



EXECUTIVE COMMITTEE MEETING
Tuesday July 21, 2020
10:00 am
CES Virtual Meeting

AGENDA

- I. Call to Order
- II. Roll Call
- III. Approval of Agenda*
- IV. Approval of Minutes – May 28, 2020*
- V. Election of CES Executive Committee Secretary and Treasurer
- VI. Strategic Plan Review and Approval*
- VII. Agency Communications
 - A. Partnerships – LeAnne Gandy
 1. NMCCS – Erik Bose
 2. NMCEL – Stan Rounds
 3. NMPED – Adan Delgado
 4. NMSBA – Joe Guillen
 5. Higher Ed (4 yr.) – TBD
 6. Higher Ed (2 yr.) – Edward DesPlas
 - B. Finance – Dwain Haynes
 - C. Scholarship – Brenda Vigil
 - D. Nominating – Dwain Haynes
 - E. Policy – LeAnne Gandy
- VIII. Program Overview/Reports
 - A. Real Estate Update
 - B. Leadership Update- Dr. Garcia
 - C. Lease office space update
 - D. Regional Meetings

IX. Administrative Overview

A. Administrative Reports

1. Directors
 - (Finance) a. Robin Strauser*
 - (Ancillary) b. Lisa Chacon-Kedge*
 - (Procurement) c. Gustavo Rossell*
 - (REAP/Northern Services) d. Paul Benoit*
 - (Technology) e. Brad Schroeder*
 - (Southern Services) f. Jim Barentine*
 - (Human Resources) g. Teri Thelemaque*
 - (Food) h. Lori O'Rourke*
2. Executive Director*
 - a. CES Budget Revision
 - b. Construction Proposed Change Orders 6,7,8

B. Personnel - Report

1. Staff Contracts and Resignations*

C. Consent Agenda

1. Approval of Checks*
2. Profit and Loss and Balance Sheets*

X. Setting Next Meeting Dates

- A. Executive Committee Meeting, Tuesday, October 20, 2020, (Virtual)

XI. Adjournment

All items on agenda are subject to action by CES Executive Committee

* Included in Advance Packet Mailing

**Cooperative Educational Services
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**IX.A.1.a.
Finance Report –Robin Strauser**

Finance:

As of May 30, 2020, CES' revenue totals \$287,209,908. CES' revenue at the end of May already exceeds CES' total revenue for last fiscal year May 2020 revenue shows a very healthy increase of \$55,627,711 over May 2019's revenue of \$231,582,198. This is a 24% increase over last year. CES' profit as of May 2020 is \$1,723,778. An increase in profit of \$1,300,688 over May 2019's profit of \$423,090. Net fund balance is \$8,813,334 as of May 30, 2020

CES' Sandia Synergy Center, (SSC), rental property is doing well also. Revenue at the end of May 2020 is \$479,320. This is an increase in revenue of \$123,673, 36%, over last year for this same time. Profit is \$207,925 as of May 2020; up \$100,784 over May 2019. This is an increase in profit of 94% as compared to May 2019's profit of \$107,141.

Combining the financial reports of CES and SSC, revenue is \$287,689,228
and profit is \$1,931,703.

The reasons for this huge increase in revenue is that members use of CES' construction contracts keep increasing, Ancillary services continues to provide more services and that the Sandia Synergy Center is completely rented.

CES' purchase order volume at the end of May 2020 is \$308,561,043. This is an incredible increase of \$96,005,368 over May 2019 purchase order volume of \$212,555,675. This represents an increase of 46%. The number of purchase orders received has increased as well. CES has received 802, 17%, more PO's this year over last year.

CES' strong financial results this fiscal year do not seem to be waning because of the great growth in purchase order volume. Revenue, profit, and PO volume are all up substantially as compared to the same time last year. There is one month to go until Fiscal Year end. Typically, June is a very good revenue month for CES, so the CES' financial trend should continue.

Staff: Business Department staff continue doing PO's, invoices, making deposits and paying vendors via working remotely. Things are going very well for CES.

Strategic Plan:

Refer to the Strategic for all updates made through June, 2020.

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**IX.A.1.b.
Ancillary Report –Lisa Chacon-Kedge**

Ancillary Office Staff

CES welcomed a new administrative assistant to the Ancillary Office. Ms. Angelina Zamaripa started with CES in mid-May. She joins Ms. Adela Chavez in working on the multiple tasks needed to prepare for the 2020-2021 school year.

Preparation for 2020-2021

During the month of May, the Ancillary Office worked to issue contracts to school district administration outlining the agreements for the 2020-2021 school year. Additionally, the CES Ancillary Office issued letters of intent and ancillary staff evaluations to ancillary staff. The LOI was a new and unfamiliar step in the annual routine for CES ancillary staff. As a result, it was met with a fair number of questions from our ancillary staff. Therefore, we worked to answer questions and offer assurances that actual contracts would be forthcoming at the conclusion of the special legislative session and once hourly rates were finalized. On June 24, 2020, the Ancillary Office started issuing contracts to staff.

The Ancillary Office has also submitted its request to Real Time Solutions (RTS) to update hourly rates in the CES portal. Upon completion of this work request, the Ancillary Office will begin to issue allocations to staff and districts.

Additionally, on May 5, 2020, CES was approved for a loan through the federal Paycheck Protection Program (PPP) loan program. The funds were used to cover the cost of service delivery to school districts from May 5 to May 31. The Ancillary Office issued a letter to school districts informing them of this loan and how it would be used. Ancillary Office staff continues its work to provide data related to staff allocations (for 2019-2020) that will support our Business Office in its distribution of remaining CARES Act/PPP funds to Ancillary staff. This data collection included determining an average number of hours worked for each individual Ancillary staff member for two months “pre COVID.” The average was then compared to actual hours worked for the month of May (post COVID). The second data collection involved deducting the percentage of allocation used from the actual allocation total. Neither of these types of reports are readily available in our CES Portal. Thanks to Adela Chavez and Angelina Zamaripa for their continued efforts to put this information together for our Business Office.

Recruitment and Staffing

The Ancillary Office continues its efforts to recruit ancillary staff for the 2020-2021 school year. Applications are coming in for positions for school year 2020-2021. On May 7, 2020, and on May 14, 2020, CES Ancillary Office hosted one-hour webinars for graduating students from WNMU’s social work program.

During the month of June, the Ancillary Office has worked to confirm assignments for existing staff. This process is new to all three of us in the Ancillary Office. One observation that we have made is that both districts and ancillary staff make changes to their needs/requests frequently which results in several changes to tentative placements/allocations. Additionally, we have been screening applications, conducting interviews, and making introductions between school administration and new hires. New hires include:

- Orientation and mobility specialist
- Registered Nurse
- School Psychologist
- Speech Language Pathologists (1)
- Occupational Therapist
- Diagnostician (bilingual)-pending placement confirmation

Job postings have been updated and we continue the process of screening applications for several positions.

Total Number of Ancillary Staff to date: 233

Diagnosticians – 45	Occupational Therapists -30
Physical Therapists – 10	Certified Occupational Therapy Assistants - 5
School Psychologists – 17	Clinical Psychologists - 2
Social Workers – 40	Speech Language Pathologists - 51
Audiologists- 2	Registered Nurses - 15
Licensed Practical Nurses – 0	Recreation Therapists - 7
Adapted Physical Education Teachers - 0	Certified Orientation & Mobility Specialists - 1
Teachers of the Visually Impaired – 1	Rehabilitation Counselors - 5
Ancillary Teachers – 2	

Background Checks

The Ancillary Office uses its monthly newsletter to remind staff to contact the Human Resources Department prior to completing background checks. This allows the service provider to get some support and direction on how to proceed given their specific circumstances. Ancillary Office staff work with Teri Thelemaque, Human Resources Specialist, to address questions from ancillary staff as to how they should proceed in obtaining a current background check. Additionally, CES has been in contact with the New Mexico Department of Public Safety regarding the status of our request for an ORI number, which would allow us to run our own background checks on ancillary staff.

CPI Training Resumed

CPI make up trainings from March 2020 and April 2020 were rescheduled and completed on June 13, 2020 and June 20, 2020. The presenter has had to adjust his mode of instruction given the current circumstances. A CPI refresher course was delivered virtually. The in-person full course (second half) did not include a “physical contact” component. Ms. Adela Chavez has been working directly with our CPI trainer to schedule additional trainings for the remainder of 2020.

Remote Assessment Webinar

The CES Ancillary Office has been exploring the concept of remote assessment. On June 24, 2020, CES hosted a two-hour webinar on this topic. The presenter, a local bilingual educational diagnostician, shared her research and data collection as well as her experience in navigating this new process. Approximately 30 CES ancillary staff participated in this webinar. The presentation appears to have been well received. One participant described the presentation as “thoughtfully organized, informative, and gave us a real-life experience on how and what to expect. It covered all the prep[aration], pitfalls and assurances for test security including gauging the validity of the test outcomes we need to be aware of and the work that needs to be done ahead of time!” The goal is to identify ancillary staff who are willing to build their capacity in remote assessment should the membership request this service.

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**IX.A.1.c.
Procurement Report –Gustavo Rossell**

The CES Procurement Department continues with its mission to issue the solicitations and resulting contract vehicles for our Members to use saving them time and hundreds of thousands of dollars.

CES Procurement Dept. 2020 – Numbers at a glance

2020 Members` Spend Utilizing CES Contracts	*\$350M+
Request for Proposals	32
Award Protests	0
New Contracts	*532
Active Contracts	*1,196
CES Contract-Holding Vendors	*567
NM-based Contract-Holding Vendors	*396 (70%)
BlueBook Vendor Contacts	*1,076

[*CES record](#)

Since our last report, the most salient points in the Procurement Department were:

e-Procurement system

Ongoing periodic meetings with RTS, the software developer, to develop Phase II of our system which consists of the development of the Cost, Contract, and BlueBook Modules. Mockups and coding began in mid-February 2020. We are currently testing the new modules and the development of the s/w is still under construction.

We have finished consolidating and validating all vendor and contract data to provide “clean data” for RTS to upload to the new e-Procurement system. Due to developmental delays, related to covid19, the new estimated delivery date is July 31, 2020.

Interagency Collaboration with PSFA

PSFA approached us with the idea of partnering so that synergy enables NM schools get the most out of the e-Rate program. PSFA’s idea is to have both agencies do what we do best, CES will do the RFPs + Form 470s, issue and manage contracts for schools & libraries` use, and PSFA will provide the technical expertise.

We are meeting weekly and are working on the scope of work and the technical elements to be included in the RFP. As you may know, this e-Rate process is very structured and from beginning-to-end it takes several months to see it come to fruition; it is still ongoing with a tentative release date of 7/20/20.

I Update on Recent Publicly Competed Solicitations and Contract Awards

RFPs that have been advertised, are closing, or that have been scheduled for evaluations or to be awarded are listed below. A more detailed list of the contracts and the vendors awarded can be found in the New Contracts - Board Report through June 29, 2020 (see Appendix I).

RFP #	RFP Description	Proc. Mgr.	Release	Pre-prop	Due	Evaluations
2020-31 ongoing	<i>Vehicles</i>	JT	5/4	5/12	6/17	6/22-26/20
	• A. Cars, Trucks, Pickup Trucks, Vans, Police Car and Public Safety Vehicles (13)					
	• B. Medium and Heavy-Duty Trucks, Truck Bodies, Accessories, Parts and Services –6/19					
	• C. Light, Medium and Heavy-Duty Truck Bodies, Accessories, Parts and Services (9)					
2020-34 Awarded 6/22	<i>Janitorial Cleaning & Related Services</i>	JV	4/20	4/23	5/15	5/19 & 22/20
	A - "Commercial & Janitorial Cleaning"					
	B - "HVAC System Cleaning & Related"					
	C - "Specialty Cleaning" – Fire & Water Damage					
2020-37 ongoing	<i>Interactive Classroom Technology</i>	GR	5/29	6/3	6/19	6/23 & 24/20
2020-38 ongoing	<i>Public Sector Administrative S/W</i>	GR	5/29	6/3	6/19	6/23 & 24/20
2021-03 ongoing	<i>Facility Eval & Consulting Services – Capital Outlay, Infrastructure Capital Improvement Planning and Related</i>	JV	6/1	6/4	6/26	6/30/20
2021-01 ongoing	<i>Medicaid Billing & Collection Services</i>	JT	6/19	6/24	7/17	7/22-24/20
2021-04 ongoing	<i>Food Safety Mgt. Servs.</i>	GR	6/19	6/24	7/13	7/15

II Upcoming Publicly Competed Solicitations:

The following is a list of the Requests for Proposals to be advertised and available to the public in the 4th Quarter of FY 2019-2020:

RFP #	RFP Description	Proc. Mgr.	Release	Pre-prop	Due	Evaluations
2021-02	<i>E-Rate</i>	JT	7/20	7/24	8/24	8/25-28/20
2021-05	<i>Supplemental Employee Benefits</i>	JV	7/20	7/22	8/14	8/17-20/20

III Strategic Plan Update

6/25/20 report on strategic goals for the Procurement Department for FY 2019-2020.

Activity	Periodic Report Commentary
1.RTS repair issues as identified	Development of Phase II of the e-Proc. s/w development (Cost, Contract, and BlueBook Modules) began in mid-Feb. Currently, the Cost module and the Messaging program are under construction. Testing begin last week of April 2020. Contract and Bluebook modules are currently under construction
2.Finalize Cost module.	
3.Finish development of internal procedures and T/Cs.	T/Cs (General T/Cs, + supplemental for construction and federal) ✓ • continuous review & improvements of our procurement documents is done as needed.
4.Finalize Contract module.	Contract Module: development and coding are under construction during this Phase II. Est. completion date of all modules is 7/31/20 → due to covid19, the completion date has been pushed back a few weeks.
5.Develop procedures for use of eProcurement system by proposers & evaluators.	CES requested a quote for development of the complete e-Proc. system Instructions / User Manual. The cost through the developer was high; CES decided to do short “how to” videos and short instructional scripts in-house when the completed Phase II is delivered. (tentative completion of this activity is 2nd quarter of FY 2020-2021)
6.Finalize Bluebook from the contract module.	During the development of Phase II of the e-Proc. System, to include Cost module, Contract module and e-Bluebook Modules, we will have mtgs. to design what the e-Blue Book will look like, what elements & functionality it should include, etc. Est. completion date is 7/31/20 → due to covid19, the completion date may be pushed back a few weeks.
7.Enhancements or changes based on use of system.	Enhancements or changes based on use of system TBD after Phase II is completed, and system is in use. Updates to the s/w are expected throughout the life of the s/w.

