



**EXECUTIVE COMMITTEE MEETING**

**June 1, 2022**

**2:00 P.M.**

**Embassy Suites by Hilton Albuquerque**

**1000 Woodward PI NE, Albuquerque, NM 87102**

**Ocotillo Room 1**

**AGENDA**

- I. Call to Order
- II. Roll Call
- III. Approval of Agenda\*
- IV. Approval of Minutes – April 6, 2022\*
- V. Agency Communications
  - A. Partnerships – Brian Snider
    1. NMCCS – Erik Bose
    2. NMCEL – Stan Rounds
    3. NMPED – Dr. Gwen Warniment
    4. NMSBA – Joe Guillen
    5. Higher Ed (4 yr.) – Debra Dirksen
    6. Higher Ed (2 yr.) – Edward DesPlas
  - B. Finance – LeAnne Gandy
  - C. Scholarship – TBD
  - D. Nominating – Dwain Haynes
  - E. Policy – Brian Snider
- VI. Program Overview/Reports
  - A. CES Leadership Program
  - B. Cogna
  - C. New Leadership Manager

- VII. Administrative Reports
  - A. Directors
    - 1. Finance- Robin Strauser\*
    - 2. Ancillary- Lianne Pierce\*
    - 3. Procurement- Gustavo Rossell\*
    - 4. Northern Services/REAP- Paul Benoit\*
    - 5. Technology- Brad Schroeder\*
    - 6. Southern Services- Jim Barentine\*
    - 7. Human Resources- Yvonne Tabet\*
  - B. Executive Director\*
    - 1. Review and Approve CES 2022-2023 Budget
    - 2. Approve LEAP Indian Education RFA submittal and acceptance
    - 3. Re-institute CES Member Service Credits
    - 4. 501 (c) 3 Hire ½ time Manager
  - C. Personnel - Report
    - A. Staff Contracts and Resignations\*
  - D. Consent Agenda
    - A. Approval of Checks\*
    - B. Profit and Loss and Balance Sheets\*
    - C. RFB and RFP Awards\*
- VIII. Setting Next Meeting Dates
  - A. Monday July 11, 2022, in conjunction with the NMCEL Summer Conference
  - B. Monday October 17, 2022, in conjunction with the CES Leadership Academy
  - C. February 8, 2023, in conjunction with the NMSBA Board Member Institute
- IX. Adjournment

All items on agenda are subject to action by CES Executive Committee

\* Included in Advance Packet Mailing

**Cooperative Educational Services  
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**Robin Strauser, Deputy Executive Director  
Administrative and Finance Report**

**Finance:**

As of April 30, 2022, CES' revenue is \$191,730,624 through traditional PO's and \$99,829,325 through Direct Purchase PO's. This is a total \$291,559,949 in total revenue. The Revenue as of April 2022 is \$71,426,109 more than CES' revenue as of April 2021; a 32.5% increase in revenue. CES is showing a profit of \$1,912,153 this April. CES had a loss as of April 2021 in the amount of \$390,707.

CES' Sandia Synergy Center, (SSC), rental property is generating a profit. Revenue at the end of April 2022 is \$328,417. Profit is \$130,096 as of April 2022. Some suites are still unleased. Demand for office space has diminished since the pandemic.

Combining the financial reports of CES and SSC, revenue is \$291,888,366, and profit is \$2,042,249.

With numbers given above, CES has certainly rebounded from the pandemic set back. CES is currently 10.8% above revenue in 2020. Fiscal year 2019-2020 was the best revenue year CES has had. What an amazing year!

**Direct Purchase:** The Direct Purchase method has been a strategic priority for CES for the past two years. This method of purchasing from CES' contracts has gained in usage since its initial rollout on April 5, 2021. CES has approved 3,643 purchase orders totaling \$111,694,254 through April 2022. This method of purchasing is assessed and enhanced to make it even better. There will be enhancements introduced at the beginning of the next fiscal year. A marketing initiative is being developed to roll out these enhancements.

**EANS (Emergency Assistance to Non-public Schools):** CES is administering the EANS program for PED. This is a \$7.1 million project to provide reimbursements for goods and services purchased by the schools and to source goods and services through CES vendors for their future needs through September 2023. It also requires CES to hire personnel mitigate learning loss due to COVID.

**ARP EANS (American Rescue Plan EANS):** PED asked CES to administer the ARP EANS program for them. This is a \$4.1 million project to provide non-public schools with the goods, services, and personnel to mitigate COVID related learning loss. This project runs through September 2024.

To administer these programs, CES has hired staff, 3.5 FTE's, to take on this additional workload. These positions, program facilitator, two purchasing specialists, and a .5 FTE payroll specialist, are funded through each program. CES receives an indirect cost for administration. PED is saying good things about how CES has managed and is overseeing these programs. Kudos to the CES staff involved with these programs.

**Staff:** The Business Department is fully staffed, and the training of newly added staff is going well. Processing times for processing Direct Purchase and traditional PO's and processing invoices has come into line with Business Department goals.

**Strategic Plan:**

Refer to the Strategic Plan included in this packet for progress reporting and updates. The Direct Purchase project was introduced April 5, 2021, so it is still a new program. Members and vendors have embraced this new way of purchasing and making it successful as noted above. We are on a continuous improvement path with Direct Purchase.

**Efficiency Initiatives:**

These initiatives as mentioned at our last meeting continue to be in the forefront for the Business Department. They are making handling and processing of orders less time intense by further leveraging the capabilities of existing software. We are evaluating and adjusting how we receive and handle construction documents such as bonds and wage decision documents. We can have these documents uploaded directly into our document management software. This will be much more efficient and will allow for better tracking of these documents. Currently, these documents are submitted via email, managed by staff, and then uploaded manually into the document management software. We are looking at this same approach in receiving vendors' invoices. We are also having demos of automated payroll time keeping for employees, handling of new hire paperwork and the uploading of time sheet data directly into our financial accounting package. Ad-Hoc teams have organized to determine other "pinch points" in processes to further improve efficiency and productivity.

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Lianne Pierce, Ancillary Report for the 4th Quarter of the 2021-2022 FY  
May 13, 2022

Lianne Pierce, Ancillary Director  
May 13, 2022

**Goal 1 - Make Every Customer a Raving Fan of CES**

**1a) Strategy:** CES Ancillary Staff will provide appropriate, effective services to ensure that the needs of district students and staff are met and compliant with state and federal rules and regulations.

Initiative #

• We are in testing phase of a partial back-out of a day on the time sheet portal with RTSolutions. We communicated to them that it was not testing well. However, other priorities with RTS have taken our time, such as getting the 22-23 platform ready in the Portal. They had difficulties with our requests due to staffing turnover in staff supporting CES Ancillary. It has settled down now it appears.

Initiative #2:

- Continued communication with discipline representatives to identify trainings and opportunities to obtain CEUs. We are including all TAPs Professional Development opportunities to our staff.
- CPI Training our 2 Trainers is scheduled in May.
- Ancillary budget may require adjustment to increase funding for training in the coming school year, prices are rising.
- An instructional video for understanding the CES Portal regarding timesheets/payroll and allocations supporting our Ancillary Staff is in the planning stages.

**1b) Strategy: Implement strategies to increase the percentage of Ancillary requests filled.**  
**Strategic Initiative: Recruit staff to meet the needs requested by districts and charters.**

- Number of CES Ancillary Staff as of May 13, 2022: 224.
- Number of Interviews: twelve since 3<sup>rd</sup> quarter.
- Number of Placements: sixteen since 3<sup>rd</sup> quarter.
- Number of New ancillary requests for the quarter: seventeen for ESY '22
- Number of Districts/Charters with contracts submitted: 148 (up from 144 3<sup>rd</sup> quarter,)
- Number of Districts/Charters with POs submitted: 143, (up from 148 3<sup>rd</sup> quarter)
- Work on Ancillary Behavior Support position, code is now in CES Portal for 22-23 SY
- Attended the Job Fair at the Speech and Hearing Science May 14, 2022. Two good leads.

Total Number of Ancillary Staff as of March 17, 2022

• CES Ancillary Office staff continue to review applications for prospective ancillary staff looking to fill vacancies throughout New Mexico. As of this date, CES is working to find staff who can fill eighty vacancies, down from 103.

• As a matter of record, for the end of the 22-22 school year, we have had 436 placements at 113 locations.

<b>Ancillary Specialty Vacancies by Region</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>8</b>	
Adaptive Physical Educator		1							1
Adaptive Physical Educator / RT									0
Audiologist		1							1
Certified Occupational Therapist Assistant				2					2
Certified Orientation Mobility Specialist		1		1					2
Certified Orientation Mobility Specialist/TVI	1	1							2
Diagnostician						1		1	2
Occupational Therapist		3		11				1	15
Physical Therapist		1	1	1					3
Physical Therapist w/Doctorate									0
Psychiatrist									0
Psychologist			2	3					5
Recreational Therapist									0
Registered Nurse	1	3		3				1	8
Rehabilitation Counselor									0
School Psychologist	1	1	2	5			1		10
Social Worker		2		2					4
Speech Language Pathologist	3	3		13			1	1	21
Teacher for the Visually-Impaired				2					2
<b>TOTALS</b>	<b>6</b>	<b>17</b>	<b>5</b>	<b>43</b>	<b>0</b>	<b>1</b>	<b>2</b>	<b>4</b>	<b>78</b>

**90-Day Plan for the 4th Quarter:**

**1a) Initiative #1**

Test RTS's new incremental back-out process for small overages entered in staff timesheets in the Portal but not approved by districts/charters. (This is a follow up to another RTS process that we rejected during the testing phase in January.)

**Initiative #2**

Research Professional development in ADOS-2 training for 5-6 veteran Diagnostician/School Psychologists. This is in support of our districts more responsively when a student is evaluated, and the eligibility of Autism is a consideration.

**1b) Initiative – Recruiting Focus:**

Prepare for the end of the year meeting on May 14, 2022, which will include promoting bonuses for referrals and longevity bonuses as incentives.

Work on Video for CES Portal training new hires.

Develop flow chart for Payroll/invoice/supplemental reports chronological order and handling of corrections or special case payroll and invoicing manually.

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**Gustavo Rossell, Procurement Department Administrative Report**

The CES Procurement Department continues with its mission to issue the solicitations and resulting contract vehicles, for our members to use, saving them time and hundreds of thousands of dollars annually.

Since our last report, the most salient points in the Procurement Department were:

**Cybersecurity**

New strategic partnership under development. CES has been holding conversations with **AT&T Global Solutions – Education – NM** to provide comprehensive cybersecurity products and services to CES members.

**Job Order Contracting (JOC) Strategic Partnership**

The contract for CES` construction program “*Job Order Contracting*” was up for solicitation. After lengthy negotiations, Gordian was awarded the contract to provide for a new term the price books and software to support the program. CES negotiated an unprecedented reduction of .25%, from 6.25% to 6%, on the “program fee” Gordian charges CES members. Based on current spend by members, who represents approximately \$1 million per year in savings to using-agencies.

CES also negotiated a reduction in the program fee applied on members’ POs exceeding \$1 million from a flat fee of 6.25% to 6% for \$0 - \$1M, and 3.25% applied to \$1M - \$4M (on the same PO) resulting in further savings to our using agencies.

**NMPED**

CES Procurement Department continues strengthening the strategic partnership with NMPED IT and Assessment departments. In FY 2022, using CES contracts, both PED departments have placed orders nearing \$6 million.

**Growth Through New RFPs Categoryories**

In 2022, out of eleven RFPs, CES Procurement issued RFPs in seven new Categoryories (see below) enhancing our portfolio of contract offerings to our members.

