infrastructure, Capital Improvement Planning</i>
2024-23	<i>Vehicles – Car, SUV, Van, Trucks, Police Car and Related</i>
2024-24	<i>Medium & Heavy-Duty Trucks</i>
2024-25	<i>Truck Bodies</i>
2024-26	<i>Trailers</i>
Key Dates:	Release: 3/15/2024; Close: 4/15/2024; Award: mid-May, 2024

II Upcoming Publicly Solicited and Competed Solicitations and Contract Awards

RFPs that have been advertised, are closing, or that have been scheduled for evaluations or to be awarded:

Recent Solicitations Awarded:

RFP #	RFP Description
2024-27	<i>General Office, Classroom & Equipment; Vocational Supplies,</i>
2024-28	<i>Furniture – Products and Services</i>
2024-29 new category	<i>Security, Fire Systems</i>
2024-30 new category	<i>Device Repair and Related, Products & Services</i>
2024-31 new category	<i>e-commerce / online retailer for Public Sector</i>
Key Dates:	Release: 5/20/24; Close: 6/21/24; Award: late July 2024

**Cooperative Educational Services
EXECUTIVE COMMITTEE MEETING
May 30, 2024**

Administrative Reports – Paul M. Benoit, Northern Services Manager

Northern Services Travel Notes

A lot of travel and excitement around the state in the CES and educational world in the last 2 months since Spring Budget. I have made ventures into all regions over this time, calling on members and entities. In addition, we have had a variety of training and planning sessions at the ABQ office, so I make stops here, as “almost all roads lead to Albuquerque”. Of note, in conferences and conventions were the NMPPA conference in Las Cruces and a vendor fair in El Paso, both in early April.

Direct Purchase/Digital Bluebook and DP Account Status

Direct Purchase has been extremely busy this spring, as it typically is during this time of the year as all of our members and nearly all of our entities are closing out the July1-June30 fiscal year and PO’s become more prevalent and urgent as funds are targeted to get spent down.

We also tend to monitor and create (or deactivate) more bluebook accounts this time of year (spring and fall are busiest for this). In the month of April we created 24 accounts (21 in Northern entities and 3 in southern entities). We also had 2 new accounts added at CES, which offset 2 accounts of staff who moved on to other opportunities.

Finally, I have had the opportunity to conduct two in-person trainings in Region 1, one in the Northern part, at Central Consolidated, and the other in the remotest southern part of region 1, Ramah/Pine Hill. At Central I did a 2-hour training session with 60 of their remote office staff administrative assistants who manage requisitions and purchase orders. This went well. At Ramah I met with 15 staff members between the School (Pine Hill) and the Indian Health Services Department that serves at Ramah. Again, this was a good session and I think it was of benefit to get a better understanding out there of our processes.

NMREAP NOTES

NMREAP has been very busy ,as it is renewal time! The first round went out the week of April 29 and we’ve had a great response. Round 2 renewals/reminders go out the week of 5/13/2024.

MEMBERSHIP DIRECTORY

The membership directory is continually updated and we track a “set” type of positions for each entity. I recently did a “crosswalk” between bluebook accounts and members and identified several new/recent Participating entities that have joined CES. Jim and I are working to get them into the directory. Attached is a “Key” to the structure of the directory that Jim and I maintain for CES general use.

Other

I have updated monthly reports in the strategic plan for 2023-24. The goals/actions for Northern Services remain the same, related to Member Services and Support and Marketing of CES, Training and Maintenance for Digital Bluebook Accounts, Membership Directory for all institutions (Members and PE’s), and NMREAP support. These goals are attached.

STRATEGIC PLAN OUTLINE FOR NORTHERN SERVICES (2023-24)

Below is the basic outline of Northern Services Goals and Strategies in the Strategic Plan – Action Plan. My report (above) stands and is reflective of efforts to address these action goals and strategies at this time. The strategic plan has been updated to day, including 90-day reporting. The new strategic plan has also been reviewed and 2024-25 goals in development for all departments.

Provide, enhance, customize personal approach to Member Services Regions 1, 2, 3, 4N, and 5.
Make regular site visits to each region, at least quarterly, and call on each member/PE 1-2 times per year.

Regular mass notifications related to DP Accounts, Bluebook Access. Contact lists (Annual updates)
Continue providing in-person and on-line Digital Bluebook training, working with Jim when appropriate, especially when process changes occur.

Provide monthly analysis of DP and Traditional Purchasing for Jim and Paul's use in the field, working with active members/PE's and to increase promotion of CES with all Members/PE's.

Provide support to departments and promote service programs (ALD, LEAP, TAP, Site)

Follow up on all requests from Business Office for Member Services related to purchasing contracts.

Follow up on all requests from the Procurement Office related to Vendor services.

Assist in mass mail-outs to key contacts for TAP, SITE, LEAP, Contracts, Ancillary, etc....

Maintain Directory and an updated Superintendent list for emergency contacts.

Promote subscriptions. Training viability and enhancements.

Provide continued support to all subscribers for access to and use of NMREAP for job posting and applicant searches.

Maintain database of subscriptions, including renewal status, PO status, Invoicing status, and payment status. Work with Purchasing Specialist assigned to processing POs for invoicing.

Continue marketing NMREAP subscription services with all districts and charters.

Ensure the NMPED continues to distribute NMREAP information with all licensure applications.

POSITIONS TRACKED/UPDATED IN THE MEMBER DIRECTORY

Districts/Charters & Other Schools	Higher Ed (Pub/Priv)	REC's	Counties and Municipalities	Entities/Non-Profits
Accounts Payable	Accounts Payable	Accounts Payable	Accounts Payable	Accounts Payable
Athletic Director	Athletic Director	Chief Financial Officer	Chief Financial Officer	Chief Financial Officer
Chief Financial Officer	Chief Financial Officer	Curriculum & Instruction	Executive Admin Assistant	Executive Admin Assistant
Curriculum & Instruction	Executive Administrative Assistant	Executive Administrative Assistant	Fire Department/Marshal	Facilities/Maintenance
Executive Administrative Assistant	Facilities/Maintenance	Facilities/Maintenance	Food Services	Food Services
Facilities/Maintenance	Food Services	Human Resources	General Manager/Director	General Manager/Director
Food Services	Human Resources	Information Technology	Human Resources	Human Resources
Human Resources	Information Technology	Purchasing	Information Technology	Information Technology
Information Technology	Purchasing	Special Education	Municipal Clerk	Purchasing
Purchasing	Superintendent/Director/President	Superintendent/Director/President	Parks & Recreation	
Special Education	Transportation		Police/Marshal/Sheriff	
Superintendent/Director/President			Public Works/Maintenance	
Transportation			Purchasing	
Districts/Charters & Other Schools			Roads/Streets	
			Transportation	

Districts and Charters: Includes all of the 89 School Districts and any charters that have a JPA with CES

Other Schools: Includes State Schools, BIE, Private Schools that have agreements with CES

Higher Ed: Includes the JPA Public Community Colleges, Colleges/Universities, and any private higher ed entities with PE agreements with CES

Counties and Municipalities: Includes all Counties and Municipalities with PE agreements with CES

Entities: This includes any state agency or Non-Profit that has a PE agreement with CES, but does not fall within School or Local Government

The membership directory maintains ONE contact point in each member/entity for each position type listed above. It is not meant to be a comprehensive listing of administrators throughout the district. These are contact points for relevant information from CES

CES Technology Report for Executive Committee
Thursday, May 30, 2024

Work continues with our software contractor on several upgrades to our eProcurement application and a rewrite of the software. However, we are pivoting from our long-time software developer to another local company.

The demos we have seen with Sagecor's product Tetricor and RSM's Dynamics 365 Business Central have been eye-opening. We intent to leverage this Tetricor product to redesign eProcurement, soon to be rebranded as TORQ, in conjunction with the new ERP implementation, Dynamics 365 Business Central, to build a world-class procurement/business integration/CRM system that will rival no one.

This, along with our CES+ branding, building out a new datalake, THEN leveraging AI, is going to put CES on a new level.

Administrative Report - Jim Barentine
Executive Committee Meeting
May 2024

The Southern focus of site visits has been upon Regions 6&7 since the last Executive Committee Meeting. I have explored with members ideas around improved efficiency in procurement, staff training, and vendor recruitment and use, to name the most prevalent activities. Lots of members have had questions related to finding sources for goods or services, and many have been anxious to make use of some recently added CES contract categories. Paul and I have also become much more involved in facilitating solutions to problems encountered by the Business Office – Member purchasing interactions. Our hope is that our assistance helps to alleviate some frustration felt by members when using CES purchasing processes, which are not the only processes they use, or they use us infrequently and forget the “how.” We continue to add new Participating Entities, some of which is contributed to by the efforts of our loyal Procurement Partners.

Some of my effort goes toward recruitment of additional Procurement Partner vendors, trying to attract interest in them competing for a CES contract, all to the mutual benefit of themselves and our members. As I was out with an injury, Robin and Paul worked a booth at the El Paso Cooperative Purchasing Expo on April 3, where their Convention Center ballrooms were filled with potential CES PEs and both potential and existing CES Procurement Partners. I have been kept busy with follow-up from multiple contacts they made at this Expo. On May 13, I worked a booth at the El Paso APEX expo, where I worked to inform vendors of the possibilities with CES. It was a small but remarkably busy show.

Media and Social Media work continues successfully. We began working to identify and develop videos for use in the orientation of awarded vendors. Currently, we are in various stages with four video projects:

- Choosing the Right JOC Platform for Your Needs
- How Does CES Give Back
- The CES Administrative Fee
- How To Purchase JOC Services Through CES

Video clips to support and explain TAP, Leadership, LEAP, and SITE are being continually posted to social media and receiving good traction.

The number of followers on all our social media platforms continues to grow.

Currently, we have 729 followers on Facebook (8% gain in 12 months) and an annual reach of 35,196 (23% decrease); 715 on LinkedIn (15% growth in 12 months) and an annual reach of 4,944 (32% increase); 289 on X (Twitter) (12% growth in 12 months) and an annual reach of 4,812 (12% decrease); and 365 on Instagram (7% growth in 12 months) and an annual reach of 4,085 (9% increase). Our posting modalities are multiple, and we continue to work to gain a large pool of CES-related photos to support posts. We welcome contributed photos and information from members. We have made a renewed effort to follow our Procurement Partners who use social media so that their posts show up in our feeds. Digital media is a highly effective way for CES to maintain a marketing presence with its members.

Marketing and collaboration efforts have continued, occurring as a combination of mostly in-person with some scattered virtual and hybrid. Meetings and conferences include:

- NMASBO/PED Budget Conference (Albuquerque)
- Grand Opening of Cloudcroft Police Department Headquarters (Cloudcroft)
- Collaboration discussion with MC2 and Educators Rising at NMSU (Las Cruces)
- Various meetings with contracted and potential vendors

- Various meetings/trainings with members and potential members

Cooperative Educational Services EXECUTIVE COMMITTEE MEETING

May 15, 2024

Prepared by Yvonne Tabet Director of Human Resources

The Human Resources Department completed The Gallup Access Employee Engagement Q12 Survey with the CES Office Staff. The survey was sent to 38 Office Staff employees, 32 responded with an 84% respondent rate. A brief summary of results will be shared in this report, and a copy of results will be attached. Engagement Mean was measured at 3.84 out of 5.0. CES' Highest Q12 Items were the following: Q02. Materials and Equipment, 4.56; and Q08. Mission/Purpose, 4.29. Lowest Q12 Items were the following: Q04. Recognition, 3.16; and Q06. Development, 3.41.

Gallup Q¹² Items

Q00: Overall Satisfaction	32	4.13	50		4.13	
Q01: Know What's Expected	32	4.47	47		4.47	
Q02: Materials and Equipment	32	4.56	74		4.56	
Q03: Opportunity to do Best	32	4.28	56		4.28	
Q04: Recognition	32	3.16	21		3.16	
Q05: Cares About Me	32	3.97	27		3.97	
Q06: Development	30	3.41	17		3.41	
Q07: Opinions Count	29	3.59	28		3.59	
Q08: Mission/Purpose	32	4.29	57		4.29	
Q09: Committed to Quality	31	3.94	29		3.94	
Q10: Best Friend	31	3.58	44		3.58	
Q11: Progress	32	2.77	7		2.77	
Q12: Learn and Grow	26	4.03	42		4.03	

Administrative Regulation training has continued since January at CES Monthly Huddle meetings with the following Sections being reviewed: (1) General Workplace Rules, (2) Standards of Conduct, (3) Employee Matters, (4) Work Schedule, (6) Compensation, (7) Benefits, (8) Holidays and (9) Leaves. Section (5) Health & Safety, will be completed after POMS & Associates completes Safety Audit Report, which Building Audit walk through took place on April 24th which included the Suite 100 Building. Security/Vulnerability Assessment will occur on May 16, 2024. The Safety/Vulnerability Assessment will include a review of current CES Health and Safety Regulations, which includes Critical Incident Management Protocols, such as, Evacuation, Shelter in Place, Active Shooter, Workplace Violence, etc. This review will then make recommendations, and updates on current regulations.

