



NMREAP IS A GREAT RESOURCE TO INCREASE YOUR APPLICANT POOL!

What is NMREAP?

The New Mexico Regional Education Applicant Program is a reasonably priced subscription service, available through CES, to a comprehensive educator applicant pool. When applicants complete their profile, they can apply for employment in any (or all) of seven regions within the state (NW, N Central, NE, ABQ/Central, East, S West, and S East). Employer job postings, in turn, are made available to the statewide pool.

In addition to the statewide pool, Subscriber (District/School) credentials will also allow log-in to USREAP.net, which allows for a broader search, nationwide. USREAP allows schools to increase the pool of applicants to include those from across the country, who may be looking at the beautiful southwest, to have access to job postings. The one caveat is that jobs must be posted in both NMREAP.net and USREAP.net, by separate input. To see the NMREAP region map, go to <http://www.nmreap.net/schoolinfo.php>.


For Applicants, the map is very beneficial to helping them understand exactly where schools and districts are, by allowing them to click on a region, where they can see the NMREAP member schools in that region. Because of the regional nature of the application process, employers, then, have the option of searching within their region only, or any of the regions. Applicants who have selected a region or regions in which they wish to be considered, are expressing a preference, but that doesn't mean that candidates outside a particular region wouldn't consider employment in any a particular (other) region.

This process holds true for USREAP, as well. Applicants on USREAP have selected states in which they wish to be considered. Don't forget to search USREAP for viable applicants as well. You can log into USREAP with your NMREAP username and password.

Why NMREAP?

Teachers are in demand! With the ever-increasing shortage of available teachers, access to a viable pool of potential teaching candidates is always necessary. NMREAP provides access to both posting positions and searching for applicants who are qualified for the positions that are open. And, given state and federal requirements to post positions, *especially* those that are deemed "hard to fill" (Science, Math, Special Ed, for example), NMREAP is a budget conscious advertising mechanism that helps offset the costly "weekend ads" in local publications, while giving access to a state-wide and nationwide pool of applicants.





While there is no “guarantee” that the ideal candidate will be secured through any one source, such as NMREAP, it is the most cost-efficient way to report to state and federal education agencies that your positions were advertised through a viable venue, in the event that the limited supply of applicants in those “hard to fill positions” affects your schools’ ability to secure a highly qualified candidate, as per state/federal regulations.

NMREAP TIPS FOR THE “HIRING SEASON”:

As New Mexico Schools are assessing needs for and seeking to fill staffing needs for the upcoming school year, NMREAP is a great resource to increase the ability to fill these with highly qualified educators. As we know, the demand for teachers is outpacing the output of New Mexico’s institutions of higher learning. As Districts, Charters, BIE, State, and Private Schools seek to fill their needs, it is an increasing challenge to meet staffing needs.

Given this, here are some ways NMREAP can help enhance the staffing efforts of New Mexico Schools. Whether an existing subscriber or new to NMREAP, it is always helpful to know that there are several options available to you on NMREAP:

- NMREAP has a robust “search” feature. In addition to simply posting a job, familiarize yourself with the applicant search features and use it, regularly, within NMREAP.
- In searching, if you find many prospective viable applicants, NMREAP allows you to send a bulk email to all of them to garner interest/availability.
- Check applicants regularly during the staffing season. New applicants submit their applications every day. Also, check for interested applicants every day.
- Activate the “Save List of Interested Applicants” option on your job postings.
- When you post a job, elect the option to send your posting to all qualified NMREAP applicants.
- If you hire a NMREAP applicant, please don’t forget to post the hiring on the NMREAP site. Otherwise, your applicant’s application stays active and available to other employers, even when they are no longer “on the market”.

For more information on NMREAP and how to become a subscriber:

- 1) Contact Paul M. Benoit, NMREAP Coordinator
 - a. paul@ces.org
 - b. 575.760.9002 (Cell)
- 2) To Apply to get access to NMREAP for your Educational Institution:
 - a. Go to: www.nmreap.net
 - b. Select: “Submit Membership Application”
 - c. Select your School District from the List (Charter, State, or BIE Schools select from top choices) to determine your annual subscription cost.
If you do not find your school or school/agency type listed, please call Paul Benoit at 575.760.9002 for pricing.
 - d. Complete the on-screen application by scrolling down and filling in the required information.
 - i. You will be asked for a Purchase Order number. If it is available at the moment of application, please input the number.