## I Update on Recent Publicly Solicited and Competed Solicitations and Contract Awards

RFPs that have advertised, closing, or that have scheduled for evaluations to be awarded:

RFP #	RFP Description
2022-05 New Category.	<i>Apple Branded Devices and Related Products and Services</i> → Apple contract under development & negotiations
2022-06 New Category.	<i>Vehicle Electric Charging Stations Equipment, Installation, and Parts</i> → contracts & negotiations under development
2022-07 New Category.	<i>Automotive Parts, Lubricants, Supplies, Equipment and Related</i> → no responses
2022-13 New Category.	<i>Comprehensive Assistance, Training &amp; Educational Resources &amp; Services</i> → contracts & negotiations under development
2022-14 New Category.	<i>IT and Business Program and Project Management, Process Development, and Related Professional Consulting Services</i> → contracts & negotiations under development
2022-09	<i>Fuel - Gasoline, E85, Diesel, Biodiesel and Related</i> → RFP closing 5/27
2022-15	<i>Above Ground Fuel Storage Tanks, Fuel Dispensing Pumps, Sales, Installation, Maintenance, Repair and Related</i> → RFP closing 5/27
2022-10	<i>Heavy Equipment, Parts, Accessories, Leasing and Related</i> → RFP closing 5/27
2022-11	<i>Material Handling Equipment, Parts, Accessories, Leasing and Related</i> → RFP closing 5/20

## II Strategic Plan Update:

The Procurement Department has accomplished its FY 2021-22 goals; areas of focus:

- continuous review and improvement of processes and systems (eProcurement and the digital BlueBook) in the Procurement Department ✓
- Continue the development, refinement, and enhancement of the Direct Purchase business model - ongoing
- Oct. - Dec. 2021 - Procurement Dept. Survey of US Top 20 purchasing cooperatives ✓  
Findings: CES has a comprehensive range of Categoryories & contracts especially for schools.  
Conclusions, recommendations: the expansion of our portfolio of contracts to new Categoryories of products and services in Categoryories to be used by cities & counties.
- Since January 2022, CES has issued RFPs in 7 new Categoryories.

\* New goals for the Procurement Department for FY 2022-2023 are currently under development.

*CES' RFPs and entire procurement process can now be done, from cradle-to-grave, 100% digitally, helping to reduce our carbon footprint.*

**Cooperative Educational Services**



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### Paul M. Benoit, Northern Services Administrative Report

#### **Northern Services Travel Notes**

Since the last report, travel consisted of time with schools at the NMASBO/PED Spring budget workshop, regional travel in my "home" area of Clovis/Portales and rural schools, and two meetings with personnel with the City of Albuquerque, who are stepping up their use of CES contracts. Robin and I met with the Projects Management Division, and I met with the Parks and Recreation Department procurement manager. My wife broke her leg, which is one of the reasons I stayed a little closer to home during this interim, but I was able to get up to region 3, Clayton, Des Moines, Raton, Springer, Roy/Mosquero, and Logan during the week of May 1-7. I had great stops with City, Municipal and County entities. I also met the new director of the Southern Colfax Special Hospital District which runs a long-term care facility in Springer, and they are planning to use CES A&E design services for a new 20-million-dollar facility.

#### **Direct Purchase/Digital Bluebook Model and Transition**

Jim and I are awaiting the end of the "pilot" of the upload options in DP for traditional purchasing (construction), as well as the enhanced options for uploading directly to vendor websites for those (Like CDWG, Lakeshore). Once the pilot completes, we will start a new round of training. In the meantime, we continue to supply training and aid to all members and entities in using the digital Bluebook, Navigating the different purchasing options, and contacting those entities that have not yet set up a bluebook account. I created a report for Jim and I to use while on field visits to catch up with those who are "behind the 8-ball" with the digital bluebook accounts.

#### **NMREAP NOTES**

We are in full swing on NMREAP renewal notices. Over the past month I have been notifying all districts that are on the July 1-June 30 Renewal Cycle that their subscriptions come due on June 30. We have had a solid response. Out of eighty-seven renewal notices, we have 61 (62%) who have indicated they will be renewing with a current (21) or a new-year (40) PO. 20 (20%) have not responded, but 3<sup>rd</sup> notices have gone out. 6 (6%) have chosen not to renew due to either budget shortfall or not expecting the filling of any positions.

#### **OTHER INITIATIVES**

##### **STRATEGIC PLANNING – NORTHERN SERVICES**

Participated in and completed strategic actions and strategies for Northern Services. Focus, of course, is on supplying continued and customized/personal services to our members and PEs throughout our regions. I cover Regions 1 (Farmington area, down to Gallup/Zuni/Ramah), Region 2 (Dulce, Chama, Taos areas), Region 3 (Clayton Raton, Las Vegas, Roy/Mosquero), Region 4 (ABQ Metro, out to Vaughn, Over to Grants, and Los Lunas/Belen); and Region 5 (Dora up to Logan, over to Fort Sumner, and points in between). In addition to support to members/entities, we are the field support for office staff and help troubleshoot issues related, primarily, to PO's/Invoices. We work closely with office staff to supply personal follow-up to difficult or challenging issues. Finally, will continue marketing NMREAP, supplying customized training on posting and searching for jobs, and tracking/processing PO's and following up on invoice payments. Will also continue to work with NMPED licensure on garnering applications for renewals and initial licensures to utilize NMREAP for the job search needs.

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**Brad Schroeder, Technology Administrative Report**

As of May 13, 2022, we have 3704 approved POs for \$112M for Direct Purchase. We have made improvements to the purchasing process to include the rollout of Traditional and Vendor Portal purchases, as well as an abbreviated/printable BlueBook. We are working to make tweaks and adjustments both to the system and business processes as they arise. This new addition should help alleviate the processing of Traditional POs in our system.

We are also collaborating with members/vendors jointly to set up streamlined purchasing mechanisms between their account software packages. The City of Albuquerque is the first to go down this path, time will tell how it goes and how advantageous it may be for other members to pursue a similar route.

We are still evaluating our systems regarding the processing of PTO, Expense Reports, Timesheets, Travel Logs, et al.

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**Jim Barentine, Southern Services Administrative Report**

I continue to travel to members and vendors to aid and liaison. I have conducted orientation and training for members, particularly in cases where they have experienced turnover of staff. My focus since the last E.C. meeting has been primarily on regions 6 & 7. I continue to use virtual meetings as a training forum and as a miles-saving means of attending weekly CES admin and staff meetings.

There is a continued emphasis on customer service at CES, working to eliminate disgruntlement among those members who have experienced communication difficulties with us and/or lack understanding of the processes. It has been great to see the enthusiasm with which CES staff continue to address these issues.

Due to scheduling conflicts, I had allowed my Certified Procurement Officer certification to expire. I spend a week in April taking the full gamut of CPO Classes & Test. It turned out to be a great networking opportunity with CPOs from member organizations, a chance to “advertise” CES, and a great review of procurement statutes and best practices.

The most recent general video produced by our digital media program is an improved version of an earlier video. It is available for viewing on our website under ‘About,’ then ‘Video Resources,’ entitled “What Is CES.” There are also newly stored webinars on [www.cestap.org](http://www.cestap.org) that were created from fully recorded online class sessions.

The growth of our social media reach has continued. Currently, we have 501 followers on Facebook (5% loss in 12 months) and an annual reach of 7662, 560 on LinkedIn (36% growth in 12 months) and an annual reach of 8005), 255 on Twitter (9% growth in 12 months) and an annual reach of 22,051, and 329 on Instagram (13% growth in 12 months) and an annual reach of 623. Our post reaches/impressions are still in the thousands each month. Our posting modalities are multiple, and we continue to work to gain a large pool of CES-related photos to support posts. We welcome contributed photos and information from members. Digital media is an effective way for CES to maintain a presence with its members.

Marketing and collaboration efforts have continued, occurring as a combination of in-person, virtual, and hybrid. Meetings and conferences include:

- NMASBO/PED Budget Conference (Albuquerque)
- Multiple meetings with contracted and potential vendors
- Multiple trainings to members

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**Yvonne Tabet, Human Resources Administrative Report**

Since the last Executive Committee meeting, the Human Resources department has been planning and developing documents for the new hiring season, especially in the Ancillary department. A streamline process has been developed between Ancillary Department and HR Department to improve efficiencies in hiring and onboarding. It helps when you have a better understanding and a collaborative climate at CES. Ancillary Contracts have been updated and processed for next year and will go out May 20, 2022. Have aided in the annual Policy Review process and have had minor changes in Section V. Personnel, Annual Staff Vacations and Holidays and drafted new Telework Policy. Developed Action Plan for Human Resources Departments' role in developing CES 2022-2023 Strategic Plan around Strategic Goal (1) Operational Efficiencies and Customer Service Excellence. Typical HR activities have continued this quarter, such as: posting positions, interviewing for positions, processing new hires, Verification of Employment (VOE), and loan forgiveness. Below are the most recent employees to join CES in the various Categoryories from March 10, 2022, to May 13, 2022.

Office Staff

Name	Position
Gino Evans	Purchasing Specialist

Ancillary Staff

Name	Position
Sandi Maynes	SLP
Jodi Ahrend	Social Worker
Lori Enright	Registered Nurse
Sarah Lee	Ancillary Teacher

Professional Services

EANS

Name	Name
NA	Queanna Lopez

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Wednesday, June 1, 2022  
Embassy Suites  
Ocotillo Room 1**

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**Item VIII.B Administrative Reports – David Chavez**

**Item (1) Review and Approval of CES 2022-2023 Budget** – Request review and approval of the 2022-2023 CES Budget.

**Item (2)** Request approval of CES submitting and if awarded accept the Indian Education RFA from PED. This would allow LEAP to recruit and place Native American Teachers seeking Alternative License.

**Item (3)** Request approval from the Executive to re-institute the Member Service Credit. We suspended the Member Service Credit when we secured a loan to construct CES Offices. We are currently raising sufficient revenue to make the payment on the CES loan and are generating sufficient revenue to support the Professional Development program. I am asking that we budget \$200,000.00 to provide pro-rated Member service credits based on prior year (2021-2022) expenditures.

**Item (4)** Request approval to hire a ½ time person to manage the 501c3. This would allow a person to devote time to looking for, applying, and securing grants to support NM school districts, city, and county initiatives.