New Contracts - Board Report

The following is a detailed list of new contract awardees through June 29, 2020.

Solicitation No.	Title	Awardee
CES Procurements		
2020-30	Student & Senior Nutrition Program Food and Non-Food Items	Labatt
2020-34	Cleaning, Specialty Cleaning – Janitorial, HVAC/Duct, Fire/Water and Other Disaster and Related Services	<p style="text-align: center;">Cleaning, Specialty Cleaning – Janitorial and Related Services Quality Janitorial Spiral Investments LLC Quality Janitorial – North LLC QMI New Mexico</p> <p style="text-align: center;">Cleaning, Specialty Cleaning - HVAC/Duct and Related Services Carpet Tech Rhoads Co. Southall Enterprises LLC</p> <p style="text-align: center;">Cleaning, Specialty Cleaning - Fire/Water and Other Disaster and Related Services STOP Restoration LLC QMI New Mexico Rockefeller’s Cleaning & Restoration Spiral Investments LLC Belfor Property Restoration Mooring Const. & Restoration</p>

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**IX.A.1.d.
REAP/Northern Services Report –Paul Benoit**

Northern Services Notes

Since our last reports, we are still unable to travel to our regional locations. But, we continue to communicate with our constituents via phone, email, and video conferencing.

I was tasked with assisting Lisa, Brad, and Jim with completing the input and review of data for the ProCure App, which Brad designed to help us test and transition into a model to be designed by RTS. This was a several week endeavor with hours each day input by all of us. I learned quite a bit about the organization of the procurement office/files and how contract assignments are made. The app will be a good model for which RTS to base their final product on for on-line contract information, bluebook, and direct purchasing.

In addition, we've helped keep districts abreast of what is going on with COVID and any health/medical items and instructional technology as they prepare to continue dealing with any potential COVID-related organizational issues in the next school year.

Other business (construction, vehicles, equipment) has continued at a high level, perhaps due to districts wanting to get projects done while schools are "closed" for day-to-day business.

We continue to wrestle with contacts and work to ensure this database is up-to-date and useful for our communication purposes.

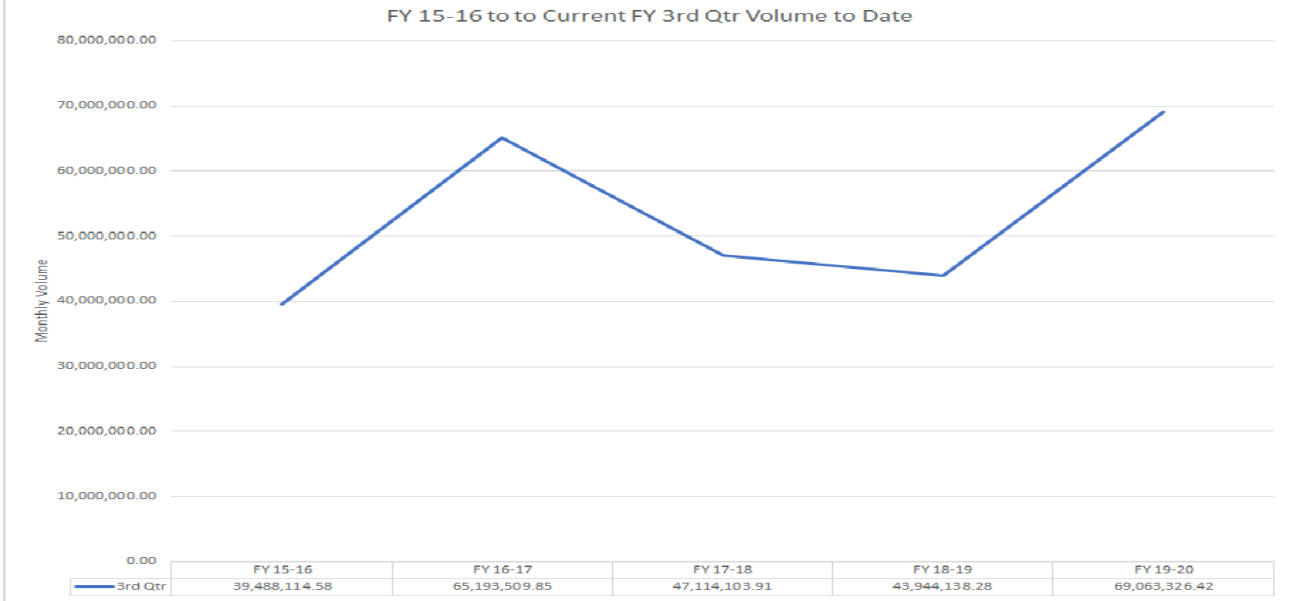
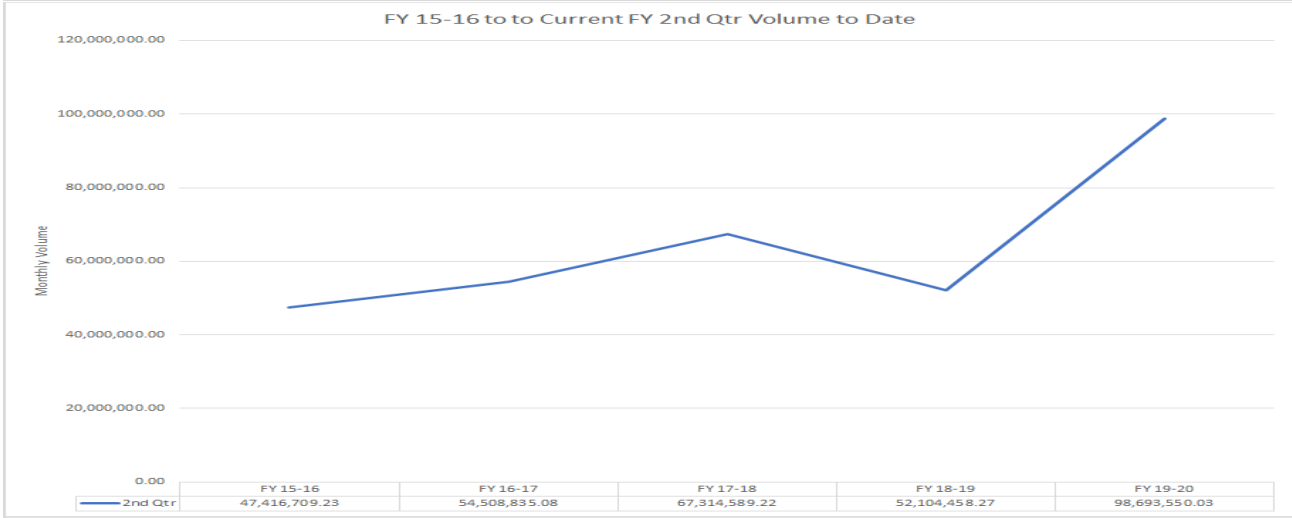
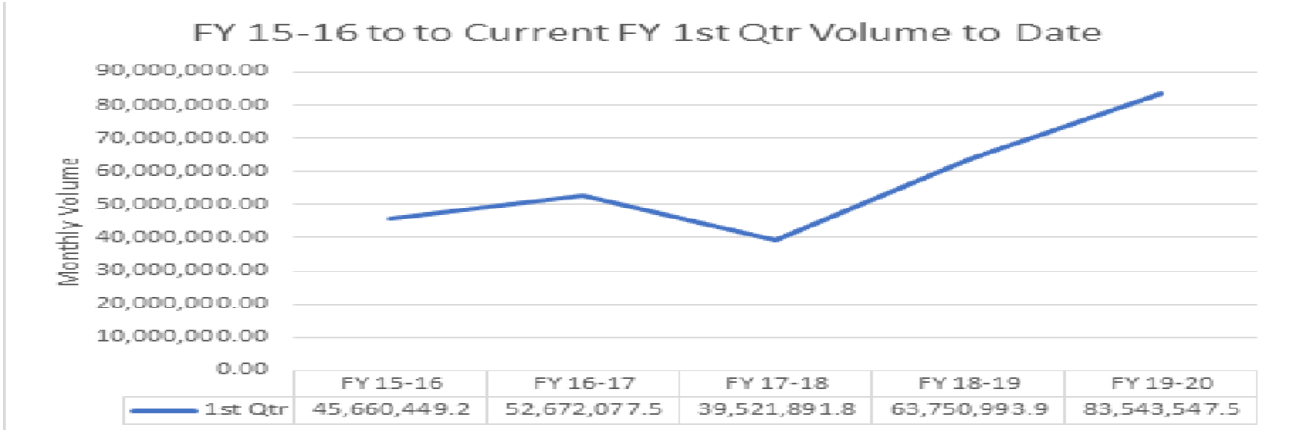
NMREAP NOTES

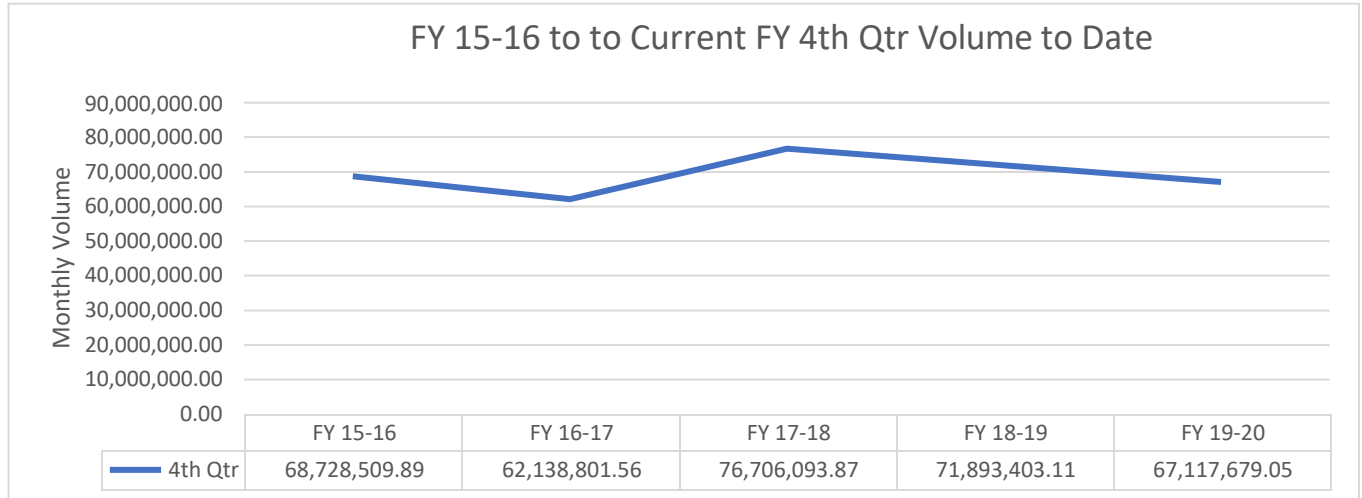
NMREAP is in full-swing for 2020-21 renewals and, so far, I don't believe any schools have indicated "non-renewal". I will have an accurate count in next quarter's update.

Addenda

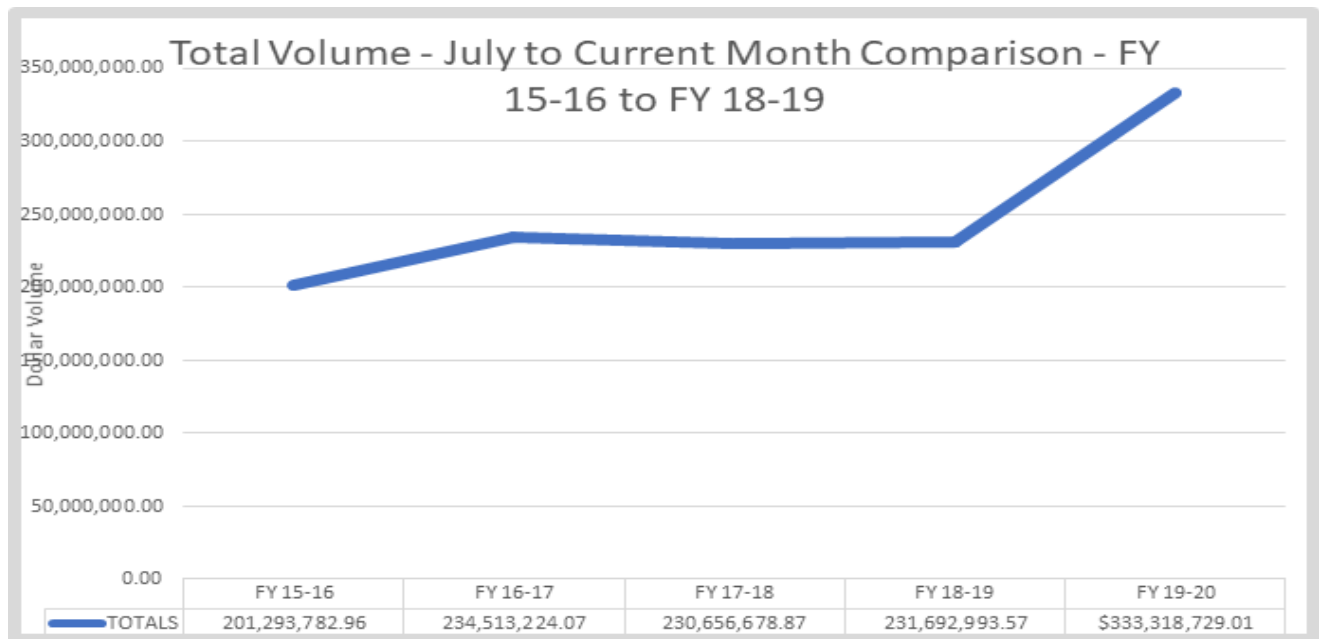
- 1) PO Summary Report through June 26, 2020. I will have the final 4thQTR and EOY data either as an addition to this report or for the October Meeting.

