

## CES Executive Committee Meeting

### Minutes

February 12, 2025

#### Call to Order:

The meeting was called to order at approximately 5:00 p.m. by President, Brian Snider. The meeting notice, agenda, and accompanying documents were disseminated to attendees 10 days prior to the meeting via email and posted on the CES' website.

#### Roll Call:

##### Members Present:

Brian Snider	President
Elisa Begueria – Lake Arthur	President Elect
Johnna Bruhn – Mosquero	Region III
Dr. Cindy Sims – Estancia	Region IV
Tandee Delk – Elida	Region V
Dr. Gerry Washburn – Carlsbad	Region VI
Cody Patterson - Carrizozo	Region VII
Travis Dempsey – Gadsen	Region VIII
Stan Rounds	NMCEL
Dr. Charley Carroll	Higher Ed 2 Year
Erik Bose – ABQ Charter Academy	NMCCS

##### Members Absent:

Kevin Summers – Bloomfield	Region I – Secretary
Felix Garcia – Jemez Mountains	Region II
Dr. Sandra Rodriguez	Higher ED 4 Year
Dr. Candice Castillo	NMPED
Joe Guillen	NMSBA

##### Non-Members Present:

David Chavez	CES Executive Director
Teresa Salazar	CES Chief Operating Officer
Robin Strauser	CES Chief Financial Officer
Paul Benoit	CES Northern Services Manager
Jim Barentine	CES Southern Services Manager
Dr. Kimberly Mizell	CES Site Director
LeAnne Gandy	CES Director of Leadership Development

#### Quorum

CES Board Policy states that attendance by one third of the Executive Committee constitutes a quorum. This was, therefore, a duly convened meeting of the CES Executive Committee.

#### Approval of Minutes

A motion was made by Stan Rounds seconded by Gerry Washburn to approve the Special Executive Meeting from November 18, 2024. Motion passed unanimously.

A motion was made by Stan Rounds seconded by Gerry Washburn to approve the Special Executive Meeting from November 14, 2024. Motion passed unanimously.

A motion was made by Gerry Washburn and seconded by Cody Patterson to approve the meeting minutes from October 14, 2024. Motion passed unanimously.

#### Approval of Agenda

A motion was made by Stan Rounds and Seconded by Gerry Washburn to approve the agenda for the February 12, 2025 Executive Committee meeting.

#### Agency Communications

The following reports were presented

#### NMCCS – Erik Bose

PCSNM just completed their first education session.

#### NMCEL – Stan Rounds

An overview of the legislative session was provided, including a discussion of Senate Bill 38, the Special Education Act. Mr. Rounds is lobbying against the bill due to concerns raised by stakeholders. Additionally, there was a discussion about the proposed 4% pay increase for public employees, including teachers, aimed at attracting and retaining qualified educators to address ongoing challenges in the education sector.

#### NMPED – Dr. Castillo

Not present. No report given.

#### NMSBA – Joe Guillen

Not present. No report given.

#### Higher Education (4yr) – Dr. Sandra Rodriguez

Not present. No report given

#### Higher Education (2yr) – Dr. Charley Carroll

The rising cost of construction remains a concern, and we are continuing to explore strategies to mitigate these costs.

#### Scholarship – Johnna Bruhn

The scholarship committee will work with Brian, as the scholarships are awarded to educational assistants pursuing an education degree and are employed in the district of the sitting president. They will collaborate with him to identify scholarship recipients.

#### Policy – Elisa Begueria

A committee will be formed in April to review policy and make revisions.

#### Program Overview and Reports

##### a. October Leadership Conference

Mr. Chavez reported that CES has traditionally held the Leadership Conference in October, in conjunction with FMWS, featuring speakers such as Ruby Payne, Doug Reeves, and this year, the Marzano Group. However, attendance has dropped, with last year's turnout at approximately 52, down from a peak of 128. October may no longer be the optimal time for the conference, and we are exploring alternative options. Timing could be a key factor affecting attendance, as leadership may face scheduling conflicts during that month.

One suggestion is to combine the Leadership Conference with the NMCEL Summer Conference. Another option is to host a virtual conference to better accommodate attendance challenges.

David and Stan will meet to discuss the possibility of merging the Leadership Conference with the NMCEL Summer Conference David, will reach out to committee members for further input prior to a decision being made and how to proceed based on member input.

b. CTE Initiative

Mr. Chavez reported that some of the Executive Committee members had the opportunity to participate in the six-year study Advisory Committee meeting and the work that 13 districts are involved in. Mr. Chavez mentioned that 9 out of the 13 districts have listed CTE as a goal. Instead of working with just those 9 districts individually, Mr. Chavez has suggested to the nine six-year study districts that we explore regionalizing professional development opportunities with other organizations like higher education, foundations, business and national laboratories.

In discussions with Northwest and Northeast districts there is an interest in developing a model and to extend the offer to districts in other regions in New Mexico interested in participating in the development of a rural schools CTE model.

Three CTE meetings have been held, with participation from fourteen school districts and several higher education institutions. At the most recent meeting, a strategic plan was developed for the organization. The group is also considering hosting a think tank session at one of the higher education institutions, where districts will be invited to participate, share their needs, and discuss how we can collaboratively address those needs.