Fourteen new hires for this quarter, up from nine from last quarter. Five NMPSIA New Enrollments for medical and Standard Life benefits. The new Office staff have experienced improved onboarding with the different CES departments to have a deeper understanding of CES’ mission and how they contribute.

Below are the most recent employees to join CES in the various categories from March 7-May 13, 2024:

Office Staff

Name	Position
Dr. Kimberly Mizell	SITE Director- July 1, 2024
Ilene Gallegos	Business Office Specialist
Kathleen Effert	Executive Administrative Assistant
Kimberly Alvarado	Purchasing Specialist

Ancillary Staff

Name	Position
Cecy Barffusion-Franco	Social Worker
Julie Thompson-Roberson	Diagnostician
Brena Fisch	Speech Language Therapist

Professional Services

Name	Position
Nicole Sullens	Reading Interventionist-Ruidoso Schools
Suchint Sarangarm	Professional Services
Tara Jean Summers	Professional Services-ALD
Lilliema Ortiz	Professional Services
John Torelli	Professional Services-Procurement
Jaime Fiorucci-Hughes	Professional Services-PED
Carmona Guillermo	Professional Services-LEAP
Dr. Kimberly Mizell	Professional Services-Transition

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Professional Services

Name	Position
Nicole Sullens	Reading Interventionist-Ruidoso Schools
Suchint Sarangarm	Professional Services
Tara Jean Summers	Professional Services-ALD
Lilliema Ortiz	Professional Services
John Torelli	Professional Services-Procurement
Jaime Fiorucci-Hughes	Professional Services-PED
Carmona Guillermo	Professional Services-LEAP
Dr. Kimberly Mizell	Professional Services-Transition

July 1, 2023- May 14, 2024

CES New Hires

Name	Position
Theresa Salazar	Chief Operating Officer
Adan Estrada	Professional Services
Kathryn Morris	Professional Services
Kimberly Jones	Professional Services
Erin Gockel	Professional Services
Hortencia Pina	Professional Services
John King	Procurement & Member Analyst
Gina Corlliss	Professional Services
Molly Furhman-Sherman	Professional Services
Annette Brooks	Diagnostician
Cristina Bencomo	Diagnostician
Adreanna Hunter	School Psychologist
LaThesia Williams	Social Worker
Shelbie Dunlap	School Psychologist
Erin Osbourn	Social Worker
Erin Reilly-Stroka	Rehabilitation Counselor
Eva Madrigal	Diagnostician
Kelly Rice	Speech Language Pathologist
Linda Dodge-Micelli	COTA
Maria Crisostomo	Speech Language Pathologist
M. Denell Eldridge	Diagnostician
Moniqua Salome	Diagnostician
Amy Rosano	School Psychologist
Mary Elliott	Occupational Therapist
Patricia Dentinger	Speech Language Therapist
McCarson Jones	Social Worker
Shayu Zeyaae	EANS
Scott MaClaren	EANS
Becca Yazzie	EANS
John Ide	EANS
Felicia Douglas	EANS
Vanessa Gurule	Professional Services
Amara Larson	Professional Services
Bonnie Lightfoot	Professional Services
Linda Tucker	Professional Services
Eleanor Olguin	Professional Services
Kimberly Buckner	Purchasing Specialist
Laura Yazzie	EANS
Elizabeth Braught	Speech Language Pathologist
Megan Whitehouse	RN

Chelsea Maher	Professional Services
Dalray Bingley	EANS
Kahtryn Leon	Professional Services
Adan Delgado	Professional Services
Crit Catron	Professional Services
Joelle Backen	Social Worker
Michael Baker	Professional Services
Anadine Leon	EANS
Dolores Ruiz-Chavez	Social Worker
Larry Phillips	Behavior Specialist
Victoria Lehocky-Brohard	Diagnostician
Camilla Lynch	EANS
Jimmy Blevins	Professional Services
Jakob Alexander	EANS
Dina Van Dyke	RHC
Melanie Hobbs	RN
Adelina Trujillo-Chavez	Professional Services
Angelica Monclova	Office Assistant
Richard Martinez	Procurement & Contract Specialist
Kelly Bowles	LEAP Coach
Samuel Henderson	EANS HR Specialist
Amy Rojas	Speech Language Pathologist
Tracey Hughes	TVI
Delores Lujan	LEAP Administrative Assistant
Jenelle Howard	Professional Services
Christa Kulidge	Professional Services
Elizabeth Diller	Diagnostician
Tomer Duman	Professional Services
Bethany Pendergrass	Professional Services
Yolanda Cordova	Professional Services
Michele Crockett	Professional Services
Meloyde Thomas	Professional Services
Kathryn Shepard	Professional Services
Catherine Callow-Heusser	Professional Services
Lisa Downey	Professional Services
Donna Gallegos	Social Worker
Jennifer Keeran	Social Worker
Renee Jaramillo	Diagnostician
Lisa Chacon-Kedge	Diagnostician
Tracy Hutton	Ancillary Teacher
Jahan Barela	Diagnostician
Brian Clark	Professional Services
Colleen Wolf	Occupational Therapist
Juliena DeVizio	Purchasing Specialist
Lisa Romo	Procurement & Contract Specialist
Daniel Barto	Professional Services

Adam Rios	Professional Services
Mathew Bayhan	IT Specialist
Cecy Barrfusion-Franco	Social Worker
Julie Thompson-Roberson	Diagnostician
Nicole Sullens	Professional Services
Suchint Sarangarm	Professional Services
Tara Jean	Professional Services
Brenna Fisch	Speech Language Pathologist
Leslie (Rene) Rohrer	LEAP Facilitator
Kimberly Mizell	SITE Director
Ilene Gallegos	Business Office Specialist
John Torelli	Professional Services
Lilliemae Ortiz	Professional Services
Jaime Fiorucci-Hughes	Professional Services
Kathleen (Katie) Effert	Executive Administrative Assistant
Kimberly Alvarado	Purchasing Specialist
Carmona Guillermo	Professional Services

2023-2024 Fiscal Year New Hire by Employee Classifications

Ancillary	Professional Services	Office Staff	EANS	Occasional	Total
38	37	15	13	0	103

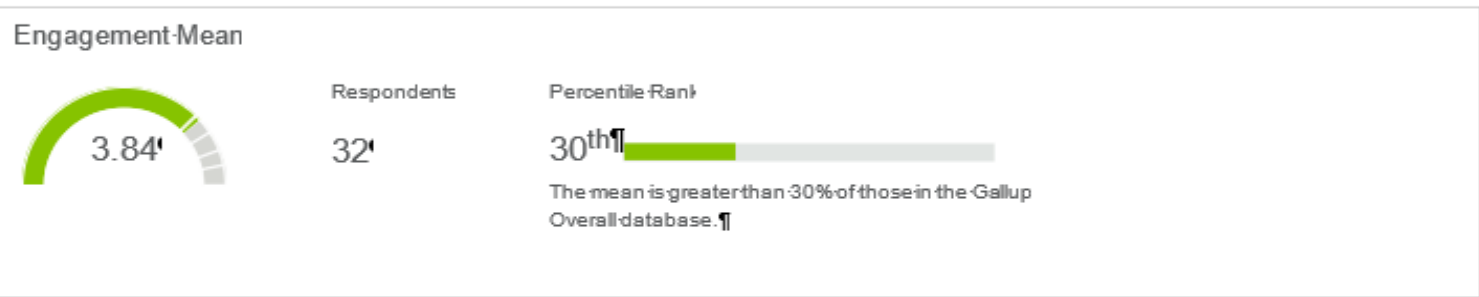
GALLUP

EMPLOYEE ENGAGEMENT REPORT

Climate and Culture Survey #1 - March 2024

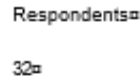
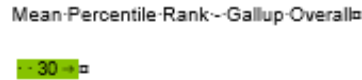
Country -- United States of America

Mar-11, 2024 -- Mar-25, 2024 | Total Respondents : 32



Mean Scores compared to Gallup Overall Database: ■ < 25th Percentile ■ 25-49th Percentile ■ 50-74th Percentile ■ 75-89th Percentile ■ >= 90th Percentile

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	Respondents	Current Mean	Mean Percentile Rank - Gallup Overall	Company Overall Current Mean	Frequency Distribution
					1' 2' 3 4' 5'
Q00: On a five-point scale, where 5 means extremely satisfied and 1 means extremely dissatisfied, how satisfied are you with your company as a place to work?	32	4.13	50	4.13	1:0% 2:3% 3:13% 4:63% 5:31%
Q01: I know what is expected of me at work.	32	4.47	47	4.47	1:3% 2:0% 3:8% 4:22% 5:89%
Q02: I have the materials and equipment I need to do my work right.	32	4.56	74	4.56	1:0% 2:3% 3:8% 4:22% 5:89%
Q03: At work, I have the opportunity to do what I do best every day.	32	4.23	58	4.23	1:3% 2:0% 3:8% 4:41% 5:47%
Q04: In the last seven days, I have received recognition or praise for doing good work.	32	3.16	21	3.16	1:22% 2:18% 3:13% 4:18% 5:31%
Q05: My manager, or someone at work, seems to care about me as a person.	30	3.97	27	3.97	1:7% 2:3% 3:17% 4:33% 5:40%
Q06: I here is someone at work who encourages my development.	32	3.41	17	3.41	1:17% 2:7% 3:21% 4:23% 5:29%
Q07: At work, my opinions seem to count.	32	3.59	28	3.59	1:8% 2:22% 3:18% 4:18% 5:38%
Q08: The mission or purpose of my company makes me feel my job is important.	31	4.29	57	4.29	1:0% 2:8% 3:13% 4:23% 5:56%
Q09: My coworkers are committed to doing quality work.	32	3.94	29	3.94	1:3% 2:0% 3:23% 4:33% 5:31%
Q10: I have a best friend at work.	26	3.58	44	3.58	1:12% 2:3% 3:31% 4:12% 5:38%
Q11: In the last six months, someone at work has talked to me about my progress.	30	2.77	7	2.77	1:30% 2:10% 3:27% 4:20% 5:13%
Q12: This last year, I have had opportunities at work to learn and grow.	30	4.03	42	4.03	1:0% 2:13% 3:10% 4:37% 5:40%

Section Break (Next Page)

Engagement Hierarchy



Growth--How can I grow?

Employees need to be challenged to learn something new and find better ways to do their jobs. They need to feel a sense of movement and progress as they mature in their roles.

Teamwork--Do I belong here?

Employees need to feel like they belong and are a good fit with their team. They need to know they are part of something bigger than themselves. As a manager, encourage opportunities for teamwork and a sense of belonging.

Individual--What do I give?

Employees want to know about their individual contributions and their worth to the organization. Manager support is especially important during this stage because managers typically define and reinforce value.

Basic Needs--What do I get?

Employees need to have a clear understanding of what excellence in their role looks like so they can be successful. Groups with high scores on the first element are more productive, cost-effective, creative and adaptive.

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ENGAGEMENT HIERARCHY

Basic Needs -- What do I get?

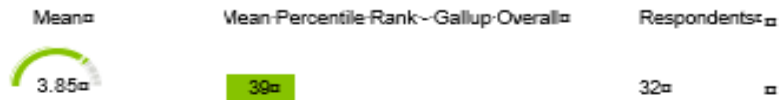


	Respondents	Current Mean	Mean Percentile Rank - Gallup Overall	Company Overall Current Mean	Frequency Distribution
Q01: Know-What's-Expected I know what is expected of me at work	32	4.47	47	4.47	1.3% 2.0% 3.8% 4.22% 5.88%
Q02: Materials and Equipment I have the materials and equipment I need to do my work right	32	4.58	74	4.58	1.0% 2.3% 3.8% 4.22% 5.88%

Section Break (Next Page)

ENGAGEMENT HIERARCHY

Teamwork -- Do I belong here?