COMPARISON OF EACH QUARTER
 (4TH Quarter Not complete and info may change with EOY Numbers)





Each quarter shows that CES had a significant amount of volume over any prior year in the first three quarters. The fourth quarter slowed down, though this report does not include two days of the final quarter and PO's have been rolling in, so the final report will reflect any changes and increases in this amount. Also, the prior year only reflects through June 26, as well, so we will have to "wait and see" if we have a "grand-slam" with all four quarters exceeding prior year numbers.



In this final graph, one can see that with/without the final two days of the quarter, PO Volume for the year has exceeded, as of June 26, 2020, the prior year volume by 43.9%. Actual #'s of PO's are up by 14.9%. As you are aware, PO Volume is Jim's and my primary tool gauging our effectiveness in working with our customers and promoting CES.

NMREAP

JOB POSTING SUMMARY

TEACHING POSITIONS POSTED AS OF JUNE 30, 2020

REPORT HIGHLIGHTS

Teaching Position Types

- There are 244 separate teaching positions posted as of June 30 from 53 different subscribing schools.
- Elementary Teaching Positions are the highest number of positions posted at 52/244 (21.3%)
- Special Education Positions are the next highest number posted at 42/244 (17.2%)
- The third highest is Math at 29 (11.89%), followed by Language arts and Science, respectively at 23 and 17 (9.4% and 6.9%)

Teaching Certification Types

- Elementary K-8 Certificate types are, obviously, the highest number of certificates requested as primary licensure for positions at 51 (20.9%)
- SPED/K12 are listed as the primary licensure in 37 of the positions (15.2%)
- Secondary Teaching (general) is listed as the primary licensure on 18 positions (7.4%)
- Math and Language Arts (7-12) are the next two primary certificate types at 14 and 12, respectively (5.7% and 4.9%)

Teaching Posts from Subscribing Schools/Districts

- One school has 63 Jobs posted for 25.8% of the total jobs posted on NMREA
- Two schools account for 20 and 18 Jobs posted for 15.5% between them.
- One school has 13 Jobs posted (5.3%)
- Three schools have 9, 7, and 7 jobs posted for a combined 9.4% of total jobs
- 7 Schools account for 56.15% of the jobs posted as of June 30, 2020
- 46 Schools have 5 or few jobs posted (43.85%).

General Information

There are currently 103 Active Subscriptions from schools and charter schools on NMREAP. I am still working to get all renewals confirmed and have not been notified of any cancellations, as of June 30.

Support positions are not as prevalent on NMREAP, but this year there are 54 Support Positions posted. There are 9 social work and 9 nursing positions posted (16.7% each). There are 8 counselor positions and 5 SLP positions (24%). The remaining 23 support positions (42.6%) vary from OT, PT, Instructional Coaches, Aides, Librarian/Media, and several coordinator type positions.

Administrative positions are also not prevalent on NMREAP. There are currently 20 Administrative positions posted. These are Principals, Assistant Principals, Subject Area Coordinators and Instructional Leader Supervisors, and 1 Superintendent Position.

Position Type	#	%
Classroom Teacher / Activities	7	2.87%
Classroom Teacher / Computer Technology	2	0.82%
Classroom Teacher / Early Childhood	11	4.51%
Classroom Teacher / Elementary School Classes	52	21.31%
Classroom Teacher / English as a Second Language (ESL)	7	2.87%
Classroom Teacher / Family and Consumer Sciences Education	2	0.82%
Classroom Teacher / Foreign Languages	5	2.05%
Classroom Teacher / Health	1	0.41%
Classroom Teacher / Language Arts (English)	23	9.43%
Classroom Teacher / Mathematics	29	11.89%
Classroom Teacher / Miscellaneous	5	2.05%
Classroom Teacher / Music	9	3.69%
Classroom Teacher / Physical Education	8	3.28%
Classroom Teacher / Science	17	6.97%
Classroom Teacher / Social Studies	14	5.74%
Classroom Teacher / Special Education	42	17.21%
Classroom Teacher / Talented and Gifted	9	3.69%
Substitute Teacher / Miscellaneous	1	0.41%
Total Types of Teaching Positions Posted (18)	244	100.00%

Certificate Type	#	%
Bilingual K-8	3	1.23%
Bilingual K-12	1	0.41%
Bilingual 5-9	5	2.05%
Bilingual 7-12	2	0.82%
Blind/Vis Impaired B-12	2	0.82%
Early Childhood B-3	11	4.51%
Elementary K-8	51	20.90%
Fine Arts K-12	3	1.23%
Fine Arts 5-0	1	0.41%
Gifted Ed Endorsed	6	2.46%
Teaching K-12	1	0.41%
Lang Arts K-12	4	1.64%
Lang Arts 5-9	4	1.64%
Lang Arts 7-12	12	4.92%
Math K-12	8	3.28%
Math 5-9	4	1.64%
Math 7-12	14	5.74%
Middle Level 5-9	3	1.23%
Mod/Class Lang K-12	1	0.41%
Mod/Class Lang 7-12	2	0.82%
Muusci K-12	6	2.46%
Music 7-12	1	0.41%
Native Am Lang/Culture K-12	1	0.41%
Other Certificate	2	0.82%
Physical Education	1	0.41%
Physical Education K-12	5	2.05%
Physical Education 7-12	2	0.82%
Science: Grades K-12 Teaching	4	1.64%
Science 5-9	2	0.82%
Science 7-12	9	3.69%
Secondary Teaching 7-12	18	7.38%
Secondary Vo-Tech 7-12	1	0.41%
Soc St. K-12	3	1.23%
Soc St 5-9	2	0.82%
Soc St 7-12	3	1.23%
SPED	4	1.64%
SPED K-12	37	15.16%
Sub Teacher	1	0.41%
Tech Info 7-12	1	0.41%
Unspecified	3	1.23%
Total Certificate Types Posted (42)	244	100.00%

District/Charter	#	%
Academy for Technology & the Classics Charter Scho	1	0.41%
Alamo Navajo School Board, Inc.	7	2.87%
Alamogordo Public Schools	1	0.41%
Alma d'Arte Charter High School	2	0.82%
Bernalillo Public Schools	4	1.64%
Bloomfield Schools	3	1.23%
Capitan Municipal Schools	2	0.82%
Carlsbad Municipal Schools	2	0.82%
Clayton Municipal Schools	2	0.82%
Cottonwood Valley Charter School	1	0.41%
Deming Public Schools	18	7.38%
Dexter Consolidated Schools	1	0.41%
Digital Arts and Technology Academy	2	0.82%
Espanola Public School District #55	3	1.23%
Eunice Public Schools	2	0.82%
Fort Sumner Municipal Schools	2	0.82%
Gallup McKinley County Schools	1	0.41%
Grants/Cibola County Schools	13	5.33%
Hagerman Municipal	3	1.23%
High Plains Regional Education Cooperative #3	1	0.41%
Hobbs Municipal Schools	7	2.87%
Hondo Valley	1	0.41%
Jal Public Schools	1	0.41%
Jemez Mountain Schools	2	0.82%
Jemez Valley Public Schools	2	0.82%
McCurdy Charter School	3	1.23%
Mescalero Apache School	2	0.82%
Moriarty-Edgewood School District	4	1.64%
Mountainair Public Schools	2	0.82%
NACA Inspired Schools Network	3	1.23%
NM School f/t Blind and Visually Impaired	2	0.82%
Pecos Independent Schools	3	1.23%
Penasco Independent School District	3	1.23%
Pojoaque Valley School District	4	1.64%
Portales Municipal Schools	4	1.64%
Pueblo of Laguna Department of Education	3	1.23%
Questa Independent Schools	3	1.23%
Ramah Navajo School Board	4	1.64%
Reserve Independent District No. 1	2	0.82%
Roswell Independent School District	63	25.82%
Ruidoso Municipal Schools	20	8.20%
Sandoval Academy of Bilingual Education	2	0.82%
Santa Fe Indian School	1	0.41%
Santa Rosa Consolidated Schools	3	1.23%
Silver Consolidated School District #1	2	0.82%
Socorro Consolidated Schools	1	0.41%
South Valley Academy	3	1.23%
Taos Municipal Schools	9	3.69%
Tierra Encantada Charter School	5	2.05%
Tohajiilee Community School Board of Education Inc	2	0.82%
Truth or Consequences Municipal Schools	2	0.82%
Tularosa Municipal Schools	1	0.41%
Wagon Mound Public Schools	4	1.64%
53 Schools/Charters have Positions Posted	244	100.00%

SUPPORT POSITION BREAKDOWN

Position Type	#	%
Coordinator	1	1.85%
Educational Diagnostician	1	1.85%
Family Engagement Specialist	1	1.85%
Graduation Coach	1	1.85%
Grant Coordinator	1	1.85%
Instructional Coach	3	5.56%
Librarian/Media Specialist	2	3.70%
Nurse	9	16.67%
Occupational Therapist	4	7.41%
Physical Therapist	1	1.85%
Psychologist	4	7.41%
School Counselor	8	14.81%
Social Worker	9	16.67%
Speech-Language Therapist / Pathologist	5	9.26%
Student Success Advisor	1	1.85%
Teacher Aide	2	3.70%
Vision Therapist	1	1.85%
Total Types of Support Positions Posted (17)	54	100.00%

District/Charter	#	%
Alamo Navajo School Board, Inc.	1	1.85%
Alamogordo Public Schools	2	3.70%
Bernalillo Public Schools	3	5.56%
Capitan Municipal Schools	1	1.85%
Carlsbad Municipal Schools	2	3.70%
Central Region Educational Cooperative #5	4	7.41%
Espanola Public School District #55	3	5.56%
Gallup McKinley County Schools	3	5.56%
Grants/Cibola County Schools	2	3.70%
High Plains Regional Education Cooperative #3	1	1.85%
Hobbs Municipal Schools	2	3.70%
Maxwell Municipal Schools	1	1.85%
McCurdy Charter School	2	3.70%
Mountainair Public Schools	1	1.85%
NM School f/t Blind and Visually Impaired	4	7.41%
Pecos Independent Schools	2	3.70%
Portales Municipal Schools	1	1.85%
Quemado ISD #2	1	1.85%
Ramah Navajo School Board	1	1.85%
Roswell Independent School District	3	5.56%
Ruidoso Municipal Schools	3	5.56%
Silver Consolidated School District #1	1	1.85%
Socorro Consolidated Schools	2	3.70%
Taos Municipal Schools	3	5.56%
Tohajiilee Community School Board of Education Inc	1	1.85%
Truth or Consequences Municipal Schools	3	5.56%
Tularosa Municipal Schools	1	1.85%
27 Schools/Charters have Support Positions Posted	54	100.00%

ADMINISTRATIVE POSITION BREAKDOWN

Position Type	#	%
Assistant Principal	4	20.00%
Budget/Grants Mgr	1	5.00%
Dean of Students - Secondary Level	2	10.00%
Director	2	10.00%
Inst Leader/Supervisor	1	5.00%
Principal	7	35.00%
Subject Area Coordinator	2	10.00%
Superintendent	1	5.00%
Total Types of Support Positions Posted (8)	20	100.00%

District/Charter	#	%
Alamo Navajo School Board, Inc.	2	10.00%
Alamogordo Public Schools	1	5.00%
Bloomfield Schools	1	5.00%
Grants/Cibola County Schools	1	5.00%
High Plains Regional Education Cooperative #3	1	5.00%
Hobbs Municipal Schools	1	5.00%
Penasco Independent School District	1	5.00%
Ramah Navajo School Board	1	5.00%
Roswell Independent School District	3	15.00%
Ruidoso Municipal Schools	1	5.00%
Santa Fe Indian School	1	5.00%
South Valley Academy	2	10.00%
Springer Municipal Schools	1	5.00%
Tohajiilee Community School Board of Education Inc	1	5.00%
Zuni Public Schools	2	10.00%
15 Schools/Charters have Admin Positions Posted	20	100.00%

**Cooperative Educational Services
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**IX.A.1.e.
Technology Report –Brad Schroeder**

Our Ancillary department and Professional Services programs (ie TAP, LEAP SITE, etc.) are asking more and more about delivery virtual lessons and trainings through a variety of platforms. We are working diligently on providing training and support on these platforms for the upcoming school year.

As we continue working on the last phase of eProcurement development as well as Direct Purchasing, we are also ramping up our data validation regarding vendors, contracts, contacts, etc.

We are using an internal application, ProCure, to work through this data. This will also allow us to demo and test how we would like our final systems to work in real time.

We will be using this application to access active contracts and pricing, messaging vendors, create both an online working mock-up of a Bluebook, as well as a printed version of the Bluebook.

We can use these mock-ups as requirements for final design and development of our eProcurement system and Direct Purchasing process. Those two systems are on track for testing and available for rollout by August 1st.

We have purchased a laptop for every CES full-time staff member and have made major changes to our internal electronic filing system. All are an effort to better streamline effectiveness and efficiencies for all staff from all locations. We have provided several trainings sessions with more to come as we make this transition.

Furthermore, as we are going more cloud/virtual, we are also looking closely at our HR management and how to digitize several processes.

The new building is coming along quickly. We've had on-site walk throughs regarding technology, audio/video and security to finalize our needs as we head into a November opening.

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**IX.A.1.f
Southern Services Report –Jim Barentine**

During the Corona Pandemic, travel to member and vendor sites in my assigned area has been replaced entirely by digital communication. I continue to learn tricks and approaches in the use of conference calls, GoToMeeting, Zoom, and Microsoft Teams. I have had “conversations” with many of my contacts across southern New Mexico and at least email conversations with those unavailable to “meet.” Unfortunately, avoiding travel eliminates the key component of face-to-face so important in my work. I look forward to being able to resume those onsite visits.

There continues to be more staff turnover than usual among members. It makes contact updating a more involved task than usual. With new personnel at our members organizations comes many opportunities for education re CES. Fluctuations in the use of CES contracts by members occur most often when an entity experiences staff turnover, so I focus a lot of work on educating entities’ new staff on the benefits and processes related to using CES as a procurement partner. As well, when the staff turnover occurs among member schools and districts, the educating includes the education-related programs and services offered by CES.

Bo and I continue to try new approaches to enhance our digital media program. Creative interpretation and extrapolation of the data available through platform analytics has us varying our approaches to posting content and times. The growth of our social media reach continues. Total reach for all platforms for FY2020 is 20,200. Total followers for all platforms at this time is 1,137. Our posting modalities are multiple, and we have worked (and continue to work) to collect a large pool of CES-related photos to support the posts. We would welcome any explained photos from members as well, as we strive to emphasize our members and the human component of what we’re about.

