



## High Energy Costs, Poor Indoor Air and Structural Deterioration

The hot buzzwords in the healthcare industry have always been patient comfort and air quality control. In the last 12 months, we have seen our children and community's health needs significantly change before our eyes. We need to take a similar approach to our school and public facilities as our beloved healthcare industry.


As we prepare for the reopening of schools and public buildings, are these questions or topics popular in your day-to-day conversations?

- Has your approach to air quality measures changed in the last 12 months?
- Are you doing more research on ways to improve student or staff comfort issues?
- Do you need effective compartmentalization best practices?
- CARE Act Funds due diligence.

In most buildings, mechanical ventilation counteracts air leakage flow through the envelope by keeping a slightly positive indoor air pressure. This results in a loss of conditioned air through the envelope's air leakage paths. The result: (1) the energy used to condition the air has been wasted, and (2) moisture is deposited in the envelope, causing deterioration. The deterioration and holes in the building envelope welcome condensation, moisture, mildew, and mold damage in hidden cavities.

For the building owner, the economic cost of decaying building materials is very high. The life of an expensive building can be shortened, maintenance costs increased, and, most seriously from a liability point of view, the safety of people passing by who might be hit by pieces of the





building falling off. In the unfortunate event of a fire, the stack effect truly comes into its own, fueling the vertical spread of flames and smoke. Aesthetically, the appearance of a building often shows the tell-tale scars of air leakage. These are visible as efflorescence, water stains, flaking bricks, rust streaks, large holes in masonry and cracked and peeling finishes.

The bottom line is that Tremco Construction Products Group and WTI/Canam can provide the full range of building envelope continuity services. Our goal is to help you improve your building's comfort, health, safety, durability, and energy efficiency to turn it into a high-performance "healthy" building.

Need more information?  
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## Tip of the Month

Cultivating compassion, for both coworkers and yourself, is a powerful tool for developing the inner strength needed to handle crisis.

According to the University of Berkeley's Greater Good Research Center, compassion across cubicles increases cooperation and inspiration, leading to a work environment that is excited by new challenges and resilient in the face of adversity.

Compassionate people demonstrate empathy towards their colleagues, affording them better judgement in times of crisis and creating a positive environment that builds a buffer between stress events and mental reserves needed to overcome them.



# Calendar of Events

- 3/31 – 4/2 NMASBO/PED Spring Budget Workshop- Virtual
- 4/1 April Fools Day
- 4/2 Good Friday
- 4/4 Easter
- 4/7 NMSBA Virtual Spring Region I Meeting
- 4/7-22 NMML: Municipal Clerks & Finance Officers– Virtual Spring Meeting
- 4/7 TAP Seminar: Task Analysis, A Little Skill That Can Mean A Lot
- 4/8 TAP Seminar: Reward Systems & Response Plans
- 4/9 NM Deadline for Legislative Bill Signing
- 4/14 NMSBA Virtual Spring Region IV Meeting
- 4/16 National Librarians Day
- 4/19 NMSBA Virtual Spring Region III Meeting
- 4/20 NMSBA Virtual Spring Region VII Meeting
- 4/21 Administrative Professionals Day
- 4/21 TAP Seminar: Cultivating Resilience in the Classroom with Social/Emotional Learning
- 4/22 TAP Seminar: Educator Resources for Individuals with Autism Spectrum Disorder Other
- 4/27 TAP Seminar: Social/Emotional Learning Strategies & Activities
- 4/29 TAP Seminar: Applied Behavior Analysis Behavior & Consequence Strategies
- 4/30 Arbor Day

<b>APRIL 2021</b>						
<b>Sunday</b>	<b>Monday</b>	<b>Tuesday</b>	<b>Wednesday</b>	<b>Thursday</b>	<b>Friday</b>	<b>Saturday</b>
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	





## Procurement News

Our own John Tortelli – NM Public Procurement Association’s Buyer of the Year! Congratulations, John!

Congratulations also to Terri Del Ferraro at South Central Solid Waste Authority – NM Public Procurement Association’s Manager of the Year!

We wish to express our appreciation to our members and to our vendor partners for the tremendous efforts made to support implementation of our new online interactive Bluebook and our new Direct Purchasing program. Our internal team has worked diligently to provide needed assistance and to iron out any wrinkles in the preparation process. We are excited to go live on Monday, April 5th!

