



CES' Leadership Programs – The Next Chapter

We are happy to report that CES had a very productive year, albeit given a few (Pandemic related) challenges, with our leadership programs this year.

Several programs are in place and gearing up for a second year of implementation. These include the First Year Principal Academy (FYPA), the Administrator Leadership Development (ALD), Aspiring Superintendents Academy (ASA), the Superintendents Academy, Board Leadership Development, and a Leadership Series. FYPA and the Leadership Series, new programs in 2020-21, were met with great enthusiasm and success. Both will continue into the 2021-22 school year.

For the coming year, we are excited to launch the First Year Superintendents Academy (FYSA). Participants will be supported by a coach and a mentor. Coaches are recently retired superintendents including TJ Parks, Kirk Carpenter, Dr. Kurt Steinhaus and Dr. Veronica Garcia. Sitting superintendents will serve as mentors, and the new superintendents will participate in a monthly 2-hour session of learning.

The Superintendent Academy, presented virtually this past year, will continue in a hybrid fashion. We'll take advantage of statewide conferences – NMCEL summer conference and the CES Fall conference, among others – to present live sessions.

CES is currently in the process of taking applications for all programs, and applicants will be notified of acceptance in July. We are especially surprised by the number of ALD applicants, more than 75 for Cohort 9! In the past four years of ALD's existence, about 400 folks, interested in becoming school and district leaders, have completed the program and are eligible to apply for an Administrative license.

ASA's 13th Cohort may put the number of participants close to the 100 mark, with more than a third of them eventually becoming superintendents, most of whom remained in their positions long past the typical 3-year average.



We encourage you to watch for the topics, times, and dates of the Leadership Series, a monthly 2-3 hour learning session on current topics. Sessions, presented virtually, are open to any of our program participants as well as other leaders in your district.

We've enjoyed a great partnership with the PED this year and have conferenced regularly on current topics and upcoming professional development opportunities. We plan to continue that partnership in a more purposeful manner this year.

Finally, Evan Grasser, David Chavez and Dr. Gloria Rendon are available to assist districts interested in creating and revising their strategic plans. In addition, Evan and Gloria are facilitating team building and leadership training using the DISC assessment. Please call or email Evan (evan@ces.org; 806-341-2699) or Gloria (gorendon@gmail.com; 505-690-4699) if you have questions or interest in any of CES' Leadership programs. You can also reach us through CES.

Best wishes for a great summer and we hope you have a chance to relax and reenergize!

Tip of the Month

Our brains are exposed to around 11 million bits of information per second, yet we can only process a fraction of that. In real terms, we lose productivity when switching too frequently between too many tasks and contexts. This can break down our mental toughness and lead to feelings of frustration and hopelessness.

Taking control of your context means framing your work day as a series of tasks. This includes:

- Checking email at specific times
- Blocking out your calendar for appointments and work sessions
- Putting phone on voicemail
- Setting aside 'blocks' or 'chunks' of time to achieve specific tasks.
- Taking control of your context as best as you can will help filter out unnecessary 'white noise' and keep you focused on goals that matter.



Calendar of Events

- 7/4 Independence Day
- 7/5 Independence Day observed (Federal Holiday)
- 7/8-10 NMSBA Leadership Retreat
- 7/13 NMCounties' Law Enforcement-Internal Affairs Training
- 7/19 NMCounties' Verbal De-escalation Instructor Class
- 7/21-23 NMCEL 2021 Annual Summer Conference
- 7/23 Summer Olympics begins - rescheduled from 2020 due to Coronavirus

July 2021						
Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Procurement News

1) Contract Expirations

None

2) Contract Extensions

None

3) New Contract Awards

None





4) Ongoing Solicitations

RFP #	RFPDescription	Release	Due
RFP2021-34	<i>Construction Management Services</i>	05/21/21	06/18/21
RFP2021-36A	<i>Fleet Management Systems</i>	05/21/21	06/18/21
RFP2021-36B	<i>In Vehicle Monitoring Systems</i>	05/21/21	06/18/21
RFP2021-37	<i>E-Rate Consulting Services</i>	05/21/21	06/18/21

5) Procurement Issues/News

This is week 12 of Direct Purchase, the # 1 inquiry from Vendors and #1 reason for delays in PO processing: PRICING. CES is working on several strategies to address this issue for/with vendors.

6) Any member needing help with **Direct Purchase login or Bluebook access**, please contact your Area Manager:

Paul Benoit, Northern Services
CES Regions 1-5
575-562-2922
paul@ces.org

Jim Barentine, Southern Services
CES Regions 6-8 + Magdalena,
Quemado, Socorro
602-689-0652
jim@ces.org

**CES Mailing: PO Box 81045, Albuquerque, NM
87198**

CES Location: 10601 Research Road SE, Albuquerque,
NM 87123





Master Certificate Program Modules 1 & 7



July 19, 2021, 9:00 AM to 3:00 PM
Embassy Suites in Conjunction with NMCEL Summer Conference

Operations Supervisors, Managers and Superintendents



Don't miss your opportunity to complete the Master Certificate Program. Modules 1 & 7 are now for those in management positions. Refer to the agenda below for details on the topics to be discussed.



Module 7- Public School Budgeting 9:00 AM-11:00 AM: Presentation by Martin Romine

Topics include:

- How to determine capital outlay needs for your district
- How to generate revenues to support capital expenditures
- How to determine staffing patterns for custodial maintenance depts
- How to determine the revenue sources available to support the Operations Dept

Module 1- Human Resources/Employee Relations 1:00PM-3:00PM: Presentation by Julie Garcia

Human Resources/Employee Relations is a challenge regardless of the time of year.

Topics include:

- What to look for in a candidate
- What to include in an interview
- How to set performance standards
- How to resolve conflict
- Your last alternative discipline how and what you need

[Click Here to Register](#)



NMCEL 2021 Summer Conference
Embassy Suites
July 19-23, 2021
Envisioning the Next 50 Years



**LEAP Cohort
Application Deadline**

**July 16,
2021**

www.cesleap.org

LEAP
Leading Educational Achievement Pathways



Remember!
Technical Assistance Program (TAP)
Hot Topic On-Demand Library Pre-recorded Webinars
are available at
www.cestap.org.



Walking You Through Our New Direct Purchase Program

Printable Directions: <https://www.ces.org/wp-content/uploads/2021/04/Step-by-Step-How-Members-Upload-POs-to-CES.pdf>

Video Demonstration: https://youtu.be/07FE75-8_fm

We make purchasing simple.

CES does the solicitation, evaluation, contract award and management so you don't have to.

CES is LOCAL - COMPLIANT - EASY





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