Paul and I continued work to support the efforts of the Procurement and Business Office departments to transform the CES purchasing model for members. Our focus grew to include a full review of vendor information in ProCure, the database that will support development of both the online and printed versions of the new Bluebook. It is exciting to see CES moving forward through improved efficiencies.

Marketing and collaboration efforts have been scattered and informal, occurring via email, teleconference, and/or videoconference. Three key projects to market specific programs or products have included (1) PPE, sanitizer, disinfectant, thermometers, etc., (2) laptops and tablets, and (3) information dissemination for PED regarding the availability of hotspots through wireless offerors on state purchasing agreement.

I continue to support the work of the Ancillary Program through recruitment and identification of placement opportunities. It's slow in most areas of the south. Also, quarantine time has allowed for participation in multiple online trainings and meetings.

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IX.A.1.g.

Human Resources Report –Teri Thelemaque

The staff at CES have continued working from home since our last Executive Committee Meeting.

As we look toward the possibility of bringing staff back to the office, we began creating documentation on new office guidelines. This includes promoting social distancing where possible, modifying work stations with plexiglass barriers, creating guidelines for wearing masks, online and in person meeting guidelines, daily health screening guidelines, and guidelines for an exposure event.

June was a busy month of creating an active list of Professional Services staff members, finding out who wanted to continue providing services and creating contracts for all our staff (Office, Ancillary and Professional Services.) We are gathering the information from Professional Services staff members, as they agree to continue on staff, for an updated website. My hope is to have that website up and running by August.

We were finally able to get a contact at the Department of Public Safety to discuss our ORI application status for a background check machine. We submitted this application in August 2019 and have not heard anything regarding the status. Unfortunately, she was not able to give a lot more information, but at least we have a contact now. Our application is awaiting FBI approval. If we are not approved for an ORI number, we will need to come up with a new policy on obtaining an up to date background check on Ancillary and Professional Service staff members.

We will finish the 4th quarter Health and Wellness Challenge on June 30, 2020. We had to rearrange most of the pledge options to go virtual. I do not yet have a number of staff who completed the challenge this quarter but believe everyone should have the ability to submit the pledge cards since most options were recorded for later viewing options.

For the next quarter, we have several virtual options again. Options will include online financial webinars, NMPSIA monthly online classes, sharing physical fitness videos with staff, and participating in virtual staff lunch and learns with staff sharing healthy meals they have prepared.

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IX.A.1.h.

Food Report –Lori O’Rourke

Labatt was awarded the CES Food contract for the next five years, without protest. They continue to excel as a procurement partner and are taking care of our students and seniors during this time of increased food insecurity.

I had the opportunity to discuss the “new normal” being experienced by the workers at Labatt with Satjeet Pierson, the Albuquerque Branch Manager and representative for CES. She described the following:

- Warehouse and delivery staff must call in to their Manager prior to going to work and let them know how they are feeling.
- Once they arrive, they must check in again with the Manager to confirm they are well.
- All are required to wear masks and gloves.

Given the new announcement for back to school, students will still need breakfast and lunch, whether staggered in the cafeteria or in the classroom. Labatt’s biggest focus now, is trying to get clear needs for the start of school. This is challenging, when the spread of Covid-19 continues, and opening dates keep shifting.

Speaking of the Pandemic... Here are the Top 10 Foods for Stress Relief

1. Avocado and Banana. They're loaded with potassium, a vital mineral for **keeping blood pressure low.**
2. Tea. **Calm frazzled nerves** with a soothing cup of your favorite tea blend.
3. Swiss Chard. The magnesium in Swiss chard and other leafy veggies helps **balance the body's stress hormone, cortisol.**
4. Fatty Fish. The heart-healthy omega-3 fats in fish such as salmon, sardines and tuna **manage adrenaline levels to help keep you calm, cool and collected.**
5. Whole-Wheat Pretzels. Whole-grain snacks like whole-wheat pretzels or crackers will not only make you feel fuller from the fiber, but also the carbohydrates offer an **energy boost and trigger the brain to release a feel-good chemical called serotonin.**
6. Carrots. Munching on crunchy foods **helps beat stress.** Nutrient-rich carrots, celery and other crunchy, fresh veggies offer satisfying crispness that won't bog you down with too many calories.
7. Milk. Have a glass to get more B vitamins, protein, vitamin D and bone-building calcium to **relieve tense muscles.** Stick to the low-fat (1 percent) or skim varieties. Try drinking some milk around bedtime to **bring on more restful sleep.**

8. Chocolate. Research indicates that dark chocolate may **lower levels of stress hormones**. Chocolate also contains sugar (a carbohydrate), so it **releases mood-improving serotonin**. It's all right to indulge; just keep the portions in check.
9. Yogurt. **Next time you are feeling stressed**, skip the ice cream and instead enjoy a colorful yogurt parfait.
10. Nuts. Stress runs you down, which leaves you open to sickness. Almonds, pistachios and walnuts can **boost your immune system** with vitamins and zinc.

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IX.A.2.a. and b.

Executive Director –David Chavez

a. Budget Timeline- Request approval of CES revised budget

Included in this packet you will find the revised budget to address the adjustment made to address Ancillary Staff compensation. At the May meeting, the Executive Committee approved the budget that reflected a 4% increase for the Ancillary Staff. Considering the changes made to District and Charter school budgets, during the Special Session, we are requesting that compensation for Ancillary Staff mirror the 1% approved during the session.

b. Proposed Change Orders 6,7, and 8

I recommend these proposed Change orders:

Change order # 6- install a better grade of blinds for the offices. Install roller shades in lieu of mini blinds @ a cost of \$3,017.14.

Change order # 7- upgrade the laminate for the countertop in work areas throughout the building @ a cost of \$2,680.00.

Change order #8- Upgrade the laminate for the facing of the cabinets @ a cost of \$497.00.

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PROGRAM ONE (Admin Support)			Program	9011	9012	9013	9014	9015	9016	Budget	Budget
Function	Object	Job Class		Insurance	Int'l Teacher	Prof. Svcs	Placement Svcs		Medicaid	2020-2021	2019-2020
			Income		program						
			Sales and Serv	43215	25,000	1,000,000	68,000		850,000	1,943,000	1,640,000
					DELETED						
2300	Support Services-General Administration				PROGRAM						
	51000		Personnel Services - Compensation								
.2300	.51100	.1111	Salary - Executive Director	0		0	0		0	0	0
	52000		Personnel Services - Benefits								
.2300	.52111	.0000	Retirement Contributions	0		0	0		0	0	0
.2300	.52210	.0000	FICA Payments	0		0	0		0	0	0
.2300	.52220	.0000	Medicare Payments	0		0	0		0	0	0
.2300	.52311	.0000	Health/Medical Payments	0		0	0		0	0	0
.2300	.52312	.0000	Life	0		0	0		0	0	0
.2300	.52500	.0000	Unemployment Compensation	0		0	0		0	0	0
.2300	.52700	.0000	Workers Compensation	0		0	0		0	0	0
	53000		Purchased Professional & Technical Services								
.2300	.53414	.0000	Contracted Staff	0		0	0		0	0	0
.2300	.53713	.0000	Indirect Costs	25,000		72,598	32,425		112,649	242,672	133,406
	54000		Purchased Property Services								
.2300	.54416	.0000	Communications	0		0	0		0	0	0
	55000		Other Purchased Services								
.2300	.55400	.0000	Advertising	0		0	0		0	0	0
.2300	.55813	.0000	Employee Travel			15,000	1,500		0	16,500	20,500
.2300	.55814	.0000	Employee Training	0		0	0		0	0	0
.2300	.55915	.0000	Meeting Expense	0		0	0		0	0	1,000
	56000		Supplies								
.2300	.56113	.0000	Software	0		0	0		0	0	0
.2300	.56114	.0000	Library/Audio Visual	0		0	0		0	0	0
.2300	.56118	.0000	General Supplies & Materials	0		0	500		0	500	5,500
.2300	.56119	.0000	Postage	0		0	80		0	80	80
.2300	.56120	.0000	Printing	0		0	0		0	0	0
.2300	.56121	.0000	Copying	0		0	100		0	100	100
.2300	.56122	.0000	Items - resale	0		0	27,318		733,550	760,868	760,073
	57000		Property								
.2300	.57331	.0000	Fixed Assets (>\$5000)	0		0	0		0	0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0		0	0		0	0	0
	51000		Personnel Services - Compensation								
.2400	.51100	.1113	Salary - Management	0		837,250	5,000		0	842,250	636,000
.2400	.51100	.1114	Salary - Support Staff	0		0	0		2,325	2,325	1,745
	52000		Personnel Services - Benefits								
.2400	.52111	.0000	Retirement Contributions	0		0	628		163	791	5,750
.2400	.52210	.0000	FICA Payments	0		51,910	310		144	52,364	39,540
.2400	.52220	.0000	Medicare Payments	0		12,140	73		34	12,246	9,247
.2400	.52311	.0000	Health/Medical Payments	0		0	0		1,105	1,105	19,856
.2400	.52312	.0000	Life	0		0	0		0	0	0
.2400	.52500	.0000	Unemployment Compensation	0	0	2,512	15		7	2,534	1,275
.2400	.52700	.0000	Workers Compensation			8,591	51		24	8,666	5,926
			TOTAL PROGRAM BUDGET	25,000		1,000,000	68,000		850,000	1,943,000	1,640,000

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			19-20 to 20-21 Change	3,000		300,000	0	0	303,000	353,000
PROGRAM TWO (Procurement)			Program	9021	9022	9023	9024	9026	Budget	Budget
Function	Object	Job Class		Food			Procurement	AEPA	2020-2021	2019-2020
			Income							
			Sales and Service		0	0	249,500,000	5,760,000	255,260,000	222,650,000
			Rebates/Allowances	60,000			623,440	240,000	923,440	818,000
			Total Revenue	60,000			250,123,440	6,000,000	256,183,440	223,468,000
2300	Support Services-General Administration									
	51000		Personnel Services - Compensation							
.2300	.51100	.1111	Salary - Executive Director	0	0	0	22,581	0	22,581	21,712
	52000		Personnel Services - Benefits						0	0
.2300	.52111	.0000	Retirement Contributions	0	0	0	2,836	0	2,836	2,727
.2300	.52210	.0000	FICA Payments	0	0	0	1,400	0	1,400	1,346
.2300	.52220	.0000	Medicare Payments	0	0	0	327	0	327	315
.2300	.52311	.0000	Health/Medical Payments	0	0	0	3,316	0	3,316	3,081
.2300	.52312	.0000	Life	0	0	0	0	0	0	0
.2300	.52500	.0000	Unemployment Compensation	0	0	0	68	0	68	43
.2300	.52700	.0000	Workers Compensation	0	0	0	232	0	232	201
	53000		Purchased Professional & Technical Services							
.2300	.53414	.0000	Contracted Staff	0	0	0	130,000	0	130,000	50,000
.2300	.53713	.0000	Indirect Costs	47,575			1,593,964	332,632	1,974,171	1,591,767
	54000		Purchased Property Services							
.2300	.54416	.0000	Communications	0	0	0	2,000	0	2,000	10,000
.2300	.54417	.0000	Cell Phone				708			
	55000		Other Purchased Services						0	0
.2300	.55400	.0000	Advertising		0	0	100,000	1,000	101,000	121,000
.2300	.55811	.0000	Board Travel	0	0	0	0	0	0	0
.2300	.55813	.0000	Employee Travel	500	0	0	10,000	8,000	18,500	15,500
.2300	.55814	.0000	Employee Training	0	0	0	5,000	0	5,000	5,000
.2300	.55915	.0000	Meeting Expense	0	0	0	15,000	0	15,000	15,000
.2300	.55916	.0000	Evaluation Expense				17,000		17,000	17,000
	56000		Supplies							
.2300	.56113	.0000	Software	0	0	0	0	0	0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0	0	0	0
.2300	.56118	.0000	General Supplies & Materials	0	0	0	25,000	5,000	30,000	33,000
.2300	.56119	.0000	Postage	0	0	0	4,000	0	4,000	4,000
.2300	.56120	.0000	Printing	0	0	0	15,000	0	15,000	15,000
.2300	.56121	.0000	Copying	0	0	0	2,000	0	2,000	3,000
.2300	.56122	.0000	Items - resale	0	0	0	247,035,496	5,647,059	252,682,555	220,421,206
	57000		Property						0	0
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0	0	0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0.00	0	0	0	0	0	0
	51000		Personnel Services - Compensation							
.2400	.51100	.1113	Salary - Management	5,000	0	0	358,819	4,514	368,333	378,612
.2400	.51100	.1114	Salary - Support Staff	0	0	0	431,470	0	431,470	410,888
	52000		Personnel Services - Benefits							
.2400	.52111	.0000	Retirement Contributions	628	0	0	75,271	567	76,466	76,316
.2400	.52210	.0000	FICA Payments	310	0	0	48,998	280	49,588	48,949