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- ii. If it is NOT available, you may type in “PO Pending,” which will be your district approval to process the application. **When the PO is ready, it is to be emailed to: paul@ces.org**
 - e. Once the application is submitted, it will be reviewed/approved.
 - i. Upon approval, you will receive log-in credentials (Username and Password)
 - ii. Once these are received, you may contact Paul Benoit (info above) for a training walk-through or more formal training opportunities, as needed.
 - iii. The PO, if not sent at time of application, will be expected within two weeks of the application approval. Failure to remit PO will result in cancellation of subscription after that period of time.
 - f. Begin Posting Jobs and Searching Applicants!
- Submitted by Paul Benoit, NMREAP Coordinator

Tip of the Month

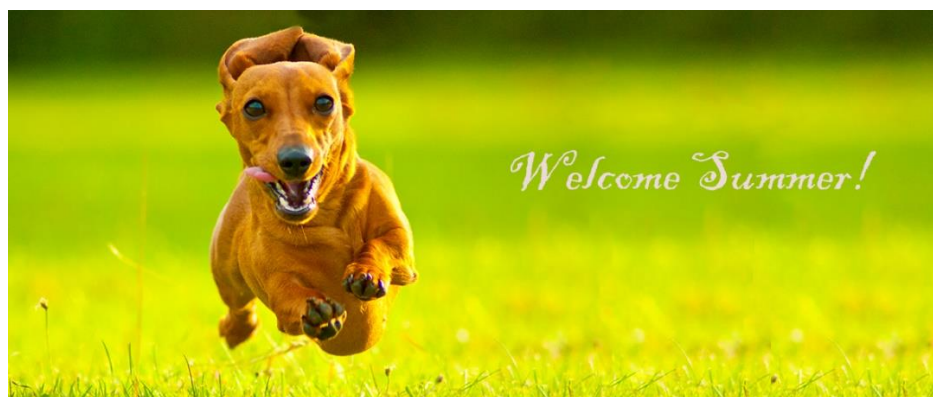
The human, as do all brain-endowed creatures, learns through repetition. If you're not using the Direct Purchase portal for PO uploading on a frequent basis, you'll possibly have trouble committing the process to memory. So CES provides you the next best experience, in both print and video, as quick refreshers:

- **Print:** <https://www.ces.org/wp-content/uploads/2021/04/Step-by-Step-How-Members-Upload-POs-to-CES.pdf>
- **Video:** https://youtu.be/07FE75-8_fM

Your support of this process, created with the member in mind, is appreciated. You can access support when needed via your field representative:

Paul Benoit, Northern Regional Manager, paul@ces.org, 575-562-2922

Jim Barentine, Southern Regional Manager, jim@ces.org, 602-689-0652



Calendar of Events

- 6/3-5 NMSBA School Law Conference, Virtual
- 6/6 D-Day (Normandy) Observed
- 6/7-10 NMML New & Future Police Chief Training
- 6/7-11 Advanced Placement Summer Institute, Week 1
- 6/11-12 NM Indian Affairs: 2021 Indigenous Youth Wellness Summit
- 6/14 Army Birthday Observed
- 6/14 Flag Day
- 6/14-18 Advanced Placement Summer Institute, Week 2
- 6/15-18 MC² Virtual Summer Learning Summit
- 6/16-19 AIR Inspire Conference
- 6/20 Father's Day
- 6/20 American Eagle Day Observed
- 6/20 Summer Solstice

June 2021

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	1	2	3



Procurement News

1) Contract Expirations

RFP 17-029- Cardinal Sports, The Fitness Superstore, Samson Equipment Inc., Riddell Replaced with 2021-31: Physical Education, Athletic, Recreation, Health and Training Supplies

2) Contract Extensions

None

3) New Contract Awards

RFP 2021-30 <i>School Safety Audits</i>	PlaySafe, LLC School Safety Advocacy Council
RFP 2021-31 <i>Physical Education, Athletic, Recreation, Health and Training Supplies</i>	Advanced Healthstyles Fitness Equipment Cardinal's Sport Center JJW INC dba Fitness Superstore Riddell / All American Sports Corp. Samson Equipment, Inc. School Health Corporation School Specialty LLC
RFP 2021-32 <i>Flooring Systems and Related</i>	Advanced Healthstyles Fitness Equipment ARBO's Floor Service LLC Floor Tech Contracting LLC High Tech Floors INC NM Office Furniture (Business Environments) Norcon of New Mexico, LLC SW Flooring Solutions, Inc (SW Carpet & Floors) Stout Hardwood Floor Company, Inc. WWRC, Inc.
RFP 2021-33 <i>JOC Program – Consulting Services & Products</i>	The Gordian Group