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Executive Committee Meeting

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Item VII.C.A Personnel Report-Yvonne Tabet

As of May 13, 2022

Staff Resignations/Terminations for 2021-2022

- Daniela Villeneuve
- Marie Sacone

New Staff Contracts Received for 2021-2022

- Queanna Lopez EANS
- Gino Evans Purchasing Specialist
- Sandi Maynes SLP
- Jodi Ahrend Social Worker
- Lori Enright Registered Nurse
- Sarah Lee Ancillary Teacher

COOPERATIVE EDUCATIONAL SERVICES  
CHECK REGISTER

March 4, 2022 through May 19, 2022

Check Number	Date	Payee	Amount
238430	3/4/2022	Academic Therapy Publications	374.00
238431	3/4/2022	Christian Learning Center	2,250.00
238432	3/4/2022	Allstate Benefits	287.35
238433	3/4/2022	American Fidelity Assurance Co	894.92
238434	3/4/2022	B&M Cillessen Construction Company, Inc.	68,248.07
238435	3/4/2022	Build with Robots, Inc.	28,986.66
238436	3/4/2022	David Chavez	3,229.32
238437	3/4/2022	Eagle Vision Performance Solutions Inc.	7,500.00
238438	3/4/2022	ESA Construction Inc	27,583.40
238439	3/4/2022	Daiohs	244.83
238440	3/4/2022	First Financial Administrators, Inc.	4,371.16
238441	3/4/2022	Inflection.com, Inc.	151.06
238442	3/4/2022	Hansen & Prezzano/Builders LLC	30,057.54
238443	3/4/2022	Jive Communications	553.92
238444	3/4/2022	Next Level Home Audio & Video, Inc	23,914.07
238445	3/4/2022	Dry Fly Enterprises, Inc.DBA Nube Group	13,490.85
238446	3/4/2022	Quill Corporation	75.57
238447	3/4/2022	RSM	4,174.76
238448	3/4/2022	Sharp Electronics Inc	1,870.77
238449	3/4/2022	Southwest Flooring Solutions, Inc.	13,092.32
238450	3/4/2022	Sites Enterprises	853.33
238451	3/4/2022	Sunset Cleaning Services	1,348.43
238452	3/4/2022	Truly Nolen	76.59
238453	3/4/2022	Unified Contractor Inc	111,390.06
238454	3/4/2022	WPS	57.00
238455	3/4/2022	Yearout Mechanical	14,595.43
238456	3/4/2022	Walsh, Gallegos, Trevino, Russo, & Kyle, P.C.	1,090.07
238457	3/10/2022	AFLAC	10,720.26
238458	3/10/2022	Christian Learning Center	2,250.00
238459	3/10/2022	Amanda Hall	4.95
238460	3/10/2022	Central Regional Educational Cooperative #5	1,807.00
238461	3/10/2022	El Mirador Fine Framing	190.08
238462	3/10/2022	Claris International, Inc.	720.00
238463	3/10/2022	General Hydronics, Inc.	29,439.91
238464	3/10/2022	Holcomb Law Office	589.00
238465	3/10/2022	Holmans USA	18,292.80
238466	3/10/2022	Joe Valencia	349.44
238467	3/10/2022	Johnson Controls	1,433.92
238468	3/10/2022	Musco Corporation	83,950.62
238469	3/10/2022	MW Electric, Inc.	5,506.75
238470	3/10/2022	New Mexico Gas Company	675.47
238471	3/10/2022	Dry Fly Enterprises, Inc.DBA Nube Group	19,372.19
238472	3/10/2022	Plan B Networks, Inc.	58,415.34
238473	3/10/2022	PlaySolutions, Inc.	35,083.13
238474	3/10/2022	PNM	1,553.91
238475	3/10/2022	Quill Corporation	151.14
238476	3/10/2022	Rader Awning & Upholstery, Inc.	64,397.16
238477	3/10/2022	Roswell Daily Record	93.63
238478	3/10/2022	RSM	2,319.31
238479	3/10/2022	Smith Engineering Company	15,021.21
238480	3/10/2022	Sites Enterprises	1,194.67
238481	3/10/2022	Tel/Logic Inc	81,366.75
238482	3/10/2022	Terracon Consultants	1,409.40
238483	3/10/2022	Verizon Wireless	1,075.60
238484	3/10/2022	Vigil & Associates Architectural Group PC	47,460.35
238485	3/10/2022	Yearout Mechanical	1,385.80
238486	3/18/2022	Albuquerque Publishing Company	75.34
238487	3/18/2022	Bernalillo Public Schools	12,765.80
238488	3/18/2022	Albuquerque Collegiate Charter School	4,479.26
238489	3/18/2022	Black Duck	3,057.72

238490	3/18/2022	Bridgers & Paxton Consulting Engineers	47,602.44
238491	3/18/2022	Constructors & Associates, Inc.	16,239.31
238492	3/18/2022	ESA Construction Inc	99,527.99
238493	3/18/2022	General Hydronics, Inc.	284,249.95
238494	3/18/2022	Hansen & Prezzano/Builders LLC	45,599.78
238495	3/18/2022	Havona Environmental, Inc.	2,043.23
238496	3/18/2022	Imagination Station dba Istation	2,572.13
238497	3/18/2022	JC Electrical Service, LLC	55,749.45
238498	3/18/2022	K. Barnett & Sons, Inc.	212,000.48
238499	3/18/2022	Guadalupe Mountain Fencing FKA MHAT LLC	116,789.59
238500	3/18/2022	MW Electric, Inc.	15,829.26
238501	3/18/2022	Next Level Home Audio & Video, Inc	113,746.51
238502	3/18/2022	SMPC Architects	3,080.49
238503	3/18/2022	Southwest Flooring Solutions, Inc.	30,764.63
238504	3/18/2022	STOP Restoration, LLC	24,691.36
238505	3/18/2022	TelLogic Inc	22,076.25
238506	3/18/2022	W T Denton Mechanical Inc	15,942.38
238507	3/18/2022	Yearout Mechanical	14,911.42
238508	3/18/2022	Zoom Video Communications, Inc.	161.81
238509	3/18/2022	B&M Cillessen Construction Company, Inc.	347,370.21
238510	3/25/2022	Megan Garrigan	500.00
238511	3/25/2022	Peter Lucero	223.60
238512	3/25/2022	American Fidelity Assurance Co	278.39
238513	3/25/2022	B&M Cillessen Construction Company, Inc.	186,997.02
238514	3/25/2022	David Chavez	1,271.21
238515	3/25/2022	Educere LLC	26,932.50
238516	3/25/2022	First Financial Administrators, Inc.	2,185.58
238517	3/25/2022	General Hydronics, Inc.	32,832.40
238518	3/25/2022	Grass Masters, LLC	47,028.11
238519	3/25/2022	Hansen & Prezzano/Builders LLC	21,017.75
238520	3/25/2022	Holmans USA	52,921.48
238521	3/25/2022	Konica Minolta Business Solutions USA	2,040.28
238522	3/25/2022	Mesa Verde Enterprises, Inc.	38,439.11
238523	3/25/2022	New Image Construction	47,577.42
238524	3/25/2022	The Playwell Group, Inc.	1,037.23
238525	3/25/2022	Ramah Navajo School Board	2,451.20
238526	3/25/2022	Sharp Electronics Inc	677.00
238527	3/25/2022	Weil Construction, Inc.	24,756.54
238528	4/1/2022	AFLAC	3,075.30
238529	4/1/2022	Alb Bernalillo Co Water Utility Author	666.81
238530	4/1/2022	Amanda Hall	6.89
238531	4/1/2022	American Fidelity Assurance Co	920.86
238532	4/1/2022	Angelina Sandoval	135.59
238533	4/1/2022	Astro Turf Corp.	199,961.37
238534	4/1/2022	AT&T Mobility	105.96
238535	4/1/2022	Bernalillo County Treasurer	16,655.49
238536	4/1/2022	Bridgers & Paxton Consulting Engineers	25,274.81
238537	4/1/2022	CenturyLink	1,957.96
238538	4/1/2022	CenturyLink	19.95
238539	4/1/2022	David Chavez	1,059.99
238540	4/1/2022	ENMU - Portales	4,458.75
238541	4/1/2022	Texas New Mexico Newspaper Partnership, LLC	165.77
238542	4/1/2022	ESA Construction Inc	153,606.17
238543	4/1/2022	Grass Masters, LLC	29,467.03
238544	4/1/2022	Hansen & Prezzano/Builders LLC	7,573.76
238545	4/1/2022	Holmans USA	5,912.89
238546	4/1/2022	J & M Heritage Construction Company, LLC	6,096.74
238547	4/1/2022	Las Cruces Public Schools	630.00
238548	4/1/2022	New Mexico Gas Company	427.43
238549	4/1/2022	PNM	1,459.31
238550	4/1/2022	Results Coaching Global, LLC	525.00
238551	4/1/2022	RSM	310.68
238552	4/1/2022	Smith Engineering Company	6,316.89
238553	4/1/2022	Van Amberg, Rogers, Yepa & Abeita LLP	2,220.26
238554	4/1/2022	Verizon Wireless	1,552.41
238555	4/1/2022	Wenger Corporation	1,371.94



238556	4/1/2022	Western Mechanical Co, Inc.	2,259.45
238557	4/6/2022	Hotel Albuquerque at Old Town	525.44
238558	4/8/2022	Abigail Hansen	521.20
238559	4/8/2022	Albuquerque Collegiate Charter School	4,480.61
238560	4/8/2022	Albuquerque Public Schools	1,075.07
238561	4/8/2022	Allstate Benefits	115.18
238562	4/8/2022	Creative Leadership Solutions	5,950.00
238563	4/8/2022	Discovery Education, Inc.	15,000.00
238564	4/8/2022	ESA Construction Inc	47,396.25
238565	4/8/2022	VOIDED	-
238566	4/8/2022	Hansen & Prezzano/Builders LLC	58,788.47
238567	4/8/2022	IXL Learning, Inc.	2,350.00
238568	4/8/2022	Jennifer Carr	62.28
238569	4/8/2022	Jive Communications	553.21
238570	4/8/2022	Karen F. Romero	320.00
238571	4/8/2022	MCLL, Inc dba Melloy Chevrolet	31,155.56
238572	4/8/2022	Dry Fly Enterprises, Inc.DBA Nube Group	9,843.59
238573	4/8/2022	VOIDED	-
238574	4/8/2022	Quill Corporation	46.44
238575	4/8/2022	RSM	6,428.84
238576	4/8/2022	Safeguard Business Systems	3,576.19
238577	4/8/2022	Shamrock Discount Janitor Supply	2,571.75
238578	4/8/2022	Southwest Concrete & Paving, Inc.	130,659.08
238579	4/8/2022	Sites Enterprises	31,085.08
238580	4/8/2022	STOP Restoration, LLC	126,960.72
238581	4/8/2022	Sunset Cleaning Services	1,348.43
238582	4/8/2022	Taos Municipal Schools	32,000.00
238583	4/8/2022	Truly Nolen	76.59
238584	4/8/2022	Wenger Corporation	3,661.97
238585	4/8/2022	Wizer Electric LLC	124,279.35
238586	4/8/2022	WPS	1,224.90
238587	4/8/2022	Daiohs	43.15
238588	4/14/2022	Apple, Inc.	9,388.00
238589	4/14/2022	Bridgers & Paxton Consulting Engineers	4,978.61
238590	4/14/2022	Build with Robots, Inc.	9,973.33
238591	4/14/2022	Central Regional Educational Cooperative #5	1,807.00
238592	4/14/2022	ESA Construction Inc	42,141.61
238593	4/14/2022	VOIDED	-
238594	4/14/2022	GM Emulsion, LLC	197,267.28
238595	4/14/2022	Inflection.com, Inc.	194.22
238596	4/14/2022	Grass Masters, LLC	29,548.86
238597	4/14/2022	Hansen & Prezzano/Builders LLC	16,604.59
238598	4/14/2022	Holmans USA	7,110.29
238599	4/14/2022	United States Treasury	7,080.79
238600	4/14/2022	Kajeet Inc.	6,005.88
238601	4/14/2022	K. Barnett & Sons, Inc.	232,503.22
238602	4/14/2022	New Image Construction	14,370.60
238603	4/14/2022	NCS Pearson Inc.	598.72
238604	4/14/2022	RMKM Architecture, P.C.	29,962.60
238605	4/14/2022	Shamrock Discount Janitor Supply	876.70
238606	4/14/2022	Wenger Corporation	28,885.75
238607	4/14/2022	Wizer Electric LLC	54,381.83
238608	4/22/2022	Albuquerque Collegiate Charter School	4,487.49
238609	4/22/2022	Christian Learning Center	2,250.00
238610	4/22/2022	B&M Cillessen Construction Company, Inc.	323,385.01
238611	4/22/2022	CenturyLink	1,957.96
238612	4/22/2022	CenturyLink	19.95
238613	4/22/2022	Coyote Cabling	47,369.75
238614	4/22/2022	David Chavez	180.41
238615	4/22/2022	Des Moines Schools	380.83
238616	4/22/2022	ENMU - Portales	1,200.00
238617	4/22/2022	ESA Construction Inc	42,425.09
238619	4/22/2022	General Hydronics, Inc.	29,119.96
238620	4/22/2022	Huitt-Zollars, Inc.	8,290.58
238621	4/22/2022	Jal Schools	2,946.57
238622	4/22/2022	Johnson Controls	13,568.40