### RFPs

*\*NEW PROCESS – The CES Procurement Department will resend “reminder email” to contract-holders every Monday while an RFP is available.*

- **Tabulations / Awards:**

- 2021-25 Janitorial Products, Equipment & Consulting/Training, Materials and Related*
- 2021-27 Student Management, Special Education & Educational Managed Curriculum*
- 2021-28 Temporary Employment and Recruitment Services*

- **Ongoing / New RFPs:**

- 2021-30 School Safety, Audit, Inspection, Consulting and Training Services*
- 2021-31 Physical Education, Athletic, Recreation, Health and Training Supplies*
- 2021-32 Flooring Systems*
- 2021-33 JOC Consulting Services*

→ For all 4 RFP events: Released 3/12, Pre-Proposal Meeting 3/17, Close: 4/5, Award 4/12

**WE HAVE MOVED!**

**CES Mailing: PO Box 81045, Albuquerque, NM  
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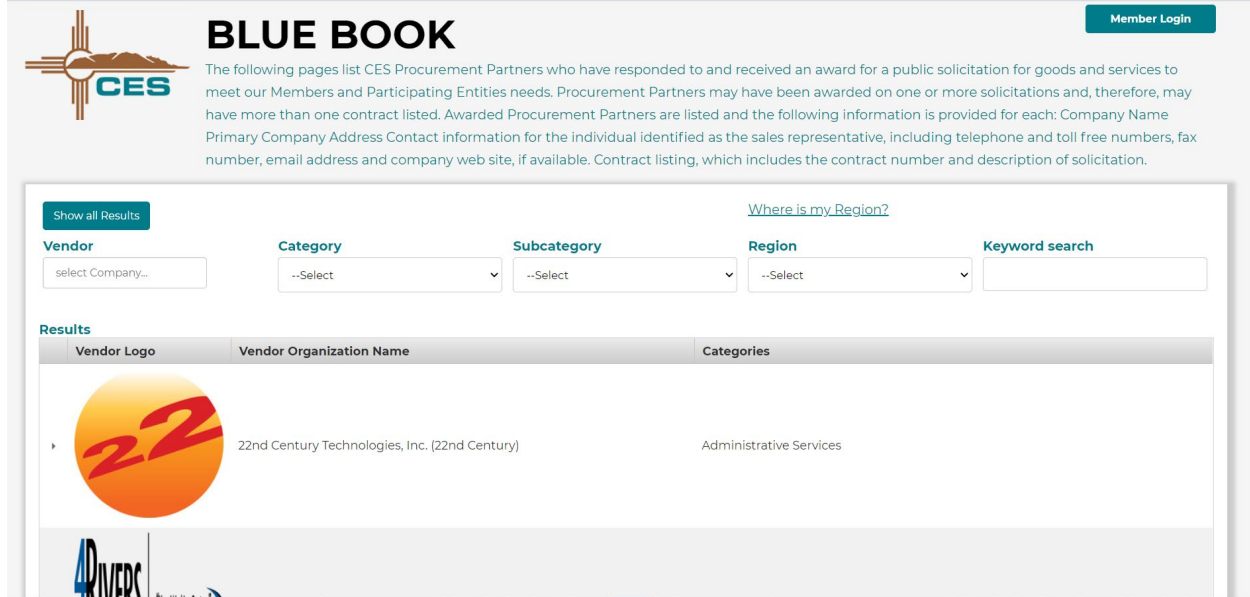
CES Location: 10601 Research Road SE, Albuquerque,  
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**Remember!**  
**Technical Assistance Program (TAP)**  
**Hot Topic On-Demand Library Pre-recorded Webinars**  
are available at  
[www.cestap.org](http://www.cestap.org).



# The Bluebook (new & improved) has arrived!




**BLUE BOOK** Member Login

The following pages list CES Procurement Partners who have responded to and received an award for a public solicitation for goods and services to meet our Members and Participating Entities needs. Procurement Partners may have been awarded on one or more solicitations and, therefore, may have more than one contract listed. Awarded Procurement Partners are listed and the following information is provided for each: Company Name Primary Company Address Contact information for the individual identified as the sales representative, including telephone and toll free numbers, fax number, email address and company web site, if available. Contract listing, which includes the contract number and description of solicitation.

[Show all Results](#) [Where is my Region?](#)

**Vendor**  **Category**  **Subcategory**  **Region**  **Keyword search**

**Results**

Vendor Logo	Vendor Organization Name	Categories
	22nd Century Technologies, Inc. (22nd Century)	Administrative Services

If you need to see what vendor companies provide the goods or services you're seeking, or you need information about them, you can now perform an interactive search! You can search CES' over 500 vendors by name, category/subcategory types, regions served, and keywords! You can scroll through at your leisure, lots of information available to read. Or you can hurry right to your target vendor and see the contracts and contacts for that company.

If you have a secure member login, you can further access the contract itself, price sheets/lists, the contract addendum, the W-9, and other documents the company may have uploaded to the system. If you don't have a secure member login for your organization, contact [gary@ces.org](mailto:gary@ces.org) right away.

Out with the old, in with the new. We think you'll be pleased.





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