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.2400	.52220	.0000	Medicare Payments	77	0	0	11,459	65	11,602	11,452	
.2400	.52311	.0000	Health/Medical Payments	765	0	0	201,031	823	202,619	202,010	
.2400	.52312	.0000	Life	0	0	0	0	0	0	0	
.2400	.52500	.0000	Unemployment Compensation	15	0	0	2,371	14	2,399	1,579	
.2400	.52700	.0000	Workers Compensation	5,130	0	0	8,093	46	13,269	7,296	
TOTAL PROGRAM BUDGET				60,000	0	0	250,123,440	6,000,000	256,183,440	223,468,000	
19-20 to 20-21 Change				2,000	0	0	30,123,440	2,590,000	32,715,440	19,433,000	
PROGRAM THREE (Ancillary)			Program	9031	9032	9033	9034	9035	9036	Budget	Budget
Function	Object	Job Class							Ancillary	2020-2021	2019-2020
			Income								
			Sales and Service	0	0	0	0	0	14,392,500	14,392,500	14,250,000
2100	Support Services-Students										
	51000		Personnel Services - Compensation								
.2100	.51100	.1311	Payroll - Diagnosticians	0	0	0	0	2,266,000	2,266,000	2,067,032	
.2100	.51100	.1312	Payroll- Speech Therapists	0	0	0	0	3,000,000	3,000,000	3,240,903	
.2100	.51100	.1313	Payroll - Occupational Therapists	0	0	0	0	1,575,850	1,575,850	1,560,248	
.2100	.51100	.1314	Payroll - Physical Therapists	0	0	0	0	383,145	383,145	379,351	
.2100	.51100	.1315	Payroll - Psychologists	0	0	0	0	995,380	995,380	985,525	
.2100	.51100	.1316	Payroll - Recreational Therapist	0	0	0	0	483,042	483,042	482,559	
.2100	.51100	.1317	Payroll - Rehab Counselor	0	0	0	0	123,600	123,600	160,586	
.2100	.51100	.1318	Payroll - Social Worker	0	0	0	0	1,655,131	1,655,131	1,638,744	
.2100	.51100	.1319	Payroll - Certified Orientation & M	0	0	0	0	2,000	2,000	0	
.2100	.51100	.1320	Payroll - Nurse	0	0	0	0	537,520	537,520	532,198	
.2100	.51100	.1321	Payroll - Nurse Practionerr	0	0	0	0	20,200	20,200	20,000	
.2100	.51100	1322	Payroll - Behavioral Health Dir	0	0	0	0	0	0	0	
.2100	.51100	1323	Payroll- COTA	0	0	0	0	201,791	201,791	199,793	
.2100	.51100	1324	Payroll - Audiologist	0	0	0	0	10,000	10,000	50,000	
.2100	.51100	1325	Payroll - Teacher	0	0	0	0	25,750	25,750	54,754	
.2100	.51100	1326	Payroll - Classroom Teacher	0	0	0	0	10,100	10,100	10,000	
.2100	.51100	1327	Payroll - Physical Therapy Assistant	0	0	0	0	60,000	60,000	0	
.2100	.51100	1328	Payroll-Apprentice SLP	0	0	0	0	75,190	75,190	0	
.2100	.51100	1329	Payroll-Supervision	0	0	0	0	50,000	50,000	0	
	52000		Personnel Services - Benefits								
.2100	.52210	.0000	FICA Payments	0	0	0	0	711,431	711,431	698,550	
.2100	.52220	.0000	Medicare Payments	0	0	0	0	166,383	166,383	163,371	
.2100	.52311	.0000	Health/Medical Payments	0	0	0	0	0	0	0	
.2100	.52312	.0000	Life	0	0	0	0	15,000	15,000	13,000	
.2100	.52500	.0000	Unemployment Compensation	0	0	0	0	56,218	56,218	78,869	
.2100	.52700	.0000	Workers Compensation	0	0	0	0	118,141	118,141	104,171	
	53000		Purchased Professional & Technical Services								
.2100	.53211	.0000	Diagnosticians - Contracted	0	0	0	0	0	0	0	
.2100	.53212	.0000	Speech - Contracted	0	0	0	0	0	0	0	
.2100	.53213	.0000	Occupational Therapists - Contract	0	0	0	0	0	0	0	
.2100	.53214	.0000	Physical/Recreational Therapists -	0	0	0	0	0	0	0	
.2100	.53215	.0000	Psychologists - Contracted	0	0	0	0	0	0	0	
.2100	.53216	.0000	Recreational Therapists - Contract	0	0	0	0	0	0	0	
.2100	.53217	.0000	Rehab Counselor - Contracted	0	0	0	0	0	0	0	

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.2100	.53218	.0000	Social Worker - Contracted	0	0	0	0	0	0	0	0	0
.2100	.53219	.0000	Mobility & Orientation - Contracted	0	0	0	0	0	0	0	0	0
	55000		Other Purchased Services									
.2100	.55813	.0000	Employee Travel	0	0	0	0	0	538,000	538,000	538,000	538,000
.2100	.55814	.0000	Employee Training	0	0	0	0	0	10,000	10,000	10,000	10,000
.2100	.55815	.0000	Relocation Cost	0	0	0	0	0	3,000	3,000	3,000	3,000
.2100	.55816	.0000	Training Cost - Ancillary	0	0	0	0	0	1,000	1,000	1,000	1,000
.2100	.55817	.0000	Background Checks - Ancillary	0	0	0	0	0	7,000	7,000	7,000	7,000
	51000		Personnel Services - Compensation									
.2300	.51100	.1111	Salary - Executive Director	0	0	0	0	0	30,107	30,107	28,950	28,950
	52000		Personnel Services - Benefits									
.2300	.52111	.0000	Retirement Contributions	0	0	0	0	0	3,781	3,781	3,636	3,636
.2300	.52210	.0000	FICA Payments	0	0	0	0	0	1,867	1,867	1,795	1,795
.2300	.52220	.0000	Medicare Payments	0	0	0	0	0	437	437	420	420
PROGRAM THREE (Ancillary)			Program	9031	9032	9033	9034	9035	9036	Budget	Budget	
Function	Object	Job Class							Ancillary	2020-2021	2019-2020	
.2300	.52311	.0000	Health/Medical Payments	0	0	0	0	0	4,421	4,421	2,903	2,903
.2300	.52312	.0000	Life	0	0	0	0	0	0	0	0	0
.2300	.52500	.0000	Unemployment Compensation	0	0	0	0	0	90	90	58	58
.2300	.52700	.0000	Workers Compensation	0	0	0	0	0	309	309	268	268
	53000		Purchased Professional & Technical Services									
.2300	.53414	.0000	Contracted Staff	0	0	0	0	0	15,000	15,000	6,000	6,000
.2300	.53713	.0000	Indirect Costs	0	0	0	0	0	844,750	844,750	830,749	830,749
	54000		Purchased Property Services									
.2300	.54416	.0000	Communications	0	0	0	0	0	0	0	0	0
.2300	.54417	.0000	Cell Phone	0	0	0	0	0	708	708	708	708
.2300	.54416	.0000	Advertising	0	0	0	0	0	17,000	17,000	17,000	17,000
.2300	.55813	.0000	Employee Travel	0	0	0	0	0	4,000	4,000	4,000	4,000
.2300	.55814	.0000	Employee Training	0	0	0	0	0	3,000	3,000	3,000	3,000
.2300	.55915	.0000	Meeting Expense - Contract	0	0	0	0	0	10,000	10,000	10,000	10,000
	56000		Supplies									
.2300	.56113	.0000	Software	0	0	0	0	0	0	0	0	0
.2300	.56114	.0000	Library/Audio Visual	0	0	0	0	0	100,000	100,000	100,000	100,000
.2300	.56118	.0000	General Supplies & Materials	0	0	0	0	0	14,000	14,000	14,000	14,000
.2300	.56119	.0000	Postage	0	0	0	0	0	1,000	1,000	1,000	1,000
.2300	.56120	.0000	Printing	0	0	0	0	0	3,000	3,000	3,000	3,000
.2300	.56121	.0000	Copying	0	0	0	0	0	1,500	1,500	3,000	3,000
.2300	.56122	.0000	Items - resale	0	0	0	0	0	0	0	0	0
	57000		Property									
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	0	0	0	0	0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	0	0	0	0	0	0
2400	Support Services-Administration											
	51000		Personnel Services - Compensation									
.2400	.51100	.1113	Salary - Management	0	0	0	0	0	92,625	92,625	90,000	90,000
.2400	.51100	.1114	Salary - Support Staff	0	0	0	0	0	69,947	69,947	72,991	72,991
	52000		Personnel Services - Benefits									
.2400	.52111	.0000	Retirement Contributions	0	0	0	0	0	16,530	16,530	16,413	16,413
.2400	.52210	.0000	FICA Payments	0	0	0	0	0	10,079	10,079	10,105	10,105
.2400	.52220	.0000	Medicare Payments	0	0	0	0	0	2,357	2,357	2,363	2,363
.2400	.52311	.0000	Health/Medical Payments	0	0	0	0	0	43,016	43,016	28,003	28,003

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.2400	.52312	.0000	Life		0	0	0	0	0	0	0	0	0
.2400	.52500	.0000	Unemployment Compensation		0	0	0	0	0	488		488	326
.2400	.52700	.0000	Workers Compensation		0	0	0	0	0	1,615		1,615	1,366
TOTAL PROGRAM BUDGET					0	0	0	0	0	14,392,500		14,392,500	14,250,000
				19-20 to 20-21 Change					0	142,500		142,500	1,729,384
PROGRAM FOUR (Related Services)			Program		9041	9042	9043	9044	9046	9047		Budget	Budget
Function	Object	Job Class			Inservices	Meetings		SITE	TAP	Leadership		2020-2021	2019-2020
			Income										
			Sales and Serv	43215	110,000	0	0	50,000	230,000	80,000		470,000	520,000
			Grants/Other Revenue					0	25,000			25,000	25,000
2300	Support Services-General Administration			Total Revenue	110,000			50,000	255,000	80,000		495,000	545,000
	51000		Personnel Services - Compensation										
.2300	.51100	.1111	Salary - Executive Director		7,527	7,527	0	0	0	0		15,054	14,475
	52000		Personnel Services - Benefits										
.2300	.52111	.0000	Retirement Contributions		945	945	0	0	0	0		1,891	1,818
.2300	.52210	.0000	FICA Payments		467	467	0	0	0	0		933	897
.2300	.52220	.0000	Medicare Payments		109	109	0	0	0	0		218	210
.2300	.52311	.0000	Health/Medical Payments		1,105	1,027	0	0	0	0		2,132	2,054
.2300	.52312	.0000	Life		0	0	0	0	0	0		0	0
.2300	.52500	.0000	Unemployment Compensation		23	23	0	0	0	0		45	29
.2300	.52700	.0000	Workers Compensation		77	77	0	0	0	0		154	134
	53000		Purchased Professional & Technical Services										
.2300	.53414	.0000	Contracted Staff		12,000	0		48,000	0	35,000		95,000	53,000
.2300	.53713	.0000	Indirect Costs		(29,181)	(17,395)		(397,502)	26,288	(225,592)		(643,382)	(573,128)
	54000		Purchased Property Services										
.2300	.54416	.0000	Communications		0	0	0	0	1,050	0		1,050	1,050
.2300	.54416	.0000	Cell Phone					708		1,416			
	55000		Other Purchased Services										
.2300	.55400	.0000	Advertising		300	0	0	0	0	0		300	300
.2300	.55813	.0000	Employee Travel		0	2,000	0	59,000	6,500	9,000		76,500	77,500
.2300	.55814	.0000	Employee Training		0	0	0	0	0	0		0	0
.2300	.55915	.0000	Meeting Expense		95,000	5,000	0	1,000	3,000	0		104,000	94,000
	56000		Supplies										
.2300	.56113	.0000	Software		0	0	0	0	0	0		0	0
.2300	.56114	.0000	Library/Audio Visual		0	0	0	0	0	0		0	0
.2300	.56118	.0000	General Supplies & Materials		12,000	0	0	3,000	5,500	4,000		24,500	16,500
.2300	.56119	.0000	Postage		50	20	0	0	0	0		70	70
.2300	.56120	.0000	Printing		2,600	100	0	0	1,000	0		3,700	3,600
.2300	.56121	.0000	Copying		300	100	0	4,000	3,500	0		7,900	3,900
.2300	.56122	.0000	Items - resale		0	0	0	0	0	0		0	0
	57000		Property										
.2300	.57331	.0000	Fixed Assets (>\$5000)		0	0	0	0	0	0		0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)		0	0	0	0	0	0		0	0
2400	Support Services-Administration												
	51000		Personnel Services - Compensation										
.2400	.51100	.1113	Salary - Management		0	0	0	75,712	65,000	100,000		240,712	147,000
.2400	.51100	.1114	Salary - Support Staff		4,350	0	0	0	0	0		4,350	4,472
.2400	.51100	.1123	Payroll-Professional Sppt Staff					225,000	141,000	135,000		501,000	608,500

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52000		Personnel Services - Benefits										
.2400	52111	.0000	Retirement Contributions	305	0	0	9,509	0			9,814	11,617
.2400	.52210	.0000	FICA Payments	270	0	0	4,694	0	14,570		19,534	5,857
.2400	.52220	.0000	Medicare Payments	63	0	0	1,098	0	3,408		4,568	1,370
.2400	.52311	.0000	Health/Medical Payments	1,633	0	0	7,468	0	0		9,101	8,967
.2400	.52312	.0000	Life	0	0	0	0	0	0		0	0
.2400	.52500	.0000	Unemployment Compensation	13	0	0	227	130	705		1,075	303
.2400	.52700	.0000	Workers Compensation	45	0	0	3,085	2,032	2,493		7,655	7,030
2600	54316	.0000	Vehicle Expense - SITE	0	0	0	5,000	0				
TOTAL PROGRAM BUDGET				110,000	0	0	50,000	255,000	80,000		495,000	495,000
19-20 to 20-21 Change				0	0	0	(80,000)	75,000			(5,000)	145,000
PROGRAM FIVE (Professional Development)		Program		9050	9051	9052	9053					
Function	Object	Job Class		LEAP	SLD	NMSBLD	TQP					
			Income		Rolled into	Rolled into						
			Sales and Serv	43215	192,500	Leadership	Leadership				192,500	268,000
			Grants/Other Revenue		12,500			299,997			312,497	0
2300	Support Services-General Administration		Total Revenue		205,000						205,000	268,000
51000		Personnel Services - Compensation									0	0
.2300	.51100	.1111	Salary - Executive Director								0	0
52000		Personnel Services - Benefits										
.2300	52111	.0000	Retirement Contributions								0	0
.2300	.52210	.0000	FICA Payments								0	0
.2300	.52220	.0000	Medicare Payments								0	0
.2300	.52311	.0000	Health/Medical Payments								0	0
.2300	.52312	.0000	Life								0	0
.2300	.52500	.0000	Unemployment Compensation								0	0
.2300	.52700	.0000	Workers Compensation								0	0
53000		Purchased Professional & Technical Services										
.2300	.53414	.0000	Contracted Staff		48,000		124,800	Living Wage Stipends			172,800	71,000
.2300	.53713	.0000	Indirect Costs		(64,733)		12,919				(51,814)	(31,908)
54000		Purchased Property Services										
.2300	.54416	.0000	Communications								0	0
.2300	.54416	.0000	Cell Phone		708						708	816
55000		Other Purchased Services										
.2300	.55400	.0000	Advertising								0	0
.2300	.55813	.0000	Employee Travel		12,000		10,304				22,304	31,000
.2300	.55814	.0000	Employee Training				1,500	Program Evaluator			1,500	0
.2300	.55915	.0000	Meeting Expense		27,000						27,000	15,000
56000		Supplies									0	0
.2300	.56113	.0000	Software								0	0
.2300	.56114	.0000	Library/Audio Visual								0	0
.2300	.56118	.0000	General Supplies & Materials		12,000		12,830				24,830	9,000
.2300	.56119	.0000	Postage		200						200	200
.2300	.56120	.0000	Printing								0	0
.2300	.56121	.0000	Copying								0	0
.2300	.56122	.0000	Items - resale								0	0
57000		Property									0	0
.2300	.57331	.0000	Fixed Assets (>\$5000)								0	0
.2300	.57332	.0000	Fixed Assets (\$5000 or less)								0	0