	Respondents	Current Mean	Mean Percentile Rank - Gallup Overall	Company Overall Current Mean	Frequency Distribution
Q07: Opinions Count At work, my opinions seem to count.	32	3.59	26	3.59	1.8% 2.2% 3.18% 4.18% 5.38%
Q08: Mission/Purpose The mission or purpose of my company makes me feel my job is important.	31	4.29	57	4.29	1.0% 2.8% 3.13% 4.28% 5.65%
Q09: Committed to Quality My coworkers are committed to doing quality work.	32	3.94	29	3.94	1.3% 2.0% 3.28% 4.38% 5.31%
Q10: Best Friend I have a best friend at work.	28	3.58	44	3.58	1.12% 2.3% 3.31% 4.12% 5.38%

Section Break (Next Page)

ENGAGEMENT HIERARCHY

Growth -- How can I grow?



	Respondents	Current Mean	Mean Percentile Rank - Gallup Overall	Company Overall Current Mean	Frequency Distribution
					1 2 3 4 5
Q11: Progress In the last six months, someone at work has talked to me about my progress.	30	2.77	7	2.77	1:30% 2:10% 3:27% 4:20% 5:13%
Q12: Learn and Grow This last year, I have had opportunities at work to learn and grow.	30	4.03	42	4.03	1:0% 2:13% 3:19% 4:37% 5:40%

Section Break (Next Page)

Engagement Index

There is a powerful link between employees who are engaged in their jobs and the achievement of crucial business outcomes.



Section Break (Next Page)

FOOTNOTES

* - Scores are not available due to data suppression.

Questions with zero responses for the selected team and/or reporting group do not appear on the report.

Respondents can select multiple responses for multi-select questions.

Not shown if n < 4 for Mean, Top Box, Verbatim Responses, and Sentiment, n < 10 for Frequency, or data is unavailable.

Meaningful change is represented by a green or red arrow if the score changes by 0.2 or more between survey periods.

Percentile Rank in Gallup Overall Database: < 25th Percentile, 25-49th Percentile, 50-74th Percentile, 75-89th Percentile, >= 90th Percentile.

Percent Engaged available when n > 30. All categories available when n > 100. **Section Break (Next Page)**

COOPERATIVE EDUCATIONAL SERVICES

2024-2025

Approved

Indicates New Account for 2024-2025

PROGRAM ONE (Admin Support)			Program	9011	9012	9013	9014		9015	9016		Budget	Budget
Function	Object	Job Class		Insurance		Prof. Svcs	Placement Svcs			Medicaid		2024-2025	2023-2024
			Income										
			Sales and S Budget	25,000		1,580,000	75,000			875,000		2,555,000	2,346,400
2300	Support Services-General Administration												
	51000		Personnel S g vq										
.2300	.51100	.1111	Salary - Executive Director	0		0	0			0		0	0
	52000		Personnel Services - Benefits									0	0
.2300	.52111	.0000	Retirement Contributions	0		0	0			0		0	0
.2300	.52210	.0000	FICA Payments	0		0	0			0		0	0
.2300	.52220	.0000	Medicare Payments	0		0	0			0		0	0
.2300	.52311	.0000	Health/Medical Payments	0		0	0			0		0	0
.2300	.52312	.0000	Life	0		0	0			0		0	0
.2300	.52500	.0000	Unemployment Compensation	0		0	0			0		0	0
.2300	.52700	.0000	Workers Compensation	0		0	0			0		0	0
	53000		Purchased Professional & Technical Services									0	0
.2300	.53414	.0000	Contracted Staff	0		0	0			0		0	0
.2300	.53713	.0000	Indirect Costs	25,000		98,263	35,533			119,875		278,671	248,171
	54000		Purchased Property Services									0	0
.2300	.54416	.0000	Communications	0		0	0			0		0	0
	55000		Other Purchased Services									0	0
.2300	.55400	.0000	Advertising	0		0	0			0		0	0
.2300	.55813	.0000	Employee Travel			13,000	1,500			0		14,500	14,500
.2300	.55814	.0000	Employee Training	0		0	0			0		0	0
.2300	.55915	.0000	Meeting Expense			0	0			0		0	0
	56000		Supplies									0	0
.2300	.56113	.0000	Software	0		0	0			0		0	0
.2300	.56114	.0000	Library/Audio Visual	0		0	0			0		0	0
.2300	.56118	.0000	General Supplies & Materials	0		0	1,000			0		1,000	1,000
.2300	.56119	.0000	Postage	0		0	80			0		80	80
.2300	.56120	.0000	Printing	0		0	0			0		0	0
.2300	.56121	.0000	Copying	0		0	100			0		100	100
.2300	.56122	.0000	Items - resale	0		0	30,691			755,125		785,816	785,816
	57000		Property									0	0
.2300	.57331	.0000	Fixed Assets (>\$5000)	0		0	0			0		0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0		0	0			0		0	0
	51000		Personnel Services - Compensation									0	0
.2400	.51100	.1113	Salary - Management	0		1,343,000	5,000			0		1,348,000	1,184,000
.2400	.51100	.1114	Salary - Support Staff	0		0	0			0		0	0
	52000		Personnel Services - Benefits									0	0
.2400	.52111	.0000	Retirement Contributions	0		0	628			0		628	628

.2400	.52210	.0000	FICA Payments	0		83,266	310			0	83,576	73,408
.2400	.52220	.0000	Medicare Payments	0		19,474	73			0	19,546	17,168
.2400	.52311	.0000	Health/Medical Payments	0		0	0			0	0	0
.2400	.52312	.0000	Life	0		0	0			0	0	0
.2400	.52500	.0000	Unemployment Compensation	0	0	4,029	15			0	4,044	3,552
.2400	.52700	.0000	Workers Compensation			18,969	71			0	19,039	17,976
											2,555,000	2,346,399
			TOTAL PROGRAM BUDGET	25,000		1,580,000	75,000			875,000	2,555,000	2,346,400
			20-21 to 21-22 Change	0		205,000	3,600			0	208,600	203,400
PROGRAM TWO (Procurement)			Program	9021	9022	9023	9024			9026	Budget	Budget
Function	Object	Job Class		Food			Procurement			AEPA	2024-2025	2023-2024
			Income									
			Sales and Service		0	0	295,000,000			16,000,000	311,000,000	284,000,000
			Rebates/Allowances	70,000			2,100,000			380,000	2,550,000	2,163,000
			Total Revenue	70,000			297,100,000			16,380,000	313,550,000	286,163,000
2300	Support Services-General Administration											
	51000		Personnel Services - Compensation									
.2300	.51100	.1111	Salary - Executive Director	0	0	0	28,860			0	28,860	27,750
	52000		Personnel Services - Benefits								0	0
.2300	.52111	.0000	Retirement Contributions	0	0	0	3,625			0	3,625	3,485
.2300	.52210	.0000	FICA Payments	0	0	0	1,789			0	1,789	1,721
.2300	.52220	.0000	Medicare Payments	0	0	0	418			0	418	402
.2300	.52311	.0000	Health/Medical Payments	0	0	0	4,347			0	4,347	3,852
.2300	.52312	.0000	Life	0	0	0	0			0	0	0
.2300	.52500	.0000	Unemployment Compensation	0	0	0	87			0	87	83
.2300	.52700	.0000	Workers Compensation	0	0	0	408			0	408	420
	53000		Purchased Professional & Technical Services								0	0
.2300	.53414	.0000	Contracted Staff	0	0	0	50,000			0	50,000	50,000
.2300	.53713	.0000	Indirect Costs	70,000			3,522,125			639,383	4,231,508	3,523,281
	54000		Purchased Property Services								0	0
.2300	.54416	.0000	Communications	0	0	0	2,000			0	2,000	2,000
.2300	.54417	.0000	Cell Phone				3,540				3,540	2,832
	55000		Other Purchased Services								0	0
.2300	.55400	.0000	Advertising		0	0	107,000			1,000	108,000	108,000
.2300	.55811	.0000	Board Travel	0	0	0	0			0	0	0
.2300	.55813	.0000	Employee Travel		0	0	12,000			10,000	22,000	25,000
.2300	.55814	.0000	Employee Training	0	0	0	5,000			0	5,000	5,000
.2300	.55915	.0000	Meeting Expense	0	0	0	10,000			0	10,000	10,000
2300	.55916	.0000	Evaluation Expense				10,000				10,000	10,000
	56000		Supplies								0	0
.2300	.56113	.0000	Software	0	0	0	0			0	0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0			0	0	0
.2300	.56118	.0000	General Supplies & Materials	0	0	0	20,000			18,000	38,000	38,000
.2300	.56119	.0000	Postage	0	0	0	2,000			0	2,000	2,000
.2300	.56120	.0000	Printing	0	0	0	6,000			0	6,000	6,000

.2300	.56121	.0000	Copying		0	0		2,000			0		2,000	2,000
.2300	.56122	.0000	Items - resale		0	0	0	291,358,025			15,686,275		307,044,300	280,392,156
	57000		Property										0	0
.2300	.57331	.0000	Fixed Assets (>\$5000)		0	0	0	0			0		0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)		0.00	0	0	0			0		0	0
	51000		Personnel Services - Compensation										0	0
.2400	.51100	.1113	Salary - Management		0	0	0	674,059			20,000		694,059	409,593
.2400	.51100	.1114	Salary - Support Staff		0	0	0	680,000			0		680,000	986,956
	52000		Personnel Services - Benefits										0	0
.2400	.52111	.0000	Retirement Contributions		0	0	0	170,070			2,512		172,582	175,407
.2400	.52210	.0000	FICA Payments		0	0	0	83,952			1,240		85,192	86,586
.2400	.52220	.0000	Medicare Payments		0	0	0	19,634			290		19,924	20,250
.2400	.52311	.0000	Health/Medical Payments		0	0	0	300,575			958		301,533	250,958
.2400	.52312	.0000	Life		0	0	0	0			0		0	0
.2400	.52500	.0000	Unemployment Compensation		0	0	0	4,062			60		4,122	4,190
.2400	.52700	.0000	Workers Compensation		0	0	0	18,424			283		18,707	15,078
													313,550,001	286,163,000
			TOTAL PROGRAM BUDGET		70,000	0	0	297,100,000			16,380,000		313,550,000	286,163,000
			20-21 to 21-22 Change		32,000	0	0	25,300,000			2,055,000		27,387,000	57,678,000
PROGRAM THREE (Ancillary)				Program	9031	9032	9033	9034		9035	9036		Budget	Budget
Function	Object	Job Class									Ancillary		2024-2025	2023-2024
			Income											
			Sales and Service		0	0	0	0		0	15,000,000		15,000,000	14,072,500
2100	Support Services-Students													
	51000		Personnel Services - Compensation											
.2100	.51100	.1311	Payroll - Diagnosticians		0	0	0	0			2,689,971		2,689,971	2,372,970
.2100	.51100	.1312	Payroll- Speech Therapists		0	0	0	0			2,187,488		2,187,488	2,191,465
.2100	.51100	.1313	Payroll - Occupational Therap		0	0	0	0			1,140,881		1,140,881	1,189,288
.2100	.51100	.1314	Payroll - Physical Therapists		0	0	0	0			442,249		442,249	461,715
.2100	.51100	.1315	Payroll - Psychologists		0	0	0	0			1,590,085		1,590,085	1,106,633
.2100	.51100	.1316	Payroll - Recreational Therapi		0	0	0	0			594,971		594,971	636,180
.2100	.51100	.1317	Payroll - Rehab Counselor		0	0	0	0			183,325		183,325	139,568
.2100	.51100	.1318	Payroll - Social Worker		0	0	0	0			1,872,780		1,872,780	1,834,906
.2100	.51100	.1319	Payroll - Certified Orientation		0	0	0	0			16,675		16,675	53,372
.2100	.51100	.1320	Payroll - Nurse		0	0	0	0			347,631		347,631	465,609
.2100	.51100	.1321	Payroll - Nurse Practionerr		0	0	0	0			0		0	20,000
.2100	.51100	.1322	Payroll - Behavioral Health Di		0	0	0	0			49,407		49,407	7,308
.2100	.51100	.1323	Payroll- COTA		0	0	0	0			354,339		354,339	321,811
.2100	.51100	.1324	Payroll - Audiologist		0	0	0	0			22,863		22,863	22,859
.2100	.51100	.1325	Payroll - Teacher		0	0	0	0			48,132		48,132	82,233
.2100	.51100	.1326	Payroll - Classroom Teacher								0		0	0
.2100	.51100	.1327	Payroll - Physical Therapy Assistant								0		0	0
.2100	.51100	.1328	Payroll-Apprentice SLP								0		0	0
.2100	.51100	.1329	Payroll-Supervision								127,646	11,668,442	127,646	115,524
	52000		Personnel Services - Benefits										11,668,442	11,021,441

