

COOPERATIVE EDUCATIONAL SERVICES
ANNUAL MEETING
OF THE
BOARD OF DIRECTORS
MINUTES
OCTOBER 18, 2016

The regular meeting of the Full Board of Directors of Cooperative Educational Services (CES) was held at Embassy Suites, Albuquerque, New Mexico on October 18, 2016

Call to Order

CES President Elect, Kirk Carpenter, called the meeting to order at 12:40 p.m. He stated that in accordance with CES Board Policy, a quorum consists of those in attendance, and therefore the meeting was duly constituted.

Approval of Agenda

The agenda was presented for approval.

A motion was made by Dwain Haynes and seconded by Loren Cushman to approve the agenda as presented. The motion was accepted and passed unanimously.

Approval of Minutes

A motion was made by Loren Cushman and seconded by Aaron McKinney to approve the minutes of October 26, 2015. The motion was accepted and passed unanimously.

Recognition of Distinguished Partners

Robin Strauser recognized the distinguished partners listed below.

\$11 Million: Eddy County,

\$10 Million: Santa Fe Public School, Las Cruces Public Schools, Lea County

\$6 Million: Hobbs Municipal Schools, Eastern NM University – Portales, City of Carlsbad

\$5 Million: Alamogordo Public Schools, Albuquerque Public Schools

\$4 Million: City of Albuquerque, PSFA

\$3Million: Belen Consolidated Schools, Bernalillo Public Schools, Carlsbad Municipal Schools, Central New Mexico College, Chama Valley Independent Schools, City of Roswell, City of Santa Fe, Gadsden Independent Schools, Gallup-McKinley County School, Los Lunas Public Schools, San Juan College

\$2 Million: Central Consolidated Schools, City of Las Cruces, Eunice Public Schools, Farmington Municipal Schools, Grants/Cibola County Schools, Jemez Valley Public Schools, New Mexico Highlands University New Mexico Junior College, NM State University, Rio Rancho Public Schools, Roswell Independent Schools, Tucumcari Municipal Schools

\$1 Million: Artesia Public Schools, Aztec Municipal Schools, Bloomfield Schools, City of Belen, City of Bloomfield, City of Gallup, City of Lovington, Cloudcroft Municipal Schools, Clovis Community College Clovis Municipal Schools, Cuba Independent Schools, Dona Ana County, Espanola Public Schools, Las Vegas City Public Schools, Los Alamos Public School, Lovington Public Schools, Moriarty-Edgewood School District, New Mexico Military Institute, Pojoaque Valley Public Schools, San Juan County

Santa Fe Indian School, Socorro Consolidated Schools, Taos Municipal Schools, University of New Mexico Village of Los Lunas, Western New Mexico University

Million Dollar Club Members

Robin Strauser thanked the procurement partners who have contracts with CES and acknowledged the following vendors: \$15 Million: Sivic Solutions, \$10 Million: ESA Construction, \$9 Million: CBA,CDWG, \$7 Million: AK Sales, FacilityBUILD, \$5 Million: Honeywell International, Lone Mountain Contracting, Renegade Construction, Robert's Truck Center, Technology Integration Group, Tillery Chevrolet, \$3 Million: 4 Rivers Equipment, Bruckner Truck Sales, Constructors, Dalco Inc., DKG & Associates, Don Chalmers Ford, G Sandoval Construction, GranCor Enterprises, School Specialty, Staples, Waide Construction, Winters Construction, \$1 Million: Accent Landscape Contractors, Anchor Built, B&D Industries, Bradbury Stamm Construction, Brady Industries, Century Club Construction, Chaparral Builders, Donner Plumbing & Heating, Education Technologies, Energy Control, Everguard Roofing, Exerplay, Fleming Chemical Company, Greer Construction Company, GWC Construction, Imagine Learning, itsQuest, J3 Systems, Landscape & Design Center, Lynco Electric Company, McComas Sales Company, National Construction, National Restaurant Supply, Quill Corporation, Ramirez & Sons, Robert Cohen Co, RoofCare, Rush Truck Centers of NM, School Equipment, SDV Construction, The Gordian Group, TLC Plumbing & Utility, Toshiba, Tyler Technologies, VLCM New Mexico, Wade Construction, Wilson & Company, Yearout Mechanical

Award of Scholarships

The CBA/CES scholarship was awarded to 17 Instructional Assistants at Hobbs Municipal Schools, students of the College of the Southwest, currently pursuing their teaching certificates.

The FacilityBuild Higher Education scholarship was awarded to Ruidoso Municipal Schools and Carrizozo Municipal Schools

The Keers Environmental Scholarship was awarded to the Grants-Cibola School District.

Recognition of the CES Executive Committee

The entire Executive Committee was introduced and recognized.

Report by the President on the State of CES

The recent audit was given an unqualified opinion. There was an increase of 7% in volume. Cash reserves are at \$4.2 million. The net fund saw an increase of 19.9%. Profits in excess of \$85,000 will be used for the following:

Member Service Credits - \$200,000; SITE Program - \$600,000; Educators' Rising - \$25,000

Job Order Contracting-CES would provide this service to all districts. There will be a representative for northern districts and one for southern districts. Funds will be included in the 2017-2018 budget. The individuals (CES staff) would serve as owners' representatives and provide services such as advising on RFPs, scope of work, procurement and compliance, and project management. JOC and the referenced services were used recently on a project in Aztec and was extremely successful.

CES continues to actively recruit ancillary staff.

New Facility-CES has made an offer to purchase a facility located at 1451 Innovation Parkway, Albuquerque New Mexico. If purchased, the move is expected to take place Spring, 2017

Kirk Carpenter thanked the membership for their continued support.

Adoption of Open Meeting Act Resolution

A motion was made by Brenda Vigil and seconded by Loren Cushman to adopt the Open Meetings Act Resolution. The motion was accepted and passed unanimously.

Annual Review-Modification of CES Board Policy

Superintendents received a red-line version, containing revisions, of CES Board Policy. No modifications were suggested.

A motion was made by Steve Barron and seconded by Brenda Vigil to accept CES Board Policy as revised. The motion was accepted and passed unanimously.

Setting the Next Meeting Date

The next meeting of the CES Board of Directors will be held in conjunction with the CES Educational Symposium, October 17, 2017, at Embassy Suites in Albuquerque, New Mexico

Additional Concerns

There were no concerns expressed by the members.

Adjournment

At 1:30 p.m. a motion was made by Aaron McKinney and seconded by Steve Barron to adjourn the meeting. The motion was accepted and passed unanimously

Respectfully Submitted,

Steve Barron, Secretary

Attest:

Kirk Carpenter, President