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2400 Support Services-Administration											
51000 Personnel Services - Compensation											
.2400	.51100	.1113	Salary - Management	81,120						81,120	76,378
.2400	.51100	.1114	Salary - Support Staff	0		3,000	Site Mentors			3,000	0
2400	51100	1123	Payroll-Professional Suppt Staff	43,680		71,400				115,080	52,200
52000 Personnel Services - Benefits											
.2400	.52100	.0000	Retirement Contributions	10,189						10,189	9,593
.2400	.52210	.0000	FICA Payments	5,029		12,350				17,380	4,735
.2400	.52220	.0000	Medicare Payments	1,176		2,888				4,065	1,107
.2400	.52311	.0000	Health/Medical Payments	22,106		38,615				60,721	20,540
.2400	.52312	.0000	Life							0	0
.2400	.52500	.0000	Unemployment Compensation	243		398				642	153
.2400	.52700	.0000	Workers Compensation	1,281		1,992				3,273	1,076
2600	54316	.0000	Vehicle Expense - LEAP	5,000		7,000				12,000	0
TOTAL PROGRAM BUDGET				205,000						205,000	268,000
<i>19-20 to 20-21 Change</i>											
PROGRAM NINE (Administration)			Program	9091	9092	9093	9094	9095	Budget	Budget	
Function	Object	Job Class		Bus Office	Exec Dir	Human Resources	Technology	Entity	2020-2021	2019-2020	
		Income	Sales and Serv 41500	0	0	0	0	32,000	32,000	35,000	
			Investments 43215	0	0	0	0	0	0	0	
			Total Income	0	0	0	0	32,000	32,000	35,000	
			Net Fund Balance Subsidy					0	0	0	
			Total Income and Subsidy					32,000	32,000	35,000	
2300 Administration											
51000 Personnel Services - Compensation											
.2300	.51100	.1111	Salary - Executive Director	0	30,108	0	0	52,688	82,796	79,612	
.2300	.51300	.1111	Additional Compensation	0		0	0	3,011	3,011	2,900	
52000 Personnel Services - Benefits											
.2300	52111	.0000	Retirement Contributions	0	3,782	0	0	6,618	10,399	9,999	
.2300	52112	.0000	Retirement Contributions 1%					12,381			
.2300	52113	.0000	Retirement Contributions 3%					22,240			
.2300	.52210	.0000	FICA Payments	0	1,867	0	0	3,453	5,320	5,116	
.2300	.52220	.0000	Medicare Payments	0	437	0	0	808	1,244	1,196	
.2300	.52311	.0000	Health/Medical Payments	0	4,421	0	0	7,737	12,158	10,270	
.2300	.52312	.0000	Life	0	0	0	0	72	72	72	
.2300	.52500	.0000	Unemployment Compensation	0	90	0	0	158	248	159	
.2300	.52700	.0000	Workers Compensation	0	309	0	0	541	850	727	
53000 Purchased Professional & Technical Services											
.2300	.53411	.0000	Auditing	0	0	0	0	20,000	20,000	20,000	
.2300	.53413	.0000	Legal	0	0	0	0	22,000	22,000	20,000	
.2300	.53414	.0000	Contracted Staff	21,000	1,000	0	25,000	22,000	69,000	63,000	
.2300	53415	.0000	Cloud Services				40,000				
.2300	.53713	.0000	Indirect Costs	(70,305)	(73,356)	(85,348)	(226,346)	(1,911,042)	(2,366,397)	(1,950,886)	
.2300	.53714	.0000	Member Credit Expense	0	0	0	0	0	0	0	
54000 Purchased Property Services											
.2300	.54311	.0000	Maintenance & Repair	0	0	0	0	0	0	0	
.2300	.54416	.0000	Communications	0	0	0	0	60,000	60,000	60,000	
.2300	.54417	.0000	Cell Phone	0	708	708	708	708	2,832	4,248	
.2300	.54417	1115	Cell Phone - SR	0	0	0	0	708	708	708	

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Function	Object	Job Class	Program	9091	9092	9093	9094	9095	Budget	Budget
				Bus Office	Exec Dir	Human Resources	Technology	Entity	2020-2021	2019-2020
.2300	.54417	1117	Cell Phone - NR					708	708	708
	55000		Other Purchased Services							
.2300	.55400	.0000	Advertising	0	0	2,000	0	10,000	12,000	12,000
2300	55401	0000	Marketing Expense	0	0	0	0	30,000	30,000	30,000
.2300	.55811	.0000	Board Travel	0	0	0	0	10,000	10,000	10,000
2300	55812	0000	Employee Travel, Marketing	0	0	0	0	0	0	0
.2300	.55813	.0000	Employee Travel	0	6,000	0	1,000	0	7,000	7,000
.2300	.55813	1115	Employee Travel - SR	0	0	0	0	21,000	21,000	18,000
.2300	.55813	1116	Employee Travel - NR					21,000	21,000	18,000
.2300	.55814	.0000	Employee Training	5,000	0	2,000	2,000	5,000	14,000	14,000
.2300	55815	.0000	Professional Development - Emity					25,000	25,000	25,000
.2300	.55915	.0000	Meeting Expense	0	4,000	0	0	0	4,000	4,000
Function	Object	Job Class	Program	9091	9092	9093	9094	9095	Budget	Budget
				Bus Office	Exec Dir	Human Resources	Technology	Entity	2020-2021	2019-2020
	56000		Supplies							
.2300	.56113	.0000	Software	10,000	0	0		0	10,000	10,000
.2300	.56114	.0000	Library/Audio Visual	0	0	0	500	0	500	500
.2300	.56115	.0000	Board Expenses	0	0	0	0	12,000	12,000	12,000
2300	56116	0000	Educational Assistance	0	0	0	0	10,000	10,000	7,000
.2300	.56118	.0000	General Supplies & Materials	5,000	500	3,000	18,000	18,500	45,000	42,000
2300	56118	1115	General Supplies & Materials - SR		0	0	0	2,000	2,000	2,000
2300	56118	1117	General Supplies & Materials - NR					2,000	2,000	2,000
.2300	.56119	.0000	Postage	0	0	0	0	2,000	2,000	2,000
.2300	.56120	.0000	Printing	0	0	0	0	3,000	3,000	3,000
.2300	.56121	.0000	Copying	1,500	100	0	0	5,000	6,600	8,100
.2300	.56122	.0000	Items - resale	0	0	0	0	0	0	0
.2300	.56123	.0000	Bank Charges	0	0	0	0	10,000	10,000	12,000
	57000		Property							
.2300	.57331	.0000	Fixed Assets (>\$5000)	0	0	0	6,000	0	6,000	6,000
.2300	.57332	.0000	Fixed Assets (\$5000 or less)	0	0	0	12,000	0	12,000	12,000
	58000		Debt Services and Miscellaneous Expenditures							
.2300	.58211	.0000	Tax Liability/Penalty	0	0	0	0	0	0	0
.2300	.58211	.0000	Depreciation	0	0	0	0	171,244	171,244	121,153
PROGRAM NINE (Administration)										
.2300	.58213	.0000	Emergency Reserve	0	0	0	0	59,356	59,356	0
2400	Support Services-Administration									
	51000		Personnel Services - Compensation							
.2400	.51100	.1113	Salary - Management	20,616	0	57,200	85,121	124,123	287,060	281,767
.2400	.51100	.1114	Salary - Assistants	0	13,050	0	0	93,351	106,401	106,767
.2400	51300	.1113	Additional Compensation	0	0	0	0	39,400	39,400	35,063
.2400	.51100	1115	Salary - Southern Rep	0	0	0	0	100,490	267,480	254,172
.2400	.51100	1117	Salary - Northern Rep					86,086	230,951	218,514
	52000		Personnel Services - Benefits							
.2400	52111	.0000	Retirement Contributions	2,589	914	7,184	10,691	22,124	43,503	42,864
2400	52111	1115	Retirement Contributions - SR	0	0	0	0	12,622	12,622	12,136
2400	52111	1117	Retirement Contributions - NR					10,812	10,812	10,397
.2400	.52210	.0000	FICA Payments	1,278	809	3,546	5,278	15,926	26,837	26,263
2400	52210	1115	FICA Payments - SR	0	0	0	0	6,230	6,230	5,991
2400	52210	1117	FICA Payments - NR					5,337	5,337	5,132
.2400	.52220	.0000	Medicare Payments	299	189	829	1,234	3,725	6,276	6,142

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.2400	52220	1115	Medicare Payments - SR	0	0	0	0	1,457		1,457	1,401
.2400	52220	1117	Medicare Payments - NR					1,248		1,248	1,200
.2400	.52311	.0000	Health/Medical Payments	2,754	4,900	8,121	17,685	37,037		70,497	80,352
.2400	52311	1115	Health/Medical Payments - SR	0	0	0	0	21,079		21,079	19,525
.2400	52311	1117	Health/Medical Payments - NR					16,460		16,460	14,522
.2400	.52312	.0000	Life	0	0	0	0	2,016		2,016	2,016
.2400	52312	1115	Life - SR	0	0	0	0	72		72	72
.2400	52312	1117	Life - NR					72		72	72
.2400	.52500	.0000	Unemployment Compensation	62	39	172	255	652		1,180	777
.2400	52500	1115	Unemployment Compensation - SR		0	0	0	301		301	193
.2400	52500	1117	Unemployment Compensation - NR					258		258	166
.2400	.52700	.0000	Workers Compensation	207	134	587	874	2,600		4,402	3,607
.2400	52700	1115	Workers Compensation - SR	0	0	0	0	1,031		1,031	896
.2400	52700	1117	Workers Compensation - NR					883		883	768
.2400	.52914	.0000	Deferred Sick Leave Reserve	0	0	0	0			0	0
Function	Object	Job Class	Program	9091	9092	9093	9094	9095		Budget	Budget
				Bus Office	Exec Dir	Human Resources	Technology	Entity		2020-2021	2019-2020
2600	Operation & Maintenance of Plant										
	51000		Personnel Services - Compensation								
.2600	.51100	1116	Salary Expense - Janitor					5,000		5,000	9,229
	52000		Personnel Services - Benefits								
.2600	52111	.0000	Retirement Contributions								
.2600	.52210	.0000	FICA Payments					310		310	572
.2600	.52220	.0000	Medicare Payments					73		73	134
.2600	.52311	.0000	Health/Medical Payments					0		0	0
.2600	.52312	.0000	Life					0		0	0
.2600	.52500	.0000	Unemployment Compensation					10		10	18
.2600	.52700	.0000	Workers Compensation					98		98	86
		54000	Purchased Property Services								
.2600	54310	0000	Janitorial Services					12,000		12,000	
.2600	.54311	.0000	Maintenance & Repair - Furniture/Fixtures/Equipment					10,000		10,000	9,000
.2600	.54312	.0000	Maintenance & Repair - Buildings & Grounds					13,000		13,000	13,000
.2600	.54313	.0000	Electricity					30,000		30,000	16,000
.2600	.54314	.0000	Natural Gas					20,000		20,000	18,000
.2600	.54315	.0000	Water/Sewage					10,000		10,000	5,500
.2600	.54316	.0000	Vehicle Expense - Entity					5,000		5,000	5,000
.2600	54320	9095	Mortgage Expense					550,000		550,000	
		55000	Other Purchased Services								
.2600	.55200	.0000	Property/Liability Insurance					24,727		24,727	23,283
		56000	Supplies								
.2600	.56118	.0000	General Supplies & Materials					4,500		4,500	3,500
		57000	Property								
.2600	.57331	.0000	Fixed Assets (>\$5,000)								
.2600	.57332	.0000	Fixed Assets (\$5,000 or less)								
4000	Capital Outlay										
			TOTAL PROGRAM BUDGET	0	0	0	0	32,000	0	32,000	35,000
			<i>19-20 to 20-21 Change</i>	0	0	0	0	(3,000)		(3,000)	19,000
								Total Office FTE	29.6		
								Total Indirect Cost		0	0
FUND SUMMARY, ADMINISTRATION AND TOTAL CES BUDGET											

Approved

COOPERATIVE EDUCATIONAL SERVICES
2020-2021 REVISED

Indicates new Program for 2020-2021

Indicates new Account for 2020-2021

Indicates Program combined into 9047

			Purchased Property Services	Program	Program	Program	Program	Program	Programs		Budget	Budget	
				9011-9016	9021-9026	9031-9036	9041-9049	9050-9059	9091-9095		2020-2021	2019-2020	
			Income										
			Sales and Serv	41500	1,943,000	256,183,440	14,392,500	495,000	205,000	32,000	273,250,940	240,509,000	
			Investments	43215						0	0	0	
			<u>Total Income</u>		1,943,000	256,183,440	14,392,500	495,000	205,000	32,000	273,250,940	240,509,000	
			Net Fund Balance Subsidy							0	0	0	
			Total Income and Subsidy								273,250,940	240,509,000	
											Bdgt Incr/(Dcr)	32,741,940	22,047,384
											% Incr/(Dcr)	13.61%	10.09%

**Cooperative Educational Services
EXECUTIVE COMMITTEE MEETING
July 21, 2020**

IX.B.1.