In discussion with districts the inability of districts to find certain staff is an issue, for example Mora has been without a math teacher for the entirety of the year by collaborating there could be a district that serves as the center of excellence for mathematics and have that district deliver virtual instruction to other districts in the collaborative.

c. Six Year Study

The work going on within the 13 districts is phenomenal. The goals that we wanted to accomplish through the 6-year study up to this point are being realized.

An overview of the SITE and Leadership program was provided for the Executive Committee.

The CES TAP program continues to have phenomenal attendance at the virtual sessions. Last year we had 7600 teacher/leaders/administrators attend at least one or multiple sessions.

LEAP: 180 candidates are currently enrolled in the program. Select superintendents have requested a change in our model. A pilot program is being explored with select superintendents to allow candidates to enroll in the program in January and begin instruction in the summer. This will allow districts to hire them as employees at mid-year.

## Administrative Reports

Finance – Robin Strauser highlighted a few items, a full report is included in the packet.

As of December 31, 2024, CES had a total revenue of \$177,242,236. Compared to December 31, 2023, this year's revenue is \$12,853,687 more. SSC had total revenue of \$229,919. Total combined revenue was \$177,472,155 compared to total revenue of \$164,556,026 for December 2023. This is a 7.8% increase, or \$12,916,129 more revenue this year compared to last year.

Also as of December 31, 2024, CES had a profit of \$1,959,582 and SSC had a profit of \$140,988. Combined profit for both entities was \$2,100,570.

As of December 31, 2024, CES had a Net Fund Balance of \$17,792,617.

Ancillary – Lianne Pierce is not present. A full report included in the packet.

Procurement – Gustavo Rossell is not present. A full report included in the packet.

Northern Services/REAP – Paul Benoit, highlighted a few items, a full report was included in the packet. Jim and Paul continue to travel throughout their respective regions. Paul gave the example of traveling to Farmington and having an impromptu meeting with their purchasing department and discussing the invoicing process.

Technology – Teresa Salazar highlighted a few items, a full report was included in the packet. Brad Schroeder has recently resigned from CES. We are in the middle of changing our ERP, Accounting, and Payroll systems. CES' website and Blue Book are also being revised. The new website should be up and running in March. Teresa is the facilitator until a new IT Director is hired.

Southern Services – Jim Barentine highlighted a few items, a full report was included in the packet. Jim shared that he has developed a system for his visits. Start at the Texas border, travel to Arizona border, and start over, working his way westward. Jim reported that he continues to create videos for training working with Tara Summers in creating videos to address the needs of various departments at CES.

Human Resources – Yvonne Tabet was not present, a full report was included in the packet, David stood for any questions from the Executive Committee.

### Executive Director Report

- (a) Mr. Chavez requested permission to install solar panels at the 10601 Research Rd. property to be mounted on parking structures. The installation of Solar Panels would also include up to two (2) charging stations. Souder Miller and Associates has provided CES with a proposal for our consideration. The proposal is included in your agenda packet for your review. The schedule (pay back) for our return on our investment is included as a part of the proposal. The approximate cost would be \$404,000 with rebates from federal government. It will cost approximately \$181,000 after rebates are received. It will be a 7 month project that begins as soon as the PO is issued.

A motion was made to approve the installation of parking structures and solar panels at CES' office parking lot by Elisa Begueria, seconded by Stan Rounds. Motion passed unanimously.

- (b) Request approval to enter into an MOA with the Associations of Utah and Idaho to provide CES contracts in those two states. The model to be used in the two states would be similar to the model we use in New Mexico. We have been meeting with the Executive Directors of the

Association of Counties in these two states to discuss the partnership. Utah has agreed to the MOA that is included in your packet. Our CES legal counsel has reviewed the document and agrees with the language in the agreement. We presented it to the Idaho Counties Executive Committee, and they approved the MOA in concept it needs to be approved by their Board at a meeting to be held in April.

A motion was made to approve the MOA's with Utah and Idaho by Stan Rounds, seconded by Erik Bose. Motion passed unanimously.

- (c) Mr. Chavez requested that the CES Executive Committee approve a \$50,000.00 budget to support CES' support of rural school districts increasing their CTE offerings. Mr. Chavez is working with approximately 15 school districts, several higher education institutions, LANL Foundation, PED, regional laboratories and businesses in the development of a model to support this initiative.

A motion was made to approve the budget request for CTE by Gerry Washburn, seconded by Cindy Simms. Motion passed unanimously.

Personnel Report – David Chavez stood for questions. No questions were asked.

#### Consent Agenda

A motion was made by Stan Rounds, seconded by Cody Patterson to accept the consent agenda as presented. Motion passed unanimously.

#### Setting Next Meeting Dates

- a. Tuesday, April 8, 2025, Sandia Resort and Casino
- b. Thursday, June 5, 2025, Site to be determined

A motion was made by Erik Bose to adjourn, seconded by Gerry Washburn. Motion passed unanimously.

Meeting adjourned.