

July 2019

An Empty Campus is Full of Opportunity

Campus Projects Heat Up During Summer Vacation

As we wrap up another school year, the work to prepare for the next school year begins. With teachers and students away on summer break, custodians, maintenance professionals, and administrators begin the frantic race to clean and fix everything that broke during the school year.

Some districts are working to open new campuses, while others are working to overhaul existing ones. Things like fresh paint, carpet, and furniture are just a few of the things districts work on to get ready for the kids in August.

While most of these projects have been planned months in advance, sometimes other opportunities present themselves to do upgrades that may not have been on the plan for the summer.

Here are three projects you can consider doing at your campuses while the students and teachers are away on summer break that you might not have thought about.

1. Upgrade That Hard to Reach Lighting.

Whole campus or multi-campus lighting upgrade projects are one of the fastest ways to reduce energy consumption and improve the look of the campus.

However, these projects take lots of time and money to execute and if they aren't a part of the summer spruce up plans, then it's not likely your district is going to be interested in starting a retrofit project this late in the game.

“Not only the quality but also the quantity of electrical lighting has a significant positive correlation with the pupils' learning progress.”

However, think about what is a part of the plan and if any lighting could be updated while other things are being done. For example- maybe your district is replacing ceiling tiles in a cafeteria or other high ceiling area of a campus- why not consider doing some LED lamp upgrades at the same time while the lifts and manpower are there?

Or, maybe the high school swimming pool needs to be drained. Why not replace the lighting in the pool with LED's while the water is gone.

Thinking a few things like this through and combining some small lighting upgrades with other bigger projects could save lots of money in the long run!

2. Get Construction Grade Lighting Audits

The summer break is a perfect time to do construction-grade lighting audits to help build plans for bigger upgrade projects to be completed at later dates.

The empty hallways and classrooms mean that auditors can get everything counted and cataloged without having to navigate students and staff.

“Study revealed a 16% impact of school design on students’ learning rates.”

3. Calibrate and Level Set Building Controls

The summer breaks can provide a perfect time to come in and calibrate, and level set HVAC, as well as lighting controls on the campuses. These projects are perfect for the summer break because lights turning on and off and HVAC systems testing won't disrupt teachers and students.

Additionally, the hottest months of the year can really put all the systems to the test and help you really make sure your campuses are ready for the upcoming school year.

So don't let the dog days of summer get you dogged. Think about combining some simple, low cost, projects with other bigger projects and get more done over the summer break, so you can relax when the kids get back!

FSG can help with all of these types of projects and more!

FSG is the CES/AEPA contract holder for Educational LED lighting products. Visit the FSG and AEPA page to see how we are able to provide access to products from many major manufacturers and provide turnkey services, all at competitive pricing for members of the AEPA Co-op.



Facility Solutions Group

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Sources: <https://www.sciencedirect.com/science/article/pii/S0360132315000700> | Sciencedirect.com

Tip of the Month

When making a large custom purchase, whether goods or services, and timeline is crucial (e.g., by end of fiscal year), make sure the Vendor is asked to provide a guaranteed delivery date within their quote!

Procurement News

FOR DIRECTION FROM PSFA REGARDING USE OF CES CONTRACTS, AND FOR AN APPROVED LIST OF VENDORS BY TYPE OF SCHOOL SECURITY PROJECT, VISIT: [HTTPS://TINYURL.COM/PSFA-CES-SECURITYPROJECTS](https://tinyurl.com/psfa-ces-securityprojects)

NEW/RECENT CONTRACT AWARDS:

RFP 2019-027 Playground, Recreational and Water Park Equipment - Design, Installation, Replacement Parts, Removal and Site Preparation

• Lone Mountain • Norcon • AK Sales • Hansen & Prezzano Builders • School Equipment • Exerplay

RFP 2019-028 Running Track and Court Surfaces - Design, Materials, Installation, and Maintenance

• Lone Mountain • Norcon • AK Sales • Robert Cohen

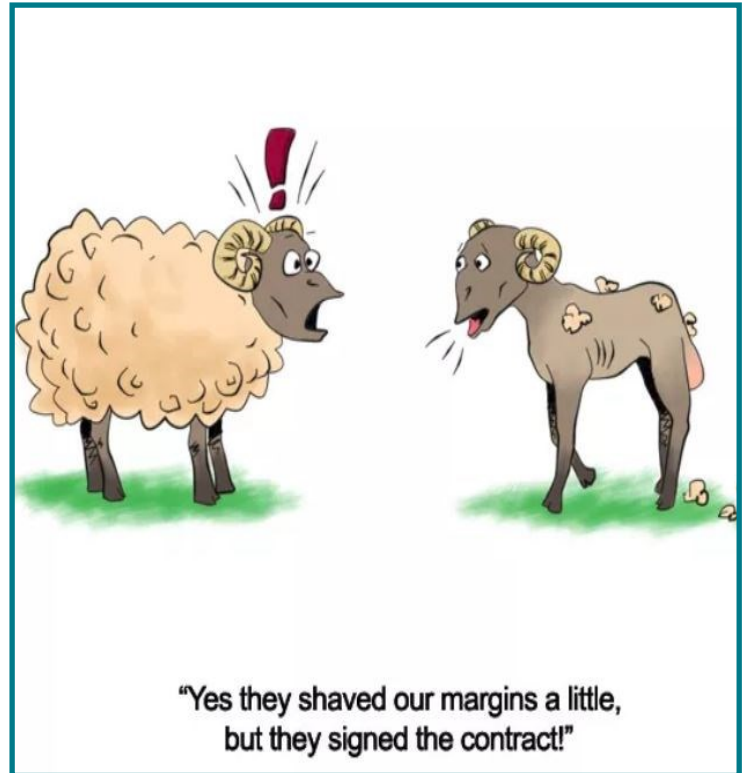
RFP 2019-029 Natural or Synthetic Turf - Design, Materials, Installation, Repair and Renovation