.2100	.52210	.0000	FICA Payments	0	0	0	0	0	723,443	723,443	683,329
.2100	.52220	.0000	Medicare Payments	0	0	0	0	0	169,192	169,192	159,811
.2100	.52311	.0000	Health/Medical Payments	0	0	0	0	0	500,000	500,000	500,000
.2100	.52312	.0000	Life	0	0	0	0	0	12,000	12,000	12,000
.2100	.52500	.0000	Unemployment Compensation	0	0	0	0	0	35,005	35,005	66,129
.2100	.52700	.0000	Workers Compensation	0	0	0	0	0	164,928	164,928	158,477
53000			Purchased Professional & Technical Services								
.2100	.53211	.0000	Diagnosticians - Contracted	0	0	0	0	0	0	0	0
.2100	.53212	.0000	Speech - Contracted	0	0	0	0	0	0	0	0
.2100	.53213	.0000	Occupational Therapists - Co	0	0	0	0	0	0	0	0
.2100	.53214	.0000	Physical/Recreational Therapi	0	0	0	0	0	0	0	0
.2100	.53215	.0000	Psychologists - Contracted	0	0	0	0	0	0	0	0
.2100	.53216	.0000	Recreational Therapists - Con	0	0	0	0	0	0	0	0
.2100	.53217	.0000	Rehab Counselor - Contracte	0	0	0	0	0	0	0	0
.2100	.53218	.0000	Social Worker - Contracted	0	0	0	0	0	0	0	0
.2100	.53219	.0000	Mobility & Orientation - Contra	0	0	0	0	0	0	0	0
55000			Other Purchased Services								
.2100	.55813	.0000	Employee Travel	0	0	0	0	0	480,000	480,000	463,500
.2100	.55814	.0000	Employee Training	0	0	0	0	0	7,000	7,000	5,000
.2100	55815	.0000	Relocation Cost	0	0	0	0	0	0	0	2,000
.2100	55816	.0000	Training Cost - Ancillary	0	0	0	0	0	2,000	2,000	1,000
.2100	55817	.0000	Background Checks - Ancillary						5,000	5,000	5,000
51000			Personnel Services - Compensation								
.2300	.51100	.1111	Salary - Executive Director	0	0	0	0	0	38,480	38,480	37,000
52000			Personnel Services - Benefits								
.2300	52111	.0000	Retirement Contributions	0	0	0	0	0	4,833	4,833	4,647
.2300	.52210	.0000	FICA Payments	0	0	0	0	0	2,386	2,386	2,294
.2300	.52220	.0000	Medicare Payments	0	0	0	0	0	558	558	537
PROGRAM THREE (Ancillary)			Program	9031	9032	9033	9034	9035	9036	Budget	Budget
Function	Object	Job Class							Ancillary	2024-2025	2023-2024
.2300	.52311	.0000	Health/Medical Payments	0	0	0	0	0	5,136	5,136	5,136
.2300	.52312	.0000	Life	0	0	0	0	0	0	0	0
.2300	.52500	.0000	Unemployment Compensation	0	0	0	0	0	115	115	111
.2300	.52700	.0000	Workers Compensation	0	0	0	0	0	544	544	560
53000			Purchased Professional & Technical Services								
.2300	.53414	.0000	Contracted Staff	0	0	0	0	0	10,000	10,000	20,000
.2300	.53713	.0000	Indirect Costs	0	0	0	0	0	613,704	613,704	446,424
54000			Purchased Property Services								
.2300	.54416	.0000	Communications	0	0	0	0	0	0	0	0
.2300	.54417	.0000	Cell Phone						708	708	708
.2300	.54416	.0000	Advertising	0	0	0	0	0	12,000	12,000	12,000
.2300	.55813	.0000	Employee Travel	0	0	0	0	0	4,000	4,000	4,000
.2300	.55814	.0000	Employee Training	0	0	0	0	0	3,000	3,000	3,000
.2300	.55915	.0000	Meeting Expense	0	0	0	0	0	14,000	14,000	12,000
56000			Supplies								
.2300	.56113	.0000	Software	0	0	0	0	0	0	0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0	0	160,000	160,000	130,000

.2300	.56118	.0000	General Supplies & Materials	0	0	0	0	0	0	10,000	10,000	10,000
.2300	.56119	.0000	Postage	0	0	0	0	0	0	1,500	1,500	1,000
.2300	.56120	.0000	Printing	0	0	0	0	0	0	3,000	3,000	3,000
.2300	.56121	.0000	Copying	0	0	0	0	0	0	1,500	1,500	1,500
.2300	.56122	.0000	Items - resale	0	0	0	0	0	0	0	0	0
	57000		Property									
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0	0	0	0	0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	0	0	0	0	0	0
2400	Support Services-Administration											
	51000		Personnel Services - Compensation									
.2400	.51100	.1113	Salary - Management	0	0	0	0	0	0	104,466	104,466	100,448
.2400	.51100	.1114	Salary - Support Staff	0	0	0	0	0	0	116,768	116,768	107,659
	52000		Personnel Services - Benefits									
.2400	.52111	.0000	Retirement Contributions	0	0	0	0	0	0	27,787	27,787	26,138
.2400	.52210	.0000	FICA Payments	0	0	0	0	0	0	13,717	13,717	12,903
.2400	.52220	.0000	Medicare Payments	0	0	0	0	0	0	3,208	3,208	3,018
.2400	.52311	.0000	Health/Medical Payments	0	0	0	0	0	0	77,589	77,589	46,759
.2400	.52312	.0000	Life	0	0	0	0	0	0	210	210	200
.2400	.52500	.0000	Unemployment Compensation	0	0	0	0	0	0	664	664	624
.2400	.52700	.0000	Workers Compensation	0	0	0	0	0	0	3,127	3,127	3,148
											15,000,010	14,072,500
			TOTAL PROGRAM BUDGET	0	0	0				15,000,000	15,000,000	14,072,500
			20-21 to 21-22 Change				0			927,500	927,500	1,018,560
PROGRAM FOUR (Related Services)	Program			9041	9042	9043	9044	9045	9046	9047	Budget	Budget
Function	Object	Job Class		Inservices	Meetings	EANS	SITE	ARP EANS	TAP	Leadership	2024-2025	2023-2024
						Ended 6/30/2023		Runs thru 9/30/2024				
			Sales and S	130,000	0		100,000	316,718	300,000	430,000	1,276,718	1,897,000
			Grants/Other Revenue				0	0	20,000	0	20,000	125,000
2300	Support Services-General Admi			Total Revenue	130,000		100,000	316,718	320,000	430,000	1,296,718	2,022,000
	51000		Personnel Services - Compensation									
.2300	.51100	.1111	Salary - Executive Director	9,620	9,620		0		0	0	19,240	18,500
	52000		Personnel Services - Benefits									
.2300	.52111	.0000	Retirement Contributions	1,208	1,208		0		0	0	2,417	2,324
.2300	.52210	.0000	FICA Payments	596	596		0		0	0	1,193	1,147
.2300	.52220	.0000	Medicare Payments	139	139		0		0	0	279	268
.2300	.52311	.0000	Health/Medical Payments	1,284	1,284		0		0	0	2,568	2,568
.2300	.52312	.0000	Life	0	0		0		0	0	0	0
.2300	.52500	.0000	Unemployment Compensation	29	29		0		0	0	58	56
.2300	.52700	.0000	Workers Compensation	136	136		0		0	0	272	280
	53000		Purchased Professional & Technical Services									
.2300	.53414	.0000	Contracted Staff	18,000	0		0		0	18,000	36,000	68,000
.2300	.53713	.0000	Indirect Costs	(43,737)	(26,213)		(416,113)	15,082	27,986	(294,368)	(737,363)	(425,096)
	54000		Purchased Property Services									
.2300	.54416	.0000	Communications	0	0		0		1,500	0	1,500	1,050

.2300	54417	.0000	Cell Phone					708			708		1,416	1,416
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	55000		Other Purchased Services											
.2300	.55400	.0000	Advertising	300	0			0		0	0		300	300
.2300	.55813	.0000	Employee Travel	0	5,000			38,000		3,000	15,000		61,000	60,500
.2300	.55814	.0000	Employee Training	0	0			0		0	0		0	0
.2300	.55915	.0000	Meeting Expense	100,000	8,000			3,000		1,500	8,000		120,500	114,000
	56000		Supplies											
.2300	.56113	.0000	Software	0	0			0		0	0		0	0
.2300	.56114	.0000	Library/Audio Visual	0	0			0		0	0		0	0
.2300	.56117	.0000	Reimbursements										0	0
.2300	.56118	.0000	General Supplies & Materials	30,000	0			3,000	2,000	2,000	17,000		54,000	62,500
.2300	.56119	.0000	Postage	50	0			0	0	0	0		50	170
.2300	.56120	.0000	Printing	2,000	100			0		1,000	0		3,100	3,100
.2300	.56121	.0000	Copying	300	100			1,000	100	1,000	0		2,500	4,500
.2300	.56122	.0000	Items - resale	0	0			0	0	0	0		0	0
	57000		Property											
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0			0		0	0		0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0			0		0	0		0	0
2400			Support Services-Administration											
	51000		Personnel Services - Compensation											
.2400	.51100	.1113	Salary - Management	0	0			109,964		87,972	109,964		307,900	296,058
.2400	.51100	.1114	Salary - Support Staff	7,011	0			25,828	26,000	0	36,000		94,839	115,127
.2400	.51100	.1120	Payroll-Coordinator						20,000				20,000	65,800
.2400	.51100	.1121	Payroll-Support Staff						3,000				3,000	0
.2400	.51100	.1123	Payroll-Professional Sppt Staff					270,000	217,000	170,000	450,000		1,107,000	1,340,000
	52000		Personnel Services - Benefits							0				
.2400	.52111	.0000	Retirement Contributions	491	0			17,055	3,266	0	13,811		34,623	65,790
.2400	.52210	.0000	FICA Payments	435	0			25,159	14,880	15,994	36,950		93,418	107,969
.2400	.52220	.0000	Medicare Payments	102	0			5,884	3,480	3,741	8,641		21,848	25,251
.2400	.52311	.0000	Health/Medical Payments	1,916	0			8,813	7,250	0	0		17,979	60,146
.2400	.52312	.0000	Life	0	0			0		0	96		96	96
.2400	.52500	.0000	Unemployment Compensation	21	0			1,217	858	774	1,788		4,658	5,648
.2400	.52700	.0000	Workers Compensation	99	0			5,484	3,802	3,534	8,410		21,328	19,532
.2600	.54316	.0000	Vehicle Expense - SITE	0	0			1,000		0			1,000	5,000
													1,296,718	2,022,000
			TOTAL PROGRAM BUDGET	130,000	0			100,000	316,718	320,000	430,000		1,296,718	2,022,000
			20-21 to 21-22 Change	12,000	0			0		(50,000)	101,000		63,000	132,000
PROGRAM FIVE (Professional Development)	Program			9050	9051			9052		9053				
Function	Object	Job Class		LEAP						TQP				
588568.			Income		LEAP Proposed									
			Sales and Service	1,084,000									1,084,000	1,207,000
			Grants/Other Revenue	0				122,000					122,000	1,081,638
2300	Support Services-General Admi		Total Revenue	1,084,000				122,000					1,206,000	2,533,558
	51000		Personnel Services - Compensation										0	0
.2300	.51100	.1111	Salary - Executive Director										0	0