4) Ongoing Solicitations

RFP #	RFP Description	Release	Due
RFP 2021-30	<i>School Safety Audit, Inspection, Consulting and Training Services</i>	Contracts Awarded & uploaded to eProcurement. Executed contracts are routed to digital Bluebook.	
RFP 2021-31	<i>Physical Education, Athletic, Recreation, Health and Training Supplies</i>		
RFP 2021-32	<i>Flooring Systems and Related</i>		
RFP 2021-33	<i>JOC Program Consulting Services</i>		
RFP 2021-34	<i>Construction Management Services</i>	05/21/21	06/18/21
RFP 2021-36A	<i>Fleet Management Systems</i>	05/21/21	06/18/21
RFP 2021-36B	<i>In Vehicle Monitoring Systems</i>	05/21/21	06/18/21
RFP 2021-37	<i>E-Rate Consulting Services</i>	05/21/21	06/18/21



CONGRATULATIONS TO THOSE FORGING AHEAD!

These CES members forged ahead, pioneering in the use of the CES Direct Purchase system during its inaugural month, to place POs that speed up the entire process of interacting with the vendor. If your organization is not on this list, consider saving yourself additional time and money using CES contracts, especially those available for Direct Purchase use! Congratulations, pioneers!

Alamogordo Public Schools
Carlsbad Municipal Schools
Chama Valley Independent Schools
City of Hobbs
City of Santa Fe
Deming Public Schools
Dona Ana County
Eddy County
Farmington Municipal Schools
Gallup-McKinley County Schools
HELP New Mexico, Inc.
Las Cruces Public Schools
Los Alamos Public Schools
McKinley County
Moriarty-Edgewood Schools
Pojoaque Valley School District
Robert F Kennedy Charter HS
San Juan College
Santa Rosa Consolidated Schools
Technology Leadership High School
Turquoise Trail Charter School
Village of Questa

Bloomfield School District
Central Consolidated Schools
City of Espanola
City of Portales
Clayton Municipal Schools
Dexter Consolidated Schools
Dulce Independent Schools
Eunice Public Schools
Gadsden Independent Schools
Hatch Valley Public Schools
Horizon Academy West
Lea County
Lovington Municipal Schools
Moriarty-Edgewood Schools
New Mexico Tech
Rio Rancho Schools
Roswell Independent Schools
Santa Fe Public Schools
Southwest Secondary Learning
Tucumcari Public Schools
Village of Columbus
Western New Mexico University



CES WORKING HARD FOR YOU!

CES has been recognized by the Association of Educational Purchasing Agencies with the Relationship Excellence Award. As one of the Association's 29 state-level member agencies, it was noted that CES always holds post-award meetings with awarded vendors to discuss marketing plans, contract management, and the PO process. CES also conducts annual vendor assessment meetings to evaluate the success of the contract and means to improve sales. By doing so, CES creates an environment of trust, collaboration, brainstorming, and solution development.

Pictured below with the Award, Robin Strauser and John Tortelli are CES' primary contributors to AEPA activities. John has brought his talents and experience to assist with creating growth and success for AEPA and its members through mentorship and leadership skills. John and Robin work well assisting each other with the various duties and responsibilities they assume for the betterment of AEPA. Robin currently serves as Vice-President for AEPA.

Both John and Robin listen, guide, and contribute while sharing their knowledge and resources. They reach out to assist vendors and members alike when questions and concerns are expressed. They have a willingness to listen to new ideas and test those ideas when suggestions of improvement or changes seem warranted. Recently, CES has endeavored to more fully involve CES' Procurement Manager, Gustavo Rossell, in work with AEPA. (Gustavo was not available for the photo op.)

NM's CES has proven to be a remarkable source of mentorship and positive leadership skills and productivity for everyone involved within AEPA. CES is a true advocate for AEPA programs and goals.



Remember!
Technical Assistance Program (TAP)
Hot Topic On-Demand Library Pre-recorded Webinars
are available at
www.cestap.org





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