238623	4/22/2022	Polson & Grady Ltd.	15,832.02
238624	4/22/2022	Smith Engineering Company	8,965.50
238625	4/22/2022	Sites Enterprises	5,888.00
238626	4/22/2022	Verizon Wireless	1,477.41
238627	4/22/2022	Vigil & Associates Architectural Group PC	593.25
238628	4/22/2022	Unified Contractor Inc	182,117.84
238629	4/29/2022	AFLAC	3,020.70
238630	4/29/2022	Alb Bernalillo Co Water Utility Author	702.41
238631	4/29/2022	Albuquerque Publishing Company	75.34
238632	4/29/2022	Apple, Inc.	11,750.00
238633	4/29/2022	AT&T Mobility	105.80
238634	4/29/2022	B&M Cillesen Construction Company, Inc.	45,640.27
238635	4/29/2022	Texas New Mexico Newspaper Partnership, LLC	163.56
238636	4/29/2022	ESA Construction Inc	280,806.26
238637	4/29/2022	Fat Cat Enterprises, LC	3,926.65
238638	4/29/2022	Daiohs	221.84
238639	4/29/2022	Floor Tech Contracting LLC	6,840.08
238640	4/29/2022	GM Builders, Inc.	58,387.42
238641	4/29/2022	Great Minds PBC	6,956.64
238642	4/29/2022	Greer Stafford/SJCF Architecture Inc	2,772.26
238643	4/29/2022	Holcomb Law Office	729.77
238644	4/29/2022	IVS Inc - Angel Trax	181,982.81
238645	4/29/2022	J & M Heritage Construction Company, LLC	8,350.57
238646	4/29/2022	JC Electrical Service, LLC	19,303.47
238647	4/29/2022	Joannie Romero	800.00
238648	4/29/2022	MFLL, Inc. dba Melloy Ford	2,765.43
238649	4/29/2022	New Mexico Gas Company	255.29
238650	4/29/2022	Next Level Home Audio & Video, Inc	152,434.56
238651	4/29/2022	NCS Pearson Inc.	397.50
238652	4/29/2022	PRO-ED, Inc.	864.60
238653	4/29/2022	Quill Corporation	1,082.08
238654	4/29/2022	VOIDED	-
238655	4/29/2022	Robert Williams	35.00
238656	4/29/2022	Roswell Daily Record	98.85
238657	4/29/2022	VOIDED	-
238658	4/29/2022	RSM	1,406.16
238659	4/29/2022	The Santa Fe New Mexican	258.69
238660	4/29/2022	Selinda Guerrero	800.00
238661	4/29/2022	STEMfinity LLC	7,233.55
238662	4/29/2022	Sites Enterprises	1,653.33
238663	4/29/2022	Truth or Consequences Municipal Schools	79,864.16
238664	4/29/2022	Truly Nolen	76.59
238665	4/29/2022	Van Amberg, Rogers, Yepa & Abeita LLP	528.63
238666	4/29/2022	Verizon Wireless	1,075.60
238667	4/29/2022	WPS	64.60
238668	4/29/2022	Yearout Mechanical	3,678.00
238669	5/6/2022	Christian Learning Center	2,250.00
238670	5/6/2022	Allstate Benefits	115.18
238671	5/6/2022	Ambitions Technology Group	4,837.40
238672	5/6/2022	American Fidelity Assurance Co	920.86
238673	5/6/2022	Artesia Public Schools	611.11
238674	5/6/2022	B&M Cillesen Construction Company, Inc.	27,387.55
238675	5/6/2022	Central Regional Educational Cooperative #5	1,807.00
238676	5/6/2022	Cobb, Fendley & Associates, Inc.	2,005.15
238677	5/6/2022	Coyote Cabling	52,794.43
238678	5/6/2022	David Chavez	2,365.08
238679	5/6/2022	ESA Construction Inc	156,870.17
238680	5/6/2022	Daiohs	43.15
238681	5/6/2022	First Financial Administrators, Inc.	5,486.75
238682	5/6/2022	Floor Tech Contracting LLC	16,077.23
238683	5/6/2022	Inflection.com, Inc.	21.58
238684	5/6/2022	Grants/Cibola County Schools	13,131.28
238685	5/6/2022	Huitt-Zollars, Inc.	2,854.94
238686	5/6/2022	Imagination Station dba Istation	3,559.87
238687	5/6/2022	Insignia Software Corporation	987.65
238688	5/6/2022	Jennifer Carr	518.41

238689	5/6/2022	J & M Heritage Construction Company, LLC	26,336.95
238690	5/6/2022	Jive Communications	553.21
238691	5/6/2022	KSA Engineering, Inc.	6,790.30
238692	5/6/2022	Lisa Romo	54.82
238693	5/6/2022	Next Level Home Audio & Video, Inc	1,828.35
238694	5/6/2022	New Mexico Public Schools Insurance Authority	60,000.00
238695	5/6/2022	Dry Fly Enterprises, Inc.DBA Nube Group	8,198.50
238696	5/6/2022	PNM	1,388.55
238697	5/6/2022	RSM	1,532.42
238698	5/6/2022	Ssites Enterprises	30,032.89
238699	5/6/2022	Sunset Cleaning Services	1,348.43
238700	5/6/2022	Vigil & Associates Architectural Group PC	17,131.85
238701	5/6/2022	Network Cabling, Inc.	16,632.39
238702	5/13/2022	Albuquerque Publishing Company	253.89
238703	5/13/2022	Constructors & Associates, Inc.	3,991.67
238704	5/13/2022	Crisis Prevention Institute	200.00
238705	5/13/2022	ESA Construction Inc	500,482.34
238706	5/13/2022	General Hydronics Concrete	82,322.92
238707	5/13/2022	Hansen & Prezzano/Builders LLC	46,290.85
238708	5/13/2022	Next Level Home Audio & Video, Inc	74,279.11
238709	5/13/2022	PRO-ED, Inc.	426.80
238710	5/13/2022	Quadient Leasing USA, Inc.	258.06
238711	5/13/2022	Quill Corporation	275.55
238712	5/13/2022	Riverside Insights	777.70
238713	5/13/2022	Smith Engineering Company	6,423.87
238714	5/13/2022	Ssites Enterprises	24,000.00
238715	5/13/2022	Vigil & Associates Architectural Group PC	27,140.67
238716	5/13/2022	WPS	154.00
238717	5/13/2022	General Hydronics Concrete	315,355.52

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7,766,130.46

Approved this \_\_\_\_\_ day of \_\_\_\_\_, 2022

Attest:

\_\_\_\_\_  
 President, Executive Committee

Cooperative Educational Services  
STATEMENT OF NET ASSETS  
For the Ten Months Ending Saturday, April 30, 2022

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CASH	
Operating BOA	\$8,428,226.05
Operating WF	0.00
Petty Cash	200.00
Endowment Fund	0.00
TOTAL CASH	<u>8,428,426.05</u>
ACCOUNTS RECEIVABLE	26,003,081.01
PREPAID EXPENSES	59,807.79
ACCRUED REVENUE	0.00
OTHER RECEIVABLES	(6,957.12)
TOTAL CURRENT ASSETS	<u>34,484,357.73</u>
EQUIPMENT	
Ancillary	0.00
Accum Dep Anc	0.00
Furnishings	599,825.72
Accum Dep Furn	(456,959.48)
Vehicles	130,851.21
Accum Dep Veh	(81,434.22)
NET EQUIPMENT	<u>192,283.23</u>
PROPERTY	
Land	410,888.64
Building 4216	296,135.47
Building 10601	5,469,794.51
Accum Dep Bldg 4216	(249,671.75)
Accum Dep Bldg 10601	(112,405.90)
Improvements	671,194.70
Accum Dep Imp	(458,441.02)
NET PROPERTY	<u>6,027,494.65</u>
TOTAL EQUIPMENT & PROPERTY	<u>6,219,777.88</u>
OTHER ASSETS	
Investment in SSC	0.00
TOTAL OTHER ASSETS	<u>0.00</u>
TOTAL ASSETS	<u>\$40,704,135.61</u>

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Cooperative Educational Services  
STATEMENT OF NET ASSETS  
For the Ten Months Ending Saturday, April 30, 2022

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ACCOUNTS PAYABLE	26,183,616.55
ACCRUED EXPENSES	
Ancillary Payroll	0.00
Expenses	0.00
Compensated Absences	159,731.44
TOTAL ACCRUED EXPENSES	<u>159,731.44</u>
SUMMER INSURANCE PREMIUMS	180,968.22
PAYROLL TAXES PAYABLE	25,550.01
EMPLOYEE BENEFITS PAYABLE	(116.76)
AEPA	0.00
MEMBER CREDIT LIABILITY	0.00
DEFERRED REVENUE	157,697.52
Mortgage Payable	5,357,349.29
PPP Loan	0.00
Fiscal Agency Liability - NMPFMA	32,150.43
TOTAL LIABILITIES	<u>32,096,946.70</u>
NET ASSETS	6,695,035.49
CURRENT CHNG in NET ASSETS-PROFIT/(LOSS)	1,912,153.42
TOTAL NET ASSETS	<u>8,607,188.91</u>
TOTAL LIABILITIES & NET ASSETS	<u>\$40,704,135.61</u>

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**Cooperative Educational Services**  
**STATEMENT of REVENUES, EXPENSES and CHANGES in FUND NET**

**For the Ten Months Ending Saturday, April 30, 2022**

	April	YTD
EXTRAORDINARY REVENUE	\$0.00	\$0.00
A/R-A/P CLEARING ACCOUNT	(8,449.36)	1,887.37
	(8,449.36)	1,887.37
 INSURANCE		
Insurance-Revenue	0.00	1,000.00
Insurance Expense	0.00	0.00
	0.00	1,000.00
 Professional Services		
Professional Services-Revenue	87,905.24	961,624.18
Professional Services-Expense	88,075.44	830,212.59
	(170.20)	131,411.59
 PLACEMENT SERVICES		
Placement Services-Revenue	8,835.50	67,528.75
Placement Services-Expense	497.98	4,985.35
	8,337.52	62,543.40
 MEDICAID		
Medicaid-Revenue	92,774.61	691,458.57
Medicaid-Expense	79,506.17	592,655.09
	13,268.44	98,803.48
 FOOD		
Food-Revenue	6,039.60	48,033.15
Food-Expense	60.14	546.24
	5,979.46	47,486.91
 PROCUREMENT		
Procurement-Revenue	22,836,210.50	171,528,306.44
Procurement-Expense	22,170,934.48	168,860,988.65
	665,276.02	2,667,317.79
 AEPA		
AEPA-Revenue	428,104.38	6,750,072.10
AEPA-Expense	281,137.72	6,145,631.06
	146,966.66	604,441.04
 ANCILLARY		
Ancillary-Revenue	1,248,129.91	10,575,247.48
Ancillary-Expense	1,186,369.86	10,111,599.24
	61,760.05	463,648.24
 INSERVICES		
Inservices-Revenue	0.00	106,653.34
Inservices-Expense	6,834.87	132,275.54
	(6,834.87)	(25,622.20)
 MEETINGS		
Meetings-Revenue	0.00	0.00
Meetings-Expense	880.18	8,491.73
	(880.18)	(8,491.73)