Personnel Report –Teri Thelemaque, Human Resources

As of June 26, 2020

New Staff Contracts Received for 2019-2020:

- Angelina Zamaripa Ancillary Administrative Assistant

Staff Resignations/Terminations for 2019-2020:

- Colin Taylor International Teacher Coordinator
- Gary Tripp ALD Coordinator
- Ana Amon OT
- Connie Behm OT
- Linda Bivins SLP
- Kathryn Bleimeyer Diag
- Claude Book APE
- Madeline Budagher SLP
- Catherine Caples SLP
- Peter Carlton-McQueen Diag
- Maria Elena Corral SLP
- Laura Davis OT
- Norma Freudenburg Diag
- Valerie Gage Diag

- Cathleen Gallagher SW
- Ginger Gendron Diag
- Julie Golden OT
- Bobbi Grace OT
- Teresa Hernandez RN
- Balwant Khalsa RT
- Patricia Keeler Sch Psy
- Diana Landry SLP
- Richard Lara SW
- Marla Lehman Diag
- Antoinette Metheney SLP
- Margo Paustian SLP
- Daniel Peregrino SLP
- Alyssa Potance SLP
- David Rodriquez LPN
- Kathryn Schnorr Diag
- Wendy Tanner Diag
- Edeana Vollmer Diag
- Sarah Ward SLP
- Barbara Warren Diag

**COOPERATIVE EDUCATIONAL SERVICES
CHECK REGISTER**

May 12, 2020 through June 30, 2020

Check Number	Date	Payee	Amount
0080387	5/15/2020	Smith, Sarah V.	674.28
0080388	5/29/2020	Davis, Ronda	8,230.83
0080389	5/29/2020	Smith, Sarah V.	2,049.05
0080390	6/30/2020	Davis, Ronda	1,769.87
0080391	6/30/2020	Martinez, Mary L.	1,949.66
236017	6/16/2020	CDWG	VOID
236062	5/15/2020	Albuquerque Freightliner Inc	364,451.36
236063	5/15/2020	Clearly Clean Janitorial Services, LLC	1,691.73
236064	5/15/2020	Document Imaging of the Southwest	13,780.55
236065	5/15/2020	ProVelocity, LLC fka EQC Technologies Corp.	22,211.60
236066	5/15/2020	Greer Stafford/SJCF Architecture Inc	26,604.07
236067	5/15/2020	Horrocks Engineers, Inc.	15,925.41
236068	5/15/2020	Mackin Educational Services	VOID
236069	5/15/2020	Parkhill Smith & Cooper Inc	2,694.37
236070	5/15/2020	Gateway Education Holdings LLC	5,242.19
236071	5/15/2020	Steamer, Inc. DBA Proscap Landscape Management Santa	1,124.53
236072	5/15/2020	RMKM Architecture, P.C.	32,119.10
236073	5/15/2020	Sharp Electronics Inc	5,389.28
236074	5/15/2020	Southwest Hazard Control Inc	4,027.74
236075	5/15/2020	FCC Inc dba Teach The Children	639.86
236076	5/15/2020	The Flippen Group	5,710.50
236077	5/15/2020	EEA Consulting Engineers fka Vibrantcy, LLC	5,497.67
236078	5/15/2020	Wenger Corporation	16,243.73
236079	5/15/2020	Yearout Mechanical	25,171.66
236080	5/22/2020	Albuquerque Freightliner Inc	92,914.57
236081	5/22/2020	Alb Bernalillo Co Water Utility Author	305.40
236082	5/22/2020	Albuquerque Publishing Company	71.67
236083	5/22/2020	Constructors & Associates, Inc.	18,358.93
236084	5/22/2020	CenturyLink	5,395.86
236085	5/22/2020	Document Imaging of the Southwest	3,430.43
236086	5/22/2020	Texas New Mexico Newspaper Partnership, LLC	211.75
236087	5/22/2020	Greer Stafford/SJCF Architecture Inc	43,871.72
236088	5/22/2020	Jive Communications	3,174.15
236089	5/22/2020	Lincoln County	47,259.62
236090	5/22/2020	Mountain States Constructors, Inc.	106,612.20
236091	5/22/2020	New Mexico Gas Company	55.22
236092	5/22/2020	Parkhill Smith & Cooper Inc	5,417.61
236093	5/22/2020	PNM	851.31
236094	5/22/2020	Poweron Technology Services, LLC	24,444.44
236095	5/22/2020	PlaySolutions, Inc.	4,730.56
236096	5/22/2020	Quill Corporation	858.18
236097	5/22/2020	Ronda Davis	1,044.19
236098	5/22/2020	RSM	474.60
236099	5/22/2020	The Santa Fe New Mexican	277.73
236100	5/22/2020	Santa Fe Public Schools	35,437.66
236101	5/22/2020	Sharp Electronics Inc	6,078.62
236102	5/22/2020	Southwest Copy Systems	57.20
236103	5/22/2020	Southwest Concrete & Paving, Inc.	249,483.97
236104	5/22/2020	Southwest Hazard Control Inc	19,686.63
236105	5/22/2020	FCC Inc dba Teach The Children	4,218.90
236106	5/22/2020	Truly Nolen	76.59
236107	5/22/2020	Tumbleweed Mobile Shredding LLC	75.03
236108	5/22/2020	Van Amberg, Rogers, Yepa & Abeita LLP	803.52
236109	5/22/2020	EEA Consulting Engineers fka Vibrantcy, LLC	3,539.35
236110	5/22/2020	Wenger Corporation	22,931.89
236111	5/29/2020	Acme Environmental Inc	2,077.59
236112	5/29/2020	AT&T Mobility	98.45
236113	5/29/2020	Bridgers & Paxton Consulting Engineers	4,008.16
236114	5/29/2020	Clearly Clean Janitorial Services, LLC	8,851.61

**COOPERATIVE EDUCATIONAL SERVICES
CHECK REGISTER**

May 12, 2020 through June 30, 2020

Check Number	Date	Payee	Amount
236115	5/29/2020	ProVelocity, LLC fka EQC Technologies Corp.	24,340.91
236116	5/29/2020	Facility Solutions Group	23,716.60
236117	5/29/2020	Hansen & Prezzano/Builders LLC	10,073.76
236118	5/29/2020	Husqvarna Professional Products, Inc.	7,356.99
236119	5/29/2020	La Harca, Inc.	9,300.74
236120	5/29/2020	Lee Engineering, LLC	32,120.89
236121	5/29/2020	Lisa Chacon Kedge	115.00
236122	5/29/2020	L N Curtis & Sons	409.88
236123	5/29/2020	Guadalupe Mountain Fencing FKA MHAT LLC	222,203.78
236124	5/29/2020	The Playwell Group, Inc.	56,028.97
236125	5/29/2020	Quill Corporation	232.44
236126	5/29/2020	Rodahl & Hummell Architecture, P.C.	47,041.98
236127	5/29/2020	RSM	389.50
236128	5/29/2020	Dude Solutions	3,416.58
236129	5/29/2020	Scott's Fencing Co inc	26,863.26
236130	5/29/2020	Sharp Electronics Inc	12,880.41
236131	5/29/2020	Smith Engineering Company	8,488.49
236132	5/29/2020	SMPC Architects	18,085.71
236133	5/29/2020	United States Postal Service	402.65
236134	5/29/2020	Verizon Wireless	1,391.79
236135	5/29/2020	Yearout Mechanical	97,474.35
236136	6/5/2020	Ambitions Technology Group	2,268.25
236137	6/5/2020	Document Imaging of the Southwest	3,883.06
236138	6/5/2020	Jive Communications	4,894.26
236139	6/5/2020	K12 Accounting LLC	2,109.56
236140	6/5/2020	KSA Engineering, Inc.	4,529.46
236141	6/5/2020	Parkhill Smith & Cooper Inc	46,305.07
236142	6/5/2020	Stephen Leos Architect, LLC	5,435.62
236143	6/5/2020	Trinity3 Technology, LLC	5,614.81
236144	6/5/2020	EEA Consulting Engineers fka Vibrantcy, LLC	52,341.09
236145	6/5/2020	Vigil & Associates Architectural Group PC	3,613.81
236146	6/5/2020	Visions in Planning, Inc.	3,906.94
236147	6/5/2020	Greer Stafford/SJCF Architecture Inc	19,522.15
236148	6/5/2020	Las Vegas City Schools	18,092.66
236149	6/5/2020	Mooring Recovery Services, Inc.	3,775.63
236150	6/5/2020	New Mexico Child Support Enforcement Division	177.82
236151	6/5/2020	Pecos Valley RCC 8	8,310.60
236152	6/5/2020	Perry Consulting	6,480.00
236153	6/5/2020	Pitney Bowes	476.08
236154	6/5/2020	Sunset Cleaning Services	269.68
236155	6/5/2020	Time Trak Systems	599.76
236156	6/12/2020	AFLAC	2,595.00
236157	6/12/2020	Albuquerque Publishing Company	290.36
236158	6/12/2020	Allstate Benefits	172.17
236159	6/12/2020	American Fidelity Assurance Co	702.64
236160	6/12/2020	Crystal Springs Bottled Water	27.78
236161	6/12/2020	Cuba Independent Schools	5,806.60
236162	6/12/2020	Document Imaging of the Southwest	666.67
236163	6/12/2020	ProVelocity, LLC fka EQC Technologies Corp.	2,787.53
236164	6/12/2020	Facility Solutions Group	56,178.77
236165	6/12/2020	Gadsden Independent School District	6,891.80
236166	6/12/2020	General Hydronics Concrete	35,356.78
236167	6/12/2020	General Hydronics, Inc.	7,780.77
236168	6/12/2020	Hobbs Municipal Schools	42,372.65
236169	6/12/2020	Johnson Controls	43,476.02
236170	6/12/2020	Dr Kim Mizell	3,000.00
236171	6/12/2020	Konica Minolta Business Solutions USA	275.48
236172	6/12/2020	Krista Burgess	2,000.00
236173	6/12/2020	La Harca, Inc.	40,721.97

**COOPERATIVE EDUCATIONAL SERVICES
CHECK REGISTER**

May 12, 2020 through June 30, 2020

Check Number	Date	Payee	Amount
236174	6/12/2020	New Mexico Dept Workforce Solutions	244.30
236175	6/12/2020	The Playwell Group, Inc.	16,125.68
236176	6/12/2020	PNM	1,083.82
236177	6/12/2020	RMKM Architecture, P.C.	401.49
236178	6/12/2020	Roswell Daily Record	239.06
236179	6/12/2020	RSM	328.00
236180	6/12/2020	The Santa Fe New Mexican	377.88
236181	6/12/2020	Sha Lyn Weisheit	5,000.00
236182	6/12/2020	Sharp Electronics Inc	11,215.85
236183	6/12/2020	Thirteen Twenty, LLC DBA Tate Branch	76,789.67
236184	6/12/2020	Zuni Public Schools	47.45
236185	6/19/2020	Albuquerque Freightliner Inc	458,069.14
236186	6/19/2020	Alb Bernalillo Co Water Utility Author	395.36
236187	6/19/2020	Bank of Albuquerque	1,269.51
236188	6/19/2020	Bridgers & Paxton Consulting Engineers	24,558.21
236189	6/19/2020	Constructors & Associates, Inc.	9,713.34
236190	6/19/2020	CenturyLink	5,395.86
236191	6/19/2020	Clearly Clean Janitorial Services, LLC	1,201.92
236192	6/19/2020	Document Imaging of the Southwest	3,667.75
236193	6/19/2020	Texas New Mexico Newspaper Partnership, LLC	766.02
236194	6/19/2020	ProVelocity, LLC fka EQC Technologies Corp.	7,348.15
236195	6/19/2020	Facility Solutions Group	3,210.78
236196	6/19/2020	Hansen & Prezzano/Builders LLC	9,827.39
236197	6/19/2020	HDR Engineering, Inc.	3,860.69
236198	6/19/2020	Help-New Mexico	64.59
236199	6/19/2020	Horrocks Engineers, Inc.	8,112.20
236200	6/19/2020	Jive Communications	4,885.15
236201	6/19/2020	Johnson Controls	1,447.20
236202	6/19/2020	King Industries Corporation	560.39
236203	6/19/2020	Konica Minolta Business Solutions USA	153.15
236204	6/19/2020	L N Curtis & Sons	11,519.37
236205	6/19/2020	NM Coalition of Educational Leaders	10,000.00
236206	6/19/2020	New Mexico Activities Association	5,000.00
236207	6/19/2020	New Mexico Gas Company	34.97
236208	6/19/2020	Palomar Modular Building LLC	82,685.07
236209	6/19/2020	Quill Corporation	1,405.15
236210	6/19/2020	RSM	1,475.78
236211	6/19/2020	Southwest Copy Systems	220.55
236212	6/19/2020	Staples	393.47
236213	6/19/2020	FCC Inc dba Teach The Children	86.23
236214	6/19/2020	Tel/Logic Inc	22,496.75
236215	6/19/2020	Wenger Corporation	20,740.43
236216	6/19/2020	Western Paper	390.12
236217	6/19/2020	Yearout Mechanical	25,798.29
236218	6/26/2020	Albuquerque Freightliner Inc	3,764.95
236219	6/26/2020	Ambitions Technology Group	6,517.23
236220	6/26/2020	AT&T Mobility	98.45
236221	6/26/2020	Corbins Service Electric	8,441.98
236222	6/26/2020	Coyote Cabling	5,385.03
236223	6/26/2020	Guadalupe Mountain Fencing FKA MHAT LLC	2,541.92
236224	6/26/2020	Jive Communications	564.53
236225	6/26/2020	Lisa Chacon Kedge	160.90
236226	6/26/2020	Mackin Educational Services	2,249.79
236227	6/26/2020	Next Level Home Audio & Video, Inc	16,560.25
236228	6/26/2020	PC Automated Controls, Inc.	6,051.60
236229	6/26/2020	Pecos Valley RCC 8	8,310.60
236230	6/26/2020	Petroleum Traders Corp	10,670.96
236231	6/26/2020	The Playwell Group, Inc.	4,407.40
236232	6/26/2020	Pyoe Consulting, LLC	12,800.00