• Lone Mountain • Westwind Landscape • AK Sales • Accent Landscape • Cassidy Landscaping

UPCOMING PUBLICLY COMPETED SOLICITATIONS:

The following is a list of the Requests for Proposals advertised

RFP 2019-036—"School Business Office Management" (new category) – awards will be made in mid-July.



Calendar & Events

- **INDEPENDENCE DAY** July 4th
- **CES OFFICES CLOSED!** July 5th
- **NMSBA LEADERSHIP RETREAT** July 12-13th
MCL Elegante Hotel, Ruidoso, NM [INFO: Here](#)
For school board members, superintendents and school personnel.
- **NMML MUNICIPAL COURT STAFF CONFERENCE** July 17-19th
Embassy Suites, Albuquerque, NM [INFO: Here](#)
- **NATIONAL ICE CREAM DAY!** July 21st
- **NMCEL SUMMER CONFERENCE** July 23-26th
Embassy Suites, Albuquerque, NM [INFO: Here](#)
- **CES EXECUTIVE COMMITTEE MEETING** July 24th

July 2019

SUN	MON	TUE	WED	THU	FRI	SAT
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

If you know of relevant events or would like yours in our next Newsletter please email: Angelina@ces.org

SAVE THE DATE!

September 19-20,
2019



2nd Annual Instructional Coaches' Conference

for Instructional Coaches, Teacher Mentors, Principals, Curriculum & Instruction Directors, Education Professors, etc.

To be held at
The Ramada Plaza by Wyndham Albuquerque Downtown
2020 Menaul Blvd NE
Albuquerque, NM 87107

This New Mexico Instructional Coaches' Conference will focus on instruction of the **WHOLE** child, recognizing the strengths each individual student brings “to the table.” You will have the opportunity to **network** with colleagues from all around NM, **collaborate** with others in determining future direction in your work as an instructional coach, and **learn** from others who are experts in the field of coaching!

The opening Keynote (and some breakouts) will be delivered by Debbie Silver, a nationally-recognized author and veteran teacher who will share additional tools and information to enhance delivery of coaching, mentoring, and instruction in the classroom. The title of the Keynote is “Drumming to the Beat of Different Marchers – Engaging All Learners.”

Multiple other breakout sessions will occur during this two-day event.

TENTATIVE Registration Fee: \$150.

Lunches to be provided both days.

Some hotel rooms are blocked at The Ramada Plaza, @\$77+taxes. Call 505-884-2511 to make reservations, reference Cooperative Educational Services – Instructional Coaches Conference.

More information will follow as the details are determined.

SPONSORS





2019 NMCEL Summer Conference: July 23 - 26, 2019
Embassy Suites Hotel, Albuquerque, NM

Pre-Conference: July 23, 2019
MeTEOR Education - 12pm to 3pm
Leading Engagement in Rural Schools
Sue Ann Highland, Managing Director of MeTEOR
Education

Keynote Speakers Include: *Dr. Karen Trujillo*, NM Secretary of Education; *Dr. Lowell Strike*, Professional Learning Consultant, International Center for Leadership in Education; and, *Diane Agra Deedy*, Children's Book Writer, Scholastic Education.



New Mexico Municipal League
62ND ANNUAL CONFERENCE

- ARTS & CULTURE
- ← ATTRACTIONS
- NATIONAL PARKS & MONUMENTS

New Mexico Municipal League
August 28 - 30, 2019 | Las Cruces Convention Center





NMASBO
NEW MEXICO ASSOCIATION OF SCHOOL BUSINESS OFFICIALS

Fall Conference

[Events](#) » Fall Conference



2019 Fall Conference

September 18th, 19th, & 20th, 2019

Hotel Encanto de Las Cruces

705 S Telshor Blvd, Las Cruces, NM 88011

Registration opens July 2019

Hotel Accommodations

Hotel Encanto de Las Cruces



2019 Leadership Retreat

July 12-13, 2019, MCL Elegante Hotel, Ruidoso, NM

The New Mexico School Boards Association will conduct the 2019 Leadership Retreat for School Board Leaders, Board of Directors and other School Board Members wishing to take advantage of NMSBA training opportunities. The Retreat focuses on leadership strategies and skills for new and veteran school board members.

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