**Cooperative Educational Services**  
**STATEMENT of REVENUES, EXPENSES and CHANGES in FUND NET**

**For the Ten Months Ending Saturday, April 30, 2022**

	April	YTD
EANS		
EANS-Revenue	682,476.67	2,632,749.74
EANS-Expense	566,489.14	2,511,202.34
	115,987.53	121,547.40
SITE		
SITE Revenue	0.00	1,800.00
SITE Expense	29,662.97	289,574.20
	(29,662.97)	(287,774.20)
TAP		
TAP- Revenue	28,498.80	261,982.45
TAP - Expense	20,054.17	184,371.23
	8,444.63	77,611.22
ALD		
ALD Revenue	16,535.30	216,917.92
ALD Expense	21,320.95	301,522.07
	(4,785.65)	(84,604.15)
LEAP		
LEAP Revenue	4,250.00	360,149.23
LEAP Expense	50,891.35	478,827.00
	(46,641.35)	(118,677.77)
TQP		
TQP Revenue	0.00	0.00
TQP Expenses	96,960.45	218,027.96
	(96,960.45)	(218,027.96)
BUSINESS OFFICE		
Business Office-Revenue	0.00	0.00
Business Office-Expense	8,219.39	46,579.12
	(8,219.39)	(46,579.12)
EXECUTIVE DIRECTOR		
Executive Director-Revenue	0.00	0.00
Executive Director-Expense	4,671.18	47,442.30
	(4,671.18)	(47,442.30)
HUMAN RESOURCES		
Human Resources-Revenue	0.00	0.00
Human Resources-Expense	10,648.17	129,781.88
	(10,648.17)	(129,781.88)
TECHNOLOGY		
Technology-Revenue	0.00	0.00
Technology-Expense	31,149.57	266,424.05
	(31,149.57)	(266,424.05)
ENTITY		
Entity-Revenue	24,409.22	159,850.18
Entity-Expense	165,492.25	1,291,969.84
	(141,083.03)	(1,132,119.66)
PROFIT/(LOSS)	635,863.94	1,912,153.42

Sandia Synergy Center  
Financial Summary  
4/30/2022

	March	April	Change
Cash - WF Operating - SSC	\$0.00	\$0.00	\$0.00
Cash - Security Deposits WF - SSC	0.00	0.00	0.00
Cash - BOA Operating - SSC	1,121,344.44	1,106,986.59	(14,357.85)
Cash - Security Deposits BOA - SSC	28,453.15	28,453.85	0.70
Accounts Receivable - SSC	61,123.20	87,206.73	26,083.53
Prepaid Expenses - SSC	250.00	250.00	0.00
Fixed Assets	2,984,768.61	2,978,537.21	(6,231.40)
Total Assets	4,195,939.40	4,201,434.38	5,494.98
Accounts Payable - SSC	0.00	0.00	0.00
Deferred Rent - SSC	600.00	600.00	0.00
Tenant Deposits - SSC	28,365.21	28,365.21	0.00
Total Liabilities	28,965.21	28,965.21	0.00
Investment form CES	3,250,804.85	3,250,804.85	0.00
Fund Balance - SSC	785,567.90	785,567.90	0.00
Profit & Loss - SSC	0.00	0.00	0.00
Profit/(Loss)	130,601.44	136,096.42	5,494.98
Total Fund Balance	4,166,974.19	4,172,469.17	5,494.98
Total Liabilities & Fund Balance	4,195,939.40	4,201,434.38	5,494.98
Total Revenue	(295,420.22)	(328,416.61)	(32,996.39)
Total Expense	164,818.78	192,320.19	27,501.41
(Profit)/Loss	(130,601.44)	(136,096.42)	(5,494.98)
Revenue - Rent - SSC	(256,641.62)	(285,268.72)	(28,627.10)
Revenue - Passthru Maintenance - SSC	0.00	0.00	0.00
Revenue - Passthru Electricity - SSC	(6,314.22)	(6,944.45)	(630.23)
Revenue - CAM - SSC	(32,454.92)	(36,193.28)	(3,738.36)
Revenue - Interest Tenant Deposits - SSC	(9.46)	(10.16)	(0.70)
Revenue - Misc - SSC	0.00	0.00	0.00
Legal Fees - SSC	0.00	0.00	0.00
Accounting/Audit Fees - SSC	0.00	0.00	0.00
Commission Expense - SSC	0.00	0.00	0.00
Indirect Cost - SSC	0.00	0.00	0.00
General Expenses - SSC	0.00	0.00	0.00
Bank Fees - SSC	0.00	0.00	0.00
Depreciation Expense - SSC	56,082.60	62,314.00	6,231.40
Property Insurance - SSC	6,200.00	9,300.00	3,100.00
Property Tax - SSC	0.00	0.00	0.00
Janitorial - CAM - SSC	13,058.21	14,622.39	1,564.18
Janitorial Supplies - CAM - SSC	1,759.42	1,996.74	237.32
Contract Maintenance - CAM - SSC	5,406.54	5,989.07	582.53
Maintenance Supplies - CAM - SSC	0.00	0.00	0.00
Electrical Repairs - CAM - SSC	0.00	0.00	0.00
Plumbing Repairs - CAM - SSC	0.00	0.00	0.00
Door & Lock Repair & Maint - CAM - SSC	0.00	0.00	0.00
Pest Control - CAM - SSC	421.98	574.50	152.52
Safety Equip & Maint - CAM - SSC	426.11	426.11	0.00
Roof Repairs - CAM - SSC	0.00	0.00	0.00
Electricity - CAM - SSC	13,914.53	15,442.38	1,527.85
Gas - CAM - SSC	8,993.02	12,499.57	3,506.55
Water & Sewer - CAM - SSC	5,543.00	6,858.15	1,315.15
Solid Waste Removal - CAM - SSC	2,455.83	2,729.90	274.07
Telephone - CAM - SSC	647.22	795.70	148.48
Security & Alarm Monitoring - CAM - SSC	705.77	802.85	97.08
HVAC Maintenance - CAM - SSC	12,424.05	12,424.05	0.00
HVAC Repairs - CAM - SSC	0.00	0.00	0.00
Grounds Maintenance - CAM - SSC	4,837.68	6,210.93	1,373.25
Snow Removal - CAM - SSC	2,079.84	2,079.84	0.00
Window Washing - CAM - SSC	248.11	496.22	248.11
Association Fees - CAM - SSC	4,046.90	5,252.84	1,205.94
Management Fees Contract - CAM - SSC	8,630.00	9,708.75	1,078.75
Management Fees Intercompany - CAM - SSC	7,956.00	11,934.00	3,978.00
Internet CAM - SSC	2,250.00	2,500.00	250.00
Equipment & Storage Rental Fees	0.00	0.00	0.00
Electricity - SSC	0.00	0.00	0.00
Repairs - SSC	0.00	0.00	0.00
Maintenance - SSC	0.00	0.00	0.00
Repairs & Maintenance General - SSC	1,038.77	1,038.77	0.00
Electricity Passthru - SSC	5,693.20	6,323.43	630.23
Maintenance Passthru - SSC	0.00	0.00	0.00
Janitorial Services SNL - SSC	0.00	0.00	0.00
Renovation Expense Rental Suites - SSC	0.00	0.00	0.00
Fix Me I should be Zero	0.00	0.00	0.00



**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

PROGRAM ONE (Admin Support)			Program	9011	9012	9013	9014		9015	9016	Budget
Function	Object	Job Class		Insurance		Prof. Svcs	Placement Svcs			Medicaid	2022-2023
			<b>Income</b>								
			Sales and Service 43215	25,000		1,200,000	68,000			850,000	2,143,000
<b>2300</b>	<b>Support Services-General Administration</b>										
	<b>51000</b>		<b>Personnel Services</b>								
.2300	.51100	.1111	Salary - Executive Director	0		0	0			0	0
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2300	.52111	.0000	Retirement Contributions	0		0	0			0	0
.2300	.52210	.0000	FICA Payments	0		0	0			0	0
.2300	.52220	.0000	Medicare Payments	0		0	0			0	0
.2300	.52311	.0000	Health/Medical Payments	0		0	0			0	0
.2300	.52312	.0000	Life	0		0	0			0	0
.2300	.52500	.0000	Unemployment Compensation	0		0	0			0	0
.2300	.52700	.0000	Workers Compensation	0		0	0			0	0
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>								
.2300	.53414	.0000	Contracted Staff	0		0	0			0	0
.2300	.53713	.0000	Indirect Costs	25,000		196,305	31,722			112,548	365,575
	<b>54000</b>		<b>Purchased Property Services</b>								
.2300	.54416	.0000	Communications	0		0	0			0	0
	<b>55000</b>		<b>Other Purchased Services</b>								
.2300	.55400	.0000	Advertising	0		0	0			0	0
.2300	.55813	.0000	Employee Travel			10,000	1,500			0	11,500
.2300	.55814	.0000	Employee Training	0		0	0			0	0
.2300	.55915	.0000	Meeting Expense			0	0			0	0
	<b>56000</b>		<b>Supplies</b>								
.2300	.56113	.0000	Software	0		0	0			0	0
.2300	.56114	.0000	Library/Audio Visual	0		0	0			0	0
.2300	.56118	.0000	General Supplies & Materials	0		0	500			0	500
.2300	.56119	.0000	Postage	0		0	80			0	80
.2300	.56120	.0000	Printing	0		0	0			0	0
.2300	.56121	.0000	Copying	0		0	100			0	100
.2300	.56122	.0000	Items - resale	0		0	28,000			733,550	761,550
	<b>57000</b>		<b>Property</b>								
.2300	.57331	.0000	Fixed Assets (>\$5000)	0		0	0			0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0		0	0			0	0
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2400	.51100	.1113	Salary - Management	0		908,452	5,000			0	913,452
.2400	.51100	.1114	Salary - Support Staff	0		0	0			2,325	2,325
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2400	.52111	.0000	Retirement Contributions	0		0	628			163	791
.2400	.52210	.0000	FICA Payments	0		56,324	310			144	56,778
.2400	.52220	.0000	Medicare Payments	0		13,173	73			34	13,279
.2400	.52311	.0000	Health/Medical Payments	0		0	0			1,207	1,207
.2400	.52312	.0000	Life	0		0	0			0	0
.2400	.52500	.0000	Unemployment Compensation	0	0	2,725	15			7	2,747

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

.2400	.52700	.0000	Workers Compensation			13,021	72			22		13,115
			<u>TOTAL PROGRAM BUDGET</u>		25,000	1,200,000	68,000			850,000		2,143,000
			20-21 to 21-22 Change		0	200,000	0			0		200,000