**COOPERATIVE EDUCATIONAL SERVICES
CHECK REGISTER**

May 12, 2020 through June 30, 2020

Check Number	Date	Payee	Amount
236233	6/26/2020	Quill Corporation	168.47
236234	6/26/2020	RSM	9,573.92
236235	6/26/2020	San Juan College	63.68
236236	6/26/2020	Dude Solutions	4,006.63
236237	6/26/2020	Stites Enterprises	42,014.49
236238	6/26/2020	Southwest Concrete & Paving, Inc.	103,858.27
236239	6/26/2020	Thirteen Twenty, LLC DBA Tate Branch	75,054.39
236240	6/26/2020	FCC Inc dba Teach The Children	200.49
236241	6/26/2020	Tel/Logic Inc	11,563.75
236242	6/26/2020	Truly Nolen	76.59
236243	6/26/2020	Verizon Wireless	700.99
236244	6/26/2020	Vigil Contracting Services, Inc.	VOID
236245	6/26/2020	Wells Fargo Bank	VOID
236246	6/26/2020	Western Paper	VOID
236247	6/26/2020	Rodahl & Hummell Architecture, P.C.	VOID
236251	6/26/2020	Rodahl & Hummell Architecture, P.C.	70,562.96
236252	6/26/2020	Vigil Contracting Services, Inc.	1,564.29
236253	6/26/2020	Wells Fargo Bank	1,014.33
236254	6/26/2020	Western Paper	5,639.59

196 Checks for total of 3,579,622.94

Approved this _____ day of _____, 2020

Attest: _____
President, Executive Committee

Cooperative Educational Services
 STATEMENT OF NET ASSETS
 For the Eleven Months Ending Sunday, May 31, 2020

CASH		
	Operating	
BOA		\$9,386,976.91
	Operating	
WF		0.00
	Petty Cash	200.00
	Endowment	
Fund	—	<u>0.00</u>
	TOTAL	
CASH	—	<u>9,387,176.91</u>
ACCOUNTS		
RECEIVABLE		23,429,466.50
	PREPAID	
EXPENSES		18,701.80
	ACCRUED	
REVENUE		0.00
	OTHER	
RECEIVABLES	—	<u>(3,517.50)</u>
	TOTAL	
CURRENT		
ASSETS	—	<u>32,831,827.71</u>
EQUIPMENT		
	Ancillary	9,397.75
	Accum	
Dep Anc		(9,397.75)
	Furnishings	706,493.66
	Accum	
Dep Furn		(598,504.70)
	Vehicles	130,851.21
	Accum	
Dep Veh	—	<u>(32,467.51)</u>
	NET	
EQUIPMENT	—	<u>206,372.66</u>

Cooperative Educational Services
 STATEMENT OF NET ASSETS
 For the Eleven Months Ending Sunday, May 31, 2020

PROPERTY	
Land	410,888.64
Building	302,997.97
Building	
1401	1,058,066.46
Accum	
Dep Bldg	(200,763.53)
Improvements	671,194.70
Accum	
Dep Imp	(396,299.16)
NET	
PROPERTY	— <u>1,846,085.08</u>
TOTAL	
EQUIPMENT & PROPERTY	— <u>2,052,457.74</u>
OTHER ASSETS	
Investment	
in SSC	— <u>3,250,804.85</u>
TOTAL	
OTHER ASSETS	3,250,804.85
TOTAL ASSETS	\$38,135,090.30

ACCOUNTS	
PAYABLE	26,227,749.23
ACCRUED	
EXPENSES	
Ancillary	
Payroll	0.00
Expenses	0.00
Compensated	
Absences	— <u>129,542.09</u>
TOTAL	
ACCRUED	
EXPENSES	— <u>129,542.09</u>

Cooperative Educational Services
 STATEMENT OF NET ASSETS
 For the Eleven Months Ending Sunday, May 31, 2020

SUMMER INSURANCE PREMIUMS	(45,028.90)
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PAYROLL TAXES PAYABLE	228,974.15
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EMPLOYEE BENEFITS PAYABLE	62,272.49
AEPA	0.00

MEMBER CREDIT LIABILITY	0.00
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DEFERRED REVENUE	1,968,186.95
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Mortgage Payable	750,060.42
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TOTAL LIABILITIES	<u>29,321,756.43</u>
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NET ASSETS	7,089,556.08
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CURRENT CHNG in NET ASSETS- PROFIT/(LOSS)	1,723,777.79
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TOTAL NET ASSETS	<u>8,813,333.87</u>
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TOTAL LIABILITIES & NET ASSETS	\$38,135,090.30
--------------------------------------	-----------------

Sandia Synergy Center
Financial Summary
5/30/2020

	May	June	207,925
Cash - WF Operating - SSC	\$0.00	\$0.00	\$0.00
Cash - Security Deposits WF - SSC	0.00	0.00	0.00
Cash - BOA Operating - SSC	777,575.22	794,697.84	17,122.62
Cash - Security Deposits BOA - SSC	28,428.32	28,428.32	0.00
Accounts Receivable - SSC	16,497.17	28,067.00	11,569.83
Prepaid Expenses - SSC	0.00	177.68	177.68
Fixed Assets	3,062,603.83	3,057,030.58	(5,573.25)
Total Assets	3,885,104.54	3,908,401.42	23,296.88
Accounts Payable - SSC	0.00	0.00	0.00
Deferred Rent - SSC	2,042.16	2,042.16	0.00
Tenant Deposits - SSC	28,365.21	28,365.21	0.00
Total Liabilities	30,407.37	30,407.37	0.00
Investment form CES	3,250,804.85	3,250,804.85	0.00
Fund Balance - SSC	395,967.00	395,967.00	0.00
Profit & Loss - SSC	0.00	0.00	0.00
Profit/(Loss)	207,925.32	231,222.20	23,296.88
Total Fund Balance	3,854,697.17	3,877,994.05	23,296.88
Total Liabilities & Fund Balance	3,885,104.54	3,908,401.42	23,296.88

Total Revenue	(479,320.00)	(525,774.63)	(46,454.63)
Total Expense	271,394.68	294,552.43	23,157.75
(Profit)/Loss	(207,925.32)	(231,222.20)	(23,296.88)
Revenue - Rent - SSC	(433,424.15)	(475,107.69)	(41,683.54)
Revenue - Passthru Maintenance - SSC	0.00	0.00	0.00
Revenue - Passthru Electricity - SSC	(5,457.98)	(6,128.29)	(670.31)
Revenue - CAM - SSC	(40,413.90)	(44,514.68)	(4,100.78)
Revenue - Interest Tenant Deposits - SSC	(23.67)	(23.67)	0.00
Revenue - Misc - SSC	(0.30)	(0.30)	0.00
Legal Fees - SSC	0.00	0.00	0.00
Accounting/Audit Fees - SSC	0.00	0.00	0.00
Commission Expense - SSC	27,540.65	27,540.65	0.00
Indirect Cost - SSC	0.00	0.00	0.00
General Expenses - SSC	2,700.00	2,700.00	0.00
Bank Fees - SSC	4.12	4.12	0.00
Depreciation Expense - SSC	61,305.75	66,879.00	5,573.25
Property Insurance - SSC	8,036.00	12,054.00	4,018.00
Property Tax - SSC	11,502.56	11,502.56	0.00
Janitorial - CAM - SSC	14,875.95	16,514.95	1,639.00
Janitorial Supplies - CAM - SSC	1,474.59	1,598.64	124.05
Contract Maintenance - CAM - SSC	8,886.63	9,469.16	582.53
Maintenance Supplies - CAM - SSC	0.00	0.00	0.00
Electrical Repairs - CAM - SSC	292.34	292.34	0.00
Plumbing Repairs - CAM - SSC	0.00	0.00	0.00
Door & Lock Repair & Maint - CAM - SSC	0.00	0.00	0.00
Pest Control - CAM - SSC	421.98	421.98	0.00
Safety Equip & Maint - CAM - SSC	407.01	407.01	0.00
Roof Repairs - CAM - SSC	0.00	0.00	0.00
Electricity - CAM - SSC	8,568.09	10,070.11	1,502.02
Gas - CAM - SSC	7,269.27	7,430.58	161.31
Water & Sewer - CAM - SSC	7,501.23	8,140.63	639.40
Solid Waste Removal - CAM - SSC	2,387.24	2,603.77	216.53
Telephone - CAM - SSC	634.73	796.23	161.50
Security & Alarm Monitoring - CAM - SSC	0.00	0.00	0.00
HVAC Maintenance - CAM - SSC	12,424.05	12,424.05	0.00
HVAC Repairs - CAM - SSC	4,521.14	4,521.14	0.00
Grounds Maintenance - CAM - SSC	4,965.70	5,437.11	471.41
Snow Removal - CAM - SSC	2,258.91	2,258.91	0.00
Window Washing - CAM - SSC	496.22	496.22	0.00
Association Fees - CAM - SSC	3,958.94	3,958.94	0.00
Management Fees Contract - CAM - SSC	17,406.75	18,485.50	1,078.75
Management Fees Intercompany - CAM - SSC	8,190.00	12,480.00	4,290.00
Internet CAM - SSC	1,954.48	1,954.48	0.00
Equipment & Storage Rental Fees	0.00	0.00	0.00
Electricity - SSC	11,725.81	12,805.50	1,079.69
Repairs - SSC	5,361.63	5,361.63	0.00
Maintenance - SSC	0.00	0.00	0.00

Repairs & Maintenance General - SSC	5,774.50	5,774.50	0.00
Electricity Passthru - SSC	9,163.28	9,833.59	670.31
Maintenance Passthru - SSC	0.00	0.00	0.00
Janitorial Services SNL - SSC	10,000.00	10,950.00	950.00
Renovation Expense Rental Suites - SSC	9,385.13	9,385.13	0.00
Fix Me I should be Zero	0.00	0.00	0.00

Cooperative Educational Services
STATEMENT of REVENUES, EXPENSES and CHANGES in FUND NET ASSETS

For the Eleven Months Ending Sunday, May 31, 2020

	May	YTD
EXTRAORDINARY REVENUE	\$0.00	\$0.00
A/R-A/P CLEARING ACCOUNT	10,000.13	(34,857.35)
	10,000.13	(34,857.35)
INSURANCE		
Insurance-Revenue	0.00	22,000.00
Insurance Expense	0.00	0.00
	0.00	22,000.00
International Teacher		
Internat'l Teacher-Revenue	0.00	0.00
Internat'l Teacher-Expense	6,666.44	71,992.90
	(6,666.44)	(71,992.90)
Professional Services		
Professional Services-Revenue	75,497.33	886,457.27
Professional Services-Expense	70,029.17	883,358.21
	5,468.16	3,099.06
PLACEMENT SERVICES		
Placement Services-Revenue	1,710.00	51,520.00
Placement Services-Expense	460.40	969.01
	1,249.60	50,550.99
MEDICAID		
Medicaid-Revenue	45,686.68	785,512.18
Medicaid-Expense	39,165.76	673,366.81
	6,520.92	112,145.37
FOOD		
Food-Revenue	4,455.45	38,112.41
Food-Expense	547.28	1,628.12
	3,908.17	36,484.29
PROCUREMENT		
Procurement-Revenue	24,799,184.58	263,576,523.09
Procurement-Expense	24,516,892.69	261,491,544.28
	282,291.89	2,084,978.81
AEPA		
AEPA-Revenue	641,455.89	8,449,873.64
AEPA-Expense	635,663.28	8,100,434.82
	5,792.61	349,438.82

Cooperative Educational Services
STATEMENT of REVENUES, EXPENSES and CHANGES in FUND NET ASSETS

For the Eleven Months Ending Sunday, May 31, 2020

	May	YTD
ANCILLARY		
Ancillary-Revenue	1,415,658.48	12,928,698.86
Ancillary-Expense	<u>1,363,775.18</u>	<u>12,044,553.66</u>
	51,883.30	884,145.20
INSERVICES		
Inservices-Revenue	(50.00)	107,988.22
Inservices-Expense	<u>1,292.25</u>	<u>136,779.61</u>
	(1,342.25)	(28,791.39)
MEETINGS		
Meetings-Revenue	0.00	0.00
Meetings-Expense	<u>818.77</u>	<u>11,487.07</u>
	(818.77)	(11,487.07)
SITE		
SITE Revenue	4,750.00	55,650.00
SITE Expense	<u>34,803.22</u>	<u>339,113.90</u>
	(30,053.22)	(283,463.90)
TAP		
TAP- Revenue	6,416.04	182,013.38
TAP - Expense	<u>7,967.00</u>	<u>134,719.56</u>
	(1,550.96)	47,293.82
ALD		
ALD Revenue	32,500.00	100,228.69
ALD Expense	<u>6,028.45</u>	<u>117,020.68</u>
	26,471.55	(16,791.99)
LEAP		
LEAP Revenue	43,500.00	190,129.53
LEAP Expense	<u>(24,458.34)</u>	<u>174,407.68</u>
	67,958.34	15,721.85
SLD		
SLD Revenue	0.00	0.00
SLD Expense	<u>269.13</u>	<u>4,830.80</u>
	(269.13)	(4,830.80)
NMSBLD		
NMSBLD Revenue	0.00	0.00
NMSBLD Expense	<u>0.00</u>	<u>12,398.59</u>

Cooperative Educational Services
STATEMENT of REVENUES, EXPENSES and CHANGES in FUND NET ASSETS

For the Eleven Months Ending Sunday, May 31, 2020

	May	YTD
	0.00	(12,398.59)
TQP		
TQP Revenue	0.00	0.00
TQP Expenses	44,730.54	106,998.06
	(44,730.54)	(106,998.06)
 BUSINESS OFFICE		
Business Office-Revenue	0.00	0.00
Business Office-Expense	2,863.02	53,331.55
	(2,863.02)	(53,331.55)
 EXECUTIVE DIRECTOR		
Executive Director-Revenue	0.00	0.00
Executive Director-Expense	8,658.93	77,694.41
	(8,658.93)	(77,694.41)
 HUMAN RESOURCES		
Human Resources-Revenue	0.00	0.00
Human Resources-Expense	5,841.36	87,274.91
	(5,841.36)	(87,274.91)
 TECHNOLOGY		
Technology-Revenue	0.00	0.00
Technology-Expense	19,384.08	190,148.92
	(19,384.08)	(190,148.92)
 ENTITY		
Entity-Revenue	0.00	25,330.62
Entity-Expense	59,859.96	927,349.20
	(59,859.96)	(902,018.58)
 PROFIT/(LOSS)	279,506.01	1,723,777.79