	52000		Personnel Services - Benefits									0	0
.2300	.52111	.0000	Retirement Contributions									0	0
.2300	.52210	.0000	FICA Payments									0	0
.2300	.52220	.0000	Medicare Payments									0	0
.2300	.52311	.0000	Health/Medical Payments									0	0
.2300	.52312	.0000	Life									0	0
.2300	.52500	.0000	Unemployment Compensation									0	0
.2300	.52700	.0000	Workers Compensation									0	0
	53000		Purchased Professional & Technical Services										
.2300	.53414	.0000	Contracted Staff	7,000		31,200	Living Wage Stipends					38,200	127,800
.2300	.53415	.0000	Benefits			8,424						8,424	33,695
.2300	.53713	.0000	Indirect Costs	(135,413)		9,363						(126,050)	(304,217)
	54000		Purchased Property Services										
.2300	.54416	.0000	Communications									0	0
.2300	.54416	.0000	Cell Phone	708								708	708
	55000		Other Purchased Services										
.2300	.55400	.0000	Advertising									0	0
.2300	.55813	.0000	Employee Travel	45,000		3,820						48,820	57,277
.2300	.55814	.0000	Employee Training			1,500	Program Evaluator					1,500	1,500
.2300	.55915	.0000	Meeting Expense	10,000								10,000	20,000
	56000		Supplies										
.2300	.56113	.0000	Software									0	0
.2300	.56114	.0000	Library/Audio Visual									0	0
.2300	.56118	.0000	General Supplies & Materials	20,000		3,208						23,208	32,830
.2300	.56119	.0000	Postage	200								200	200
.2300	.56120	.0000	Printing									0	0
.2300	.56121	.0000	Copying									0	0
.2300	.56122	.0000	Items - resale									0	0
	57000		Property										
.2300	.57331	.0000	Fixed Assets (>\$5000)									0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)									0	0
2400			Support Services-Administration										
	51000		Personnel Services - Compensation										
.2400	.51100	.1113	Salary - Management	109,964		27,491						137,455	103,787
.2400	.51100	.1114	Salary - Support Staff	25,828		0	On Site Mentors					25,828	27,834
.2400	.51100	.1123	Payroll-Professional Suppt Sta	600,000		15,530						615,530	682,601
	52000		Personnel Services - Benefits										
.2400	.52111	.0000	Retirement Contributions	92,415								92,415	93,004
.2400	.52210	.0000	FICA Payments	45,619		2,667						48,286	50,296
.2400	.52220	.0000	Medicare Payments	10,669		678						11,347	13,447
.2400	.52311	.0000	Health/Medical Payments	218,000		9,574						227,574	191,330
.2400	.52312	.0000	Life									0	0
.2400	.52500	.0000	Unemployment Compensation	2,207		398						2,606	2,620
.2400	.52700	.0000	Workers Compensation	11,802		781						12,583	9,781
.2600	.54316	.0000	Vehicle Expense - LEAP	20,000		7,366						27,366	27,366

.2300	.55813	1115	Employee Travel - SR	0	0	0	0	20,000		20,000	21,000
.2300	.55813	1117	Employee Travel - NR					20,000		20,000	21,000
2300	55813	1118	Employee Travel - NP					5,000		5,000	7,000
.2300	.55814	.0000	Employee Training	5,000	0	3,000	5,000	10,000		23,000	19,000
.2300	55815	.0000	Professional Development - Entity					25,000		25,000	25,000
2300	55816	0000	Employee Recognition			2,000		5,000			
.2300	.55915	.0000	Meeting Expense	0	4,000	0	0	0		4,000	4,000

Function	Object	Job Class	Program	9091	9092	9093	9094	9095	Budget	Budget
				Bus Office	Exec Dir	Human Resources	Technology	Entity	2024-2025	2023-2024
	56000		Supplies							
.2300	.56113	.0000	Software	10,000	0	0	123,000	0	133,000	5,000
.2300	.56114	.0000	Library/Audio Visual	0	0	0	500	0	500	500
.2300	.56115	.0000	Board Expenses	0	0	0	0	12,000	12,000	12,000
2300	56116	0000	Educational Assistance	0	0	0	0	10,000	10,000	10,000
.2300	56118	.0000	General Supplies & Materials	6,000	500	2,000	62,000	80,000	150,500	154,500
2300	56118	1115	General Supplies & Materials - SR		0	0	0	3,500	3,500	3,500
2300	56118	1117	General Supplies & Materials - NR					2,000	2,000	2,000
2300	56118	1118	General Supplies & Materials - NP					3,000	3,000	3,000
.2300	.56119	.0000	Postage	0	0	100	0	2,300	2,400	2,400
.2300	.56120	.0000	Printing	0	0	0	0	3,000	3,000	3,000
.2300	.56121	.0000	Copying	1,500	100	0	0	5,000	6,600	6,600
.2300	.56122	.0000	Items - resale	0	0	0	0	0	0	0
.2300	.56123	.0000	Bank Charges	0	0	0	0	4,940	4,940	4,940
	57000		Property							
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	6,000	0	6,000	6,000
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	40,000	0	40,000	40,000
	58000		Debt Services and Miscellaneous Expenditures							
.2300	.58211	.0000	Tax Liability/Penalty	0	0	0	0	0	0	0
.2300	.58211	.0000	Depreciation	0	0	0	0	275,000	275,000	265,000
(Administration)										
.2300	.58213	.0000	Emergency Reserve	0	0	0	0	512,261	512,261	0
2400	Support Services-Administration									
	51000		Personnel Services - Compensation							
.2400	.51100	.1113	Salary - Management	36,394	0	89,875	100,500	656,104	882,873	736,900
.2400	.51100	.1114	Salary - Assistants	10,331	21,034	0	65,632	156,023	253,020	147,975
.2400	51300	.1113	Additional Compensation	0	0	0	0	170,000	170,000	141,967
.2400	.51100	1115	Salary - Southern Rep	0	0	0	0	118,646	305,646	296,535
.2400	.51100	1117	Salary - Northern Rep					102,094	269,544	259,406
.2400	.51100	1118	Salary - NP					109,964	159,309	
	52000		Personnel Services - Benefits							
.2400	52111	.0000	Retirement Contributions	5,869	2,642	11,288	12,623	102,003	134,425	111,140
2400	52111	1115	Retirement Contributions - SR	0	0	0	0	14,902	14,902	14,329
2400	52111	1117	Retirement Contributions - NR					12,823	12,823	12,330
2400	52111	1118	Retirement Contributions - NP					13,280		
.2400	.52210	.0000	FICA Payments	2,897	1,304	5,572	10,300	60,892	80,965	63,664

2400	52210	1115	FICA Payments - SR	0	0	0	0	7,356		7,356	7,073
2400	52210	1117	FICA Payments - NR					6,330		6,330	6,086
2400	52210	1118	FICA Payments - NP					6,818			
2400	52220	0000	Medicare Payments	678	305	1,303	2,409	14,241		18,935	14,889
2400	52220	1115	Medicare Payments - SR	0	0	0	0	1,720		1,720	1,654
2400	52220	1117	Medicare Payments - NR					1,480		1,480	1,423
2400	52220	1118	Medicare Payments - NP					1,594			
2400	52311	0000	Health/Medical Payments - En	9,197	6,491	24,365	31,460	98,331		169,844	134,534
2400	52311	1115	Health/Medical Payments - S	0	0		0	18,063		18,063	18,063

2400	52311	1117	Health/Medical Payments - NR					21,637		21,637	19,158
2400	52311	1118	Health/Medical Payments - NP					25,678			
2400	52312	0000	Life	0	0	0	0	3,156		3,156	3,156
2400	52312	1115	Life - SR	0	0	0	0	72		72	72
2400	52312	1117	Life - NR					72		72	72
2400	52312	1118	Life - NP					72			
2400	52500	0000	Unemployment Compensation	140	63	270	498	3,456		4,428	3,506
2400	52500	1115	Unemployment Compensation - SR		0	0	0	356		356	342
2400	52500	1117	Unemployment Compensation - NR					306		306	295
2400	52500	1118	Unemployment Compensation - NP					330			
2400	52700	0000	Workers Compensation	660	297	1,321	2,348	11,479		16,106	12,153
2400	52700	1115	Workers Compensation - SR	0	0	0	0	1,677		1,677	1,628
2400	52700	1117	Workers Compensation - NR					1,443		1,443	1,401
2400	52700	1117	Workers Compensation - NP					1,572			
2400	52914	0000	Deferred Sick Leave Reserve	0	0	0	0			0	0

Function	Object	Job Class	Program	9091	9092	9093	9094	9095	Budget	Budget
				Bus Office	Exec Dir	Human Resources	Technology	Entity	2024-2025	2023-2024

2600	Operation & Maintenance of Plant									
	51000		Personnel Services - Compensation							
2600	51100	1116	Salary Expense - Janitor					0		0
	52000		Personnel Services - Benefits							
2600	52111	0000	Retirement Contributions							
2600	52210	0000	FICA Payments					0		0
2600	52220	0000	Medicare Payments					0		0
2600	52311	0000	Health/Medical Payments					0		0
2600	52312	0000	Life					0		0
2600	52500	0000	Unemployment Compensation					0		0
2600	52700	0000	Workers Compensation							0
	54000		Purchased Property Services							
2600	54310	0000	Janitorial Services					24,000		24,000
2600	54311	0000	Maintenance & Repair - Furniture/Fixtures/Equipment					20,000		20,000
2600	54312	0000	Maintenance & Repair - Buildings & Grounds					40,000		40,000
2600	54313	0000	Electricity					24,000		24,000
2600	54314	0000	Natural Gas					8,000		8,000
2600	54315	0000	Water/Sewage					10,000		10,000
2600	54316	0000	Vehicle Expense - Entity					18,000		18,000

2600	54320	9095	Mortgage Interest Expense						175,000			175,000	175,000
		55000	Other Purchased Services										
2600	55200	0000	Property/Liability Insurance						50,000			50,000	32,376
		56000	Supplies										
2600	56118	0000	General Janitorial Supplies & Materials						8,000			8,000	8,000
		57000	Property										
2600	57331	0000	Fixed Assets (>\$5,000)										
2600	57332	0000	Fixed Assets (\$5,000 or less)									20,007	7
4000	Capital Outlay											653,507	378,507
		TOTAL PROGRAM BUDGET			0	0	0	0	633,500	0		633,500	378,500
		<i>20-21 to 21-22 Change</i>			0	0	0	0	96,500			96,500	96,500

										Total Office FTE	43.0		
											Total Indirect Cost	0	0
FUND SUMMARY, ADMINISTRATION AND TOTAL CES BUDGET													
	Purchased Property Ser	Program	Program	Program	Program	Program	Programs				Total Payroll	Budget	Budget
		9011-9016	9021-9026	9031-9036	9041-9049	9050-9059	9091-9095					2024-2025	2023-2024
	Income												
	Sales and S	41500	2,555,000	313,550,000	15,000,000	1,296,718	1,206,000	633,500				334,241,218	307,515,958
	Investments	43215										0	0
	Total Income		2,555,000	313,550,000	15,000,000	1,296,718	1,206,000	633,500				334,241,218	307,515,958
	Total Exp		2,555,000	313,550,000	15,000,010	1,296,718	1,206,000	653,500				334,261,228	306,154,268
	Net Fund Balance Subsidy							0				334,241,218	307,515,958
	Total Income and Subsidy									Bdgt Incr/(Dcr)		26,725,260	51,480,600
										% Incr/(Dcr)		#DIV/0!	20.11%

**COOPERATIVE EDUCATIONAL SERVICES
Sandia Science Center Budget
2024-2025**

Approved

						9096
						SSC
Income						
0000	41740	9096	0000	Revenue Rent - In Pkwy		350,000
0000	41741	9096	0000	Revenue Passthru Maintenance - In Pkwy		0
0000	41742	9096	0000	Revenue Passthru Electricity - In Pkwy		9,900
0000	41743	9096	0000	Revenue CAM - In Pkwy		65,000
0000	41744	9096	0000	Revenue - Interest Tenant Deposits - In Pkwy		100
0000	41745	9096	0000	Revenue Misc - In Pkwy		0
0000	41746	9096	0000	Revenue Interest		0
0000	417.47	90.96	0000	Revenue - Investment - SSC		40,000
					Total Revenue	465,000
2300	Support Services-General Administration					
2300	53413	9096	0000	Legal Fees - In Pkwy		0
2300	53414	9096	0000	Accounting/Audit Fees - In Pkwy		8,000
2300	53415	9096	0000	Commission Expense - In Pkwy		20,000
2300	53713	9096	0000	Indirect Cost - In Pkwy		132,200
2300	56123	9096	0000	Bank Fees - In Pkwy		1,200
2300	58211	9096	0000	Depreciation Expense - In Pkwy		82,000
2600	Operation & Maintenance					
2600	55200	9096	0000	Property Insurance - In Pkwy		13,000
2600	55205	9096	0000	Property Tax - In Pkwy		0
2600	59001	9096	0000	Janitorial CAM - In Pkwy		6,500
2600	59002	9096	0000	Janitorial Supplies CAM - In Pkwy		4,500
2600	59003	9096	0000	Contract Maintenance CAM - In Pkwy		8,500
2600	59004	9096	0000	Maintenance Supplies CAM - In Pkwy		500
2600	59005	9096	0000	Electrical Repairs CAM - In Pkwy		1,000
2600	59006	9096	0000	Plumbing Repairs CAM - In Pkwy		1,000
2600	59007	9096	0000	Door & Lock Repair & Maint CAM - In Pkwy		500
2600	59008	9096	0000	Pest Control CAM - In Pkwy		850
2600	59009	9096	0000	Safety Equip & Maint CAM - In Pkwy		550
2600	59010	9096	0000	Roof Repairs CAM - In Pkwy		4,000
2600	59011	9096	0000	Electricity CAM - In Pkwy		16,000
2600	59012	9096	0000	Gas CAM - In Pkwy		5,000
2600	59013	9096	0000	Water & Sewer CAM - In Pkwy		13,000
2600	59014	9096	0000	Solid Waste Removal CAM - In Pkwy		4,000
2600	59015	9096	0000	Telephone CAM - In Pkwy		1,300
2600	59016	9096	0000	Security & Alarm Monitoring CAM - In Pkwy		500