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

PROGRAM	TWO (Procurement)		Program	9021	9022	9023	9024		9026	Budget
Function	Object	Job Class		Food			Procurement		AEPA	2022-2023
			<b>Income</b>							
			Sales and Service		0	0	220,000,000		8,000,000	228,000,000
			Rebates/Allowances	55,000			1,600,000		430,000	2,085,000
			Total Revenue	55,000			221,600,000		8,430,000	230,085,000
<b>2300</b>	<b>Support Services-General Administration</b>									
	<b>51000</b>		<b>Personnel Services - Compensation</b>							
.2300	.51100	.1111	Salary - Executive Director	0	0	0	24,184		0	24,184
	<b>52000</b>		<b>Personnel Services - Benefits</b>							0
.2300	52111	.0000	Retirement Contributions	0	0	0	3,038		0	3,038
.2300	.52210	.0000	FICA Payments	0	0	0	1,499		0	1,499
.2300	.52220	.0000	Medicare Payments	0	0	0	351		0	351
.2300	.52311	.0000	Health/Medical Payments	0	0	0	3,690		0	3,690
.2300	.52312	.0000	Life	0	0	0	0		0	0
.2300	.52500	.0000	Unemployment Compensation	0	0	0	73		0	73
.2300	.52700	.0000	Workers Compensation	0	0	0	347		0	347
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>							
.2300	.53414	.0000	Contracted Staff	0	0	0	50,000		0	50,000
.2300	.53713	.0000	Indirect Costs	50,000			1,641,223		564,063	2,255,286
	<b>54000</b>		<b>Purchased Property Services</b>							
.2300	.54416	.0000	Communications	0	0	0	2,000		0	2,000
.2300	.54417	.0000	Cell Phone				1,400			
	<b>55000</b>		<b>Other Purchased Services</b>							0
.2300	.55400	.0000	Advertising		0	0	100,000		1,000	101,000
.2300	.55811	.0000	Board Travel	0	0	0	0		0	0
.2300	.55813	.0000	Employee Travel	500	0	0	10,000		10,000	20,500
.2300	.55814	.0000	Employee Training	0	0	0	5,000		0	5,000
.2300	.55915	.0000	Meeting Expense	0	0	0	10,000		0	10,000
.2300	55916	.0000	Evaluation Expense				10,000			10,000
	<b>56000</b>		<b>Supplies</b>							
.2300	.56113	.0000	Software	0	0	0	0		0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0		0	0
.2300	56118	.0000	General Supplies & Materials	0	0	0	20,000		5,000	25,000
.2300	.56119	.0000	Postage	0	0	0	4,000		0	4,000
.2300	.56120	.0000	Printing	0	0	0	6,000		0	6,000
.2300	.56121	.0000	Copying	0	0	0	2,000		0	2,000
.2300	.56122	.0000	Items - resale	0	0	0	218,283,951		7,843,137	226,127,088
	<b>57000</b>		<b>Property</b>							0
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0		0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0.00	0	0	0		0	0
	<b>51000</b>		<b>Personnel Services - Compensation</b>							
.2400	.51100	.1113	Salary - Management	0	0	0	381,573		4,835	386,408
.2400	.51100	.1114	Salary - Support Staff	0	0	0	575,408		0	575,408
	<b>52000</b>		<b>Personnel Services - Benefits</b>							
.2400	52111	.0000	Retirement Contributions	0	0	0	120,197		607	120,804
.2400	.52210	.0000	FICA Payments	0	0	0	59,333		300	59,633

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

.2400	.52220	.0000	Medicare Payments	0	0	0	13,876		70	13,946
.2400	.52311	.0000	Health/Medical Payments	0	0	0	254,271		904	255,175
.2400	.52312	.0000	Life	0	0	0	0		0	0
.2400	.52500	.0000	Unemployment Compensation	0	0	0	2,871		15	2,885
.2400	.52700	.0000	Workers Compensation	0	0	0	13,716		69	13,785
			<b>TOTAL PROGRAM BUDGET</b>	55,000	0	0	221,600,000		8,430,000	230,085,000
			<b>20-21 to 21-22 Change</b>	(5,000)	0		(24,850,000)		130,000	(24,725,000)

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

PROGRAM	THREE (Ancillary)		Program	9031	9032	9033	9034		9035	9036	Budget
Function	Object	Job Class								Ancillary	2022-2023
			<b>Income</b>								
			Sales and Service	0	0	0	0		0	13,054,000	13,054,000
<b>2100</b>	<b>Support Services-Students</b>										
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2100	.51100	.1311	Payroll - Diagnosticians	0	0	0	0			1,644,202	1,644,202
.2100	.51100	.1312	Payroll- Speech Therapists	0	0	0	0			2,209,300	2,209,300
.2100	.51100	.1313	Payroll - Occupational Therapists	0	0	0	0			1,242,106	1,242,106
.2100	.51100	.1314	Payroll - Physical Therapists	0	0	0	0			436,848	436,848
.2100	.51100	.1315	Payroll - Psychologists	0	0	0	0			900,000	900,000
.2100	.51100	.1316	Payroll - Recreational Therapist	0	0	0	0			536,402	536,402
.2100	.51100	.1317	Payroll - Rehab Counselor	0	0	0	0			100,000	100,000
.2100	.51100	.1318	Payroll - Social Worker	0	0	0	0			2,105,000	2,105,000
.2100	.51100	.1319	Payroll - Certified Orientation & Mo	0	0	0	0			40,000	40,000
.2100	.51100	.1320	Payroll - Nurse	0	0	0	0			521,131	521,131
.2100	.51100	.1321	Payroll - Nurse Practitioner	0	0	0	0			20,604	20,604
.2100	.51100	1322	Payroll - Behavioral Health Dir	0	0	0	0			0	0
.2100	.51100	1323	Payroll- COTA	0	0	0	0			195,000	195,000
.2100	.51100	1324	Payroll - Audiologist	0	0	0	0			91,000	91,000
.2100	.51100	1325	Payroll - Teacher	0	0	0	0			20,000	20,000
2100	.51100	1326	Payroll - Classroom Teacher							0	0
2100	.51100	1327	Payroll - Physical Therapy Assistant							0	0
2100	.51100	1328	Payroll-Apprentice SLP							0	0
2100	.51100	1329	Payroll-Supervision							50,000	50,000
	<b>52000</b>		<b>Personnel Services - Benefits</b>								10,111,593
.2100	.52210	.0000	FICA Payments	0	0	0	0		0	626,919	626,919
.2100	.52220	.0000	Medicare Payments	0	0	0	0		0	146,618	146,618
.2100	.52311	.0000	Health/Medical Payments	0	0	0	0		0	525,000	525,000
.2100	.52312	.0000	Life	0	0	0	0		0	15,000	15,000
.2100	.52500	.0000	Unemployment Compensation	0	0	0	0		0	60,670	60,670
.2100	.52700	.0000	Workers Compensation	0	0	0	0		0	143,706	143,706
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>								
.2100	.53211	.0000	Diagnosticians - Contracted	0	0	0	0		0	0	0
.2100	.53212	.0000	Speech - Contracted	0	0	0	0		0	0	0
.2100	.53213	.0000	Occupational Therapists - Contract	0	0	0	0		0	0	0
.2100	.53214	.0000	Physical/Recreational Therapists -	0	0	0	0		0	0	0
.2100	.53215	.0000	Psychologists - Contracted	0	0	0	0		0	0	0
.2100	.53216	.0000	Recreational Therapists - Contract	0	0	0	0		0	0	0
.2100	.53217	.0000	Rehab Counselor - Contracted	0	0	0	0		0	0	0
.2100	.53218	.0000	Social Worker - Contracted	0	0	0	0		0	0	0
.2100	.53219	.0000	Mobility & Orientation - Contracted	0	0	0	0		0	0	0
	<b>55000</b>		<b>Other Purchased Services</b>								
.2100	.55813	.0000	Employee Travel	0	0	0	0		0	400,000	400,000
.2100	.55814	.0000	Employee Training	0	0	0	0		0	15,000	15,000
.2100	55815	.0000	Relocation Cost	0	0	0	0		0	3,000	3,000
.2100	55816	.0000	Training Cost - Ancillary	0	0	0	0		0	1,000	1,000

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

.2100	55817	.0000	Background Checks - Ancillary							10,000	
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2300	.51100	.1111	Salary - Executive Director	0	0	0	0	0	0	32,245	32,245
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2300	52111	.0000	Retirement Contributions	0	0	0	0	0	0	4,050	4,050
.2300	.52210	.0000	FICA Payments	0	0	0	0	0	0	1,999	1,999
.2300	.52220	.0000	Medicare Payments	0	0	0	0	0	0	468	468
<b>PROGRAM THREE (Ancillary)</b>			<b>Program</b>	<b>9031</b>	<b>9032</b>	<b>9033</b>	<b>9034</b>		<b>9035</b>	<b>9036</b>	<b>Budget</b>
<b>Function</b>	<b>Object</b>	<b>Job Class</b>								<b>Ancillary</b>	<b>2022-2023</b>
.2300	.52311	.0000	Health/Medical Payments	0	0	0	0	0	0	4,919	4,919
.2300	.52312	.0000	Life	0	0	0	0	0	0	0	0
.2300	.52500	.0000	Unemployment Compensation	0	0	0	0	0	0	97	97
.2300	.52700	.0000	Workers Compensation	0	0	0	0	0	0	462	462
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>								
.2300	.53414	.0000	Contracted Staff	0	0	0	0	0	0	20,000	20,000
.2300	.53713	.0000	Indirect Costs	0	0	0	0	0	0	474,558	474,558
	<b>54000</b>		<b>Purchased Property Services</b>								
.2300	.54416	.0000	Communications	0	0	0	0	0	0	0	0
.2300	.54417	.0000	Cell Phone							708	
.2300	.54416	.0000	Advertising	0	0	0	0	0	0	20,000	20,000
.2300	.55813	.0000	Employee Travel	0	0	0	0	0	0	4,000	4,000
.2300	.55814	.0000	Employee Training	0	0	0	0	0	0	3,000	3,000
.2300	.55915	.0000	Meeting Expense	0	0	0	0	0	0	12,000	12,000
	<b>56000</b>		<b>Supplies</b>								
.2300	.56113	.0000	Software	0	0	0	0	0	0	0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0	0	0	100,000	100,000
.2300	56118	.0000	General Supplies & Materials	0	0	0	0	0	0	14,000	14,000
.2300	.56119	.0000	Postage	0	0	0	0	0	0	1,000	1,000
.2300	.56120	.0000	Printing	0	0	0	0	0	0	3,000	3,000
.2300	.56121	.0000	Copying	0	0	0	0	0	0	1,500	1,500
.2300	.56122	.0000	Items - resale	0	0	0	0	0	0	0	0
	<b>57000</b>		<b>Property</b>								
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0	0	0	0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	0	0	0	0	0
<b>2400</b>	<b>Support Services-Administration</b>										
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2400	.51100	.1113	Salary - Management	0	0	0	0	0	0	99,750	99,750
.2400	.51100	.1114	Salary - Support Staff	0	0	0	0	0	0	105,920	105,920
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2400	52111	.0000	Retirement Contributions	0	0	0	0	0	0	25,832	25,832
.2400	.52210	.0000	FICA Payments	0	0	0	0	0	0	12,752	12,752
.2400	.52220	.0000	Medicare Payments	0	0	0	0	0	0	2,982	2,982
.2400	.52311	.0000	Health/Medical Payments	0	0	0	0	0	0	46,759	46,759
.2400	.52312	.0000	Life	0	0	0	0	0	0	0	0
.2400	.52500	.0000	Unemployment Compensation	0	0	0	0	0	0	617	617
.2400	.52700	.0000	Workers Compensation	0	0	0	0	0	0	2,877	2,877
			<b>TOTAL PROGRAM BUDGET</b>	0	0	0	0	0	0	13,054,000	13,054,000

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

			<i>20-21 to 21-22 Change</i>				0			(1,150,000)	(1,150,000)
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**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