**COOPERATIVE EDUCATIONAL SERVICES
Sandia Science Center Budget
2024-2025**

Approved						9096
						SSC
2600	59017	9096	0000	HVAC Maint CAM - In Pkwy		16,500
2600	59018	9096	0000	HVAC Repairs CAM - In Pkwy		2,000
2600	Operation & Maintenance					
2600	59019	9096	0000	Grounds Maint CAM - In Pkwy		8,800
2600	59020	9096	0000	Snow Removal CAM - IN Pkwy		2,000
2600	59021	9096	0000	Window Washing CAM - In Pkwy		700
2600	59022	9096	0000	Association Fees CAM - In Pkwy		5,200
2600	59023	9096	0000	Management Fees Contract CAM - In Pkwy		14,000
2600	59024	9096	0000	Management Fees Intercompany CAM - In Pkwy		15,000
2600	59025	9096	0000	Internet - CAM - SSC		6,000
2600	59101	9096	0000	Equipment & Storage Rental Fees		0
2600	59102	9096	0000	Electricity Landlord - In Pkwy		2,000
2600	59103	9096	0000	Repairs Landlord - In Pkwy		6,000
2600	59104	9096	0000	Maintenance Landlord - In Pkwy		1,000
2600	59105	9096	0000	Repairs & Maint General - In Pkwy		32,000
2600	59106	9096	0000	Electricity Passthru - SSC		9,500
2600	59107	9096	0000	Maintenance - Passthru - SSC		200
2600	59108	9096	0000	Janitorial Services - SNL - SSC		0
2600	59109	9096	0	Renovation Expense - Rental Suites		20,000
				<i>Total Program Budget</i>		465,000

**Cooperative Educational Services
Executive Committee Meeting
May 15, 2024, 2024
Item IX.B.1 Personnel Report-Yvonne Tabet
March 6-May 15, 2024**

Staff Resignations/Terminations/Non-Renewal

- Gino Evans Office, Purchasing Specialist
- Richard Martinez Office, Procurement & Contract Specialist

New Staff Contracts Received for 2023-2024

- Cecy Barffusion-Franco Ancillary-Social Worker
- Julie Thompson-Roberson Ancillary-Diagnostician
- Nicole Sullens Professional Services-Ruidoso
- Suchint Sarangarm Professional Services
- Tara Jean Professional Services-ALD
- Brenna Fisch Ancillary-Speech Language Pathologist
- Leslie (Rene) Rohrer LEAP Facilitator
- Dr. Kimberly Mizell
Service SITE Director, July 1, 2024, Professional
- Ilene Gallegos Business Office Specialist
- John Tortelli Professional Services-Procurement
- Lilliemae Ortiz Professional Services
- Jaime Fiorucci-Hughes Professional Services
- Kathleen Effert Offices-Executive Administrative Assistant
- Kathleen Alvarado Office-Purchasing Specialist
- Guillermo Carmona Professional Services

**COOPERATIVE EDUCATIONAL SERVICES
CHECK REGISTER**

March 6, 2024 through May 15, 2024

Check Number	Date	Payee	Amount
241135	3/6/2024	Enviroworks, LLC	1,105,650.44
241136	3/8/2024	Aidant Fire Protection Company	241.68
241137	3/8/2024	City of Eunice	109.45
241138	3/8/2024	Comfort Systems USA Southwest, Inc.	13,225.00
241139	3/8/2024	Coyote Cabling	105,072.60
241140	3/8/2024	Document Solutions, Inc. (DSI)	74,989.18
241141	3/8/2024	Texas New Mexico Newspaper Partnership, LLC	209.24
241142	3/8/2024	ESA Construction Inc	306,162.09
241143	3/8/2024	Daiohs	88.00
241144	3/8/2024	Floor Tech Contracting LLC	25,196.64
241145	3/8/2024	GoTo Communications	727.07
241146	3/8/2024	Guitar Center Stores, Inc.	9,119.70
241147	3/8/2024	Johnson Controls	6,541.11
241148	3/8/2024	Kelsey McCaffery	2,000.00
241149	3/8/2024	La Harca, Inc.	52,554.56
241150	3/8/2024	Mescalero Apache School	20,375.69
241151	3/8/2024	MW Electric, Inc.	88,784.54
241152	3/8/2024	New Image Construction	14,188.24
241153	3/8/2024	Dry Fly Enterprises, Inc.DBA Nube Group	9,274.05
241154	3/8/2024	PRO-ED, Inc.	398.20
241155	3/8/2024	Tel/Logic Inc	13,740.42
241156	3/8/2024	Victoria's Sunset LLC	2,690.62
241157	3/8/2024	Yearout Mechanical	1,601.79
241158	3/8/2024	Yearout Energy Services Co LLC	97,073.75
241159	3/15/2024	Albuquerque Publishing Company	91.02
241160	3/15/2024	Constructors & Associates, Inc.	13,493.68
241161	3/15/2024	Coyote Cabling	8,799.89
241162	3/15/2024	Dry Fly Enterprises, Inc.DBA Nube Group	15,640.34
241163	3/15/2024	Conti Energy Control LLC	18,479.96
241164	3/15/2024	ESA Construction Inc	51,487.33
241165	3/15/2024	Four Rivers, Inc.	20,716.05
241166	3/15/2024	Green Bush Education Service Center	400.00
241167	3/15/2024	Hansen & Prezzano/Builders LLC	63,625.49
241168	3/15/2024	Kathleen R Lane, CPA, PC	30.35

241169	3/15/2024	Las Cruces Public Schools	46,589.16
241170	3/15/2024	Lea County	6,729.38
241171	3/15/2024	MW Electric, Inc.	9,864.96
241172	3/15/2024	Northern New Mexico College	268.77
241173	3/15/2024	Pluma, LLC	79,102.01
241174	3/15/2024	RSM	1,560.60
241175	3/15/2024	San Juan College	8.63
241176	3/15/2024	Sanchez Demolition, Inc.	63,624.81
241177	3/15/2024	Staples	8,892.95
241178	3/15/2024	Van Amberg, Rogers, Yepa & Abeita LLP	1,265.79
241179	3/15/2024	Vigil & Associates Architectural Group PC	21,857.15
241180	3/15/2024	Wenger Corporation	2,581.08
241181	3/15/2024	Western Mechanical Co, Inc.	5,369.25
241182	3/15/2024	WPS	2,685.00
241183	3/15/2024	Staples	8,892.95
241184	3/22/2024	Alb Bernalillo Co Water Utility Author	708.72
241185	3/22/2024	American Alliance for Innovative Systems	61,200.00
241186	3/22/2024	Benchmark Education Company LLC	20,570.00
241187	3/22/2024	Comfort Systems USA Southwest, Inc.	6,000.00
241188	3/22/2024	Coyote Cabling	34,034.14
241189	3/22/2024	Digital Arts & Technology Academy	5,009.06
241190	3/22/2024	Dynamic Ideas LLC	75,061.73
241191	3/22/2024	ESA Construction Inc	89,607.37
241192	3/22/2024	Green Bush Education Service Center	400.00
241193	3/22/2024	Houghton Mifflin Harcourt	28,939.51
241194	3/22/2024	Karen F. Romero	206.00
241195	3/22/2024	Kendall Hunt Publishing Company	610.81
241196	3/22/2024	Maloy Mobile Storage	6,986.56
241197	3/22/2024	McGraw Hill, LLC	90.00
241198	3/22/2024	MW Electric, Inc.	1,958.08
241199	3/22/2024	Mountain States Constructors, Inc.	543,201.16
241200	3/22/2024	Nine Degrees Construction, LLC	122,613.39
241201	3/22/2024	NM State University	6,796.00
241202	3/22/2024	Pitsco, Inc.	558.60
241203	3/22/2024	RSM	1,435.29
241204	3/22/2024	Sand Digging It Landscapes, Inc.	57,007.95
241205	3/22/2024	Southwest Hazard Control Inc	13,319.80
241206	3/22/2024	Sphero, Inc.	14,719.35
241207	3/22/2024	Staples	6,035.75
241208	3/22/2024	Terracon Consultants	2,601.62
241209	3/22/2024	The Playwell Group, Inc.	28,083.49

241210	3/22/2024	Truly Nolen	87.18
241211	3/22/2024	Van Amberg, Rogers, Yepa & Abeita LLP	1,265.79
241212	3/22/2024	Wenger Corporation	3,465.84
241213	3/28/2024	AFLAC	4,031.90
241214	3/28/2024	Allstate Benefits	115.18
241215	3/28/2024	American Fidelity Assurance Co	938.34
241216	3/28/2024	Apex Technologies LLC	5,548.11
241217	3/28/2024	AT&T Mobility	129.88
241218	3/28/2024	VOID	-
241219	3/28/2024	Conti Energy Control LLC	1,972.32
241220	3/28/2024	Envirotech, Inc.	1,512.15
241221	3/28/2024	ESA Construction Inc	1,969.78
241222	3/28/2024	First Financial Administrators, Inc.	6,080.97
241223	3/28/2024	Greer Stafford/SJCF Architecture Inc	7,398.23
241224	3/28/2024	Horrocks Engineers, Inc.	26,072.26
241225	3/28/2024	Las Cruces Public Schools	360.00
241226	3/28/2024	Mescalero Apache School	5,561.67
241227	3/28/2024	Mobilease Modular Space Inc	173,262.52
241228	3/28/2024	New Mexico Gas Company	307.12
241229	3/28/2024	New Mexico School Personnel Association	2,500.00
241230	3/28/2024	NorthEastern Construction	275,037.47
241231	3/28/2024	PNM	1,856.80
241232	3/28/2024	Rising Sun Technologies	46,556.10
241233	3/28/2024	United Way of North Central New Mexico, Inc.	250.00
241234	3/28/2024	Verizon Wireless	1,406.10
241235	3/28/2024	Vigil & Associates Architectural Group PC	6,651.14
241236	3/28/2024	Wizer Electric LLC	650,398.00
241237	3/28/2024	CenturyLink	91.27
241238	3/28/2024	CenturyLink	2,189.23
241239	4/5/2024	Albuquerque Public Schools	300.00
241240	4/5/2024	Bixby Electric, Inc.	129,252.10
241241	4/5/2024	CenturyLink	74.05
241242	4/5/2024	City of Eunice	2,258.04
241243	4/5/2024	Desert Fox, LLC	144,861.23
241244	4/5/2024	Dry Fly Enterprises, Inc.DBA Nube Group	11,203.66
241245	4/5/2024	Erin Gockel	250.57
241246	4/5/2024	ESA Construction Inc	182,891.29
241247	4/5/2024	Daiohs	315.85
241248	4/5/2024	GoTo Communications	756.86
241249	4/5/2024	Greer Construction Company Inc	189,992.03
241250	4/5/2024	Lente's Painting, Inc.	3,746.87

241251	4/5/2024	Guadalupe Mountain Fencing LLC	17,222.25
241252	4/5/2024	MW Electric, Inc.	101,543.74
241253	4/5/2024	New Image Construction	2,785.84
241254	4/5/2024	Psychological Assessment RS	1,583.64
241255	4/5/2024	Riverside Insights	4,514.75
241256	4/5/2024	Safeguard Business Systems	593.37
241257	4/5/2024	Sanchez Demolition, Inc.	53,575.81
241258	4/5/2024	Tatum Municipal Schools	613.52
241259	4/5/2024	Top Gun Services, LLC	370.00
241260	4/5/2024	Travers Mechanical and Controls, LLC	269.06
241261	4/5/2024	United States Postal Service	152.01
241262	4/5/2024	Wizer Electric LLC	217,449.78
241263	4/5/2024	Yearout Energy Services Co LLC	221,882.85
241264	4/12/2024	Apex Technologies LLC	20,237.04
241265	4/12/2024	Bilt-Wel Buildings	8,469.16
241266	4/12/2024	City of Lovington	1,161.43
241267	4/12/2024	Coyote Cabling	112,307.43
241268	4/12/2024	Creative Interiors, Inc.	45,075.78
241269	4/12/2024	Conti Energy Control LLC	615.05
241270	4/12/2024	ESA Construction Inc	217,691.93
241271	4/12/2024	Facility Solutions Group	14,386.63
241272	4/12/2024	Four Rivers, Inc.	119,549.79
241273	4/12/2024	Fulkerson Plumbing & Heating Company, Inc.	41,793.74
241274	4/12/2024	Gadsden Independent School District	670.56
241275	4/12/2024	Lobo Internet Services	495.00
241276	4/12/2024	Lovington Municipal Schools	17,108.92
241277	4/12/2024	Moutain Vector Energy	27,307.89
241278	4/12/2024	VOID	-
241279	4/12/2024	Otero County	1,487.11
241280	4/12/2024	NCS Pearson Inc.	2,205.73
241281	4/12/2024	Riverside Insights	830.73
241282	4/12/2024	Roswell Daily Record	148.25
241283	4/12/2024	RSM	2,986.60
241284	4/12/2024	Sand Digging It Landscapes, Inc.	8,155.18
241285	4/12/2024	The Santa Fe New Mexican	123.59
241286	4/12/2024	Victoria's Sunset LLC	3,016.18
241287	4/12/2024	Vigil & Associates Architectural Group PC	2,428.34
241288	4/12/2024	Staples	6,982.90
241289	4/19/2024	AAA Restoration & Construction Services, Inc.	42,216.37
241290	4/19/2024	Alb Bernalillo Co Water Utility Author	694.23
241291	4/19/2024	Conti Energy Control LLC	164,845.41

241292	4/19/2024	ESA Construction Inc	182,235.24
241293	4/19/2024	Daiohs	88.00
241294	4/19/2024	Four Rivers, Inc.	111,792.59
241295	4/19/2024	Fulkerson Plumbing & Heating Company, Inc.	13,428.04
241296	4/19/2024	Gallup Inc.	2,077.70
241297	4/19/2024	HEI, Inc.	3,618.27
241298	4/19/2024	JC Electrical Service, LLC	85,246.42
241299	4/19/2024	Johnson Controls Security Solutions	8,711.92
241300	4/19/2024	Mesa Verde Enterprises, Inc.	9,714.45
241301	4/19/2024	Moutain Vector Energy	1,352.33
241302	4/19/2024	NCS Pearson Inc.	648.45
241303	4/19/2024	The Playwell Group, Inc.	88,670.58
241304	4/19/2024	Truly Nolen	87.18
241305	4/19/2024	Tularosa Municipal Schools	4,445.72
241306	4/19/2024	Van Amberg, Rogers, Yepa & Abeita LLP	780.58
241307	4/19/2024	Yearout Mechanical	294,706.43
241308	4/26/2024	Association of Educational Purchasing Agencies	13,015.35
241309	4/26/2024	AT&T Mobility	132.08
241310	4/26/2024	Carver Electric, LLC	103,971.92
241311	4/26/2024	Coyote Cabling	3,469.78
241312	4/26/2024	VOID	-
241313	4/26/2024	Conti Energy Control LLC	70,144.97
241314	4/26/2024	ESA Construction Inc	18,483.62
241315	4/26/2024	Hansen & Prezzano/Builders LLC	21,208.50
241316	4/26/2024	Johnson Controls Security Solutions	41,698.55
241317	4/26/2024	Leah Hutchins	1,500.00
241318	4/26/2024	Margo Bendix Batha	900.00
241319	4/26/2024	Upchurch Enterprises DBA Mark's Plumbing	140.00
241320	4/26/2024	Moutain Vector Energy	35,441.60
241321	4/26/2024	New Mexico Gas Company	183.43
241322	4/26/2024	NM Coalition of Educational Leaders	25,000.00
241323	4/26/2024	NM State University	1,333.20
241324	4/26/2024	Psychological Assessment RS	422.80
241325	4/26/2024	PNM	1,813.11
241326	4/26/2024	Terralogic Document Systems, Inc.	10,025.48
241327	4/26/2024	Rising Sun Technologies	11,851.85
241328	4/26/2024	RSM	2,449.25
241329	4/26/2024	Sand Digging It Landscapes, Inc.	14,119.51
241330	4/26/2024	Verizon Wireless	2,599.29
241331	4/26/2024	VOID	-
241332	4/26/2024	Eastern New Mexico University	909.00

241333	5/3/2024	Access Communication Group LLC	1,031.56
241334	5/3/2024	AFLAC	3,977.30
241335	5/3/2024	Albuquerque Asphalt, Inc.	567,132.09
241336	5/3/2024	Allstate Benefits	115.18
241337	5/3/2024	American Fidelity Assurance Co	938.34
241338	5/3/2024	Central Consolidated Schools	3,481.21
241339	5/3/2024	Control and Equipment Company	4,491.37
241340	5/3/2024	ESA Construction Inc	163,653.96
241341	5/3/2024	Daiohs	162.75
241342	5/3/2024	First Financial Administrators, Inc.	6,792.07
241343	5/3/2024	Four Rivers, Inc.	208,175.37
241344	5/3/2024	GoTo Communications	804.80
241345	5/3/2024	MW Electric, Inc.	50,771.87
241346	5/3/2024	NM State University	5.49
241347	5/3/2024	NCS Pearson Inc.	768.75
241348	5/3/2024	Polson & Grady Ltd.	30,858.66
241349	5/3/2024	San Jon Schools	105.81
241350	5/3/2024	Spellbring Construction, Inc.	73,018.77
241351	5/3/2024	Sychar, LLC	89,299.50
241352	5/3/2024	United Way of North Central New Mexico, Inc.	250.00
241353	5/3/2024	Village of Angel Fire	2,848.86
241354	5/3/2024	Wenger Corporation	4,955.85
241355	5/3/2024	Western Mechanical Co, Inc.	345,377.94
241356	5/10/2024	Ambitions Technology Group	184.65
241357	5/10/2024	Bilt-Wel Buildings	25,638.00
241358	5/10/2024	CenturyLink	73.81
241359	5/10/2024	Crisis Prevention Institute	4,298.00
241360	5/10/2024	Creative Interiors, Inc.	7,477.19
241361	5/10/2024	Demco, Inc.	2,158.44
241362	5/10/2024	Dry Fly Enterprises, Inc.DBA Nube Group	6,212.54
241363	5/10/2024	DVL Group, Inc.	93,570.37
241364	5/10/2024	Dymorie Maker	507.92
241365	5/10/2024	Conti Energy Control LLC	7,066.67
241366	5/10/2024	ESA Construction Inc	354,523.17
241367	5/10/2024	Daiohs	88.00
241368	5/10/2024	Gannett Texas/New Mexico LocaliQ	177.43
241369	5/10/2024	Industrial Mechanical Inc.	148,336.87
241370	5/10/2024	JC Electrical Service, LLC	71,202.11
241371	5/10/2024	Lobo Internet Services	495.00
241372	5/10/2024	NM State University	45.94
241373	5/10/2024	Psychological Assessment RS	237.50

241374	5/10/2024	Quadient Leasing USA, Inc.	259.86
241375	5/10/2024	Rising Sun Technologies	37,246.91
241376	5/10/2024	RSM	1,748.90
241377	5/10/2024	Spellbring Construction, Inc.	43,927.77
241378	5/10/2024	Staples	6,390.74
241379	5/10/2024	United States Postal Service	193.54
241380	5/10/2024	Victoria's Sunset LLC	2,991.97
241381	5/10/2024	Wizer Electric LLC	38,246.23
241382	5/10/2024	WPS	1,257.75
241383	5/10/2024	Young Music LLC	1,977.12
249			10,512,259.62

Approved this _____ day of _____,
2024

Attest:

President, Executive Committee

Sandia Synergy Center
Financial Summary
4/30/2024

	March	April	Change
Cash - WF Operating - SSC	\$0.00	\$0.00	\$0.00
Cash - Security Deposits WF - SSC	0.00	0.00	0.00
Cash - BOA Operating - SSC	1,354,305.27	1,366,587.76	12,282.49
Cash - Security Deposits BOA - SSC	23,556.34	23,556.34	0.00
Accounts Receivable - SSC	(1,974.09)	13,016.68	14,990.77
Prepaid Expenses - SSC	0.00	0.00	0.00
Fixed Assets	2,872,005.36	2,858,863.26	(13,142.10)
Total Assets	4,247,892.88	4,262,024.04	14,131.16
Accounts Payable - SSC	0.00	0.00	0.00
Deferred Rent - SSC	0.00	0.00	0.00
Tenant Deposits - SSC	23,304.78	23,304.78	0.00
Total Liabilities	23,304.78	23,304.78	0.00
Investment form CES	3,250,804.85	3,250,804.85	0.00
Fund Balance - SSC	937,282.80	937,282.80	0.00
Profit & Loss - SSC	0.00	0.00	0.00
Profit/(Loss)	36,500.45	50,631.61	14,131.16
Total Fund Balance	4,224,588.10	4,238,719.26	14,131.16
Total Liabilities & Fund Balance	4,247,892.88	4,262,024.04	14,131.16
Total Revenue	(252,322.79)	(287,257.99)	(34,935.20)
Total Expense	215,822.34	236,626.38	20,804.04
(Profit)/Loss	(36,500.45)	(50,631.61)	(14,131.16)
Revenue - Rent - SSC	(161,540.40)	(184,666.48)	(23,126.08)
Revenue - Passthru Maintenance - SSC	0.00	0.00	0.00
Revenue - Passthru Electricity - SSC	(7,564.35)	(8,216.81)	(652.46)
Revenue - CAM - SSC	(53,864.19)	(61,649.10)	(7,784.91)
Revenue - Interest Tenant Deposits - SSC	(56.04)	(56.04)	0.00
Revenue - Misc - SSC	0.00	0.00	0.00
Revenue - Interest - SSC	(6,640.26)	(6,640.26)	0.00
Revenue - Investment - SSC	(22,657.55)	(26,029.30)	(3,371.75)
Legal Fees - SSC	0.00	0.00	0.00
Accounting/Audit Fees - SSC	0.00	0.00	0.00
Commission Expense - SSC	0.00	0.00	0.00
Indirect Cost - SSC	0.00	0.00	0.00
General Expenses - SSC	1,579.10	1,579.10	0.00
Bank Fees - SSC	0.00	0.00	0.00
Depreciation Expense - SSC	52,328.40	65,470.50	13,142.10
Property Insurance - SSC	9,300.00	9,300.00	0.00
Property Tax - SSC	0.00	0.00	0.00
Janitorial - CAM - SSC	4,843.71	5,424.89	581.18
Janitorial Supplies - CAM - SSC	3,898.68	3,898.68	0.00
Contract Maintenance - CAM - SSC	6,317.08	7,263.47	946.39
Maintenance Supplies - CAM - SSC	0.00	0.00	0.00
Electrical Repairs - CAM - SSC	0.00	0.00	0.00
Plumbing Repairs - CAM - SSC	0.00	0.00	0.00
Door & Lock Repair & Maint - CAM - SSC	0.00	0.00	0.00
Pest Control - CAM - SSC	490.93	671.73	180.80
Safety Equip & Maint - CAM - SSC	441.58	441.58	0.00
Roof Repairs - CAM - SSC	3,197.96	3,197.96	0.00
Electricity - CAM - SSC	12,038.79	12,710.76	671.97
Gas - CAM - SSC	1,744.72	1,869.96	125.24
Water & Sewer - CAM - SSC	8,722.87	9,444.75	721.88
Solid Waste Removal - CAM - SSC	3,440.55	3,819.70	379.15

	March	April	Change
Telephone - CAM - SSC	1,007.75	1,007.75	0.00
Security & Alarm Monitoring - CAM - SSC	213.22	325.15	111.93
HVAC Maintenance - CAM - SSC	13,581.26	13,581.26	0.00
HVAC Repairs - CAM - SSC	1,653.51	1,653.51	0.00
Grounds Maintenance - CAM - SSC	6,655.53	7,253.93	598.40
Snow Removal - CAM - SSC	1,399.13	1,399.13	0.00
Window Washing - CAM - SSC	247.55	495.09	247.54
Association Fees - CAM - SSC	4,262.44	4,262.44	0.00
Management Fees Contract - CAM - SSC	9,687.50	10,763.75	1,076.25
Management Fees Intercompany - CAM - SSC	11,934.00	11,934.00	0.00
Internet CAM - SSC	4,640.00	4,725.00	85.00
Equipment & Storage Rental Fees	0.00	0.00	0.00
Electricity - SSC	694.93	1,010.60	315.67
Repairs - SSC	1,764.45	2,355.85	591.40
Maintenance - SSC	435.88	435.88	0.00
Repairs & Maintenance General - SSC	23,897.50	23,897.50	0.00
Electricity Passthru - SSC	7,041.53	7,693.99	652.46
Maintenance Passthru - SSC	0.00	0.00	0.00
Janitorial Services SNL - SSC	0.00	376.68	376.68
Renovation Expense Rental Suites - SSC	18,361.79	18,361.79	0.00
Fix Me I should be Zero	0.00	0.00	0.00