PROGRAM FOUR (Related Services)			Program	9041	9042	9043	9044	9045	9046	9047	Budget
Function	Object	Job Class		Inservices	Meetings	EANS	SITE	ARP EANS	TAP	Leadership	2022-2023
			Sales and Service	115,000	0	4,403,618	50,000	3,860,000	300,000	200,000	8,928,618
			Grants/Other Revenue			220,181	0	270,200	30,000		520,381
<b>2300</b>	<b>Support Services-General Administration</b>		Total Revenue	115,000		4,623,799	50,000	4,130,200	330,000	200,000	9,448,999
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2300	.51100	.1111	Salary - Executive Director	8,061	8,061	0	0		0	0	16,122
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2300	52111	.0000	Retirement Contributions	1,012	1,012	0	0		0	0	2,025
.2300	.52210	.0000	FICA Payments	500	500	0	0		0	0	1,000
.2300	.52220	.0000	Medicare Payments	117	117	0	0		0	0	234
.2300	.52311	.0000	Health/Medical Payments	1,230	1,207	0	0		0	0	2,437
.2300	.52312	.0000	Life	0	0	0	0		0	0	0
.2300	.52500	.0000	Unemployment Compensation	24	24	0	0		0	0	48
.2300	.52700	.0000	Workers Compensation	116	116	0	0		0	0	232
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>								
.2300	.53414	.0000	Contracted Staff	12,000	0		35,000		0	25,000	72,000
.2300	.53713	.0000	Indirect Costs	(23,290)	(18,257)	233,630	(360,680)	270,000	42,109	(94,310)	49,202
	<b>54000</b>		<b>Purchased Property Services</b>								
.2300	.54416	.0000	Communications	0	0	0	0		1,050	0	1,050
.2300	54417	.0000	Cell Phone				708			708	
	<b>55000</b>		<b>Other Purchased Services</b>								
.2300	.55400	.0000	Advertising	300	0	0	0		0	0	300
.2300	.55813	.0000	Employee Travel	0	2,000	0	30,000		6,500	13,000	51,500
.2300	.55814	.0000	Employee Training	0	0	0	0		0	0	0
.2300	.55915	.0000	Meeting Expense	90,000	5,000	0	1,000		3,000	8,000	107,000
	<b>56000</b>		<b>Supplies</b>								
.2300	.56113	.0000	Software	0	0	0	0		0	0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0		0	0	0
.2300	56117	.0000	Reimbursements			50,000					
.2300	56118	.0000	General Supplies & Materials	15,000	0	12,000	3,000	10,000	4,500	10,000	54,500
.2300	.56119	.0000	Postage	50	20	0	0	100	0		170
.2300	.56120	.0000	Printing	2,000	100	0	0		1,000	0	3,100
.2300	.56121	.0000	Copying	300	100	0	3,396	100	3,000	5,000	11,896
.2300	.56122	.0000	Items - resale	0	0	4,200,000	0	3,689,599	0	0	7,889,599
	<b>57000</b>		<b>Property</b>								
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0		0	0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	0		0	0	0
<b>2400</b>	<b>Support Services-Administration</b>										
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2400	.51100	.1113	Salary - Management	0	0	65,800	92,610	65,800	65,516	92,610	382,336
.2400	.51100	.1114	Salary - Support Staff	4,961	0	46,856	10,000	71,273	0	9,950	143,040
.2400	51100	1123	Payroll-Professional Sppt Staff				130,000		180,000	110,000	420,000
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2400	52111	.0000	Retirement Contributions	347	0	5,885	29,216	8,952	0		44,400
.2400	.52210	.0000	FICA Payments	308	0	6,985	14,422	6,985	15,222	13,179	57,099
.2400	.52220	.0000	Medicare Payments	72	0	1,634	3,373	1,634	3,560	3,082	13,354



**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

.2400	.52311	.0000	Health/Medical Payments	1,806	0	0	26,470	4,325	0	0	32,601
.2400	.52312	.0000	Life	0	0	0	0	0	0	96	96
.2400	.52500	.0000	Unemployment Compensation	15	0	338	698	411	737	638	2,836
.2400	.52700	.0000	Workers Compensation	71	0	672	2,498	1,022	3,806	3,047	11,116
2600	54316	.0000	Vehicle Expense - SITE	0	0	0	5,000		0		
			<b>TOTAL PROGRAM BUDGET</b>	115,000	0	4,403,618	50,000	4,130,200	330,000	200,000	9,228,818
			<i>20-21 to 21-22 Change</i>	<i>5,000</i>	<i>0</i>		<i>0</i>		<i>0</i>	<i>105,000</i>	<i>110,000</i>

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

PROGRAM FIVE (Professional Development)			Program	9050	9051	9052	9053			
Function	Object	Job Class		LEAP			TQP			
			<b>Income</b>							
			Sales and Service	43215	504,000					504,000
			Grants/Other Revenue		321,859		300,000			621,859
<b>2300</b>	<b>Support Services-General Administration</b>		Total Revenue	825,859						825,859
	<b>51000</b>		<b>Personnel Services - Compensation</b>							0
.2300	.51100	.1111	Salary - Executive Director							0
	<b>52000</b>		<b>Personnel Services - Benefits</b>							
.2300	52111	.0000	Retirement Contributions							0
.2300	.52210	.0000	FICA Payments							0
.2300	.52220	.0000	Medicare Payments							0
.2300	.52311	.0000	Health/Medical Payments							0
.2300	.52312	.0000	Life							0
.2300	.52500	.0000	Unemployment Compensation							0
.2300	.52700	.0000	Workers Compensation							0
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>							
.2300	.53414	.0000	Contracted Staff		0		124,800	Living Wage Stipends		124,800
.2300	53415	0000	Benefits				33,695			33,695
.2300	.53713	.0000	Indirect Costs		24,403		12,939			37,342
	<b>54000</b>		<b>Purchased Property Services</b>							
.2300	.54416	.0000	Communications							0
.2300	.54416	.0000	Cell Phone		708					708
	<b>55000</b>		<b>Other Purchased Services</b>							
.2300	.55400	.0000	Advertising							0
.2300	.55813	.0000	Employee Travel		40,000		15,277			55,277
.2300	.55814	.0000	Employee Training				1,500	Program Evaluator		1,500
.2300	.55915	.0000	Meeting Expense		20,000					20,000
	<b>56000</b>		<b>Supplies</b>							0
.2300	.56113	.0000	Software							0
.2300	.56114	.0000	Library/Audio Visual							0
.2300	56118	.0000	General Supplies & Materials		20,000		12,830			32,830
.2300	.56119	.0000	Postage		200					200
.2300	.56120	.0000	Printing							0
.2300	.56121	.0000	Copying							0
.2300	.56122	.0000	Items - resale							0
	<b>57000</b>		<b>Property</b>							0
.2300	.57331	.0000	Fixed Assets (>\$5000)							0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)							0
<b>2400</b>	<b>Support Services-Administration</b>									
	<b>51000</b>		<b>Personnel Services - Compensation</b>							
.2400	.51100	.1113	Salary - Management		83,349		8,625			91,974
.2400	.51100	.1114	Salary - Support Staff		9,950		3,000	On Site Mentors		12,950
2400	51100	1123	Payroll-Professional Suppt Staff		372,750		62,118			434,868
	<b>52000</b>		<b>Personnel Services - Benefits</b>							
.2400	.52100	.0000	Retirement Contributions		58,536					58,536
.2400	.52210	.0000	FICA Payments		28,895		4,386			33,281
.2400	.52220	.0000	Medicare Payments		6,758		2,710			9,468

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

.2400	.52311	.0000	Health/Medical Payments	132,232			9,574				141,806
.2400	.52312	.0000	Life								0
.2400	.52500	.0000	Unemployment Compensation	1,398			398				1,797
.2400	.52700	.0000	Workers Compensation	6,680			781				7,461
2600	54316	.0000	Vehicle Expense - LEAP	20,000			7,366				27,366
			<u>TOTAL PROGRAM BUDGET</u>	825,859							825,859
			20-21 to 21-22 Change	517,859							

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

PROGRAM NINE (Administration)			Program	9091	9092	9093	9094		9095		Budget
Function	Object	Job Class		Bus Office	Exec Dir	Human Resources	Technology		Entity		2022-2023
		Income	Sales and Service 41500	0	0	0	0		75,000		75,000
			Lease & Interest Revenue	0	0	0	0		103,500		103,500
			Total Income	0	0	0	0		178,500		178,500
			Net Fund Balance Subsidy						0		0
			<b>Total Income and Subsidy</b>						178,500		178,500
<b>2300</b>	<b>Administration</b>										
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2300	.51100	.1111	Salary - Executive Director	0	32,245	0	0		56,429		88,674
.2300	.51300	.1111	Additional Compensation	0		0	0		3,102		3,102
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2300	52111	.0000	Retirement Contributions	0	4,050	0	0		7,087		11,137
.2300	52112	.0000	Retirement Contributions 1%						22,032		
.2300	52113	.0000	Retirement Contributions 3%						28,131		
.2300	.52210	.0000	FICA Payments	0	1,999	0	0		3,691		5,690
.2300	.52220	.0000	Medicare Payments	0	468	0	0		863		1,331
.2300	.52311	.0000	Health/Medical Payments	0	4,919	0	0		8,609		13,528
.2300	.52312	.0000	Life	0	0	0	0		72		72
.2300	.52500	.0000	Unemployment Compensation	0	97	0	0		169		266
.2300	.52700	.0000	Workers Compensation	0	462	0	0		809		1,271
	<b>53000</b>		<b>Purchased Professional &amp; Technical Services</b>								
.2300	.53411	.0000	Auditing	0	0	0	0		28,000		28,000
.2300	.53413	.0000	Legal	0	0	0	0		22,000		22,000
.2300	.53414	.0000	Contracted Staff	28,000	1,000	0	25,000		20,000		74,000
.2300	53415	.0000	Cloud Services				132,000				
.2300	.53713	.0000	Indirect Costs	(99,597)	(79,290)	(132,109)	(362,056)		(2,508,911)		(3,181,963)
.2300	.53714	.0000	Member Credit Expense	0	0	0	0		200,000		200,000
	<b>54000</b>		<b>Purchased Property Services</b>								
.2300	.54311	.0000	Maintenance & Repair	0	0	0	0		0		0
.2300	.54416	.0000	Communications	0	0	0	0		55,000		55,000
.2300	.54417	.0000	Cell Phone	0	708	708	708		2,832		4,956
.2300	.54417	1115	Cell Phone - SR	0	0	0	0		708		708
.2300	.54417	1117	Cell Phone - NR						708		708
	<b>55000</b>		<b>Other Purchased Services</b>								
.2300	.55400	.0000	Advertising	0	0	2,000	0		12,000		14,000
.2300	55401	0000	Marketing Expense	0	0	0	0		30,000		30,000
.2300	.55811	.0000	Board Travel	0	0	0	0		16,000		16,000
.2300	55812	0000	Employee Travel, Marketing	0	0	0	0		3,000		3,000
.2300	.55813	.0000	Employee Travel	0	6,000	0	1,000		0		7,000
.2300	.55813	1115	Employee Travel - SR	0	0	0	0		21,000		21,000
.2300	.55813	1116	Employee Travel - NR						21,000		21,000
.2300	.55814	.0000	Employee Training	5,000	0	2,000	2,000		5,000		14,000
.2300	55815	.0000	Professional Development - Emity						25,000		25,000
.2300	.55915	.0000	Meeting Expense	0	4,000	0	0		0		4,000