Cooperative Educational Services
Statement of Net Assets
For the Ten Months Ending Tuesday, April 30, 2024

CASH	
Operating BOA	\$17,554,835.48
Operating WF	0.00
Petty Cash	200.00
Endowment Fund	0.00
TOTAL CASH	17,555,035.48
ACCOUNTS RECEIVABLE	29,879,977.77
PREPAID EXPENSES	42,777.70
ACCRUED REVENUE	0.00
OTHER RECEIVABLES	0.00
TOTAL CURRENT ASSETS	47,477,790.95
EQUIPMENT	
Ancillary	0.00
Accum Dep Anc	0.00
Furnishings	671,006.23
Accum Dep Furn	(573,547.85)
Vehicles	237,846.96
Accum Dep Veh	(152,731.07)
Software	69,786.40
Accum Dep Software	(7,168.52)
NET EQUIPMENT	245,192.15
PROPERTY	
Land	410,888.64
Building 4216	296,135.47
Building 10601	5,475,285.45
Accum Dep Bldg 4216	(231,136.41)
Accum Dep Bldg 10601	(306,749.03)
Improvements 4216	671,194.70
Accum Dep Imp 4216	(514,714.72)
Improvements 10601	64,477.30
Accum Dep Imp 10601	(117,587.56)
NET PROPERTY	5,747,793.84
TOTAL EQUIPMENT & PROPERTY	5,992,985.99
OTHER ASSETS	
Investment in SSC	0.00
TOTAL OTHER ASSETS	0.00
TOTAL ASSETS	\$53,470,776.94

ACCOUNTS PAYABLE	33,082,747.16
ACCRUED EXPENSES	
Ancillary Payroll	0.00
Expenses	0.00
Compensated Absences	188,913.13
TOTAL ACCRUED EXPENSES	<u>188,913.13</u>
SUMMER INSURANCE PREMIUMS	70,659.43
PAYROLL TAXES PAYABLE	24,913.65
EMPLOYEE BENEFITS PAYABLE	(2,008.58)
AEPA	0.00
MEMBER CREDIT LIABILITY	323,905.51
DEFERRED REVENUE	4,053.22
Mortgage Payable	4,452,256.37
Mortgage Payable - Current Portion	294,610.84
PPP Loan	0.00
Fiscal Agency Liability - NMPFMA	31,825.29
TOTAL LIABILITIES	<u>38,471,876.02</u>
NET ASSETS	13,126,511.62
CURRENT CHNG in NET ASSETS-PROFIT/(LOSS)	1,872,389.30
TOTAL NET ASSETS	<u>14,998,900.92</u>
TOTAL LIABILITIES & NET ASSETS	\$53,470,776.94

Cooperative Educational Services
Statement of Revenue, Expenses and Changes in Net Fund

For the Ten Months Ending Tuesday, April 30, 2024

	April	YTD
EXTRAORDINARY REVENUE	\$0.00	\$0.00
A/R-A/P CLEARING ACCOUNT	1,477.24	(2,353.37)
	1,477.24	(2,353.37)
INSURANCE		
Insurance-Revenue	0.00	0.00
Insurance Expense	0.00	0.00
	0.00	0.00
Professional Services		
Professional Services-Revenue	226,673.81	1,316,757.22
Professional Services-Expense	185,656.75	1,170,659.24
	41,017.06	146,097.98
PLACEMENT SERVICES		
Placement Services-Revenue	2,930.00	65,550.00
Placement Services-Expense	470.38	32,139.83
	2,459.62	33,410.17
MEDICAID		
Medicaid-Revenue	104,817.43	726,103.09
Medicaid-Expense	90,085.65	624,047.56
	14,731.78	102,055.53
FOOD		
Food-Revenue	6,871.67	64,059.72
Food-Expense	0.00	0.00
	6,871.67	64,059.72
PROCUREMENT		
Procurement-Revenue	27,402,759.48	236,444,507.45
Procurement-Expense	27,006,434.74	232,349,237.18
	396,324.74	4,095,270.27
AEPA		
AEPA-Revenue	1,254,617.98	14,595,844.57
AEPA-Expense	1,234,644.71	14,226,217.79
	19,973.27	369,626.78
ANCILLARY		
Ancillary-Revenue	1,474,321.46	13,025,646.77
Ancillary-Expense	1,371,989.58	12,236,167.66
	102,331.88	789,479.11
INSERVICES		
Inservices-Revenue	0.00	107,625.75
Inservices-Expense	10,590.92	150,781.37
	(10,590.92)	(43,155.62)
MEETINGS		
Meetings-Revenue	0.00	0.00
Meetings-Expense	1,433.26	16,999.15
	(1,433.26)	(16,999.15)

	April	YTD
EANS		
EANS-Revenue	0.00	200,397.81
EANS-Expense	0.00	207,776.35
	<u>0.00</u>	<u>(7,378.54)</u>
ARP EANS		
ARP EANS-Revenue	87,282.75	1,170,919.12
ARP EANS-Expense	133,092.02	1,165,875.18
	<u>(45,809.27)</u>	<u>5,043.94</u>
SITE		
SITE Revenue	0.00	33,974.00
SITE Expense	35,776.64	413,812.23
	<u>(35,776.64)</u>	<u>(379,838.23)</u>
TAP		
TAP- Revenue	18,247.99	288,356.78
TAP - Expense	21,919.49	250,497.87
	<u>(3,671.50)</u>	<u>37,858.91</u>
ALD		
ALD Revenue	4,640.07	312,648.28
ALD Expense	43,423.40	517,819.18
	<u>(38,783.33)</u>	<u>(205,170.90)</u>
LEAP		
LEAP Revenue	4,906.71	620,458.96
LEAP Expense	102,163.70	1,086,646.95
	<u>(97,256.99)</u>	<u>(466,187.99)</u>
TQP		
TQP Revenue	0.00	0.00
TQP Expenses	10,997.92	203,474.40
	<u>(10,997.92)</u>	<u>(203,474.40)</u>
BUSINESS OFFICE		
Business Office-Revenue	0.00	0.00
Business Office-Expense	11,800.94	123,537.38
	<u>(11,800.94)</u>	<u>(123,537.38)</u>
EXECUTIVE DIRECTOR		
Executive Director-Revenue	0.00	0.00
Executive Director-Expense	3,864.61	77,374.63
	<u>(3,864.61)</u>	<u>(77,374.63)</u>
HUMAN RESOURCES		
Human Resources-Revenue	0.00	0.00
Human Resources-Expense	11,029.99	111,594.36
	<u>(11,029.99)</u>	<u>(111,594.36)</u>
TECHNOLOGY		
Technology-Revenue	0.00	0.00
Technology-Expense	35,261.53	305,904.91
	<u>(35,261.53)</u>	<u>(305,904.91)</u>

	<u>April</u>	<u>YTD</u>
ENTITY		
Entity-Revenue	63,516.80	697,651.44
Entity-Expense	<u>181,881.65</u>	<u>2,525,195.07</u>
	(118,364.85)	(1,827,543.63)
PROFIT/(LOSS)	160,545.51	1,872,389.30

CES – New Contracts Awarded Mar. 1 – May 30, 2024		
RFP	Awardee	Contract Number
2024-18 Specialty Cleaning and Related Services for Janitorial, HVAC/Duct, Fire/Water/Other Disaster	QMI New Mexico Quality Janitorial Starr Janitorial Quality Janitorial – North SERVPRO of Rio Rancho/Sandoval County SERVPRO of NW Albuquerque Advanced Building Solutions Carpet Tech	1014-18-C111-ALL 2024-18-C112-ALL 2024-18-C113-ALL 2024-18-C114-ALL 2024-18-C115-ALL 2024-18-C116-ALL 2024-18-C117-ALL 2024-18-C118-ALL
2024-19 Interactive Classroom Technology	Lightspeed Technologies, Inc Education Technologies, Inc Sharp Business Systems Document Solutions Inc Team 1 st Technologies, LLC BLUUM USA, Inc TIP Technology Integration Group N.C.I. ITConnect Inc Riverside Technologies, Inc NZS Inc ELP US Inc Valcom, Salt Lake City ClearTouch Blocksi LLC Dry Fly Enterprises Inc AiSYS Consulting Advanced Communications and Electronics, Inc	2024-19-C111-ALL 2024-19-C112-ALL 2024-19-C113-ALL 2024-19-C114-ALL 2024-19-C115-ALL 2024-19-C116-ALL 2024-19-C117-ALL 2024-19-C118-ALL 2024-19-C119-ALL 2024-19-C120-ALL 2024-19-C121-ALL 2024-19-C122-ALL 2024-19-C123-ALL 2024-19-C124-ALL 2024-19-C125-ALL 2024-19-C126-ALL 2024-19-C127-ALL 2024-19-C128-ALL
2024-20 Public Sector Administrative Software	Edupoint Educational Systems, LLC Sagecore Technologies Triadic Enterprises, Inc Dry Fly Enterprises, Inc (Nube) Tyler Technologies, Inc SchoolAbility, LLC	2024-20-C111-ALL 2024-20-C112-ALL 2024-20-C113-ALL 2024-20-C114-ALL 2024-20-C115-ALL 2024-20-C116-ALL
2024-21 MRO Building Materials, Tools, Equipment, Supplies and Related	Hacienda Home Center Fence Tech, LLC Facility Solutions Group	2024-21-C111-ALL 2024-21-C112-ALL 2024-21-C113-ALL
2024-22 Facility Evaluation and Consulting Services	Northstar NM LLC ARC Inc Consolidated School Support Services LLC Capital Asset Engineering LLC Visions in Planning Inc NV5 Inc Blackbird Management LLC Dreskin Architecture and Innovation	2024-22-C111-ALL 2024-22-C112-ALL 2024-22-C113-ALL 2024-22-C114-ALL 2024-22-C115-ALL 2024-22-C116-ALL 2024-22-C117-ALL 2024-22-C118-ALL

<p>2024-23 Vehicles – Car, SUV, Trucks, Police Car and Related</p>	<p>MJLL, Inc Chalmers Ford FMLL, Inc Richardson Investments Inc MCLL, Inc Tillery Chevrolet – GMC Inc Phil Long Dealerships Inc Thirteen Twenty LLC Zlems Ford Corners Inc</p>	<p>2024-23-C111-ALL 2024-23-C112-ALL 2024-23-C113-ALL 2024-23-C114-ALL 2024-23-C115-ALL 2024-23-C116-ALL 2024-23-C117-ALL 2024-23-C118-ALL 2024-23-C119-ALL</p>
<p>2024-24 Medium & Heavy-Duty Trucks</p>	<p>Roberts Truck Center Watson Truck & Supply, Inc Chalmers Ford Tillery Chevrolet – GMC, Inc 411 Equipment Lonestar Freightliner Group LLC Bruckner Truck Sales Inc MFLL, Inc MJLL, Inc MCLL, Inc Inland Kenworth US, Inc Zlems Ford Corners Inc Pete’s Equipment Repair, Inc</p>	<p>2024-24-C111-ALL 2024-24-C112-ALL 2024-24-C113-ALL 2024-24-C114-ALL 2024-24-C115-ALL 2024-24-C116-ALL 2024-24-C117-ALL 2024-24-C118-ALL 2024-24-C119-ALL 2024-24-C120-ALL 2024-24-C121-ALL 2024-24-C122-ALL 2024-24-C123-ALL</p>
<p>2024-25 Medium & Heavy-Duty Trucks</p>	<p>AC Disposal Services, Inc Watson Truck & Supply, Inc Construction Truck Equipment LLC Clark Truck Equipment Co 411 Equipment LLC MCT Inc Pete’s Equipment Repair, Inc</p>	<p>2024-25-C111-ALL 2024-25-C112-ALL 2024-25-C113-ALL 2024-25-C114-ALL 2024-25-C115-ALL 2024-25-C116-ALL 2024-25-C117-ALL</p>
<p>2024-26 Trailers</p>	<p>Watson Truck & Supply, Inc Bruckner Truck Sales, Inc MCT, Inc 4 Rivers Equipment LLC Lonestar Freightliner Group LLC</p>	<p>2024-26-C111-ALL 2024-26-C112-ALL 2024-26-C113-ALL 2024-26-C114-ALL 2024-26-C115-ALL</p>