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

Function	Object	Job Class	Program	9091	9092	9093	9094	9095		Budget
				<b>Bus Office</b>	<b>Exec Dir</b>	<b>Human Resources</b>	<b>Technology</b>	<b>Entity</b>		<b>2022-2023</b>
	<b>56000</b>		<b>Supplies</b>							
.2300	.56113	.0000	Software	15,000	0	0		0		15,000
.2300	.56114	.0000	Library/Audio Visual	0	0	0	500	0		500
.2300	.56115	.0000	Board Expenses	0	0	0	0	12,000		12,000
2300	56116	0000	Educational Assistance	0	0	0	0	10,000		10,000
.2300	56118	.0000	General Supplies & Materials	5,000	500	3,000	52,000	50,000		110,500
2300	56118	1115	General Supplies & Materials - SR		0	0	0	2,000		2,000
2300	56118	1117	General Supplies & Materials - NR					2,000		2,000
.2300	.56119	.0000	Postage	0	0	100	0	2,300		2,400
.2300	.56120	.0000	Printing	0	0	0	0	3,000		3,000
.2300	.56121	.0000	Copying	1,500	100	0	0	5,000		6,600
.2300	.56122	.0000	Items - resale	0	0	0	0	0		0
.2300	.56123	.0000	Bank Charges	0	0	0	0	10,000		10,000
	<b>57000</b>		<b>Property</b>							
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	6,000	0		6,000
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	12,000	0		12,000
	<b>58000</b>		<b>Debt Services and Miscellaneous Expenditures</b>							
.2300	.58211	.0000	Tax Liability/Penalty	0	0	0	0	0		0
.2300	.58211	.0000	Depreciation	0	0	0	0	246,467		246,467
<b>PROGRAM NINE (Administration)</b>										
.2300	.58213	.0000	Emergency Reserve	0	0	0	0	170,000		170,000
<b>2400</b>	<b>Support Services-Administration</b>									
	<b>51000</b>		<b>Personnel Services - Compensation</b>							<b>##</b>
.2400	.51100	.1113	Salary - Management	32,193	0	84,788	91,165	485,740		693,886
.2400	.51100	.1114	Salary - Assistants	0	14,884	0	0	129,075		143,959
.2400	51300	.1113	Additional Compensation	0	0	0	0	67,623		67,623
.2400	.51100	1115	Salary - Southern Rep	0	0	0	0	107,625	<b>173,085</b>	280,710
.2400	.51100	1117	Salary - Northern Rep					92,610	<b>154,775</b>	247,385
	<b>52000</b>		<b>Personnel Services - Benefits</b>							
.2400	52111	.0000	Retirement Contributions	4,043	1,042	10,649	11,450	77,221		104,406
2400	52111	1115	Retirement Contributions - SR	0	0	0	0	13,518		13,518
2400	52111	1117	Retirement Contributions - NR					11,632		11,632
.2400	.52210	.0000	FICA Payments	1,996	923	5,257	5,652	42,311		56,139
2400	52210	1115	FICA Payments - SR	0	0	0	0	6,673		6,673
2400	52210	1117	FICA Payments - NR					5,742		5,742
.2400	.52220	.0000	Medicare Payments	467	216	1,229	1,322	9,895		13,129
2400	52220	1115	Medicare Payments - SR	0	0	0	0	1,561		1,561
2400	52220	1117	Medicare Payments - NR					1,343		1,343
.2400	.52311	.0000	Health/Medical Payments	5,839	5,419	20,908	19,678	126,191		178,035
2400	52311	1115	Health/Medical Payments - SR	0	0		0	18,063		18,063
2400	52311	1117	Health/Medical Payments - NR					18,063		18,063
.2400	.52312	.0000	Life	0	0	0	0	2,160		2,160
2400	52312	1115	Life - SR	0	0	0	0	72		72
2400	52312	1117	Life - NR					72		72
.2400	.52500	.0000	Unemployment Compensation	97	45	254	273	1,844		2,514
2400	52500	1115	Unemployment Compensation - SR		0	0	0	323		323

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

2400	52500	1117	Unemployment Compensation - NR						278			278
.2400	.52700	.0000	Workers Compensation	462	214	1,215	1,307		5,942			9,140
2400	52700	1115	Workers Compensation - SR	0	0	0	0		1,543			1,543
2400	52700	1117	Workers Compensation - NR						1,328			1,328
.2400	.52914	.0000	Deferred Sick Leave Reserve	0	0	0	0					0

**COOPERATIVE EDUCATIONAL SERVICES  
2022-2023**

**Indicates new Program for 2022-2023**

**Indicates new Account for 2022-2023**

Function	Object	Job Class	Program	9091	9092	9093	9094	9095		Budget	
				<b>Bus Office</b>	<b>Exec Dir</b>	<b>Human Resources</b>	<b>Technology</b>	<b>Entity</b>		<b>2022-2023</b>	
<b>2600</b>	<b>Operation &amp; Maintenance of Plant</b>										
	<b>51000</b>		<b>Personnel Services - Compensation</b>								
.2600	.51100	1116	Salary Expense - Janitor					0		0	
	<b>52000</b>		<b>Personnel Services - Benefits</b>								
.2600	52111	.0000	Retirement Contributions								
.2600	.52210	.0000	FICA Payments					0		0	
.2600	.52220	.0000	Medicare Payments					0		0	
.2600	.52311	.0000	Health/Medical Payments					0		0	
.2600	.52312	.0000	Life					0		0	
.2600	.52500	.0000	Unemployment Compensation					0		0	
.2600	.52700	.0000	Workers Compensation					52		52	
	<b>54000</b>		<b>Purchased Property Services</b>								
.2600	54310	0000	Janitorial Services					20,000		20,000	
.2600	.54311	.0000	Maintenance & Repair - Furniture/Fixtures/Equipment					15,000		15,000	
.2600	.54312	.0000	Maintenance & Repair - Buildings & Grounds					30,000		30,000	
.2600	.54313	.0000	Electricity					20,000		20,000	
.2600	.54314	.0000	Natural Gas					10,000		10,000	
.2600	.54315	.0000	Water/Sewage					12,000		12,000	
.2600	.54316	.0000	Vehicle Expense - Entity					13,000		13,000	
2600	54320	9095	Mortgage Interest Expense					200,000		200,000	
	<b>55000</b>		<b>Other Purchased Services</b>								
.2600	.55200	.0000	Property/Liability Insurance					27,902	33,482	61,384	
	<b>56000</b>		<b>Supplies</b>								
.2600	.56118	.0000	General Janitorial Supplies & Materials					5,000		5,000	
	<b>57000</b>		<b>Property</b>								
.2600	.57331	.0000	Fixed Assets (>\$5,000)								
.2600	.57332	.0000	Fixed Assets (\$5,000 or less)								
<b>4000</b>	<b>Capital Outlay</b>										
			<b>TOTAL PROGRAM BUDGET</b>	0	0	0	0	178,500	0	178,500	
			20-21 to 21-22 Change	0	0	0	0	40,000		40,000	
								<b>Total Office FTE</b>	<b>43.0</b>		
								Total Indirect Cost		<b>0</b>	
<b>FUND SUMMARY, ADMINISTRATION AND TOTAL CES BUDGET</b>											
			<b>Purchased Property Services</b>	Program	Program	Program	Program	Program	Programs	<b>Budget</b>	
				9011-9016	9021-9026	9031-9036	9041-9049	9050-9059	9091-9095	<b>2022-2023</b>	
			<b>Income</b>								
			Sales and Service	41500	2,143,000	230,085,000	13,054,000	9,448,999	825,859	178,500	255,735,358
			Investments	43215							0
			<b>Total Income</b>	2,143,000	230,085,000	13,054,000	9,448,999	825,859	178,500	255,735,358	
			Net Fund Balance Subsidy						0	0	
			<b>Total Income and Subsidy</b>							255,735,358	
								<b>Bdgt Incr/(Dcr)</b>		<b>(17,590,555)</b>	
								<b>% Incr/(Dcr)</b>		<b>-6.44%</b>	

**COOPERATIVE EDUCATIONAL SERVICES**  
**Sandia Science Center Budget**  
**2022-2023**

<b>Approved</b>							<b>9096</b>
							<b>SSC</b>
<b>Income</b>							
0000	41740	100000	0000	Revenue Rent - In Pkwy			400,000
0000	41741	100000	0000	Revenue Passthur Maintenance - In Pkwy			0
0000	41742	100000	0000	Revenue Passthru Electricity - In Pkwy			7,358
0000	41743	100000	0000	Revenue CAM - In Pkwy			40,000
0000	41744	100000	0000	Revenue - Interest Tenant Deposits - In Pkwy			26
0000	41745	100000	0000	Revenue Misc - In Pkwy			0
						<b>Total Revenue</b>	<b>447,384</b>
<b>2300</b>	<b>Support Services-General Administration</b>						
2300	53413	100000	0000	Legal Fees - In Pkwy			500
2300	53414	100000	0000	Accounting/Audit Fees - In Pkwy			5,000
2300	53415	100000	0000	Commission Expense - In Pkwy			20,000
2300	53713	100000	0000	Indirect Cost - In Pkwy			160,346
2300	56123	100000	0000	Bank Fees - In Pkwy			1,200
2300	58211	100000	0000	Depreciation Expense - In Pkwy			66,879
<b>2600</b>	<b>Operation &amp; Maintenance</b>						
2600	55200	100000	0000	Property Insurance - In Pkwy			17,136
2600	55205	100000	0000	Property Tax - In Pkwy			0
2600	59001	100000	0000	Janitorial CAM - In Pkwy			17,073
2600	59002	100000	0000	Janitorial Supplies CAM - In Pkwy			1,600
2600	59003	100000	0000	Contract Maintenance CAM - In Pkwy			9,000
2600	59004	100000	0000	Maintenance Supplies CAM - In Pkwy			500
2600	59005	100000	0000	Electrical Repairs CAM - In Pkwy			1,000
2600	59006	100000	0000	Plumbing Repairs CAM - In Pkwy			1,000
2600	59007	100000	0000	Door & Lock Repair & Maint CAM - In Pkwy			500
2600	59008	100000	0000	Pest Control CAM - In Pkwy			600
2600	59009	100000	0000	Safety Equip & Maint CAM - In Pkwy			1,200
2600	59010	100000	0000	Roof Repairs CAM - In Pkwy			1,000
2600	59011	100000	0000	Electricity CAM - In Pkwy			16,000
2600	59012	100000	0000	Gas CAM - In Pkwy			13,500
2600	59013	100000	0000	Water & Sewer CAM - In Pkwy			10,000
2600	59014	100000	0000	Solid Waste Removal CAM - In Pkwy			3,000
2600	59015	100000	0000	Telephone CAM - In Pkwy			750
2600	59016	100000	0000	Security & Alarm Monitoring CAM - In Pkwy			1,000
2600	59017	100000	0000	HVAC Maint CAM - In Pkwy			15,000
2600	59018	100000	0000	HVAC Repairs CAM - In Pkwy			1,200



**COOPERATIVE EDUCATIONAL SERVICES**  
**Sandia Science Center Budget**  
**2022-2023**

<b>Approved</b>								<b>9096</b>
								<b>SSC</b>
<b>2600</b>	<b>Operation &amp; Maintenance</b>							
2600	59019	100000	0000	Grounds Maint CAM - In Pkwy			7,500	
2600	59020	100000	0000	Snow Removal CAM - IN Pkwy			3,000	
2600	59021	100000	0000	Window Washing CAM - In Pkwy			500	
2600	59022	100000	0000	Association Fees CAM - In Pkwy			4,500	
2600	59023	100000	0000	Management Fees Contract CAM - In Pkwy			15,000	
2600	59024	100000	0000	Management Fees intercompany CAM - In Pkwy			17,500	
2600	59025	100000	0000	Internet - CAM - SSC			2,200	
2600	59101	100000	0000	Equipment & Storage Rental Fees			0	
2600	59102	100000	0000	Electricity Landlord - In Pkwy			7,000	
2600	59103	100000	0000	Repairs Landlord - In Pkwy			2,000	
2600	59104	100000	0000	Maintenance Landlord - In Pkwy			1,500	
2600	59105	100000	0000	Repairs & Maint General - In Pkwy			1,500	
2600	59106	100000	0000	Electricity Passthru - SSC			7,000	
2600	59107	100000	0000	Maintenance - Passthru - SSC			200	
2600	59108	100000	0000	Janitorial Services - SNL - SSC			3,000	
2600	59109	100001	0	Renovation Expense - Rental Suites			10,000	
			<i>Total Program Budget</i>			447,384		
			<i>20-21/21-22 change</i>			0		